

KnowledgeSync™



60 Smoke Signals to Look for in Your Business

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Keeping You Informed

Are you tired of being last to know? KnowledgeSync, a premier Business Activity Monitoring software, enables your company to stay informed and flexible, accomplish more with fewer resources, deliver the right information to the right people at the right time and increase business efficiency and your bottom line.

Like a smoke detector for your business, KnowledgeSync detects, send alerts about, and automatically responds to changing conditions in your ECI ERP data. With KnowledgeSync, your organization will become more flexible, responsive, and customer-centric by boosting productivity, operational efficiency, and business clarity. Here are the 60 key events that KnowledgeSync will alert you about.



Accounts Receivable

Is it important for you to know when a client...

1. has overdue invoices?
2. is put on credit hold?
3. has their credit limit changed?
4. gets to within 10% of their credit limit?
5. goes over 90 days past due?
6. has more than 6 past due invoices?
7. has not sent in a payment in over 45 days?
8. has their bill-to address changed?
9. has repeatedly late payments?
10. has their credit status changed?



Accounts Payable

Do you need to know when you have a vendor...

11. with invoices coming due?
12. whose early payment discounts are about to expire?
13. with an unusually large payment coming due?
14. with invoices on hold?
15. who changes their billing address?
16. with a new reoccurring voucher starting today?
17. who changes their payment terms?
18. with invoices in excess of a certain total?
19. with a new voucher over "X" dollars?
20. who is newly added to your ERP system?

Inventory

Would it help to manage your inventory if you knew when...

21. an item is approaching its re-order level?
22. an inventory lot is about to expire?
23. a vendor increases your cost by more than "X" percent?
24. an item has not been sold in the last 30 days?
25. your profit margin on an item falls below "X" percent?
26. an item is in overstock?
27. you have abnormally high backorder quantities?
28. you have a negative on-hand situation?
29. an item's standard cost is changed?
30. has their credit status changed?



Purchasing

Do you need to know when...

31. a PO is awaiting approval for more than "X" days?
32. a PO's delivery is delayed?
33. you receive backordered items?
34. there are critical POs due for delivery this week?
35. you receive less than "X" percent of the quantity ordered?
36. more than "X" percent of the shipment is received as damaged?
37. a PO is put on hold?
38. a PO's status is changed?
39. there's a large variance between quantity ordered and received?
40. a PO's shipping address is overridden?



Jobs/Projects

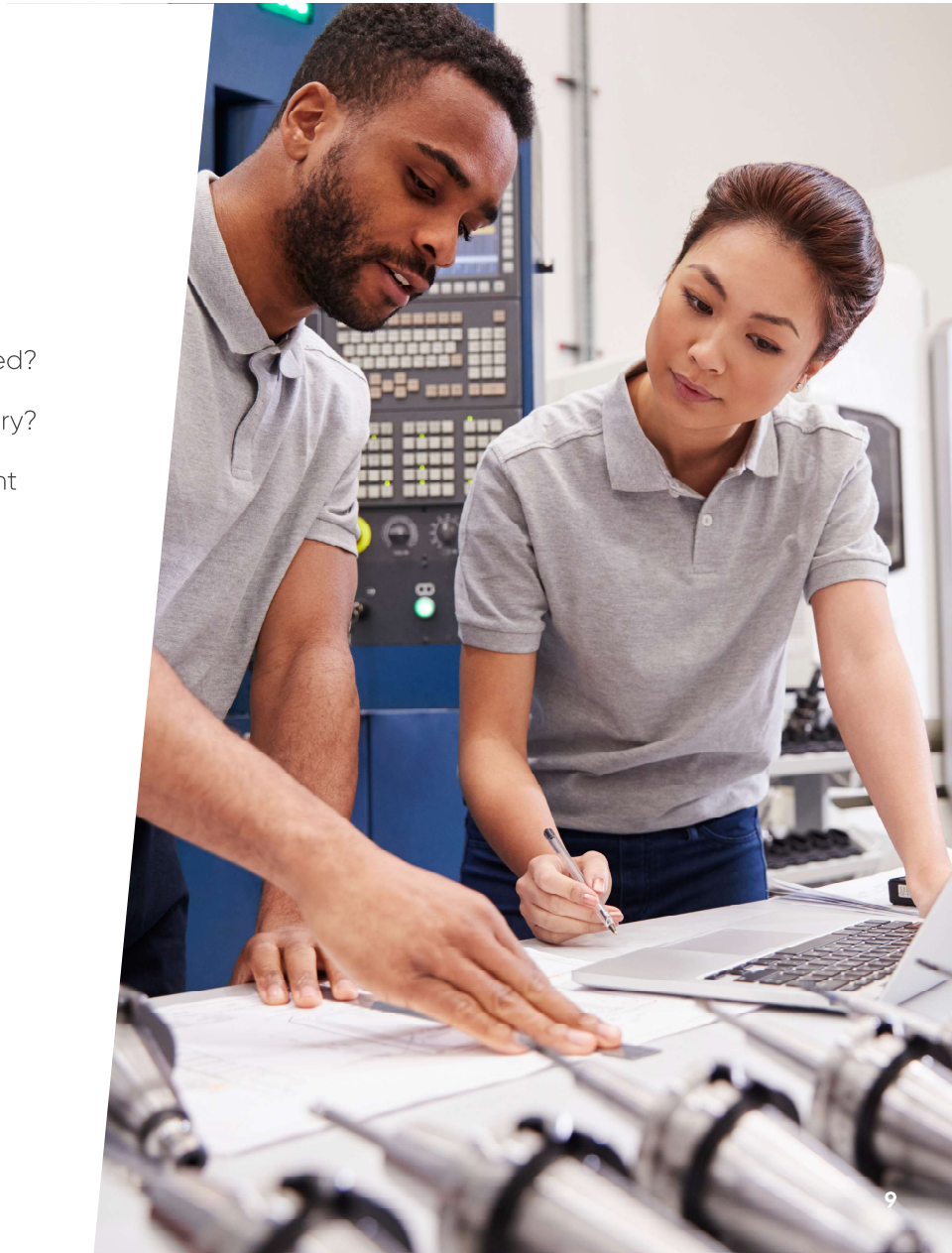
Would it help to know when a project...

- 41. begins to fall behind schedule?
- 42. has not been updated in over a week?
- 43. surpasses 50% of its allocated budget?
- 44. has its "need-by" date changed?
- 45. is stalled because a required part hasn't come in?
- 46. has an actual cost that exceeds the estimated cost by more than 20%?
- 47. isn't going to meet its deadline?
- 48. has its scheduled review date changed?
- 49. has its status changed?
- 50. has its expenditure approved by accounting?

Sales Orders

**Would it be good for sales
if you knew when...**

- 51. an order for a major client is placed?
- 52. an order's shipment is going to be delayed?
- 53. a backordered item is received in inventory?
- 54. an order with an abnormally high discount is placed?
- 55. an order is missing a key component?
- 56. an order is placed by a client with delinquent invoices?
- 57. a client stops buying from you?
- 58. an order is put on credit hold?
- 59. you get an order from a new client?
- 60. an order's profit margin is below a certain threshold?



What Our Customers Are Saying About KnowledgeSync



KnowledgeSync has improved receipt turn-around time and has saved Toyo \$10–12,000 a month."

—Dave, IT Manager, Toyo Ink



We saved on average 20 to 30 hours per week on wasted man-hours."

—Mark, Technical IT Director, Joe Gibbs Racing

Ready to increase your business efficiency and your bottom line? Contact your account manager today to get started!

KnowledgeSync™

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