8 **Ways Loop ERP Saves You Time in the Scrap Brokerage Workflow**

Brokers live and die by their margins, cash flow, and deal velocity. Manual processes, scattered spreadsheets, and disconnected accounting systems not only slow you down but directly cut into profitability.

Loop ERP is purpose-built for the brokerage business, eliminating wasted time and giving brokers real-time clarity across deals, settlements, and finances.

Here's where Loop ERP delivers measurable time savings:

1. Real-Time Margin Tracking

- **Before Loop ERP:** Margins are calculated manually in spreadsheets. Brokers only know if a deal was profitable weeks later, once accounting reconciles buy vs. sell.
- **With Loop ERP:** Every trade automatically updates margin calculations in real time, tied directly to financial records.
- **Time Saved:** Hours per week reconciling deals – and faster, more confident trading decisions.
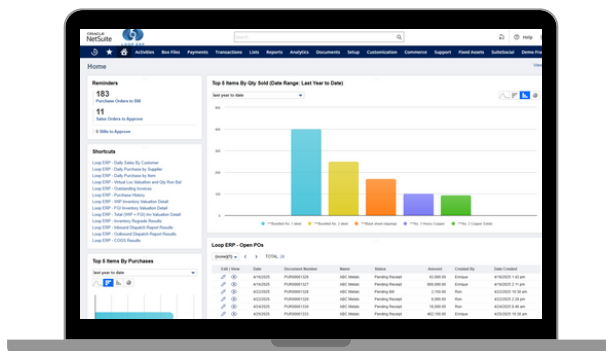
2. Automated Settlement Management

- **Before Loop ERP:** Settlements between buyers and suppliers require manual reconciliation of weights, grades, and prices, often dragging on for days.
- **With Loop ERP:** Settlements are automated, linking buy and sell contracts seamlessly, with discrepancies flagged instantly.
- **Time Saved:** Faster invoicing, accelerated cash flow, and fewer disputes.

3. Integrated Invoicing & Payments

- **Before Loop ERP:** Invoices are built manually, with prices pulled from outdated spreadsheets. Payment tracking requires separate follow-up.
- **With Loop ERP:** Invoices generate automatically from deal data, reflecting accurate market prices, grades, and quantities. Payments flow directly into AR/AP.
- **Time Saved:** Days each month on billing and collections.

4. Netting Across Counterparties

- **Before Loop ERP:** Brokers manually identify overlapping AR and AP balances with the same trading partners, then reconcile them across multiple payments.
- **With Loop ERP:** Netting offsets receivables against payables automatically, reducing payment volume and simplifying reconciliation.
- **Time Saved:** Significant hours in reconciliation plus reduced payment processing costs.

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5. Deal Pipeline Visibility

- **Before Loop ERP:** Open trades, pending shipments, and expected cash flow are tracked in multiple spreadsheets and email threads.
- **With Loop ERP:** A single dashboard provides a real-time view of the entire pipeline, from open deals to settled contracts.
- **Time Saved:** No more manually updating spreadsheets; instant clarity for faster decisions.

6. Consolidated Multi-Entity Reporting

- **Before Loop ERP:** Brokers with multiple trading entities or regions must export data and manually merge it for reporting.
- **With Loop ERP:** Instant, consolidated reporting across all entities with real-time dashboards showing profitability, liquidity, and exposure.
- **Time Saved:** Days each quarter preparing reports, enabling faster executive insights.

7. Compliance & Audit Trail Automation

- **Before Loop ERP:** Contracts, settlements, and supporting docs are scattered across folders, emails, and spreadsheets. Preparing for audits means recreating histories.
- **With Loop ERP:** Every trade has a built-in audit trail linking contracts, settlements, invoices, and payments.
- **Time Saved:** Weeks saved during audits, plus reduced compliance risk.

8. Reduced Manual Data Entry & Error Correction

- **Before Loop ERP:** Brokers re-enter the same deal details into multiple systems (spreadsheets, QuickBooks, invoicing). Errors are frequent and costly.
- **With Loop ERP:** A single entry flows through operations, contracts, invoicing, and financials with built-in validations.
- **Time Saved:** Dozens of redundant entries eliminated, fewer errors to fix.

The Result: Faster Deals, Stronger Margins

By integrating the entire brokerage workflow, Loop ERP doesn't just save time – it gives brokers the tools to move faster, close deals with confidence, and protect margins.

Find out more about how Loop ERP transforms your brokerage into a leaner, more profitable, and future-ready business at looperp.ai.

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