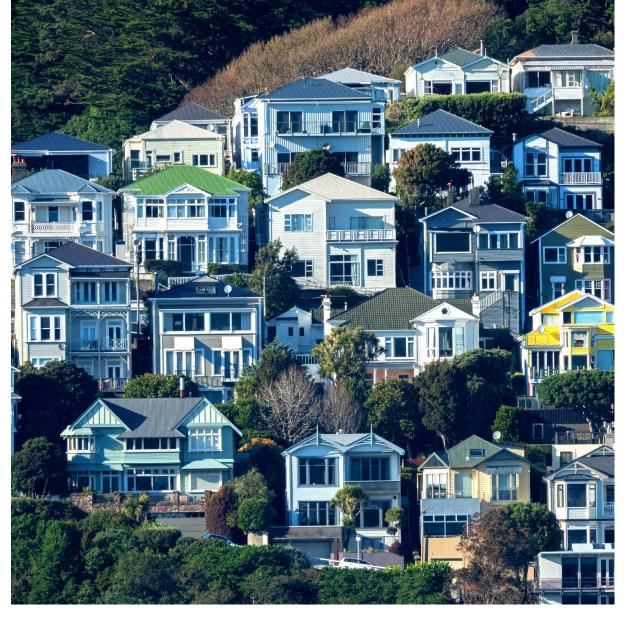
Toast Electric

POWER TO DO GOOD

Our Vision

Every home in Aotearoa can afford the power they need to keep warm, dry and healthy.

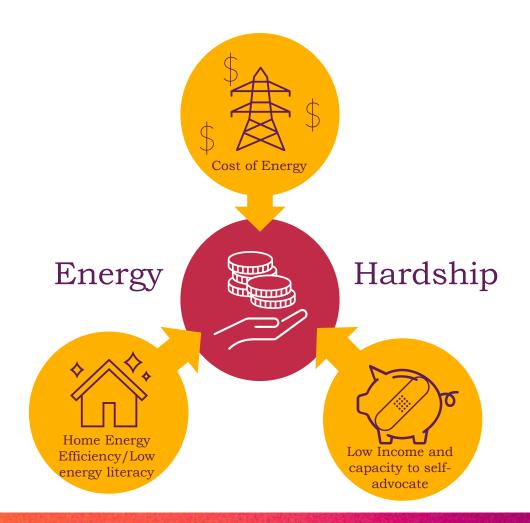




Toast Electric is an initiative of Sustainability Trust

Reducing Energy Hardship

dealing with the drivers





How Toast Works



Energy Wellbeing

Referred by partner social/health agency

Enrolled as
Energy
Wellbeing client
(20-25% of clients)



Home Energy Check

Action plan recommendations

- Lower price than current retailer (spr/sum/aut)
- Winter electricity bills capped or discounted 50%
- Referrals to partner programmes
- Detailed Healthy Homes assessment and upgrades

Bi-annual recheck for eligibility

General
Income
Multi-channel
Marketing

Enrolled as
General Income
client
(75-80% of clients)

Home Energy Check

Action plan recommendations

- Using power to do good
- Competitive electricity rate
- Regular enews from energy wellbeing experts
- Donate/support EW customers
- Get Off Gas/Low carbon transport plan
- Carbon offsets

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Partners:





- Programme advice and support.
- Identifying and onboarding residents in energy hardship.



Family Finances





























Winter Energy Discount

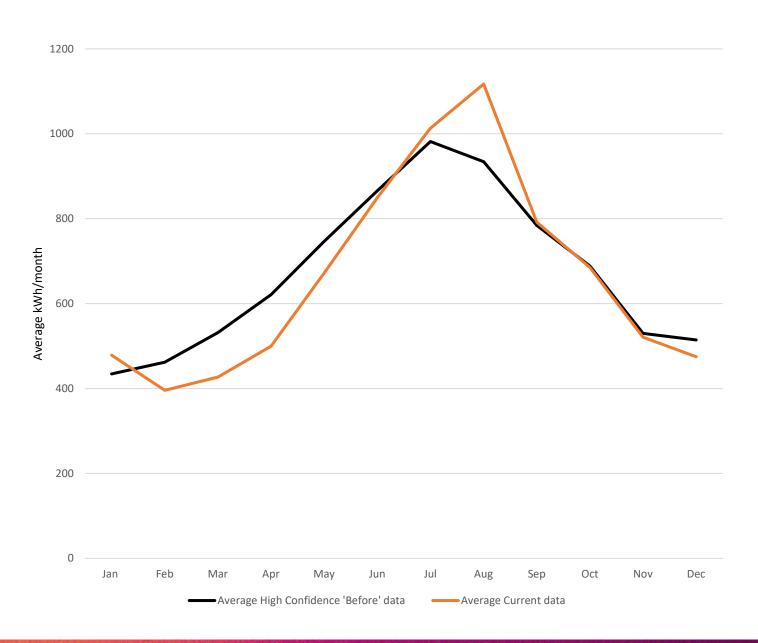
Energy Wellbeing Customers: Before (2022) vs After (2023)

Energy wellbeing

2022: 8090 kWh

• 2023: 7920 kWh

 Lower autumn- higher winter usage (7% increase '23 vs '22)

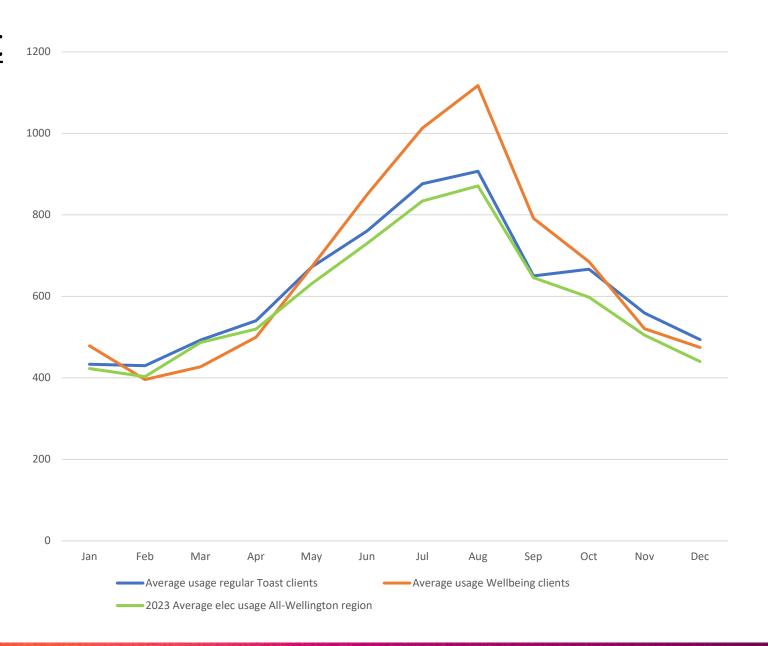




Winter Energy Discount

Regular vs Energy Wellbeing Customers -2023

- Energy wellbeing: 7920 kWh
- "Regular": 7480 kWh
- Majority of diff (17%) over winter

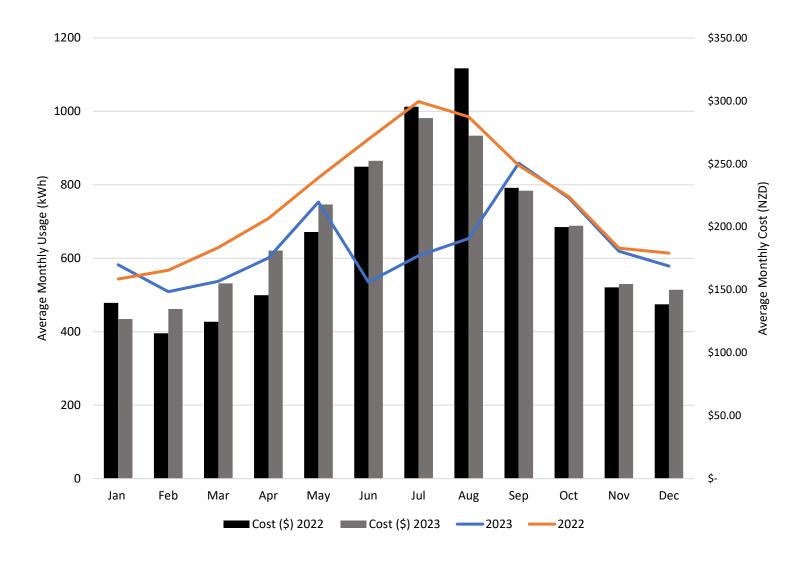




Winter Energy Discount

Energy Wellbeing Customers – 2022/2023

\$300-\$400 lower cost over winter months compared to previous year





Energy Wellbeing Survey

Emerging themes in initial analysis of the interviews:

- high trust in Toast Electric
- decreased energy bill stress
- increased financial flexibility
- increased energy use (and increased heating)
- positive health and wellbeing impacts
- positive changes to family dynamics

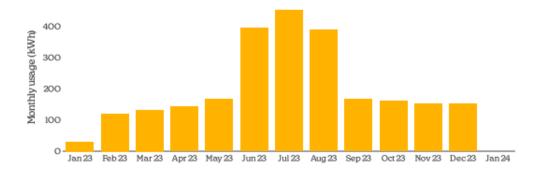




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Energy Wellbeing Survey

Usage summary



"Yeah, well having 3 teenagers, I was always like, you know don't use too much hot water, don't use too much, like lighting and turning everything off at the switches, so I haven't had to be so like eggy about those things" – M5

"The heating, it transformed our winter... I reckon we weren't as sick, I think the children weren't as sick last year [with Toast]." – T1

"Being able to keep the house... warmer has meant not needing my reliever inhaler as much." – M8

"I ended up having my brother... my father... my partner's flatmate... all living in one house, so we were chewing through stuff" – M6





Energy Wellbeing Survey

Well I mean I'm spending less, which freed up money to spend on for example my children's activities... which means um you know some lessons for the kids, something extra curricular, something approaching what other families around here are providing their children." – T1

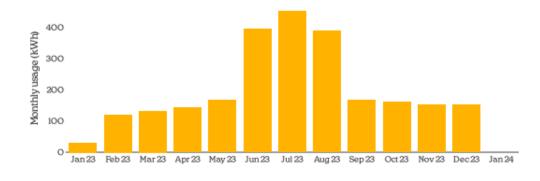
"I just think it's fantastic and it provided the level of subsidy that a low-income family actually needs... We're not um we're not just a little bit below average income, we're a hell of a lot below average income! And so we don't need like a 10% discount, we need 40, 50, 60 percent discount to make a difference to the whole family, and so it was the first time, it was such a relief!" – T1



Learnings and Questions

•	Low Users	Standard Users
Energy Wellbeing	55%	45%
Regular	63%	37%

Usage summary



- Low Income Households are generally using more electricity than higher-income households
- A 50% drop in electricity charges encouraged some but not all households to increase heating in 2023. Some households appear to use the discount to cover other essentials.
- What would encourage more heating/higher indoor temps?
 ??better communication, capped energy tariff, free electricity, different payment method (smoothpay/benefit-redirect may mask cost-savings in winter)??

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Ngā mihi

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