

Medina County Hospital District

Tax Rate Information

- no-new-revenue tax rate

would impose the same amt of taxes as last year if you compare properties taxed in both years
- voter-approval tax rate

the highest tax rate a taxing unit can adopt without holding an election

Year	Rate	Total Levy on Adjusted Current Year Taxable Value	Variance in tax to prior year amount	Tax Levy per average homestead value	Tax Levy per median valued homestead
2022 adopted rate	0.0937	\$ 4,852,728	\$ 545,654	\$ 202.05	
2023 adopted rate	0.0898	\$ 5,519,541	\$ 666,813	\$ 215.38	
2024 adopted rate	0.0929	\$ 6,485,333	\$ 965,792	\$ 244.04	
2025 No-NewTax Rate	0.0884	\$ 6,478,337	\$ -	\$ 248.27	\$ 222.56
2025 Voter Approval rate	0.0961	\$ 7,042,627	\$ 557,294	\$ 269.89	\$ 241.94
Medina Tax District Maximum	0.1000	\$ 7,328,436	\$ 843,103	\$ 280.84	\$ 251.76

Charity & Indigent Expense	4,887,419.00	YTD 10 of 12 months
Bad Debt Expense	5,524,513.00	YTD 10 of 12 months
Total uncompensated care	10,411,932.00	YTD 10 of 12 months

2025 Medina County Average Homestead Taxable Value	→	280,843
2025 Medina County Median-Valued Homestead Property	→	251,760

Medina Regional Hospital 2025 Volume Roll Forward

		Admissions (less SWG)	Swingbed Admissions	Patient Days (less SWG)	Outpatient Visits	RHC Visits	Swingbed Days	Total Surgery/Scopes	Emergency Room Visits
Budget 2025		484	161	1,482	62,009	69,673	1,812	2,310	12,981
Fiscal Year 2025 Projected Volume		412	140	1,488	63,565	70,091	1,843	2,165	12,865
<u>Support For Growth In 2026:</u>									
General Population Growth	1.39%	6	2	19	244	488	16	8	116
Growth Factors									
1 Grow Physical Capacity (impact beyond 2026)		0	0	0	0	0	0	0	0
2 Full Year Impact New CT with CTA		4	0	9	96	0	0	0	18
3 Marketing and Signage (partial YR impact)		2	0	6	77	256	0	80	24
4 Patients losing Medicaid Coverage		0	0	0	0	0	0	0	87
5 Dr. Mayo menopause program marketing		0	0	0	43	48	0	0	0
6 Specialty Services - Hepatology, Ortho		0	0	0	120	0	0	0	0
7 OB - Partner with MFM Westover		6	0	11	34	84	0	2	0
Total Growth		18	2	43	613	875	15	89	245
<u>2026 Volume Declines</u>									
1 Employed Provider FMLA/Mid-level contract (4 mo)		0	0	0	(29)	(79)	0	0	0
2 GI Service Line Moderation		0	0	0	(11)	0	0	(55)	0
3 Patients losing Medicaid Coverage		0	0	0	(26)	(87)	0	0	0
4 Full Year Impact of On-Site Rads		0	0	0	(365)	0	0	0	0
Total Decline		0	0	0	(431)	(166)	0	(55)	0
Full Year 2026 Budget		430	142	1,531	63,747	70,799	1,858	2,199	13,110
% Change From 2025 projected		4.4%	1.4%	2.9%	0.3%	1.0%	0.8%	1.6%	1.9%
% Change from FY 2024		2.9%	-6.6%	14.1%	6.2%	5.3%	6.3%	35.4%	2.1%
% Change from FY 2023		-13.7%	-20.3%	-10.8%	10.1%	20.7%	2.4%	24.8%	6.2%

Medina Regional Hospital
2025 Volume Roll Forward

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Fiscal Year 2025 Projected Volume		412	140	1,488	63,565	70,091	1,843	2,165	12,865
<u>Support For Growth in 2026:</u>									
General Population Growth	1.39%	6	2	19	244	488	16	8	116
Growth Factors									
1 Grow Physical Capacity (impact beyond 2026)		0	0	0	0	0	0	0	0
	Several infrastructure projects to increase service capacity, impact beyond 2026		Same	Same	Same	Same	Same	Same	Same
2 Full Year Impact New CT with CTA		4	0	9	96	0	0	0	18
	Estimating that this capability will enable 1 additional patient to remain in-house for the first 4 months of 2026 as compared to the same period in 2025			Estimating that of the additional inpatients, 2 patients will be able to add a swingbed stay	Estimating an increase of 6 visits a week for the first 4 months of FY2026 as compared to the same period in 2025			Estimating increase associated with EMS bringing 4 to 5 additional patients monthly that otherwise would have gone directly to SA (1st four month period change to the same period in 2025)	
3 Marketing and Signage (partial YR impact)		2	0	6	77	256	0	80	24
	Projecting 2 additional admit opportunities based on the additional RHC visits/patient lives covered			Days extended at ALOS	Estimating increase associated with increased RHC visits at a typical ratio of OP service visits to RHC visits	Market providers with capacity and expect to gain 2 additional visits a week for 4 of our providers (12 working weeks not affected by provider FMLA/turnover)		Projecting an increase proportional to our RHC to Surgeries ratio with the RHC visit increase as well as gains of 1 to 2 a week from marketing outside our PSA	Projecting an increase of 2 visits a month from marketing and outreach
4 Patients losing Medicaid Coverage		0	0	0	0	0	0	0	87
	Not projecting a change here because this is just projecting a shift from RHC to ED								Projects a gain in the ED that correlates with the loss in the RHC relating to 2% MD patients losing coverage, and of that, 25% of them choosing to come to the ED instead of the RHC as SP
5 Dr. Mayo menopause program marketing		0	0	0	43	48	0	0	0
					Estimating increase associated with increased RHC visits at a typical ratio of OP service visits to RHC visits	New provider focus and marketing this service capability is expected to add four additional patient visits each month			
6 Specialty Services - Hepatology, Ortho		0	0	0	120	0	0	0	0
					Estimating an increase of 10 OP visits a month associated with additional specialty services visits				
7 OB - Partner with MFM Westover		6	0	11	34	84	0	2	0
	Projecting 1 additional OB patient every 2 months that is able to be retained at MRH			Days extended at ALOS for OB stays	Projecting an increase in OP visits associated proportionate to the additional covered patients	Projecting increased RHC OB visits by retaining these OB patients		Projecting a proportionate number of c-sections associated with retaining these patients	
Total Growth		18	2	43	613	875	15	89	245
<u>2026 Volume Declines</u>									
1 Employed Provider FMLA/Mid-level contract (4 mo)		0	0	0	(29)	(79)	0	0	0
					Projects the loss or delay of ancillary services coincident to the loss or delay of RHC care for a portion of the typical monthly patient panel	Mid-Level provider FMLA and turnover expected to delay some patient visits as they transition to new providers			
2 GI Service Line Moderation		0	0	0	(11)	0	0	(55)	0
					Projects a loss of some OP ancillary services in association with the slowdown in the GI service line pace now that the backlog in service demand has been caught up			Projecting a slowdown of a little more than 1 patient each week now that we have worked through the large backlog for colonoscopies that had existed prior to hiring Dr. Munoz	
3 Patients losing Medicaid Coverage		0	0	0	(26)	(87)	0	0	0
					Projects loss relating to 2% MD patients losing coverage, and of that, 25% of them choosing to not come as SP	Projects loss relating to 2% MD patients losing coverage, and of that, 25% of them choosing to not come to the RHC as SP			
4 Full Year Impact of On-Site Rads		0	0	0	(365)	0	0	0	0
					We had 365 visits in Jan-May of 2025 before the STRG stopped coming on site				
Total Decline		0	0	0	(431)	(166)	0	(55)	0
Full Year 2026 Budget		430	142	1,531	63,747	70,799	1,858	2,199	13,110
% Change From 2025 projected		4.4%	1.4%	2.9%	0.3%	1.0%	0.8%	1.6%	1.9%
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MRH Budget 2026

Key Assumptions

Net Revenue Items

Item	Description	Rationale
1	Volume Factors - Generally rolling forward current trend, RHC price increase	Volume Factors overall are projecting only modest changes as we have negligible changes to providers and services anticipated. We are not projecting a IP or OP price increase because this has minimal net revenue impact but may hurt us in the S10 process as our cost to charge ratio degrades. In the RHCs, we are planning to increase prices 5%. We have not raised prices in many years in the RHCs.
2	Waiver items (UC & DSH & CHIRP & RAPPs) at 2026 projections from HHS for the programs in which that has been issued, otherwise projecting levels similar to FY2025.	UC, DSH, CHIRP & RAPPs are projected using the HHSC program projections (where applicable) or otherwise projected based upon the current year levels. For CHIRP, only a small portion of the payments are identifiable from the MCOs, and those will show in Waiver Funds line. Alternatively, for the MCO payments that are not identifiable, the CHIRP payment portion is intertwined into services payments, so those are not separately identifiable. The proportion of payments received each way is not anticipated to change. RAPPs net revenue is included in the Waiver Funds line on the income statement.
3	340B Contract Pharmacy improvement	We are projecting an improvement in the program net revenue due to the full year impact of contract changes with our 340b vendor that resulted in cost savings.
4	Contractual Deductions rates increase is modest, relating primary to pricing increase that transmits in good proportion to contractual deductions	Inpatient & Swing bed cost reimbursement factors improved in 2025 (decreasing deductions). However, the Outpatient cost to charge ratio decreased several percentage points and will result in higher Medicare and Managed Medicare contractual deduction rates for outpatient services.
5	Indigent & Charity and Bad Debt	Expect these categories to increase moderately with more lives coming off medicaid and/or otherwise going uninsured with the cost increases of 20% projected for marketplace plans
6	Other Revenue	Projecting moderate improvement from 2025 overall. The largest impact in this category is Interest Income and we expect this to increase moderately in 2026 due to an increase in cash reserves, and, at least for the early part of the year, higher interest due to reserves held at
7	Nursing Facility Program	Projecting the nursing facility program revenues to increase somewhat over 2025 based upon the addition of the windcrest facility. Otherwise, a couple of facilities share changes with have a negative impact. Projecting year 9 info from HHSC, at 90% achievement of metrics.
8	Grants & Donations	We are expecting an increase here associated with the Rural Hospital Improvement Grant with a max potential of \$350K (with submission & approval of invoices), and the Rural Hospital Labor & Delivery Grant with a max potential of \$250K (with submission & approval of invoices). Projected less than 100% due to the requirement for submission and approval of qualifying expenditures within the grant timeframe.

Expense Items

Item	Description	Rationale
1	Salaries line	Salaries increasing with drivers being (1) Annual increase of 3% factored in (2) market adjustments to a small number of positions (3) full year impact of very limited number of recent FTE additions
2	Employee Benefits	Increase here is associated with several factors: (1) the increasing value of PTO/EIB with wage increases; (2) the expectation of a 9% annual cost increasing for our employee health insurance ; (3) the full year impact of increased numbers of employees/covered lives on our health insurance plan
3	Physician Fees	Some increase here that is associated with the full year impact of the RHC provider contract that went into effect in Feb of 2025
4	Agency Staffing lower	Projecting flat overall; MRH had a dramatic reduction in agency in 2025 and we are projecting 2026 to look largely the same
5	ER Physicians	We are not projecting a significant change in this line
6	Depreciation increase	Continued additions of property, plant, & equipment forecast over 2026
7	Maintenance & Repairs	Projecting a moderate increase from FY2025 level
8	Contract Services	Increases in this line are primarily associated with the full year impact of the radiology coverage contract and the CRNA agreement
9	Supplies & Drugs	With volumes projected to look similar in 2026 to 2025, increases here are mostly anticipated only from the inflation of price of the drugs and supplies we purchase
10	Telephone & Utilities	Telephone & Utilities is projecting for a moderate increase over FY2025 with additional buildings being occupied

Income Statement
Budget
2026

9/12/2025

	Actual 2023	Actual 2024	Projected 2025	Budget 2026	% Change
Statement of Revenues and Expenses Medina Regional Hospital					
REVENUES					
Inpatient Revenue	11,725,472	9,724,857	10,233,729	10,592,889	3.5%
Outpatient Revenue	50,261,455	60,303,766	72,284,971	72,949,811	0.9%
Emergency Room	16,031,577	19,123,915	20,614,388	20,683,653	0.3%
RHC	9,000,128	10,098,002	11,374,462	12,070,314	6.1%
Total Patient Revenues	87,018,632	99,250,541	114,507,550	116,296,666	1.6%
<i>Total Deductions (ex. DSH & Wavier) as % of Gross Rev</i>	<i>60.8%</i>	<i>61.1%</i>	<i>62.4%</i>	<i>62.7%</i>	<i>0.2%</i>
Contractual Deductions	45,305,510	51,387,119	60,298,662	61,821,057	2.5%
Bad Debt W/O	1,865,844	4,012,323	4,654,205	4,821,318	3.6%
Indigent Care W/O	1,010,088	688,262	798,369	827,035	3.6%
Charity Care	4,512,406	4,508,312	5,229,541	5,417,313	3.6%
Disprop Funds	(2,122,241)	(1,145,015)	(477,271)	(477,271)	
Waiver Funds	(549,463)	(74,204)	(1,170,344)	(1,123,348)	-4.0%
Total Deductions	50,216,137	59,437,440	69,848,404	71,286,104	2.1%
Other Revenue	2,263,062	3,406,989	3,596,106	3,681,530	2.4%
340B Contract Pharmacy	1,092,496	562,022	501,493	609,493	21.5%
Net Revenues	40,158,054	43,782,112	48,756,743	49,301,584	1.1%
EXPENSES					
Salaries	15,434,851	16,544,829	18,474,419	19,135,797	3.6%
Employee Benefits	2,055,738	2,146,623	2,552,822	2,779,663	8.9%
Payroll Taxes	1,102,284	1,201,992	1,364,871	1,410,740	3.4%
Contract Services	3,936,514	3,728,895	4,431,800	4,570,191	3.1%
Agency Staffing	1,908,528	1,895,982	1,180,339	1,186,241	0.5%
ER Physicians	1,251,572	1,206,437	1,377,066	1,381,070	0.3%
Physician Fees	3,117,133	3,831,049	4,933,866	5,096,299	3.3%
Supplies/Drugs	3,531,900	3,705,082	3,958,921	4,035,753	1.9%
Education & Training	54,630	64,409	80,166	82,251	2.6%
Travel	57,012	69,183	63,432	65,081	2.6%
Telephone & Utilities	790,490	822,493	796,597	822,884	3.3%
Maintenance & Repairs	1,351,482	1,019,801	1,088,551	1,109,645	1.9%
Rental Expenses	109,052	209,095	32,114	31,584	-1.6%
General Insurance	338,931	362,017	410,145	415,365	1.3%
Legal & Professional	135,444	154,008	139,484	142,510	2.2%
Interest Expense	166,183	66,975	70,279	70,491	0.3%
Depreciation	2,101,153	2,382,158	2,675,389	2,759,039	3.1%
Other Expenses	342,719	596,813	397,600	399,588	0.5%
Total Expenses	37,785,617	40,007,841	44,027,862	45,494,193	3.3%
Net Operating Income	2,372,436	3,774,271	4,728,882	3,807,390	-19.5%
Private Waiver Program Revenue	0	0	0	0	
Private Waiver Program Expense	8,387	0	0	0	
Tax Revenue at Proposed Rate	4,924,391	5,816,862	6,552,789	7,042,627	7.5%
EMR Stimulus	0	0	-	0	
Grants & Donations	751,509	666,773	117,504	390,000	231.9%
Nursing Home Rev Net of Exp	3,133,624	2,401,781	1,958,378	2,075,467	6.0%
Total Non-Operating Income	8,817,911	8,885,416	8,628,670	9,508,094	10.2%
Net Income/Loss	11,190,348	12,659,687	13,357,552	13,315,484	-0.3%
EBIDA	13,457,683	15,108,820	16,103,221	16,145,015	0.3%

MEDINA HOSPITAL

Financial Comparison

Budget FYE 2026

				Budget vs Projected			ACTUAL			ACTUAL
DESCRIPTION	Budget 2026	Remaining Mos 2025	2025 YTD	Proj YE 2025	VARIANCE	%Variance	FYE 2024	Variance	%Variance	FYE 2023
Paid FTE's	306.25	303.42	304.41	304.25	2.00	0.66%	269.95	14.38	5.33%	255.58
Contracted FTE's	6.29	6.27	6.29	6.29	-	0.00%	9.03	0.42	4.70%	8.60
Total FTE's	312.54	309.69	310.71	310.54	2.00	0.64%	278.98	14.80	5.30%	264.18
Average Daily Census	9.28	12.66	8.22	8.96	0.33	3.63%	8.47	(1.21)	-14.24%	9.67
EPOB	33.66	24.47	37.81	34.66	(1.00)	-2.88%	32.95	23.28	70.65%	32.95
Adjusted EPOB	3.07	2.19	3.38	3.10	(0.03)	-1.02%	3.23	(0.45)	-13.99%	3.68
Total I/P Rev	10,592,889	1,705,621	8,528,107	10,233,729	359,160	3.51%	9,724,857	(2,000,615)	-20.57%	11,725,472
O/P Rev	105,703,777	17,378,970	86,894,851	104,273,821	1,429,956	1.37%	89,525,684	14,232,524	15.90%	75,293,160
Total Patient Rev	116,296,666	19,084,592	95,422,958	114,507,550	1,789,116	1.56%	99,250,541	12,231,908	12.32%	87,018,632
Other Rev	4,291,022	682,933	3,414,665	4,097,598	193,424	4.72%	3,969,011	613,453	15.46%	3,355,558
Total Revenue	120,587,688	19,767,525	98,837,623	118,605,148	1,982,540	1.64%	103,219,552	25,077,270	24.30%	90,374,190
Contractual Adjustments	61,821,057	11,559,947	48,738,716	60,298,662	1,522,395	2.52%	51,387,119	6,081,609	11.83%	45,305,510
Medicare/Mcaid Settlement	-	262,371	252,870	515,241	(515,241)	-100.00%	60,643	(133,349)	-219.89%	193,992
Total Contractuals	61,821,057	11,822,318	48,991,586	60,813,903	1,007,154	1.66%	51,447,762	5,948,260	11.56%	45,499,502
DSRIP/UPL/UC	(1,123,348)	(195,057)	(975,287)	(1,170,344)	46,996	-4.02%	(74,204)	475,259	-640.47%	(549,463)
DSH	(477,271)	(79,545)	(397,725)	(477,271)	-	0.00%	(1,145,015)	977,226	-85.35%	(2,122,241)
Total /DISRIP/DSH/UPL/UC/	(1,600,619)	(274,602)	(1,373,012)	(1,647,615)	46,995.60	-2.85%	(1,219,219)	1,452,484	-119.13%	(2,671,704)
Charity	6,244,348	1,140,491	4,887,419	6,027,911	216,437	3.59%	5,196,574	(325,920)	-6.27%	5,522,494
Bad Debt	4,821,318	(870,308)	5,524,513	4,654,205	167,113	3.59%	4,012,323	2,146,478	53.50%	1,865,844
Total Revenue Deductions	71,286,104	11,817,898	58,030,506	69,848,404	1,437,700	2.06%	59,437,440	1,820,559	3.06%	50,216,137
Net Revenue	49,301,584	7,949,626	40,807,117	48,756,743	544,840	1.12%	43,782,112	3,624,058	8.28%	40,158,054
Salaries	19,135,797	3,136,817	15,337,602	18,474,419	661,378	3.58%	16,544,829	1,109,978	6.71%	15,434,851
Employee Benefits	4,190,403	656,596	3,261,096	3,917,693	272,711	6.96%	3,348,615	190,592	5.69%	3,158,023
Contracted labor	1,186,241	196,723	983,616	1,180,339	5,902	0.50%	1,895,982	(12,546)	-0.66%	1,908,528
Professional Fees/Physician Fees	6,477,369	1,077,662	5,233,269	6,310,932	166,437	2.64%	5,037,486	668,781	13.28%	4,368,705
Supplies	4,035,753	659,820	3,299,101	3,958,921	76,832	1.94%	3,705,082	173,183	4.67%	3,531,900
Maintenance & Repairs	1,109,645	181,425	907,126	1,088,551	21,094	1.94%	1,019,801	(331,682)	-32.52%	1,351,482
Lease & Rental	31,584	5,352	26,761	32,114	(529)	-1.65%	209,095	100,043	47.85%	109,052
Purchased Services	4,570,191	738,633	3,693,167	4,431,800	138,391	3.12%	3,728,895	(207,619)	-5.57%	3,936,514
Insurance	415,365	64,962	341,788	406,750	8,615	2.12%	362,017	23,086	6.38%	338,931
Utilities	822,884	132,766	663,831	796,597	26,288	3.30%	822,493	32,003	3.89%	790,490
Travel & Education	147,332	23,933	119,665	143,598	3,734	2.60%	133,592	21,950	16.43%	111,642
Legal & Professional	142,510	23,247	116,237	139,484	3,025	2.17%	154,008	18,564	12.05%	135,444
Clinic Support	-	-	-	-	-	0.00%	-	-	0.00%	-
Other Operating Expenses	399,588	66,267	331,333	397,600	1,988	0.50%	596,813	254,094	42.58%	342,719
Total Operating Cost	42,664,663	6,964,205	34,314,593	41,278,798	1,385,865	3.36%	37,558,708	2,040,426	5.43%	35,518,282
Private Waiver Program, Revenue Net of Exp	-	-	-	-	-	0.00%	-	(8,387)	0.00%	8,387
Tax Revenue	7,042,627	35,603	6,517,185	6,552,789	489,838	7.48%	5,816,862	892,471	15.34%	4,924,391
EMR Stimulus	-	-	-	-	-	0.00%	-	-	0.00%	-
Grants & Donations	390,000	-	117,504	117,504	272,496	231.90%	666,773	(84,736)	-12.71%	751,509
Nursing Facility Program Revenues Net	2,075,467	326,396	1,631,981	1,958,378	117,090	5.98%	2,401,781	(731,843)	-30.47%	3,133,624
Total Non-Operating Revenue	9,508,094	362,000	8,266,671	8,628,670	879,424	10.19%	8,885,416	2,250,008	25.32%	8,817,911
EBDITA	16,145,015	1,347,421	14,759,195	16,106,616	38,399	0.24%	15,108,820	1,651,137	10.93%	13,457,683
Depreciation	2,759,039	450,146	2,229,491	2,679,637	79,402	2.96%	2,382,158	281,006	11.80%	2,101,153
Interest	70,491	11,713	58,566	70,279	212	0.30%	66,975	-	-	166,183
Total Operating Exp	45,494,193	7,426,064	36,602,650	44,028,714	1,465,479	3.33%	40,007,841	2,222,224	5.55%	37,785,617
Net Operating Income	3,807,390	523,562	4,204,467	4,728,029	(920,639)	-19.47%	3,774,271	1,401,834	37.14%	2,372,436
Net Income	13,315,484	885,562	12,471,138	13,356,700	(41,215)	-0.31%	12,659,687	23,850,034	188.39%	11,190,348
Patient Days	3,389	772	2,498	3,270	119	3.63%	3,090	(440)	-14.24%	3,530
Adjusted Patient Days	37,203	8,638	27,951	36,589	615	1.68%	31,536	5,339	16.93%	26,197
Admissions	572	132	414	546	26	4.75%	570	(106)	-18.60%	676
Adjusted Admissions	6,279	1,477	4,632	6,109	170	2.78%	5,817	801	13.76%	5,017
OP factor	10.98	11.19	11.19	11.19	(0.21)	-1.88%	10.21	2.78	27.28%	7.42
Operating Expenses PAPD	\$ 1,146.80	\$ 806.22	\$ 1,227.68	\$ 1,128.18	\$ 18.62	1.65%	\$ 1,190.97	\$(164.82)	-13.84%	\$ 1,355.80
Operating Expenses PAA	\$ 6,794.51	\$ 4,715.17	\$ 7,407.61	\$ 6,756.69	\$ 37.82	0.56%	\$ 6,456.34	\$(623.50)	-9.66%	\$ 7,079.84
Supply Costs as a % of Net Rev	8.19%	8.30%	8.08%	8.12%	0.07%	0.81%	8.46%	-0.33%	-3.93%	8.79%
Supply Costs PAPD	\$ 108.48	\$ 76.38	\$ 118.03	\$ 108.20	\$ 0.28	0.26%	\$ 117.49	\$ -17.33	-14.75%	\$ 134.82
I/P Rev PPD	\$ 3,125.98	\$ 2,209.35	\$ 3,413.97	\$ 3,129.58	\$(3.61)	-0.12%	\$ 3,147.20	\$ (174.46)	-5.54%	\$ 3,321.66
O/P Rev per OP Day (APD - PD)	\$ 3,125.98	\$ 2,209.35	\$ 3,413.97	\$ 3,129.58	\$(3.61)	-0.12%	\$ 3,147.20	\$ (174.46)	-5.54%	\$ 3,321.66
Ttl Pt Rev PPD	\$ 34,319.30	\$ 24,720.97	\$ 38,199.74	\$ 35,017.60	\$(98.30)	-1.99%	\$ 32,119.92	\$ 7,468.75	23.25%	\$ 24,651.17
Ttl Pt Rev APD	\$ 3,125.98	\$ 2,209.35	\$ 3,413.97	\$ 3,129.58	\$(3.61)	-0.12%	\$ 3,147.20	\$ (174.46)	-5.54%	\$ 3,321.66
Net Pt Rev PPD	\$ 14,548.96	\$ 10,297.44	\$ 16,335.92	\$ 14,910.32	\$(361.36)	-2.42%	\$ 14,168.97	\$ 2,792.75	19.71%	\$ 11,376.22
Charity& BD as % of GR	9.18%	1.37%	10.53%	9.01%	0.17%	1.89%	8.92%	0.75%	8.37%	8.18%
Net Pt Rev as % of Gross	40.9%	40.2%	41.3%	41.1%	-0.22%	-0.54%	42.4%	-2.0%	-4.76%	44.4%
Net Pt Rev as % of Gross W/O DSH/UPL	39.6%	38.8%	39.9%	39.7%	-0.16%	-0.41%	41.2%	-0.2%	-0.59%	41.5%
Net Rev PAPD	\$ 1,325.19	\$ 920.30	\$ 1,459.97	\$ 1,332.56	\$(7.37)	-0.55%	\$ 1,388.32	\$ (144.59)	-10.41%	\$ 1,532.91
Net Rev PAPD without DSH/UPL	\$ 1,282.17	\$ 888.51	\$ 1,410.85	\$ 1,287.53	\$(5.36)	-0.42%	\$ 1,349.66	\$(81.27)	-6.02%	\$ 1,430.92
Net Rev PAA	\$ 7,851.47	\$ 5,382.36	\$ 8,809.18	\$ 7,980.72	\$(129.25)	-1.62%	\$ 7,526.14	\$(478.54)	-6.36%	\$ 8,004.68
Net Rev PAA without DSH/UPL	\$ 8,106.37	\$ 5,568.28	\$ 9,105.57	\$ 8,250.40	\$(144.03)	-1.75%	\$ 7,735.72	\$(801.51)	-10.36%	\$ 8,537.23
Net Operating Margin	32.75%	16.95%	36.17%	33.03%	-0.29%	-0.87%	34.51%	1.00%	2.89%	33.51%
Net Operating Margin W/O DSH/UPL	30.49%	13.98%	33.95%	30.69%	-0.20%	-0.66%	32.63%	3.86%	11.83%	28.77%
Sal Exp per FTE	\$ 62,484.67	\$ 10,338.32	\$ 50,383.91	\$ 60,721.60	\$ 1,763.07	2.90%	\$ 61,288.49	\$ 895.84	1.46%	\$ 60,392.65
Sal as % of Ttl Rev	15.87%	15.87%	15.52%	15.58%	0.29%	1.88%	16.03%	-1.05%	-6.55%	17.08%
Sal as % of Net Rev	38.81%	39.46%	37.59%	37.89%	0.92%	2.44%	37.79%	-0.65%	-1.71%	38.44%
AHR - Employed	\$ 30.04	\$ 29.74	\$ 29.08	\$ 29.19	\$ 0.85	2.90%	\$ 29.47	\$ 0.43	1.46%	\$ 29.03
AHR - contract Labor	\$ 90.65	\$ 90.20	\$ 90.20	\$ 90.20	\$ 0.45	0.50%	\$ 100.96	\$(5.68)	-5.63%	\$ 106.65
AHR - EE +CL	\$ 31.26	\$ 30.97	\$ 30.32	\$ 30.43	\$ 0.83	2.73%	\$ 31.78	\$ 0.22	0.68%	\$ 31.56
Salaries PAPD	\$ 514.36	\$ 363.14	\$ 548.74	\$ 504.92	\$ 94.4	1.87%	\$ 524.63	\$(64.55)	-12.30%	\$ 589.18
SWB PAPD	\$ 626.99	\$ 439.15	\$ 665.41	\$ 611.99	\$ 15.00	2.45%	\$ 630.81	\$ 243.61	\$ 0.73	\$ 709.72
Benefits As % of Salaries	21.90%	20.93%	21.26%	21.21%	0.69%	3.26%	20.24%	(0.00)	0.00%	20.46%
Purch Svc PPD	1,348.67	956.78	1,478.45	1,355.29	\$(6.62)	-0.49%	1,206.76	91.60	7.59%	1,115.16

GROSS Inpatient Revenue - 2026 Projection

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Inpatient CA & Discount - 2026 Projection

Payer	Jul YTD 2025										Normalized Adjustment		Jul YTD 2025				Normalized YTD w/ Adjustments		Aug - Sep 2025				Charge Incr(Dec)	0		New Business				Lost Business				Utilization Changes				Other – Cost Factor Improvement				Projected 2026								
	Adm	Days	Disc %	\$ Amount	\$ PPD	\$ Amount	Adm	Days	Disc %	\$ Amount	\$ PPD	\$ Amount	\$ PPD	Adm	Days	Disc %	\$ Amount	\$ PPD	\$ Amount	\$ PPD	Incr(Dec)	\$ Amount		Incr(Dec)	\$ Amount	Adm	Days	Disc %	\$ Amount	\$ PPD	Adm	Days	Disc %	\$ Amount	\$ PPD	Adm	Days	Disc %	\$ Amount	\$ PPD	Adm	Days	Disc %	\$ Amount	\$ PPD					
MC Traditional	52	215	48%	324,008	1,507	0	52	215	48.1%	324,008	1,507	324,008	1,507	16	83	39.2%	125,818	1,507	0	(83,577)	0	-	0	0	0.0%	0	0	0.0%	0	0	0	0.0%	0	0	0	0.0%	0	40	71	306	39.2%	375,656	1,227							
Swingbed	117	1,543	16.4%	519,429	337	0	117	1,543	16.4%	519,429	337	519,429	337	26	200	16.4%	67,327	337	0	(234,724)	0	0	0	0.0%	0	202	0	0	0.0%	0	0	0	0.0%	0	0	0	0.0%	0	30	153	1,819	9.8%	367,382	202						
MC Advantage	84	378	47.7%	588,993	1,558	0	84	378	47.7%	588,993	1,558	588,993	1,558	25	97	47.7%	151,297	1,558	0	(63,980)	0	5	13	43.6%	19,186	1,424	0	0	0.0%	0	1,424	0	0	0.0%	0	0	0	0.0%	0	0	114	489	43.6%	695,495	1,424					
Total MC	253	2,136	28.2%	1,432,430	671	0	253	2,136	28.2%	1,432,430	671	1,432,430	671	67	381	34.8%	344,443	905	0	-382,281	0	17	97	19.6%	43,941	452	0	0	0.0%	0	0	0	0.0%	0	0	0	0.0%	0	0	337	2,614	22.9%	1,438,533	550						
Medicaid	0	0	51.3%	8,023	802,285	0	0	0	51.3%	8,023	802,285	8,023	802,285	0	0	0.0%	0	0	0	-	0	0	0	0.0%	0	#####	0	0	0.0%	0	802,285	0	0	0	0.0%	0	0	0	0.0%	0	0	0	0	0.0%	0	0	0	#####	8,023	0
Medicaid HMO	51	146	36.1%	352,046	2,411	0	51	146	36.1%	352,046	2,411	352,046	2,411	19	50	36.1%	120,494	2,411	0	-	0	3	5	0.0%	12,552	2,411	0	0	0.0%	0	2,411	0	0	0.0%	0	0	0	0.0%	0	0	73	201	36.1%	485,092	2,411					
Total MD	51	146	36.3%	360,069	2,466	0	51	146	36.3%	360,069	2,466	360,069	2,466	19	50	36.1%	120,494	2,411	0	0	0	3	5	36.1%	12,552	2,411	0	0	0.0%	0	0	0	0.0%	0	0	0	0.0%	0	0	73	201	36.7%	493,115	2,451						
Commercial	127	387	66.5%	1,445,640	3,736	0	127	387	66.5%	1,445,640	3,736	1,445,640	3,736	21	58	66.5%	217,779	3,736	0	0	0	7	14	66.5%	51,544	3,736	0	0	0.0%	0	3,736	0	0	0.0%	0	0	0	0.0%	0	0	155	459	66.5%	1,714,963	3,736					
Charity/Indigent	5	33	100.0%	135,998	4,121	0	5	33	100.0%	135,998	4,121	135,998	4,121	3	13	100.0%	54,415	4,121	0	0	0	0	1	100.0%	4,849	4,121	0	0	0.0%	0	4,121	0	0	0.0%	0	0	0	0.0%	0	0	8	47	100.0%	195,262	4,121					
Private Pay	15	47	102.2%	155,142	3,301	0	15	47	102.2%	155,142	3,301	155,142	3,301	3	9	102.2%	29,503	3,301	0	0	0	1	2	102.2%	5,532	3,301	0	0	0.0%	0	3,301	0	0	0.0%	0	0	0	0.0%	0	0	19	58	102.2%	190,177	3,301					
TOTAL	451	2,749	41.4%	3,529,279	1,284	0	451	2,749	41.4%	3,529,279	1,284	3,529,279	1,284	113	511	44.2%	766,635	1,500	0	-382,281	0	28	119	34.2%	118,419	1,200	0	0	0.0%	0	1,200	0	0	0.0%	0	0	0	0.0%	0	0	592	3,379	38.1%	4,032,051	1,193					

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NET Inpatient Revenue - 2026 Projection

Payor	Normalized										Normalized YTD w/ Adjustments	Charge Incr(Dec)	Reimb Incr(Dec)	Aug - Sep 2025 Projection								Projected 2026													
	Jul YTD 2025					Jul YTD 2025								New Business				Lost Business				Utilization Changes				Other - Cost Factor Improvement				Projected 2026					
	Adm	Days	Net %	\$ Amount	\$ PPD	Adm	Days	Net %	\$ Amount	\$ PPD				Adm	Days	Net %	\$ Amount	\$ PPD	Adm	Days	Net %	\$ Amount	\$ PPD	Adm	Days	Net %	\$ Amount	\$ PPD	Adm	Days	Net %	\$ Amount	\$ PPD	Adm	Days
MC Traditional	52	215	51.9%	349,605	1,626	0	52	215	51.9%	349,605	1,626	0	52	215	51.9%	349,605	1,626	0	52	215	51.9%	349,605	1,626	0	52	215	51.9%	349,605	1,626	0	71	307	60.8%	583,552	1,906
Swingbed	117	1,543	83.6%	2,647,822	1,716	0	117	1,543	83.6%	2,647,822	1,716	0	117	1,543	83.6%	2,647,822	1,716	0	117	1,543	83.6%	2,647,822	1,716	0	117	1,543	83.6%	2,647,822	1,716	0	153	1,819	90.2%	3,366,403	1,851
MC Advantage	84	378	52.3%	645,793	1,708	0	84	378	52.3%	645,793	1,708	0	84	378	52.3%	645,793	1,708	0	84	378	52.3%	645,793	1,708	0	84	378	52.3%	645,793	1,708	0	114	489	56.4%	900,501	1,843
Total MC	253	2,136	71.8%	3,643,220	1,706	0	253	2,136	71.8%	3,643,220	1,706	0	253	2,136	71.8%	3,643,220	1,706	0	253	2,136	71.8%	3,643,220	1,706	0	253	2,136	71.8%	3,643,220	1,706	0	337	2,614	77.1%	4,850,457	1,856
Medicaid	0	0	48.7%	7,616	761,623	0	0	0	48.7%	7,616	761,623	0	0	0	48.7%	7,616	761,623	0	0	0	48.7%	7,616	761,623	0	0	0	48.7%	7,616	761,623	0	0	0	#####	-8,023	0
Medicaid HMO	51	146	63.9%	623,150	4,268	0	51	146	63.9%	623,150	4,268	0	51	146	63.9%	623,150	4,268	0	51	146	63.9%	623,150	4,268	0	51	146	63.9%	623,150	4,268	0	73	201	63.9%	858,654	4,268
Total MD	51	146	63.7%	630,767	4,320	0	51	146	63.7%	630,767	4,320	0	51	146	63.7%	630,767	4,320	0	51	146	63.7%	630,767	4,320	0	51	146	63.7%	630,767	4,320	0	73	201	63.3%	850,631	4,228
Commercial	127	387	33.5%	728,124	1,881	0	127	387	33.5%	728,124	1,881	0	127	387	33.5%	728,124	1,881	0	127	387	33.5%	728,124	1,881	0	127	387	33.5%	728,124	1,881	0	155	459	33.5%	863,773	1,881
Charity/Indigent	5	33	0.0%	0	0	0	5	33	0.0%	0	0	0	5	33	0.0%	0	0	0	5	33	0.0%	0	0	0	5	33	0.0%	0	0	0	8	47	0.0%	0	0
Private Pay	15	47	-2.2%	-3,282	-70	0	15	47	-2.2%	-3,282	-70	0	15	47	-2.2%	-3,282	-70	0	15	47	-2.2%	-3,282	-70	0	15	47	-2.2%	-3,282	-70	0	19	58	-2.2%	-4,024	-70
TOTAL	451	2,749	58.6%	4,998,828	1,818	0	451	2,749	58.6%	4,998,828	1,818	0	451	2,749	58.6%	4,998,828	1,818	0	451	2,749	58.6%	4,998,828	1,818	0	451	2,749	58.6%	4,998,828	1,818	0	592	3,379	61.9%	6,560,837	1,942

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GROSS Outpatient Revenue - 2026 Projection

Payor	Jul YTD 2025				Normalizing Adjustments	Normalized YTD w/ Adjustments			Aug - Sep 2025 Projection				Charge Incr(Dec)	Reimb Incr(Dec)			New Business				Lost Business				Utilization Changes				Other Cost	Factor Ir	Projected 2025				Projected 2026			
	APDs	Visits	\$ Amount	\$ Visit		\$ Amount	\$ Amount	\$ Visit	Visits	LOS	\$ Amount	\$ Visit					\$ Amount	\$ Amount	\$ Visit	Adm	Visits	Scopes	\$ Amount	\$ Visit	Adm	Visits	\$ Amount	\$ Visit			Adm	Visits	LOS	\$ Amount	\$ Visit	Adm	Visits	\$ Amount
MC Traditional	19	7,469	11,594,144	1,552	0	11,594,144	1,552		1,494		2,318,829	1,552	0	0	1,552		130	6	221,028	1,700		-67		-104,366	1,552	0	0	2,793		9,026		14,029,634	1,554					
MC Swingbed	138	0	0	0	0	0	0	0	0		0	0	0	0	0		0	0	0	0		0	0	0	0	0	0	2,793		0		0	0	0				
MC Advantage	34	12,812	22,795,673	1,779	0	22,795,673	1,779		2,562		4,559,135	1,779	0	0	1,779		223	9	426,430	1,913		-115		-205,198	1,779	0	0	2,793		15,482		27,576,040	1,781					
Total MC	191	20,281	34,389,816	1,552	0	34,389,816	180,148		4,056		6,877,963	1,696	0	0	1,696		353	15	647,459	1,834		-183		-309,564	1,696	0	0	0		0	0	0	24,508		41,605,674	1,698		
Medicaid	0	481	631,185	1,312	0	631,185	1,312		96		126,237	1,312	0		1,312		8	0	10,984	1,312		-4		-5,682	1,312	0	0	2,793		581		762,724	1,312					
Medicaid HMO	13	5,080	5,975,632	1,176	0	5,975,632	1,176		1,016		1,195,126	1,176	0		1,176		88	1	105,665	1,195		-46		-53,790	1,176	0	0	2,793		6,139		7,222,634	1,177					
Total MD	13	5,561	6,606,817	1,188	0	6,606,817	1,188		1,112		1,321,363	1,188	0	0	1,188		97	1	116,649	1,205		-50		-59,472	1,188	0	0	0		0	0	0	6,720		7,985,358	1,188		
Commercial	35	18,624	30,515,312	1,638	0	30,515,312	1,638		3,725		6,103,062	1,638	0	0	1,638		324	9	562,445	1,735		-168		-274,687	1,638	0	0	2,793		22,505		36,906,132	1,640					
Charity/Indigent	3	504	1,322,132	2,623	0	1,322,132	2,623		101		264,426	2,623	0	0	2,623		9	1	24,683	2,814		-5		-11,901	2,623	0	0	2,793		609		1,599,341	2,626					
Private Pay	4	2,897	4,582,055	1,582	0	4,582,055	1,582		579		916,411	1,582	0	0	1,582		50	0	79,739	1,582		-26		-41,246	1,582	0	0	2,793		3,501		5,536,959	1,582					
TOTAL	246	47,867	77,416,133	1,617	0	77,416,133	1,617		9,573		15,483,227	1,617	0	0	1,617		833	25	1,430,975	1,718		-431		-696,871	1,617	0	0	0	2,793		57,843		93,633,464	1,619				

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Outpatient CA & Discount - 2026 Projection

Payor	Jul YTD 2025					Normalizing Adjustments	Normalized YTD w/ Adjustments			Aug - Sep 2025 Projection				Charge Incr(Dec)	Reimb Dec/(Inc)	New Business				Lost Business				Utilization Changes				Other Cost Factor Improvement				Projected 2026			
	APDs	Visits	Disc %	\$ Amount	\$ Visit	\$ Amount	\$ Amount	Disc %	Adm	Visits	Disc %	\$ Amount	\$ Visit	\$ Amount	\$ Amount	\$ Visit	Adm	Visits	Disc %	\$ Amount	\$ Visit	Adm	Visits	Disc %	\$ Amount	\$ Visit	Adm	Visits	Disc %	\$ Amount	\$ Visit	Adm	Visits	Disc %	\$ Amount
MC Traditional	19	7,469	75.5%	8,756,883	1,172	0	8,756,883	75.53%		1,494	75.5%	1,751,377	1,172	0	433,417	1,221		130	72.4%	160,054	1,231		-67	72.4%	-82,790	1,231		0	72.4%	0	0		9,026	11,018,940	1,221
Swingbed	138	0	0.0%	0	0	0	0	0.00%		0	0.0%	0	0	0	0	0		0	0.0%	0	0		0	0.0%	0	0		0	0.0%	0	0		0	0	0
MC Advantage	34	12,812	73.7%	16,792,066	1,311	0	16,792,066	73.66%		2,562	73.7%	3,358,413	1,311	0	915,528	1,370		223	70.3%	299,851	1,345		-115	70.3%	-155,102	1,345		0	70.3%	0	0		15,482	21,210,756	1,370
Total MC	191	20,281	74.3%	25,548,949	1,260	0	25,548,949	74.3%		4,056	74.3%	5,109,790	1,260	-	1,348,946	1,315		353	71.0%	459,905	1,303		-183	71.0%	-237,892	1,303		0	0.0%	0	0		24,508	32,229,697	1,315
Medicaid	0	481	89.6%	565,541	1,176	0	565,541	89.6%		96	89.6%	113,108	1,176	-	-	1,176		8	89.6%	9,842	1,176		-4	89.6%	-5,091	1,176		0	89.6%	0	0		581	683,401	1,176
Medicaid HMO	13	5,080	63.1%	3,770,624	742	0	3,770,624	63.1%		1,016	63.1%	754,125	742	-	-	742		88	63.1%	66,675	754		-46	63.1%	-34,488	754		0	63.1%	0	0		6,139	4,556,935	742
Total MD	13	5,561	65.6%	4,336,165	780	0	4,336,165	65.6%		1,112	65.6%	867,233	780	-	-	780		97	65.6%	76,517	791		-50	65.6%	-39,579	791		0	0.0%	0	0		6,720	5,240,336	780
Commercial	35	18,624	56.0%	17,086,420	917	0	17,086,420	56.0%		3,725	56.0%	3,417,284	917	0	0	917		324	56.0%	314,930	972		-168	56.0%	-162,902	972		0	56.0%	0	0		22,505	20,655,731	918
Charity/Indigent	3	504	99.9%	1,320,810	2,621	0	1,320,810	99.9%		101	99.9%	264,162	2,621	0	0	2,621		9	99.9%	24,659	2,811		-5	99.9%	-12,755	2,811		0	99.9%	0	0		609	1,596,876	2,622
Private Pay	4	2,897	96.8%	4,433,715	1,530	0	4,433,715	96.8%		579	96.8%	886,743	1,530	0	0	1,530		50	96.8%	77,157	1,530		-26	96.8%	-39,911	1,530		0	96.8%	0	0		3,501	5,357,704	1,530
TOTAL	246	47,867	68.1%	52,726,058	1,102	0	52,726,058	68.1%		9,573	68.1%	10,545,212	1,102	0	1,348,946	1,125		833	66.6%	953,167	1,144		-431	70.8%	-493,039	1,144		0	0.0%	0	0		57,843	65,080,344	1,125

0

NET Outpatient Revenue - 2026 Projection

Payor	Jul YTD 2025					Normalizing Adjustments	Normalized YTD w/ Sept. Adjustments			Aug - Sep 2025 Projection				Charge Incr(Dec)	Reimb Incr(Dec)		New Business				Lost Business				Utilization Changes				Other Cost Factor Improvement				Projected 2026				
	APDs	Visits	Net %	\$ Amount	\$ Visit	\$ Amount	\$ Amount	Net %	Adm	Visits	Net %	\$ Amount	\$ Visit	\$ Amount	\$ Amount	\$ Visit	Adm	Visits	Net %	\$ Amount	\$ Visit	Adm	Visits	Net %	\$ Amount	\$ Visit	Adm	Visits	Net %	\$ Amount	\$ Visit	Adm	Visits	Net %	\$ Amount	\$ Visit	
MC Traditional	19	7,469	24.5%	2,837,261	380	0	2,837,261	24.5%		1,494	24.5%	567,452	380	0	-433,417	332		130	27.6%	60,974	469		-67	27.6%	-21,576	321		0	27.6%	0	0		9,026	3,010,694	334		
MC Swingbed	138	0	100.0%	0	0	0	0	0.0%	0	0	100.0%	0	0	0	0	0	0	0	100.0%	0	0	0	0	100.0%	0	0	0	0	100.0%	0	0	0	0	0	0		
MC Advantage	34	12,812	26.3%	6,003,607	469	0	6,003,607	26.3%		2,562	26.3%	1,200,721	469	0	-915,528	409		223	29.7%	126,579	568		-115	29.7%	-50,096	434		0	29.7%	0	0		15,482	6,365,283	411		
Total MC	191	20,281	25.7%	8,840,868	436	0	8,840,868	25.7%		4,056	25.7%	1,768,174	436	0	-1,348,946	380		353	29.0%	187,554	531		-183	29.0%	-71,672	393		0	100.0%	0	0		24,508	9,375,977	383		
Medicaid	0	481	10.4%	65,643	136	0	65,643	10.4%		96	10.4%	13,129	136	0	0	136		8	10.4%	1,142	136		-4	10.4%	-591	136		0	10.4%	0	0	0	0	0	581	79,323	136
Medicaid HMO	13	5,080	36.9%	2,205,008	434	0	2,205,008	36.9%		1,016	36.9%	441,002	434	0	0	434		88	36.9%	38,990	441		-46	36.9%	-19,302	422		0	36.9%	0	0	0	6,139	2,665,699	434		
Total MD	13	5,561	34.4%	2,270,652	408	0	2,270,652	34.4%		1,112	34.4%	454,130	408	0	0	408		97	34.4%	40,133	415		-50	34.4%	-19,893	397		0	100.0%	0	0	0	6,720	2,745,022	408		
Commercial	35	18,624	44.0%	13,428,892	721	0	13,428,892	44.0%		3,725	44.0%	2,685,778	721	0	0	721		324	44.0%	247,516	764		-168	44.0%	-111,786	667		0	44.0%	0	0	0	22,505	16,250,401	722		
Charity/Indigent	3	504	0.1%	1,322	3	0	1,322	0.1%		101	0.1%	264	3	0	0	3		9	0.1%	25	3		-5	0.1%	854	-188		0	0.1%	0	0	0	609	2,465	4		
Private Pay	4	2,897	3.2%	148,341	51	0	148,341	3.2%		579	3.2%	29,668	51	0	0	51		50	3.2%	2,581	51		-26	3.2%	-1,335	51		0	3.2%	0	0	0	3,501	179,255	51		
TOTAL	246	47,867	31.9%	24,690,074	516	0	24,690,074	31.9%		9,573	31.9%	4,938,015	516	0	-1,348,946	492		833	33.4%	477,808	574		-431	29.2%	-203,832	473		0	0.0%	0	0	0	57,843	28,553,120	494		

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GROSS RHC Patient Revenue - 2026 Projection

0.00%

Payor	Jul YTD 2025					Normalizing Adjust.	Normalized YTD w/ Adjustments		Aug - Sep 2025 Projection					Charge Incr(Dec)	Reimb Incr(Dec)		New Business					Lost Business					Utilization Changes (More Mid levels less chg/Vis					Other				Projected 2026			
	Adm	Visits	LOS	\$ Amount	\$ Visit	\$ Amount	\$ Amount	\$ Visit	Adm	Visits	LOS	\$ Amount	\$ Visit	\$ Amount	\$ Amount	\$ Visit	Adm	Visits	LOS	\$ Amount	\$ Visit	Adm	Visits	LOS	\$ Amount	\$ Visit	Adm	Visits	LOS	\$ Amount	\$ Visit	Adm	Visits	LOS	\$ Amount	\$ Visit			
MC Traditional		5,276		1,044,319	198	0				1,044,319	198	1,055	208,864	198	62,659	208		83		17,291	208	-16		-3,285	208		0				6,399		1,329,848	208					
MC Swingbed		0		0	0	0				0	0	0	0	0	0	0		0		0	0	0		0	0		0				0		0	0					
MC Advantage		10,984		2,265,451	206	0				2,265,451	206	2,197	453,090	206	135,927	217		173		37,511	217	-33		-7,126	217		0				13,321		2,884,852	217					
Total MC		16,260		3,309,770	204	0				3,309,770	204	3,252	661,954	204	198,586	214		256		54,802	214	-49		-10,411	214				0	0		19,720		4,214,700	214				
Medicaid		503		65,621	130	0				65,621	130	101	13,124	130	3,937	137		8		1,087	137	-2		-206	137		0				610		83,563	137					
Medicaid HMO		9,670		1,422,120	147	0				1,422,120	147	1,934	284,424	147	85,327	154		152		23,547	154	-29		-4,473	154		0				11,728		1,810,944	154					
Total MD		10,173		1,487,741	146	0				1,487,741	146	2,035	297,548	146	89,264	154		160		24,633	154	-30		-4,680	154		0			0		12,338		1,894,507	154				
Commercial		26,157		4,302,129	164	0				4,302,129	164	5,231	860,426	164	258,128	173		412		71,233	173	-78		-13,533	173		0			0		31,723		5,478,383	173				
Charity/Indigent		385		61,323	159	0				61,323	159	77	12,265	159	3,679	167		6		1,015	167	-1		-193	167		0			0		467		78,089	167				
Private Pay		2,513		317,756	126	0				317,756	126	503	63,551	126	19,065	133		40		5,261	133	-8		-1,000	133		0			0		3,048		404,634	133				
TOTAL		55,488		9,478,718	171	0				9,478,718	171	11,098	1,895,744	171	568,723	179		875		156,945	179	-166		-29,817	179		0			0		67,294		12,070,314	179				

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RHC CA & Discount - 2026 Projection

Payor	Jul YTD 2025					Normalizing Adjust.	Normalized YTD w/ Adjustments		Aug - Sep 2025 Projection					Charge Incr(Dec)	Reimb Incr(Dec)		New Business					Lost Business					Utilization Changes (New Doc Castroville)					Other					Projected 2026				
	Adm	Visits	Disc %	\$ Amount	\$ Visit	\$ Amount	Disc %	Adm	Visits	Disc %	\$ Amount	\$ Visit	\$ Amount	\$ Amount	\$ Visit	Adm	Visits	Disc %	\$ Amount	\$ Visit	Adm	Visits	Disc %	\$ Amount	\$ Visit	Adm	Visits	Disc %	\$ Amount	\$ Visit	Adm	Visits	Disc %	\$ Amount	\$ Visit						
MC Traditional	52	5,276	13.8%	144,116	27	0		144,116	13.8%	1,055	13.8%	28,823	27	62,659	-44,134	30	83	14.6%	2,516	30	-16	14.6%	-478	30	0	0.0%	0	0	0.0%		6,399	14.6%	193,502	30							
Swingbed	117	0	0.0%	0	0	0		0	0.0%	0	0.0%	0	0	0	0	0	0	0.0%	0	0	0	0.0%	0	0	0	0.0%	0	0	0.0%	0	0	0.0%	0	0							
MC Advantage	84	10,984	20.4%	462,152	42	0		462,152	20.4%	2,197	20.4%	92,430	42	135,927	-91,883	45	173	21.0%	7,867	45	-33	21.0%	-1,494	45	0	0.0%	0	0	0.0%		13,321	21.0%	604,999	45							
Total MC	253	16,260	18.3%	606,268	37	0		606,268	18.3%	3,252	18.3%	121,254	37	198,586	(136,017)	40	256	18.9%	10,383	40	-49	18.9%	-1,972	40	0	0.0%	0	0	0.0%	0	0	18,720	18.9%	798,501	40						
Medicaid	0	503	40.7%	26,708	53	0		26,708	40.7%	101	40.7%	5,342	53	3,937	(1,908)	56	8	41.2%	448	56	-2	41.2%	-85	56	0	0.0%	0	0	0.0%		610	41.2%	34,442	56							
Medicaid HMO	51	9,670	25.1%	356,952	37	0		356,952	25.1%	1,934	25.1%	71,390	37	85,327	(36,680)	41	152	26.6%	6,268	41	-29	26.6%	-1,191	41	0	0.0%	0	0	0.0%	0	11,728	26.6%	482,067	41							
Total MD	51	10,173	25.8%	383,660	38	0		383,660	25.8%	2,035	25.8%	76,732	38	89,264	(38,588)	42	160	27.3%	6,716	42	-30	27.3%	-1,276	42	0	0.0%	0	0	0.0%	0	0	12,338	27.3%	516,508	42						
Commercial	127	26,157	39.1%	1,681,341	64	0		1,681,341	39.1%	5,231	39.1%	336,268	64	113,787	0	68	412	39.3%	28,009	68	-78	39.3%	-5,321	68	0	0.0%	0	0	0.0%	0	31,723	39.3%	2,154,084	68							
Charity/Indigent	5	385	96.8%	59,383	154	0		59,383	96.8%	77	96.8%	11,877	154	3,679	0	162	6	97.0%	985	162	-1	97.0%	-187	162	0	0.0%	0	0	0.0%	0	467	97.0%	75,736	162							
Private Pay	15	2,513	54.6%	173,347	69	0		173,347	54.6%	503	54.6%	34,669	69	19,065	0	75	40	56.7%	2,984	75	-8	56.7%	-567	75	0	0.0%	0	0	0.0%	0	3,048	56.7%	229,499	75							
TOTAL	451	55,488	30.6%	2,903,999	52	0		2,903,999	30.6%	0	11,098	30.6%	580,800	52	424,382	-174,605	56	875	31.3%	49,076	56	-166	31.3%	-9,324	56	0	0.0%	0	0	0	67,294	31.3%	3,774,328	56							

0

NET RHC Revenue - 2026 Projection

Payor	Jul YTD 2025					Normalizing Adjust.	Normalized YTD w/ Sept. Adjustments		Aug - Sep 2025 Projection				Charge Incr(Dec)	Reimb Incr(Dec)		New Business				Lost Business				Utilization Changes (New Doc Castroville)				Other				Projected 2026					
	Adm	Visits	Net %	\$ Amount	\$ Visit		\$ Amount	Net %	Adm	Visits	Net %	\$ Amount	\$ Visit	\$ Amount	\$ Amount	\$ Visit	Adm	Visits	Net %	\$ Amount	\$ Visit	Adm	Visits	Net %	\$ Amount	\$ Visit	Adm	Visits	Net %	\$ Amount	\$ Amount	\$ Visit	Adm	Visits	Net %	\$ Amount	\$ Visit
MC Traditional	52	5,276	86.2%	900,203	171	0	900,203	86.2%	1,055	86.2%	180,041	171	0	44,134	178	178	83	85.4%	14,775	178	-16	85.4%	-2,807	178	0	100.0%	0	208	0	100.0%	0	0	6,399	1,136,346	178		
MC Swingbed	117	0	100.0%	0	0	0	0	0.0%	0	0	0.0%	0	0	0	0	0	0	100.0%	0	0	0	100.0%	0	0	0	100.0%	0	0	0	0	0	0	0	0	0		
MC Advantage	84	10,984	79.6%	1,803,299	164	0	1,803,299	79.6%	2,197	79.6%	360,660	164	0	91,883	171	171	173	79.0%	29,644	171	-33	79.0%	-5,632	171	0	100.0%	0	217	0	100.0%	0	13,321	2,279,853	171			
Total MC	253	16,260	81.7%	2,703,502	166	0	2,703,502	81.7%	3,252	81.7%	540,700	166	0	136,017	173	173	256	81.1%	44,419	173	-49	81.1%	-8,439	173	0	100.0%	0	0	0	100.0%	0	19,720	81.1%	3,416,200	173		
Medicaid	0	503	59.3%	38,913	77	0	38,913	59.3%	101	59.3%	7,783	77	0	1,908	81	81	8	58.8%	639	81	-2	58.8%	-121	81	0	100.0%	0	137	0	100.0%	0	0	610	49,122	81		
Medicaid HMO	51	9,670	74.9%	1,065,168	110	0	1,065,168	74.9%	1,934	74.9%	213,034	110	0	36,680	113	113	152	73.4%	17,279	113	-29	73.4%	-3,283	113	0	100.0%	0	154	0	100.0%	0	11,728	1,328,878	113			
Total MD	51	10,173	74.2%	1,104,081	109	0	1,104,081	74.2%	2,035	74.2%	220,816	109	0	38,588	112	112	160	72.7%	17,918	112	-30	72.7%	-3,404	112	0	100.0%	0	0	0	100.0%	0	0	12,338	72.7%	1,377,999	112	
Commercial	127	26,157	60.9%	2,620,788	100	0	2,620,788	0.0%	5,231	60.9%	524,158	100	144,341	0	105	105	412	60.7%	43,224	105	-78	60.7%	-8,212	105	0	100.0%	0	173	0	100.0%	0	0	31,723	0.0%	3,324,299	105	
Charity/Indigent	5	385	3.2%	1,940	5	0	1,940	0.0%	77	3.2%	388	5	0	0	5	5	6	3.0%	31	5	-1	3.0%	-6	5	0	100.0%	0	167	0	100.0%	0	0	467	0.0%	2,353	5	
Private Pay	15	2,513	45.4%	144,409	57	0	144,409	235.5%	503	45.4%	28,882	57	0	0	57	57	40	43.3%	2,277	57	-8	43.3%	-433	57	0	100.0%	0	133	0	100.0%	0	0	3,048	224.3%	175,135	57	
TOTAL	451	55,488	69.4%	6,574,719	118	0	6,574,719	69.4%	11,098	69.4%	1,314,944	118	144,341	174,605	123	123	875	68.7%	107,869	123	-166	68.7%	-20,493	123	0	0.0%	0	0	0	0	0.0%	0	0	67,294	68.7%	8,295,986	123

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GROSS Total Patient Revenue - 2026 Projection																																																		
Payor	Jul YTD 2025					Normalizing Adjustments	Jul YTD 2025					Normalized YTD w/ Adjustments		Aug - Sep 2025 Projection					Charge Incr(Dec)	Reimb Incr(Dec)	New Business					Lost Business					Utilization Changes					Other					Projected 2026									
	Adm	Days	APD	\$ Amount	\$ APD	\$ Amount	Adm	Days	APD	\$ Amount	\$ APD	\$ Amount	\$ APD	Adm	Days	APD	\$ Amount	\$ APD	\$ Amount	\$ Amount	Adm	Days	APD	\$ Amount	\$ APD	Adm	Days	APD	\$ Amount	\$ APD	Adm	Days	APD	\$ Amount	\$ APD	Adm	Days	APD	\$ Amount	\$ APD	Adm	Days	APD	\$ Amount	\$ APD					
MC Traditional	52	215	2,406	13,312,076	5,534	0	52	215	2,406	13,312,076	5,534	13,312,076	5,534	10	43	481	2,789,269	5,797	62,659	0	3	8	84	262,337	3,117	0	0	0	-107,651	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	780	266	2,917	16,318,691	5,595
MC Swingbed	117	1,543	17,265	3,167,252	183	0	117	1,543	17,265	3,167,252	183	3,167,252	183	23	309	3,453	410,532	119	0	0	0	0	0	187	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,675	1,928	21,163	3,733,785	176	
MC Advantage	84	378	4,230	26,295,909	6,217	0	84	378	4,230	26,295,909	6,217	26,295,909	6,217	17	76	846	5,329,410	6,300	135,927	0	5	13	148	507,967	3,433	0	0	0	-212,324	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,246	467	5,128	32,056,888	6,251	
Total MC	253	2,136	23,900	42,775,236	1,790	0	253	2,136	23,900	42,775,236	1,790	42,775,236	1,790	51	427	4,780	8,529,211	1,784	198,586	0	17	97	1,067	926,307	869	0	0	0	-319,975	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3,700	2,660	29,207	52,109,365	1,784		
Medicaid	0	0	0	712,445	0	0	0	0	0	712,445	0	696,806	0	0	0	0	139,361	0	3,937	0	0	0	0	12,071	0	0	0	-5,888	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	846,287	0			
Medicaid HMO	51	146	1,634	8,372,948	5,125	0	51	146	1,634	8,372,948	5,125	8,372,948	5,125	10	29	327	1,813,330	5,550	85,327	0	3	5	57	163,983	2,869	0	0	0	-58,264	0	0	0	0	0	0	0	0	0	0	0	0	0	0	801	180	1,981	10,377,324	5,239		
Total MD	51	146	1,634	9,085,393	5,561	0	51	146	1,634	9,085,393	5,561	9,069,754	5,552	10	29	327	1,952,691	5,977	89,264	0	3	5	57	176,054	3,080	0	0	0	-64,152	0	0	0	0	0	0	0	0	0	0	0	0	0	0	801	180	1,981	11,223,611	5,667		
Commercial	127	387	4,330	36,991,204	8,543	0	127	387	4,330	36,991,204	8,543	36,991,204	8,543	25	77	866	7,290,956	8,419	258,128	0	7	14	151	711,184	4,695	0	0	0	-288,220	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,698	478	5,250	44,963,252	8,564		
Charity/Indigent	5	33	369	1,519,453	4,115	0	5	33	369	1,519,453	4,115	1,519,453	4,115	1	7	74	331,106	4,484	3,679	0	0	1	13	30,548	2,365	0	0	0	-12,094	0	0	0	0	0	0	0	0	0	0	0	0	0	86	41	448	1,872,692	4,813			
Private Pay	15	47	526	5,051,671	9,606	0	15	47	526	5,051,671	9,606	5,051,671	9,606	3	9	105	1,008,841	9,592	19,065	0	1	2	18	90,415	4,914	0	0	0	-42,245	0	0	0	0	0	0	0	0	0	0	0	0	0	209	58	638	6,127,747	9,911			
TOTAL	451	2,749	30,759	95,422,958	3,102	0	451	2,749	30,759	95,422,958	3,102	95,407,319	3,102	90	550	6,152	19,112,805	3,107	568,723	0	28	119	1,306	1,934,507	1,481	0	0	0	-726,687	0	0	0	0	0	0	0	0	0	0	0	0	0	6,494	3,418	37,523	116,296,666	3,099			
116,296,666																																																		

Total CA & Discount - 2026 Projection																																														
Payor	Jul YTD 2025					Normalizing Adjustments	Jul YTD 2025					Normalized YTD w/ Adjustments		Aug - Sep 2025 Projection					Charge Incr(Dec)	Reimb Incr(Dec)	New Business					Lost Business					Utilization Changes					Other					Projected 2026					
	AAs	APDs	Disc %	\$ Amount	\$ APD		AAs	APDs	Disc %	\$ Amount	\$ APD		AAs	APDs	Disc %	\$ Amount	\$ APD		AAs	APD	Disc %	\$ Amount	\$ APD		AAs	APD	Disc %	\$ Amount	\$ APD		AAs	APD	Disc %	\$ Amount	\$ APD		AAs	APDs	Disc %	\$ Amount	\$ APD					
MC Traditional	582	2,406	69.3%	9,225,007	3,835	0	582	2,406	69.3%	9,225,007	3,835	9,225,007	3,835	116	481	68.3%	1,906,018	3,961	62,659	305,706	31	84	65.6%	171,976	2,043	0	0	77.3%	-83,268	0	0	0	0.0%	0	0	0	0	0	0	0	0	780	2,917	71.0%	11,588,098	3,973
Swingbed	1,309	17,265	16.4%	519,429	30	0	1,309	17,265	16.4%	519,429	30	519,429	30	262	3,453	16.4%	67,327	19	0	-234,724	105	834	9.8%	15,350	18	0	0	0.0%	0	0	0	0	0.0%	0	0	0	0	0	0	0	0	1,675	21,163	9.8%	367,382	17
MC Advantage	940	4,230	67.9%	17,843,210	4,219	0	940	4,230	67.9%	17,843,210	4,219	17,843,210	4,219	188	846	67.6%	3,602,141	4,258	135,927	759,666	50	148	64.4%	326,903	2,209	0	0	73.8%	-156,597	0	0	0	0.0%	0	0	0	0	0	0	0	0	1,246	5,128	70.2%	22,511,250	4,390
Total MC	2,831	23,900	64.5%	27,587,646	1,154	0	2,831	23,900	64.5%	27,587,646	1,154	27,587,646	1,154	566	4,780	65.4%	5,575,486	1,166	198,586	830,648	185	1,067	55.5%	514,229	482	0	0	75.0%	-239,865	0	0	0	0.0%	0	0	0	0	0	0	0	0	3,700	29,207	66.1%	34,466,731	1,180
Medicaid	0	0	84.3%	600,272	0	0	0	0	84.3%	600,272	0	600,272	0	0	0	85.0%	118,450	0	3,937	-1,908	0	0	85.2%	10,290	0	0	0	87.9%	-5,176	0	0	0	0.0%	0	0	0	0	0	0	0	0	0	0	85.8%	725,865	0
Medicaid HMO	571	1,634	53.5%	4,479,622	2,742	0	571	1,634	53.5%	4,479,622	2,742	4,479,622	2,742	114	327	52.2%	946,010	2,895	85,327	-36,680	30	57	52.1%	85,495	1,496	0	0	61.2%	-35,679	0	0	0	0.0%	0	0	0	0	0	0	0	0	801	1,981	53.2%	5,524,094	2,789
Total MD	571	1,634	55.9%	5,079,894	3,110	0	571	1,634	55.9%	5,079,894	3,110	5,079,894	3,110	114	327	54.5%	1,064,459	3,258	89,264	-38,588	30	57	54.4%	95,785	1,676	0	0	63.7%	-40,855	0	0	0	0.0%	0	0	0	0	0	0	0	0	801	1,981	55.7%	6,249,959	3,156
Commercial	1,421	4,330	0.0%	20,213,400	0	0	1,421	4,330	0.0%	20,213,400	0	20,213,400	0	284	866	0.0%	3,971,331	0	113,787	0	75	151	0.0%	394,483	0	0	0	0.0%	-168,223	0	0	0	0.0%	0	0	0	0	0	0	0	0	1,698	5,250	0.0%	24,524,779	0
Charity/Indigent	56	369	99.8%	1,516,191	4,106	0	56	369	99.8%	1,516,191	4,106	1,516,191	4,106	11	74	99.8%	330,453	4,475	3,679	0	3	13	99.8%	30,492	2,360	0	0	107.0%	-12,942	0	0	0	0.0%	0	0	0	0	0	0	0	0	86	448	99.7%	1,867,874	4,172
Private Pay	168	526	94.3%	4,762,204	9,055	0	168	526	94.3%	4,762,204	9,055	4,762,204	9,055	34	105	94.3%	950,916	9,041	19,065	0	9	18	94.8%	85,673	4,657	0	0	95.8%	-40,478	0	0	0	0.0%	0	0	0	0	0	0	0	0	209	638	94.3%	5,777,380	9,061
TOTAL	5,046	30,759	62.0%	59,159,336	1,923	0	5,046	30,759	62.0%	59,159,336	1,923	59,159,336	1,923	1,009	6,152	62.2%	11,892,646	1,933	424,382	792,060	302	1,306	57.9%	1,120,661	858	0	0	69.1%	-502,362	0	0	0	0.0%	0	0	0	0	0	0	0	0	6,494	37,523	62.7%	72,886,723	1,942

59,159,336

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Additions

Position	FTE	Head	co	Rate	Total	Benefits	Taxes	Notes
Referrals Staff	1.00	2	\$	19.00	\$ 46,106.67	\$ 6,454.93	\$ 464.76	Partial YR impact
Billers	0.50	1	\$	18.50	\$ 22,446.67	\$ 3,142.53	\$ 226.26	Partial YR impact
CTA Nurse	0.50	1	\$	35.00	\$ 42,466.67	\$ 5,945.33	\$ 428.06	Partial YR impact
	0.00	0	\$	38.00	\$ -	\$ -	\$ -	
	0.00	0	\$	28.00	\$ -	\$ -	\$ -	
	0.00	0	\$	28.00	\$ -	\$ -	\$ -	
	0.00	0	\$	17.00	\$ -	\$ -	\$ -	
	0.00	0	\$	17.00	\$ -	\$ -	\$ -	

Total	2.00	4			\$ 111,020.00	\$ 15,542.80	\$ 1,119.08	
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Total Hours 4,160.00

Salary Adjustments	FTE	Head	co	Avg Rate	Total	Benefits	Taxes	
RHC MAs	4.00	20	\$	2.50	\$ 78,000.00	\$ -	\$ 5,616.00	Partial YR impact
Supervisor position Ch	2.00	2	\$	2.00	\$ 4,853.33	\$ -	\$ 349.44	will have reduction in OT
	0.00	0	\$	1.00	\$ -	\$ -	\$ -	
	0.00	0	\$	2.00	\$ -	\$ -	\$ -	
	0.00	0	\$	1.00	\$ -	\$ -	\$ -	
	0.00	0	\$	3.00	\$ -	\$ -	\$ -	
	0.00	0	\$	-	\$ -	\$ -	\$ -	

Total					\$ 82,853.33	\$ -	\$ 5,965.44	
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Total FTE Additions & Market Adjustments					\$ 193,873.33	\$ 15,542.80	\$ 7,084.52	
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