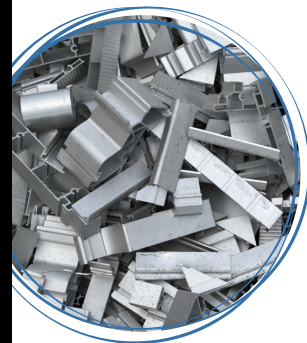
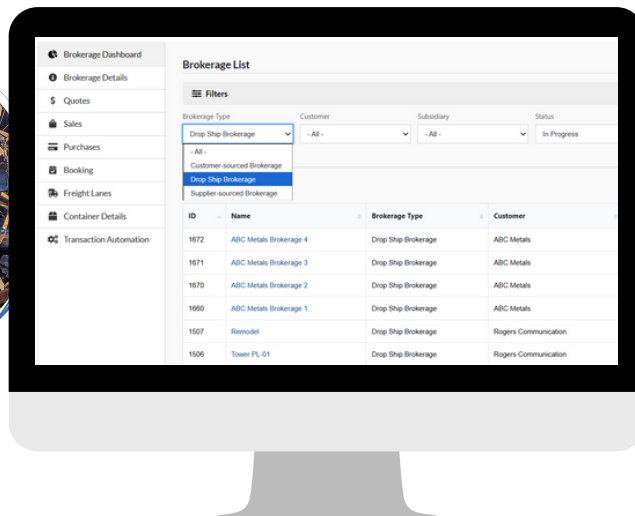


Why Scrap Brokerage Businesses Are Moving to the Cloud

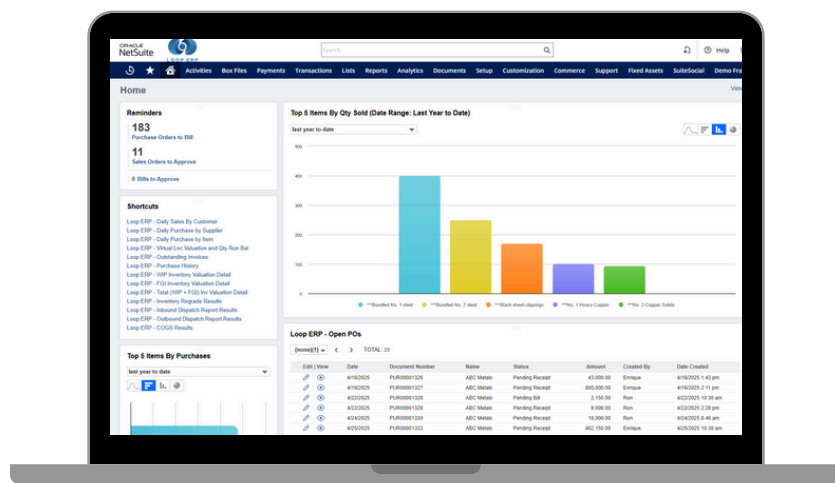


QUICK SUMMARY

Running a scrap brokerage business isn't simple. You're balancing supplier relationships, negotiating with mills and foundries, tracking spreads, and managing logistics—all while keeping your financials in order.

If you're still juggling spreadsheets, email chains, and disconnected accounting tools, the cracks are already showing. Deals slip through, payments get delayed, and profitability gets harder to track.

That's why more brokers are moving to cloud-based ERP systems like Loop ERP. Purpose-built for the scrap and recycling industry, Loop ERP helps brokers run smarter—from contract to cash—while staying lean, fast, and competitive.



THE PROBLEM WITH THE WAY THINGS ARE

✗ Deals and Settlements Don't Sync with Finance

Many brokers track contracts and trades outside of their accounting system. When it comes time to invoice, data has to be re-entered, adjusted, or reconciled. This creates:

- Errors in spreads and margins
- Lost time between operations and finance
- Delays in billing and payments

With Loop ERP: Each deal you cut is tied directly to financials. Buy and sell contracts feed into AR/AP automatically, giving you instant visibility into margins and cash flow.

✗ Manual Spreadsheets Rule the Day

Most brokers still rely on spreadsheets to track positions, settlements, and shipments. While flexible, spreadsheets create problems:

- No real-time updates
- Hard to scale with volume
- Risk of costly mistakes

With Loop ERP: Contracts, shipments, and settlements are all managed in one system. Margins and positions update in real-time, giving you the clarity you need to move fast.



✗ No Real-Time Position Visibility

When systems don't talk, it's tough to know:

- How much you've committed to buy vs. sell
- Where each shipment is in transit
- What your true net position and exposure is

With Loop ERP: Dashboards show your open buys, open sells, shipments in motion, and net positions—updated instantly. No more guesswork.

✗ Logistics is a Black Box

Coordinating freight is critical, but most brokers manage it through email threads and phone calls. That creates gaps and slows down settlement.

With Loop ERP: Freight is built into the workflow. You can assign carriers, track loads, and tie freight costs directly into your margin calculations.

✗ Compliance and Documentation Take Too Long

Bills of lading, mill certificates, and settlement documents are scattered across systems and inboxes. Generating a full paper trail for a customer or regulator is painful.

With Loop ERP: All documentation—contracts, scale tickets, BOLs, certificates—lives in the system. Everything is linked to the underlying transaction, so you can produce compliance records instantly.

WHY MOVE TO THE CLOUD?

✓ **Everything Works Together**

Contracts, pricing, shipments, freight, and settlements all live in one platform. From the moment you buy to the moment you sell, the data flows seamlessly.

✓ **Real-Time Margin Tracking**

See spreads and profitability by deal, supplier, customer, or material instantly. No waiting for end-of-month reconciliations.

✓ **Less Error, Less Risk**

Automation eliminates rekeying, manual reconciliations, and missed adjustments. Your numbers are accurate, auditable, and reliable.

✓ **Scales with Your Business**

Loop ERP is designed for growing brokers. Whether you're handling 10 deals a month or 1,000, the system scales without adding spreadsheets or extra apps.

✓ **Accessible Anywhere**

As a cloud platform, Loop ERP is always up to date and accessible from anywhere—whether you're at your desk, on the road, or with a supplier.



looperp.ai

inquiries@looperp.ai

HOW LOOP ERP FIXES THE BROKERAGE WORKFLOW

Buy-Sell Contract Management

Easily enter purchase and sales contracts, tie them together, and track spreads in real time.

\$ Advanced Pricing Engine

Supports complex terms like market-index-based pricing, retroactive adjustments, and supplier/customer-specific formulas.

Integrated Logistics

Assign freight to each deal, manage carriers, and ensure freight costs are always factored into profitability.

Position & Margin Dashboards

See your open positions, commitments, and net exposure at a glance.

Automated Settlements

Generate settlement statements instantly, with all documentation (tickets, BOLs, certificates) attached.

THE BOTTOM LINE: CLOUD IS THE FUTURE OF SCRAP BROKERAGE

The brokerage side of scrap is about speed, accuracy, and relationships. Outdated tools like QuickBooks and spreadsheets slow you down and put margins at risk.

Loop ERP brings everything together in one cloud platform—contracts, pricing, logistics, and financials—so you can focus on what you do best: moving material and maximizing spreads.

About Loop ERP

Loop ERP is cloud-based software purpose-built for the scrap and recycling industry. From brokerage to yard operations, Loop ERP eliminates manual work, improves visibility, and helps businesses grow profitably in the circular economy.



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