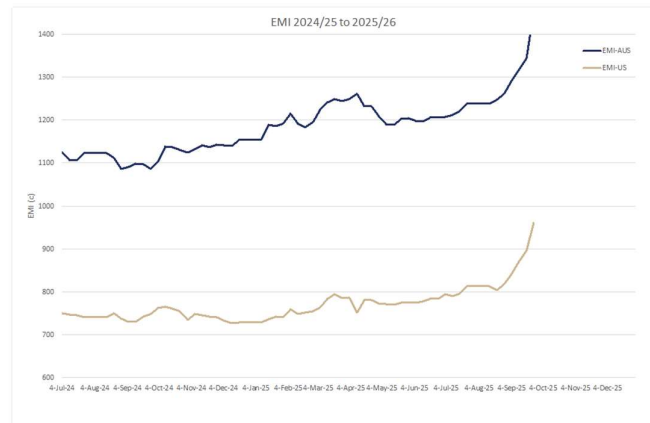


## Week S13: 25/09/2025:

What a difference a week makes!!

The AWEX EMI closed the week on 1453c, up 109c at auction sales in Australia this week. With just 29,773 bales offered, it was no surprise a clearance rate of 98.2% was achieved. This EMI rose 72c on Tuesday and 37c on Wednesday with the cumulative movement in the EMI being the largest weekly rise posted in six years (September 12, 2019). This week's rise in the EMI extended the rally



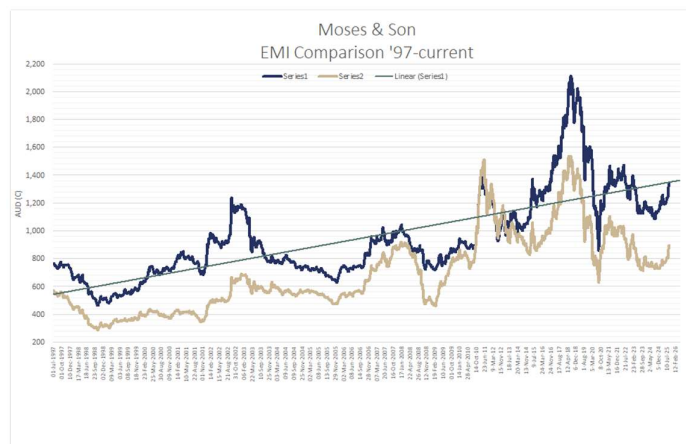
to 10 straight weeks, equalling the longest unbeaten weekly run since 1987. Whilst Exporters came into the week buoyed by the outcome of the Nanjing Wool market conference. Reports from attendees felt that unlike the IWTO Congress in May 2025 Nanjing created more confidence than we have seen emerging from China since the US Tariffs on Chinese Goods entering the US were announced. It seems they are conquering the tariff dragon slowly but surely and have a keen eye on the reduction in Wool production in Australia and other countries with similar production trends. The Australian representation announced that after many years of resisting requests for a sale recess in the Chinese New Year week a conditional exception had been reached at the National Auction Committee meeting last week. This added to the positivity of the conference.

**Merino Fleece:** started the week with buyer activity not seen for years. The weekly rises in the merino MPG's were generally divided into 18.5 $\mu$  and finer rising 169c-193c and 19 $\mu$  and coarser rose by 114c-130c. The superfine sector made up valuable ground this week with 17 MPG went up 193c to close on 2070c, its highest level since May 2023. Whilst the fleece sector was dominated by Australia's largest Export Trading entity, Chinese indent operators were driving the market on every lot. Whilst the 17 MPG hit the 56<sup>th</sup> 5-year percentile the 21 MPG topped the 5-year percentile.

| MPG North | Percentile 10y | 24/09/2025 | 17/09/2025 | Variance | 5 Year Average | 5 year var | 5 year % var |
|-----------|----------------|------------|------------|----------|----------------|------------|--------------|
| 17        | 45.8%          | 2,070      | 1,877      | 193      | 1,999          | 71         | 3.5%         |
| 18        | 56.5%          | 1,965      | 1,787      | 178      | 1,743          | 222        | 12.7%        |
| 19        | 66.4%          | 1,759      | 1,629      | 130      | 1,526          | 233        | 15.3%        |
| 20        | 75.3%          | 1,684      | 1,570      | 114      | 1,369          | 315        | 23.0%        |
| 21        | 76.8%          | 1,670      | 1,548      | 122      | 1,310          | 360        | 27.5%        |
| 22        | 76.6%          | 1,640      | 1,540      | 100      | 1,270          | 370        | 29.2%        |
| 30        | 68.0%          | 575        | 513        | 62       | 350            | 225        | 64.2%        |
| EMI       | 71.1%          | 1,453      | 1,344      | 109      | 1,241          | 212        | 17.1%        |

# Weekly Wool Market Report

**Merino Skirtings:** Saw similar rises to the fleece with average rises of 100c measured on the low VM skirtings Tuesday and another 50c added on Wednesday. Heavier VM Skirtings added 50-60 on Tuesday and another 20c on Wednesday. Whilst the top two Australian Trading Exports dominated the purchases in this sector, competition was from Indents and the largest Chinese Topmaker was quieter than normal in the fleece sector purchasing 11% of the skirtings.



**Crossbred: Followed** the Merino fleece and skirtings

lead adding 47-78c across the MPG range. Competition came from a mixture of all exporter and processor sectors scrambling to secure quantities pushing the 28 and 30 MPG's to the 100<sup>th</sup> Percentiles.

**Merino Cardings** were the exception to the market rise this week.

| Region   | Centre    | 24/09/2025 | 17/09/2025 | Variance | Bales Offered | Bales Sold | Pass-in% | Next Sale Offering |
|----------|-----------|------------|------------|----------|---------------|------------|----------|--------------------|
| Northern | Sydney    | 1,493      | 1,376      | 117      | 9,743         | 9,660      | 0.9%     | 11,600             |
| Southern | Melbourne | 1,426      | 1,322      | 104      | 15,174        | 14,763     | 2.7%     | 18,366             |
| Western  | Fremantle | 1,577      | 1,480      | 97       | 4,856         | 4,825      | 0.6%     | 5,294              |
| National | AWEX EMI  | 1,453      | 1,344      | 109      | 29,773        | 29,248     | 1.8%     | 35,260             |

**Market Commentary:** What drove the market to rise 8% in a week seems to be the 64M\$ question, and to date it seems the only explanation is the persistent message of lower wool production projected for Australia coupled with lower-than-normal inventory levels with the early-stage processors and further up the manufacturing pipeline. The string of historically low weekly volumes on offer, coupled with the drawdown from wool being held in brokers inventory in Australia. Compared to our competing fibre prices (cotton, viscose, polyester staple and acrylic) have not experienced the comparative price rise seen in wool (Source ICS).

The recently concluded Nanjing Wool Market conference was widely believed to be the most positive and best opportunities for business since 2018.

Key factors driving the positive momentum this week include:

- Lower than normal inventory (stock) is being held by a majority of first stage and a portion of the second stage and beyond makers and processors. Greasy wool stocks from all origins are at historical low levels and most mills were looking to renewal.
- Demand has lifted, more volume of wool products are moving through the supply chain and more swiftly allowing for turnovers to improve. Much of this new business is made up of blends mostly to meet price points as retail recovers and uniform business starts to build again.

# Weekly Wool Market Report

- Some of the medium-size Chinese mills had relied upon a local single entity for supply that has now changed and appear to have adjusted their business model. Those mills are now using forward contracts written directly from the overseas traders, creating more competition.
- Demand from Europe now relies partly on China produced tops or yarns. Many mills in China now compete for that higher quality, potentially more lucrative business. The dominant supply for that consumer and manufacturing market relies upon certification of RWS/NM to be carried through to the exported product from China to Europe. Demand is predicted to keep rising for that product supply chain and calls to increase supply of RWS/NM was placed in front of all wool producing nations.
- Australian traders had/have very little stock left to sell so they must be aggressive in auction to meet the higher demand and predicted business opportunities going forward into what was being widely tipped as a sustainable bull run in the short term. Source (AWI Weekly Market report)

Next week's offering increases to 35,260 bales and the early sentiment is that there has been enough business done, to carry into next week at similar levels to this week. ~ Marty Moses.

| Moses & Son Top Price Report |           |        |     |       |    |    |       |
|------------------------------|-----------|--------|-----|-------|----|----|-------|
| Description                  | District  | Micron | VMB | Yield | SL | SS | Price |
| AAA M                        | Temora    | 16.6   | 0.5 | 67.8  | 78 | 42 | 1172  |
| AAA M                        | Barmedman | 17.8   | 1.1 | 69    | 97 | 41 | 1088  |
| AAA M                        | Temora    | 17.2   | 0.8 | 66.3  | 93 | 37 | 1075  |
| AAA M                        | Barmedman | 17.9   | 1.1 | 67    | 95 | 41 | 1055  |

| Mulesing Declarations |        |        |
|-----------------------|--------|--------|
| NM                    | 6,579  | 22.1%  |
| CM                    | 1,195  | 4.0%   |
| AA                    | 10,818 | 36.3%  |
| Totals                | 18,592 | 62.4%  |
| Total weekly offering |        | 29,773 |