

# “Money to do fun things and not have to cut corners”

One of the first Flex customers of Nestflow, the Wim J. family, from Zevenhuizen, chose Nestflow in mid-2024. From that moment on, they had more opportunities to enjoy life and continue living in their beautiful villa without financial worries.

They liked the results so much that within the first year, they decided to complete a 2nd transaction with Nestflow to enjoy more of their home equity. The value received for their FlexRights already had increased by 7 percent by the time of this second transaction.

Read their story in their own words below.

## Why did you choose Nestflow?

From the very first moment we came into contact with Nestflow, **the communication was good and friendly.**

Our plans and wishes were perfectly understood. And during the discussions we experienced that what was promised was also fulfilled.

There is one very important aspect we do not want to leave unmentioned: **when choosing Nestflow, you remain the owner of the home!**

## How did you first hear about Nestflow?

We spent more than 1 year researching the possibilities of **utilizing the equity in our home.** We encountered many issues during that period and we have gained considerable experience in the process, including on the banks' attitude in this regard.

The reason why we have done such an in-depth investigation can be explained by the fact that we have lived in our current home for almost 45 years, which is situated in a beautiful location and where we would very much like to **continue living here for years to come.**



The proud home (and dog!) owners

## What will you do with the funds?

We use the money from Nestflow to **do fun things.** We also try to **make the house even more sustainable** and now we don't have to skimp on the quality of the maintenance.

## Why did you prefer Nestflow to traditional bank mortgages and lending options?

- One of the largest Dutch banks stopped providing the Reverse mortgage during that period.
- Our own banking relationship suddenly changed during the negotiation, the maximum amount to be withdrawn, as well as the period linked to it.
- Another home equity lender drastically changed their terms within two years

These experiences gave us a less stable feeling. The costs of the then-existing lenders also bothered us, because they were high. After all, interest is calculated on interest.