![Acumatica — The Cloud ERP]

General Business Edition

MODERN, COMPREHENSIVE, AND EXTENSIBLE.

"Acumatica is magic. We haven't found anything we can't do with Acumatica."

Donna James, Statewide Finance Specialist, Cornell Cooperative Extension
Industry: Non-Profit

Complete Financials and Embedded CRM

Designed for companies with limited inventory requirements, Acumatica General Business Edition is the ideal solution for service, non-profit, financial, municipal, and other businesses and organizations seeking a modern ERP application with advanced financial management, project accounting, fixed assets, customer management, payroll, and robust reporting and analysis capabilities. Acumatica provides specialized editions for manufacturers, distributors, retailers, and construction firms.

Advanced financial features provide a holistic system for growing businesses.

Expedite month-end close, automate the AP payment process, and reduce days sales outstanding (DSO) with flexible credit limits and credit terms, automated dunning letters, and proactive collection activities.
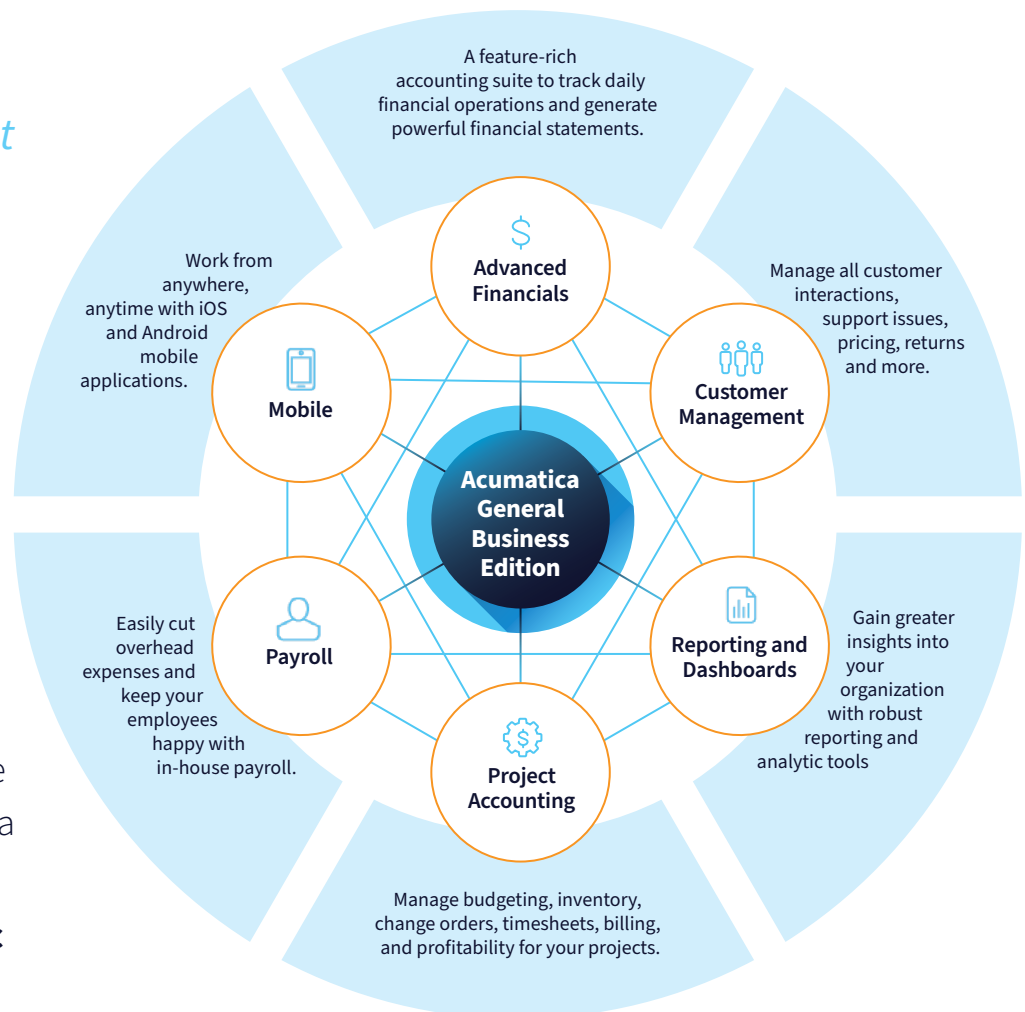
Generate high-quality leads, boost sales, and offer exemplary customer support through embedded CRM with case management.

Manage your entire business using powerful insights with configurable inquiries, personalized reports, role-based dashboards, and real-time business analytics.

Automate and mobilize core operations with a best-in-class ERP built on a future-proof platform.

"The ease in which Acumatica works and how it looks and feels compared to Microsoft Dynamics, Sage, and Oracle NetSuite, there's not a whole lot of comparison. Acumatica leads the pack."

James Craig, CEO (Prior), ISS LLC
Industry: Oil and Gas Services

VIEW SUCCESS STORY

A feature-rich accounting suite to track daily financial operations and generate powerful financial statements.

Work from anywhere, anytime with iOS and Android mobile applications.

Manage all customer interactions, support issues, pricing, returns and more.

Gain greater insights into your organization with robust reporting and analytic tools

Easily cut overhead expenses and keep your employees happy with in-house payroll.

Manage budgeting, inventory, change orders, timesheets, billing, and profitability for your projects.

Advanced Financials · **Customer Management** · **Mobile** · **Acumatica General Business Edition** · **Reporting and Dashboards** · **Payroll** · **Project Accounting**
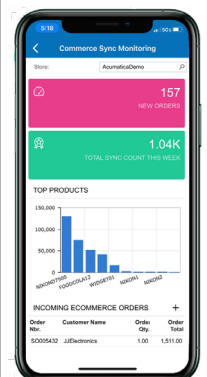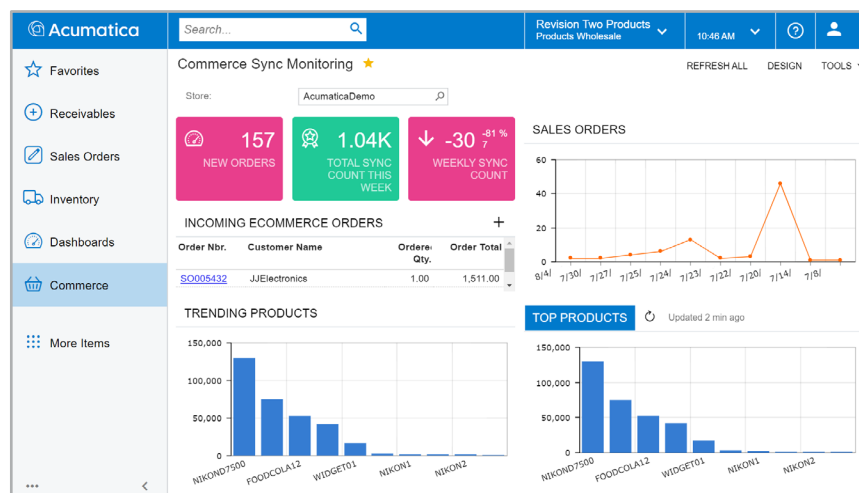
Modern Accounting with Robust Analytics

Thousands of small and midsize businesses across dozens of industries rely on Acumatica ERP. Harness the power of artificial intelligence (AI) with machine learning (ML) for accounts payable document creation with smart matching. Automate expense receipt creation from bank files or paper receipts using AI/ML and mobile technologies. Penetrate new markets with minimal technology investments by leveraging multi-currency and multi-language support. Manage services with native field service and project accounting applications.

Agriculture, Forestry, Fishing
agricultural, forestry, landscaping, commercial fishing

Amusement and Entertainment
movie theaters, professional sports, performing arts

Automotive Services
automotive repair, towing and hauling, passenger transport

Banking and Financial Services
banking, investments, holding companies, credit agencies

Communications & Utilities
water, sewer, electric, gas, waste, telecom, radio

Education
daycare, K-12 education, vocational schools, colleges

Government & Municipalities
courts, fire and police, federal, state, and local government

Home Services
garage door, pool and spa services, appliances, water

Hospitality
hotels, motels, bed and breakfast, resorts, camps

Insurance
property & casualty (P&C), life & annuity (L&A), health

Maintenance Services
janitorial and sanitation services, facility maintenance

Legal Services
attorneys, legal aid services, arbitration, other legal services

Medical and Health Services
doctors, hospitals, clinics, dentists, mental health, rehabilitation

Non-profit and Member Organizations
museums, zoos, botanical gardens, churches, trade associations

Oil & Gas and Mining Operations
metal and coal mining, oil and gas extraction/refining

Professional and Business Services
advertising, public relations, staffing, consulting, accounting

Real Estate and Property Management
property management, real estate agents, title offices, appraisers

Rental and Leasing Services
vehicle, equipment, computer, party stores, furniture

Repair Services
electrical, watch and jewelry, upholstery, computer, welding

Social Services
in family services, job training, food & housing assistance

Software and Technology
commercial software, technology consulting, computer services

Transportation and Logistics
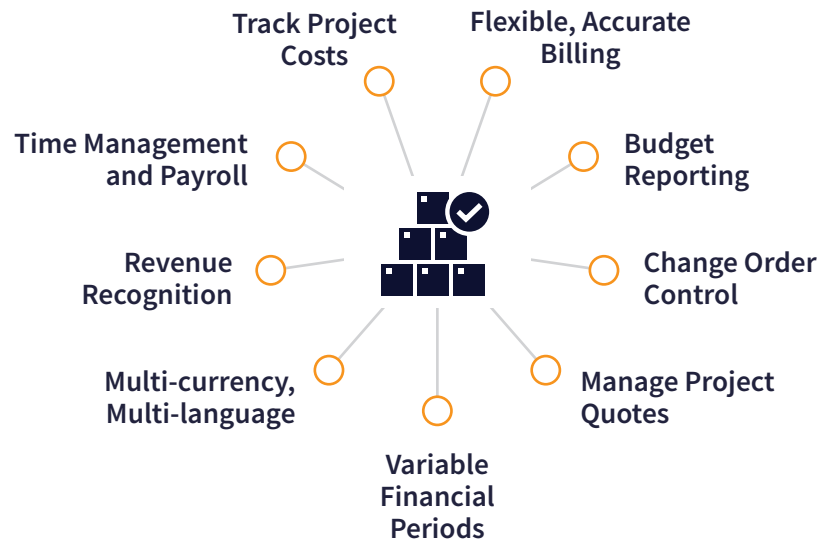trucking, warehousing, logistics, rail, water, air, public transport

Access the entire Acumatica application suite and enter transactions anytime, anywhere, from a browser, POS scanner, or mobile device.

Gain actionable insights with configurable, role-based dashboards. Monitor key performance indicators and manage business activity to make the most informed decisions.

Advanced Project Accounting & Management

Project-based businesses benefit from Acumatica's native project accounting features. Capture all expenses and employee time entries quickly. Understand timelines with coordinated tasks and accurate billing for more profitable projects and analytics. Get more work done faster and with less effort.

- Track Project Costs
- Flexible, Accurate Billing
- Time Management and Payroll
- Budget Reporting
- Revenue Recognition
- Change Order Control
- Multi-currency, Multi-language
- Manage Project Quotes
- Variable Financial Periods

Extend Acumatica with Certified Applications

The Acumatica Marketplace is one of the leading communities of independent software vendors with integrated applications for budgeting and planning, lease accounting, corporate performance management (CPM), human capital management, asset management, tax calculations, advanced business intelligence and analytics, and more. Specialized industry solutions extend Acumatica's robust accounting for companies in non-profit, property management, rental, hospitality, and other business segments.

"Our clerk had no previous accounting experience, and now she's doing all the AP work . . . I just hired an accountant, and I didn't have to teach her at all; she just got on the system and easily uses it."

Jen Alden, Chief Financial Officer, Tulsa Performing Arts Center
Industry: Non-Profit

Discover Why Leading Organizations Rely on Acumatica for their Success

LAUNCH THE VIEWER

Future-Proof Cloud Platform Is Ready for Modern Technologies

Today's companies demand a modern platform built for speed and extensibility to connect external systems and data.

The Acumatica xRP platform is a versatile architectural framework and application development platform that empowers users to tailor the software to the way they do business. Because Acumatica's ERP platform technology uses standard web technologies and development languages, you can modify your business logic using the platform tools to connect to external applications with ease.

Leverage Acumatica's artificial intelligence and machine learning features to automate AP document creation and reduce manual errors. Translate paper business cards directly into CRM contacts via the mobile app to save time and effort.

Connected Applications

- Tax Calculation
- Shipping and Logistics
- Business Intelligence
- Office Productivity (MS Teams and Office, Adobe)
- Product Design (CAD Connectors, PLM)
- Human Capital Management

Vertical / Embedded Applications

- Government Contracting
- Non-Profit
- Rental Equipment
- Process Manufacturing
- Cannabis

Acumatica Cloud ERP

Industry Editions

- Manufacturing Edition
- Distribution Edition
- Retail Edition
- Construction Edition
- General Business Edition

Best-In-Class Modules

- Financial Management
- Customer Management
- Payroll
- Project Accounting
- Field Service Management
- Property Management

Acumatica Cloud Platform

- Advanced Authentication
- Multi-tenant
- Low Code/No Code Framework
- Cross-browser Support
- Reporting & Analytics
- Workflow
- Role-based Security
- Multi-language
- Integration & Web Services
- Mobile Framework
- Visual Studio Templates
- AI & ML

Tech Stack

- AWS
- Azure
- Visual Studio
- .NET Framework C# and ASP.NET
- HTML5
- Android and iOS
- SQL Server, My SQL, AWS Aurora

The Trusted Leader in Usability and Value

Acumatica's Customer Bill of Rights protects customers with an easy to understand End User License Agreement. It guarantees ERP implementations without hidden fees. The Bill of Rights outlines Acumatica's commitment to consumption-based licensing that does not inhibit growth. It provides sustainable pricing models with limited price increases, deployment choice, and consistent customer service access. It also protects customers' access to their data anytime – even if they leave the Acumatica family. Further, Acumatica consistently rates high in usability and value by analysts and users.

Acumatica is ranked as a leader in the IDC MarketScape: Worldwide SaaS and Cloud-Enabled Midmarket Business ERP Applications. Advisory services provider Nucleus Research selected Acumatica as a market usability leader in its ERP Technology Value Matrix. The G2 user review site selected Acumatica as a Leader in the G2 Mid-Market Grid Report for ERP Systems. Acumatica maintains a near-perfect Overall User Rating on the Gartner Peer Insights report. Acumatica was awarded "Best ERP Solution" in 2021 by the Software and Information Industry Association (SIIA).

Leader in Midmarket Cloud ERP

IDC ANALYZE THE FUTURE

Leader in Usability, ERP Technology Value Matrix

NUCLEUS RESEARCH

Leader in Mid-Market Grid Report for ERP Systems

G2

Excellent Overall User Rating

Gartner peerinsights

//CODiE//
2021 SIIA CODiE AWARDS

Leader FALL 2021	Momentum Leader FALL 2021	Best Usability FALL 2021	Best Relationship Mid-Market FALL 2021	Leader Mid-Market FALL 2021	Leader Enterprise FALL 2021

Acumatica by the Numbers:

6,500 Valued Customers	**+33** High Net Promoter Score
180M Transactions Every Month	**200+** Independent Software Vendors
97% User Rating Satisfaction	**300+** Channel Partners
300+ Dedicated Employees	**1** Unique Singular Product Focus

Discover Your Potential ROI with the Forrester Total Economic Impact Calculator™

CALCULATE YOUR ROI

Manage Your Entire Business on a Single, Future-Proof Cloud Platform

Powerful and Comprehensive Features Provided by Acumatica General Business Edition:

Accounting Applications
General Ledger
Accounts Receivable
Accounts Payable
Multicurrency Management
Tax Management
Cash Management
Deferred Revenue
Recurring Revenue
ASC 606 Compliance
GAAP and IFRS Compliance
Intercompany Accounting
Multi-Company
Consolidated Reporting
Electronic Bank Feeds
Advanced Expense Management
Contract Management
Fixed Asset Depreciation
Payroll and Time Management
PCI-Compliant Credit Cards

Analytics & Platform
Financial Reports
Multi-language
Acumatica Report Designer
Generic Inquiries
Microsoft Power BI Integration
Configurable Dashboards
Multi-Level Security
Cloud or On-Premises Deployment
Native Document Management
Visual Workflows
Business Events
Online Help and Wikis
Development Tools
Integration Utilities
AI / ML

Projects
Change Orders
Cost-Plus or Fixed Cost
Forecast Project Budget
Timesheets for Specific Projects
CRM Portal and Case Integration
Task Definition
Reverse Unbilled Transactions
Create Billing Rules
Manage Project Quotes
Labor Cost Rates
Mobile Time and Expense
Project Templates

Customer Management
Sales Opportunities
Integrated Marketing
Service and Support
Customer Self-Service Portal
Lead and List Management
Accounts and Contacts
Email Integration
Real-Time ERP↔CRM Data Flows

Purchase Order Management
Partial Fulfillment
Consolidated Fulfillment
Item Tracking
Automatic Payment Vouchers
Drop Shipments
Landed Cost
Vendor Selection
Vendor Performance
Multiple Addresses
Audit Trail
Blanket Orders
Custom Workflows

Sales Order Management
Invoice Consolidation
PO Linking
Returns Management
Multiple or Partial Fulfillment
Shipment Schedules
Pick Lists and Replenishment
Credit Limit Verification
Special Order Drop Ship
Will Call Orders
Custom Workflows

Requisition Management
Convert to Purchase Order
Predefined Request Lists
Collect and Request Classes
Create Customer Quotes
Set Vendor Lead Times
Online Vendor Bidding
Configurable Workflows

Vendor Marketplace
Rental Management
Budgeting and Planning
Royalties and Rebates
Salesforce Integration
Sales & Use tax calculations
Corporate Performance
Management
Advanced Reporting & Analytics
Collections Management
Consignment Processing
Human Capital Management
Shipping Integrations
Electronic Data Interchange (EDI)

… and many more!

"The biggest advantage is the visibility and real-time reporting our executives have at their fingertips. Project managers have real-time visibility into their projects. In our other system, that was just was not possible."

Rebecca Ogle, CFO, Safety Management Group
Industry: Professional Services, Consulting

Acumatica
The Cloud **ERP**

Acumatica Cloud ERP is a comprehensive business management solution that was born in the cloud and built for more connected, collaborative ways of working. Designed explicitly to enable small and mid-market companies to thrive in today's digital economy, Acumatica's flexible solution, customer-friendly business practices, and industry-specific functionality help growing businesses adapt to fast-moving markets and take control of their future.

For more information on Acumatica, visit www.acumatica.com or follow us on LinkedIn.

Blytheco

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