

2019 SOFTWARE BUYER'S GUIDE

Questions about the products featured in this guide? Call us at

949.268.4371

Automation, increased visibility, streamlined operations, improved efficiency, reduced operational costs; these are some of the top initiatives for businesses in 2019. The key to making significant improvements in all these areas lies with proper business processes and effective business software. We understand that navigating today's software and technology market can be an overwhelming task. Whether you are looking to replace what you have today, enhance an existing solution, or add functionality to your business, this guide can help.

Our team consistently scours the market to bring you the most relevant and compelling software solutions and add-ons for small-to mid-market businesses. This guide was designed to help you explore the options available to you as well as help lead you through the necessary software considerations to help you grow your business.

Take your time browsing this guide. If at any point you require more information regarding a product, or wish to explore pricing, compatibility, product benefits, or solution demonstrations, our team would be happy to help.

For a full list of available software solutions, browse:

www.blytheco.com/buyers-guide

HCM
HUMAN CAPITAL MANAGEMENT

Ascentis

Cloud Human Capital Management Platform

www.blytheco.com/ascentis

Ascentis is a feature rich, fully integrated Human Capital Management suite designed for mid-market businesses. This platform automates and streamlines core HR processes to save you time and money. Within this suite of software, you can easily manage major functions such as payroll, applicant tracking, recruiting, training and onboarding, employee self-service, analytics, benefits, time and attendance, and more.

Sage HRMS

On-Premise Human Capital Management Platform

www.blytheco.com/sage-hrms

Sage HRMS is a complete human resource management solution for small- and mid-sized businesses. With the ability to add on and integrate modules such as payroll, benefits, training, recruiting, employee self-service, analytics, time and attendance, check printing, and more, Sage HRMS helps you manage all aspects of your employee lifecycle.

HCM
ADD-ON SOFTWARE

Custom Insights
Employee Engagement Survey

www.blytheco.com/engagement

Works with: N/A (stand-alone software)

Custom Insights is a cloud-based employee survey solution that is easy to set up and administer. Vastly different than a simple employee satisfaction survey, it goes deeper with time-tested survey questions written by psychologists. Measure your results against thousands of other companies who have answered the same questions.

Cyber Recruiter
Recruitment Management

www.blytheco.com/cyber-recruiter

Works with: Sage HRMS

Improve your hiring efficiency with an end-to-end recruiting and onboarding process automation solution that scales and adjusts to your unique needs. Cyber Recruiter by Visibility Software allows you to easily create and approve job requisitions, schedule interviews, handle offers, and much more.

Cyber Train
Training Management

www.blytheco.com/cyber-train

Works with: Sage HRMS

Sage HRMS Cyber Train, a Sage Endorsed Solution, empowers supervisors, instructors, and employees by making information regarding classes, course requirements, programs, and certifications available through the web and not just through the HR department.



Garnishment Manager
Garnishment Manager

www.blytheco.com/garnishment

Works with: Sage HRMS

Sage HRMS Garnishment Manager, a Sage Endorsed Solution, relieves the payroll staff of the tedious, time-consuming, and often error-prone tasks of calculating and prioritizing complex garnishments for child support, tax levies, student loans, and creditor liens.

HR Actions
Paperless Forms and Workflow

www.blytheco.com/hr-actions

Works with: Sage HRMS

Streamline the collection and approval of employee data using the web. HR Actions lets you easily create paperless forms using any fields from Sage HRMS. Process any action for request—from hiring, to termination, and everything in between—including status changes and performance appraisals.

iConnect
Applicant Onboarding

www.blytheco.com/iconnect

Works with: Sage HRMS

iConnect is intuitive and user friendly. Your new hires automatically receive the appropriate hiring package via email and can sign in securely to the iConnect Applicant Portal to complete the forms and upload any supporting documentation. You can track and monitor the status online, send reminders, and approve or request changes before the forms are finalized.

iRecruit
Applicant Recruiting

www.blytheco.com/irecruit

Works with: Sage HRMS

iRecruit is a cloud-based, powerful, and flexible applicant tracking and recruiting software. Attracting and hiring top level talent has never been more efficient and cost effective.

Payroll Tax Forms and eFiling
Payroll Management

www.blytheco.com/aatrix

Works with: All Sage ERP solutions; Sage HRMS

With Sage Payroll Tax Forms and eFiling by Aatrix, you can meet all state and federal reporting and payment requirements right from your Sage HRMS software. It is easy to use and saves you time by eliminating the need to create reports manually. Reports are automatically completed, reviewed, edited, eFiled, and processed in minutes.

Sage Active Directory Conduit (ADC)
IT Data Synchronization

www.blytheco.com/active-directory

Works with: Sage HRMS

Employee data is often housed in multiple systems: an HR management system and a Microsoft Active Directory Repository. Staffing changes, as well as changes to an employee's data, usually requires redundant entry efforts by both HR and IT. Sage ADC eliminates the need for manual re-entry by automatically populating attributes from your Sage HRMS database into the Active Directory data store.

Sage Benefits Enrollment (BE)
Benefits Management

www.blytheco.com/benefits-enrollment

Works with: Sage HRMS

Sage Benefits Enrollment (BE) takes the powerful benefits management solution of Sage HRMS to the next level by enabling employees to make their own benefit elections through the internet or intranet. Set-up wizards in Sage BE support multiple open enrollment projects, making it flexible to your needs. Employees and administrators alike can enjoy a host of features, such as 24/7 access to data via the internet, election comparisons, automated workflows, and more.

Sage Benefits Messenger
Benefits Management

www.blytheco.com/benefits-messenger

Works with: Sage HRMS

Sage Benefits Messenger simplifies the process of communicating with benefits carriers. It automatically reformats the data already in your Sage HRMS system and sends it to your carriers on your behalf. Sage Benefits Messenger also eliminates the costly errors associated with duplicate data entry and "missed enrollments" both during annual open enrollment periods and for employee changes throughout the year.

Sage Employee Self Service (ESS)
Employee and Manager Self Service

www.blytheco.com/employee-self-service

Works with: Sage HRMS

Sage Employee Self Service provides a central location for employees, managers, and administrators to view and manage important personal data and company information. Instead of the HR department wasting time fielding routine inquiries about time off, current benefits, or other job details, you can empower your employees and managers to be self-sufficient. Give them access to their information any time, any place, over the internet or company intranet with ESS.

Sage HR Actions Dynamic Forms Checklist
Onboarding Forms Management

www.blytheco.com/delphia-paperless-w4

Works with: Sage HRMS

Streamline your on-boarding process through a guided online checklist of forms designed to make the routine completion of required forms easy for employees. Sage HR Actions Dynamic Forms Checklist by Delphia Consulting, a Sage Endorsed Solution, lets you easily create specific forms that each employee must complete that will dynamically appear within Sage Employee Self Service (ESS).

Sage HRMS OrgPlus
Organizational Charting

www.blytheco.com/orgplus

Works with: Sage HRMS

With Sage HRMS OrgPlus, employees and managers receive easy access to up-to-date organizational charts that give them the information they need to understand the business and plan for the future. Managers can strategize different business scenarios and measure their impact using built-in formulas to measure headcount, salaries, or other important planning information.

Sage My Workforce Analyzer
Data Analysis tool

www.blytheco.com/workforce-analyzer

Works with: Sage HRMS

Sage My Workforce Analyzer helps you answer critical questions concerning the Affordable Care Act. It is a unique cloud-based dashboard and analysis tool that tracks and analyzes your company information so you can make informed decisions about healthcare and the requirements of the ACA while managing your costs.

Sage Payroll Services
Managed Payroll Service

www.blytheco.com/sage100/payroll.asp

Works with: All Sage ERP solutions; Sage HRMS

Companies with more than 10 employees can enjoy the outsourced ease of Sage Payroll Service. You'll enjoy a full range of payroll, HR, and time management solutions. Sage Payroll Service comes with dedicated support from a certified payroll expert who is also on call for questions. You're covered with filing and payment of your payroll taxes.

Sage Time and Attendance
Time Import Manager

www.blytheco.com/attendance

Works with: Sage HRMS

Sage Time and Attendance by Insperity is a comprehensive, state-of-the-art workforce management solution that enables you to collect, analyze, and take immediate control of your employees' attendance and labor data—online and in real time. It automates your processes by integrating seamlessly with Sage HRMS through a secure Microsoft Windows® environment.

Sage Time and Labor Import
Time Management

www.blytheco.com/labor-import

Works with: Sage HRMS

Sage Time and Labor Import by Delphia streamlines the process of validating and importing data from almost any data source into the Sage HRMS Payroll file with an easy-to-use interface. Importing time, data validation, code translation, and reporting are standard capabilities of Sage Time and Labor Import.

Work Opportunity Tax Credit (WOTC)
Tax Credit Processing

http://www.blytheco.com/wotc

Works with: Sage HRMS

Allow WOTC from CMS Tax Credit Services to help your company maximize your tax credit savings. Their team searches all new federal and state legislation to optimize the employment tax credits, so you save more. CMS's secure WOTC web portal provides a simple tool to collect all required forms and information. CMS's push technology notifies your administration team of events. You'll easily stay in compliance with all federal and state policies including the 28 Day Rule.

ERP
ENTERPRISE RESOURCE PLANNING

For additional **ERP** resources, product comparisons, recorded webinars, and more, visit:

www.blytheco.com/resource-center

Acumatica
Cloud or On-Premise ERP Software

www.blytheco.com/acumatica

Acumatica allows you to manage your entire business on one platform. With a flexible deployment model and all-inclusive licensing structure, Acumatica enables a real-time view of your business anytime, anywhere. Easily manage financials, CRM, business intelligence, distribution, eCommerce, manufacturing, warehouse management, field service, and more.

NetSuite
Cloud ERP Software

www.blytheco.com/netsuite

Trusted by more than 40,000 organizations, NetSuite unifies all your day-to-day operations on one robust cloud platform. As an industry leading cloud ERP, NetSuite provides a flexible all-in-one solution for managing advanced financials, global distribution, custom KPIs, advanced reporting, business intelligence, customer management, eCommerce, manufacturing, and more.

Sage 100cloud
On-Premise ERP Software

www.blytheco.com/sage100

Sage 100cloud (formerly MAS 90/MAS 200/Sage 100) is a fully integrated business management solution with superior architecture that grows with your business. It offers full-featured accounting, manufacturing, and distribution functionality, with the ability to add integrated eCommerce, HRMS, CRM, and more. It gives you the foundation for connecting your business to provide a better customer experience, increase revenue, and the ability to make better business decisions.

Sage Business Cloud Enterprise Management (EM)
Cloud or On-Premise ERP Software

www.blytheco.com/sage-x3

Sage Enterprise Management (formerly X3) offers companies a robust business management solution to optimize procurement, warehousing, production, customer service, and financial processes with specific strengths in manufacturing automation and process manufacturing.

ERP
ADD-ON SOFTWARE

Accounts Payable Automation
Document and Payment Manager

www.blytheco.com/acom

Works with: Sage 100cloud; Sage 500; Sage EM

Accounts Payable Automation from Acom is a powerful document management and process automation solution uniquely integrated with Sage to capture, manage, and streamline processing of all business information. It provides a secure, compliance-ready repository which is immediately accessible within Sage screens.

Automated Rental Management (ARM)
Equipment Rental Management

www.blytheco.com/arm

Works with: Sage 100cloud

Automated Rental Management, or ARM, is an equipment rental software module for Sage 100 developed by BCS ProSoft. ARM is built on the framework of Sage's accounting and inventory modules—delivering a unified inventory management system.

Avatax
Sales Tax Automation

www.blytheco.com/avatax

Works with: Acumatica; NetSuite; Sage EM; Sage 100cloud; Sage 500

Avalara's Avatax is a hosted, web service-based sales tax automation solution that automatically performs address validation, sales tax jurisdiction research, and rate calculation—all on the fly within your accounting application with no change to your existing workflow. Fully detailed reports are always at your fingertips and returns are automatically repopulated and generated.

B2BGateway
Electronic Data Interchange (EDI)

www.blytheco.com/b2bgateway

Works with: NetSuite; Acumatica

Since 2000, B2BGateway has been providing easy-to-use, fully integrated EDI solutions for NetSuite and Acumatica. Orders are received by B2BGateway, translated into a NetSuite format, and automatically put into a NetSuite user's account. When you log on, your new orders are there for you to review and accept. B2BGateway can also automate your outbound transmissions to your trading partners.

eRequester
Procurement Management

www.blytheco.com/erequester

Works with: Acumatica; Sage 100cloud; Sage 500; Sage EM

eRequester makes procurement and expense management simple with its powerful approval workflow engine, support for multicompany, detailed reporting, and deep integration for supported Sage ERP systems.

FieldAware
Field Service Management

www.blytheco.com/fieldaware

Works with: NetSuite

FieldAware's open API makes integrating field service management into your ERP system practical and profitable. Give your field technicians the ability to generate new quotes and work orders while in the field. They can also easily update customer and financial data in real time from the field…and that's just the beginning of how FieldAware can transform your business.

Mapadoc
Electronic Data Interchange (EDI)

www.blytheco.com/mapadoc

Works with: Acumatica; NetSuite; Sage 100cloud; Sage 500; Sage EM

Mapadoc is SWK Technology's easy-to-use EDI software solution that integrates seamlessly into various ERP software solutions. Mapadoc will help your company dramatically reduce data entry time and costs, eliminate duplicate entries, reduce mapping time by over 75%, and improve communication with trading partners. You can use Mapadoc as an easy turn-key EDI solution or as a highly configurable end-to-end supply chain solution.

CUMC Multi-Currency
Multicurrency Add-On

www.blytheco.com/multi-currency

Works with: Sage 100cloud

Developed by DSD Business Systems, this add-on is for international and multinational companies that transact business in multiple currencies. It provides a comprehensive solution, with flexibility and ease of use, for companies that operate in multiple currencies and need greater flexibility for their operations abroad. Five core functions are available: Currency, General Ledger, Accounts Payable, Accounts Receivable, and Bank Reconciliation.

PrintBoss
Print Management

www.blytheco.com/printboss

Works with: All Sage ERP software solutions; Sage HRMS

PrintBoss makes your live check and Direct Deposit Advice (DDA) documents smarter. It adds the intelligence and extra security to the printing of critical bank and live check required data such as the MICR line, bank fractional code, and live check signatures. It also allows for secure archiving and the ability to save PDF versions of any HRMS payment that are printed from the PrintBoss application.

Service Pro®
Field Service Management

www.blytheco.com/field-service-software

Works with: NetSuite; Sage 100cloud

MSI Data is the developer of Service Pro®, the "All-in-One" Field Service Management Software solution that integrates seamlessly with Sage 100cloud and NetSuite. Service Pro® automates office to field communication in the areas of work orders, dispatching, scheduling, labor time, parts/inventory, assets, warranties, maintenance contracts, tasks, inspections, photo and signature capture, service history, and more.

S2 Project Accounting™
Government Contracting and Compliance

www.blytheco.com/s2

Works with: Sage 100cloud

Developed by NRT Business Solutions for businesses that work with the government, the S2 Project Accounting™ module offers a complete solution. The S2 Project Accounting™ module delivers features such as cost collection, multitier project set up, unlimited pool set up, cost allocation, reporting, automated billing, and other powerful attribute necessary for government contractors. The resulting benefits make this solution the preferred choice of mid-market government contracting firms.

Sage 100 Payroll
Payroll

www.blytheco.com/sage100-payroll

Works with: Sage 100cloud

Sage 100 Payroll makes in-house payroll preparation easy and efficient, providing you with the ability to process at a fraction of the cost and time of a manual payroll system or outside service bureau. Payroll automatically applies earnings and deductions and calculates employee and employer payroll taxes. It also prints checks and vouchers, complete with year-to-date earnings and tax information. All current federal and state tax tables are included, and updates are provided as an on-plan business care benefit.

Sage Managed Payroll Services
Payroll

www.blytheco.com/sage-payroll-service

Works with: Sage 100cloud

Outsource your payroll so you can focus on your business. Whether you are looking for a full-service payroll solution or you want a better experience than you have with your current provider, Sage 100cloud (version 2016 and up) offers enhanced integration with Sage Payroll Services. This allows you to upload general ledger account numbers and bank codes to Sage Payroll Services and easily download payroll transactions back into Transaction Journal Entry.



Sage Manufacturing
Manufacturing Automation

www.blytheco.com/JobOps

Works with: Sage 100cloud

Sage Manufacturing (formerly JobOps) is a fully integrated manufacturing suite compatible with Sage 100cloud. With Sage Manufacturing you can easily automate, customize, and manage product configurations, dispatch technicians, calculate project and job costs, schedule jobs, manage work tickets, and more.

Sage Payment Solutions
Credit Card Processing

www.blytheco.com/sage-payment-solutions

Works with: All Sage ERP software solutions

Sage Payment Solutions offers your business more ways to accept and process payments, so you can provide your customers a superior experience. Accept payments wherever you are—your retail store, a customer's location, on the phone, on the web, or by e-store—and say hello to improved cash flow, expanded sales channels, and reduced transaction costs. Plus, you can synch all payment transaction data to your back-office accounting and ERP software with ease.

SmartClient
Excel-NetSuite Integration Tool

www.blytheco.com/smartclient

Works with: NetSuite

The Celigo SmartClient provides a seamless integration between Microsoft Excel and NetSuite. SmartClient users can access and edit NetSuite data directly from within Excel, in real time and with a single click. Take full advantage of SmarftClient's data manipulation functions to retrieve, update, add, and delete NetSuite data from multiple record types.

TrueCommerce
Electronic Data Interchange (EDI)

www.blytheco.com/truecommerce

Works with: Acumatica; NetSuite; Sage 100cloud; Sage 500; Sage EM

TrueCommerce from HighJump is everything you need to easily and fully implement an EDI system from one source. Whenever your business grows and you acquire new customers that require EDI, all you need to do is request an affordable software plug-in that allows your current system to interact with a new customer or vendor. Simple!

Vertex SMB
Sales and Use Tax Automation Solution

www.blytheco.com/vertex-smb

Works with: NetSuite; Sage 100cloud

With seamless integration to several ERP systems, Vertex SMB's TaxCentral handles sales tax calculations and returns in one comprehensive solution, completing the fully-automated process with a signature-ready PDF for filing and remittance. Benefits include access to the most recent tax rates and rules, real time reporting for more productive operations, and efficiency in producing signature-ready returns with immediate integration to your tax calculation detail.



ERP
ADD-ON SOFTWARE DISTRIBUTION AND WMS

ACS Multi-Bin and Warehouse Management
Manufacturing Management

www.blytheco.com/acs

Works with: Sage 100cloud; Sage 500

ACS Multi-Bin and Warehouse Management provides a seamless multi-bin and warehouse management system (WMS) functionality integrated for Sage 100cloud. It is flexible, easy to set up, and its design facilitates ease of use. It can also be built for more advanced needs utilizing WMS features. It is compatible with most extended solutions, developer enhancements, and business object integration.

Datalinx Warehouse Manager
Warehouse Management Solution

www.blytheco.com/datalinx

Works with: Sage 100cloud; Sage EM

This Sage-certified warehouse management solution for Sage Enterprise Management will redefine control, efficiency, and accuracy. Increase stock location accuracy by 25%, increase the speed of picking by 25%, provide 75% stock count efficiency, and maintain an inventory accuracy of 99%.

Edisoft
Warehouse Management Solution

www.blytheco.com/edisoft

Works with: Sage 100cloud; Sage EM

Edisoft offers a suite of fully integrated warehouse automation solutions designed to streamline inventory processes, shipping, and operations. Edisoft incorporates EDI technology and integrated shipping carrier management for a comprehensive warehouse management solution.

Fusion
Warehouse Management Solution

www.blytheco.com/fusionwms

Works with: Acumatica

Fusion Warehouse Management provides both store-level inventory management and full warehouse capabilities. This includes shipping, receiving, physical count, FedEx/UPS integration, and more. Connect to virtually any Windows CE device and manage inventory with ease.

JOScan
Barcoding and Scanning Solution

www.blytheco.com/joscan

Works with: Sage 100cloud

JOScan from Scanco is a handheld and/or desktop barcode scanning and data collection solution. It is designed to allow manufacturers and field service organizations to minimize costs, maximize productivity, and maintain a competitive edge in today's marketplace.

ONE Software Solution
Warehouse and Manufacturing Automation

www.blytheco.com/onesoftware

Works with: Sage 100cloud

Scanco's ONE is an integrated warehouse management, automation, and manufacturing solution. Streamline every aspect of your manufacturing with the latest technology. ONE Software Solution is on IOS, Android, and Windows Mobile.

OzLINK
Logistics and Warehouse Management

www.ozdevelopment.com/solutions

Works with: NetSuite

OzLINK is a flexible product that integrates seamlessly with NetSuite ERP. OzLINK allows businesses the ability to optimize order management process with tailored solutions that streamline and automate eCommerce, warehouse, and shipping processes.

ProcessWeaver xCarrier
Shipping Management

www.blytheco.com/processweaver

Works with: Sage 100cloud; Sage EM

ProcessWeaver xCarrier shipping software offers a range of innovative multicarrier, multimodal, and multiplatform solutions to solve complex industry logistics challenges.

RF-Smart
Barcoding and Scanning Solution

www.blytheco.com/rf-smart

Works with: NetSuite

You'll be able to increase your inventory accuracy and customer satisfaction with RF-SMART's barcoding solution for NetSuite. RF-SMART is an industry leading product that meets NetSuite's highest standard for SuiteApp Solutions. Works with Advanced Bins, Bin Management, and even No Bins. The cherry on top: it was voted 2014 SuiteCloud Developer SuiteApp of the Year!



Sage Inventory Advisor
Inventory Management

www.blytheco.com/inventory-advisor

Works with: Sage 100cloud; Sage 500; Sage EM

Sage Inventory Advisor is an affordable cloud solution that helps companies reduce excess inventory and working capital, while eliminating stock-outs. It slashes time spent on forecasts and ordering. It connects to Sage ERP data to deliver real-time health-checks on the inventory that makes a difference to the bottom line, reduce the time spent on forecasts, and resolve the optimal investment required to achieve target fill rates.

Savant WMS Software
Warehouse Management Solution

www.blytheco.com/savant

Works with: Acumatica

Savant WMS Software allows businesses to manage and track the movement of inventory from receiving through shipping. Savant WMS dramatically cuts warehouse costs by eliminating paper work and costly shipping errors, improving staff productivity, and providing accurate inventory levels to all intercompany departments.

ScanForce
Warehouse Automation; Scanning and Barcoding Solutions

www.blytheco.com/scanforce

Works with: Sage 100cloud

With ScanForce Warehouse Management, all warehouse processes can be performed using mobile barcode scanners that transmit data directly into Sage 100cloud. Eliminate errors and improve inventory and data accuracy with this add on.

Scanco
Warehouse and Manufacturing Automation

www.blytheco.com/scanco

Works with: Acumatica; Sage 100cloud; Sage 500

Scanco specializes in an extensive line of products designed to increase warehouse productivity. From basic barcode label printing to wireless inventory management, there is a solution to fit every budget and need. Users can also use iOS, Android, and Windows Mobile devices with Scanco, lowering hardware costs significantly.

SmartLinc
Shipping Management

www.blytheco.com/smartlinc

Works with: Sage 100cloud; Sage 500; Sage EM

Count on SmartLinc to help you reduce costs while processing shipments accurately and on time. It is a flexible solution that can help you streamline shipping activities for all Parcel Carriers, Less than Truckload (LTL) shipments, Truck Load, and your company vehicles.

StarShip
Shipping Management

www.blytheco.com/starship

Works with: Sage 100cloud; Sage 500

StarShip, created by vTechnologies, is a trusted solution that makes the entire shipping process more fluid. Plus, when combined with the pick, pack, and ship feature built into the Sales Order module, StarShip helps your company become a more competitive business. It even has the potential to reduce shipping and shipping-related expenses.

SPS Commerce
Supply Chain Management

www.blytheco.com/spscommerce

Works with: All ERP Software Solutions

One hundred percent cloud based, SPS Commerce provides omnichannel supply chain solutions for retailers. From fulfillment (EDI), to sourcing, to analytics and beyond, SPS Commerce's suite of tools has made them a recognized global leader in retail.

WIN™
Transportation Management

www.blytheco.com/odyssey

Works with: Sage 100cloud

WIN™ (Web Integrated Network) is the no-cost, no-fee transportation management system offering shippers savings opportunities, visibility, efficiency, and carrier choice (their incumbents, or WIN network's). A product of Odyssey Logistics and Technology, it's a global logistics solutions provider with a freight network of over $2 billion. WIN supports virtually all modes in North America and quickly and easily integrates with shippers' existing ERP systems. WIN also leverages the latest technologies for carrier communication including APIs or carrier web services.

WOScan
Barcode Data Collection

www.blytheco.com/joscan

Works with: Sage 100cloud

Work Order from Scanco, or WOScan, is a highly flexible, adaptable wireless data collection solution, ideal for manufacturers using the Sage 100cloud Work Order module.

xkzero
Mobile Sales, Logistics, and Warehouse Automation

www.blytheco.com/xkzero

Works with: Sage 100cloud; Sage 500; Sage EM

xkzero is a suite of mobile applications designed to provide advanced automation across various areas of your business at your fingertips. xkzero integrates seamlessly with Sage ERP software solutions providing mobile sales functionality, mobile commerce solutions, logistics and transportation management, warehouse automation, and eCommerce functionality.



BUSINESS INTELLIGENCE
ADD-ON SOFTWARE



Sage Alerts & Workflow (KnowledgeSync)
Business Process Automation

www.blytheco.com/knowledgesync

Works with: Sage 100cloud; Sage 500; Sage CRM; Sage HRMS

Monitor your business data, automate the production and delivery of documents, and automatically trigger workflow to update applications, schedule tasks, and move information between systems.

Avercast
Business Forecasting

www.blytheco.com/avercast

Works with: NetSuite; Sage 100cloud; Sage 500

Avercast has become the supply chain planning tool of choice for many small- to mid-sized companies, as well as the large business marketplace. Products include Inventory Forecasting, Demand Planning, Sales and Operations Planning, Rough Cut Capacity Planning, Salesperson Collaboration, Vendor Collaboration, and Retail Store-Level Analysis.

BizNet™
Business Information System

www.blytheco.com/biznet

Works with: Microsoft Excel

The BizNet™ product suite is a business reporting and analytics platform that provides real-time access to your business data from Microsoft Excel®. It delivers simple yet powerful capabilities to anyone who uses spreadsheets to gather and analyze business information. It allows users the ability to get immediate answers to questions without the usual challenges of gathering and refreshing the source data.

Budget Maestro
Budget and Forecasting

www.blytheco.com/budgetmaestro

Works with: Sage 100cloud; Sage 300; Sage 500

Budget Maestro® by Centage is an automated budgeting, planning, and forecasting application that integrates directly with Sage 100cloud, Sage 300, and Sage 500. Designed for small- to mid-market companies, it automates many of the time-consuming and error-prone activities associated with using spreadsheets to generate budgets and forecasts. Budget Maestro features built-in financial and business logic to collect and consolidate P&L data with confidence, and automatically create a synchronized Balance Sheet and Cash Flow.

DataSelf
Business Intelligence

www.blytheco.com/dataself

Works with: All Sage ERP Software Solutions; Sage CRM

DataSelf provides best-of-breed, easy-to-use analytics and business intelligence solutions for medium-sized businesses (SMB). Its solutions simplify and amplify Tableau and Microsoft BI technologies by providing thousands of reports, dashboards, and KPIs, plus ultra light data warehouses for ERP and CRM systems.

Sage Fixed Assets (FAS)
Asset Management Tools

www.blytheco.com/sage-fixed-assets

Works with: All ERP Software Solutions

Sage Fixed Assets software has undergone extraordinary changes over the past few years, resulting in a product that is easier to understand and use than ever before. Easy to install, customize, and use, Sage Fixed Assets (formerly FAS) is a comprehensive, seamlessly integrated fixed asset accounting program perfectly suited for businesses of any size.

Sage Business Intelligence
Business Intelligence Tools

www.blytheco.com/business-intelligence

Works with: Sage 100cloud; Sage 500; Sage EM

With powerful reporting features, many opportunities to customize the system, and integration with third-party products, Sage Business Intelligence helps you gain valuable insight into your business data and operations, allowing you to make more effective decisions. You will have the tools you need to analyze your operations to better understand and manage key aspects.

Sage Enterprise Intelligence
Business Intelligence Tools

www.blytheco.com/business-intelligence

Works with:Sage 100cloud; Sage 500; Sage EM

Sage Enterprise Intelligence is an intuitive BI solution that integrates seamlessly with various ERP solutions. These tools help businesses achieve advanced analytics, streamline reporting, and make faster and more informed decisions.

TaskCentre
Business Process Management

www.blytheco.com/taskcentre

Works with: All Sage ERP Software Solutions; Infor CRM

Imagine an all-in-one solution that offers alerting workflow as well as enables you to easily integrate your ERP with eCommerce, marketing automation, web, and CRM. Orbis Software's TaskCentre allows you to do all this and more.

Workplace
Spend Management & Workplace Automation

www.blytheco.com/workplace

Works with: All Sage ERP Software Solutions

Paramount Technologies' Workplace automates requisition, procurement, inventory management, project accounting, and time and expense transactions. This helps make internal workflow processes more efficient, improve employee productivity, reduce time and errors, and save money.

CRM
CUSTOMER RELATIONSHIP MANAGEMENT

Salesforce
Cloud CRM Software

www.blytheco.com/salesforce

Salesforce is an industry leading, cloud-based client relationship management and sales tool, customizable for businesses of any type and size. Salesforce helps you to sell smarter and faster than your competitors by helping you make stronger connections with your clients and prospects.

Infor CRM (formerly Saleslogix)
Cloud or On-Premise CRM Software

www.blytheco.com/infor-crm

Infor CRM (formerly Saleslogix) is the CRM platform of choice for companies strategically focused on customer engagements. Infor CRM delivers a complete view of customer interactions across your sales, marketing, customer service, and support teams so they can collaborate effectively and respond promptly to sales opportunities and customer inquiries—both in the office and in the field.

Sage CRM
On-Premise CRM Software

www.blytheco.com/sagecrm

Sage CRM is optimized specifically for small- and medium-sized businesses. It is customizable, mobile, and easy to use. Sage CRM enables improved business processes, closer management of customer relationships, increased revenues, and decreased inefficiencies. Ultimately, it provides management with timely and reliable insight to guide important business decisions.



CRM
ADD-ON PRODUCTS

Conga Composer
Document Generator

www.blytheco.com/composer

Works with: Salesforce

Conga Composer© makes it easy to create and deliver sophisticated and fully customizable documents, presentations, proposals, account plans, invoices, quotes, contracts, reports, and more featuring your Salesforce data. The app also allows for flexible delivery options including automatic delivery via email; download locally; store in Salesforce, Google Drive, or SpringCM; or send for eSignature with DocuSign, EchoSign, or Sertifi.

Clicktools
Customer Feedback Tool

www.blytheco.com/clicktools

Works with: Salesforce

Clicktools from CallidusCloud helps you truly understand your customers by requesting and responding to input at key points along the entire customer journey. You can transform your customer's experience and consistently improve processes and profits.

Commercient SYNC
Data Integration

www.blytheco.com/commercient

Works with: Salesforce

Commercient SYNC is not your average data integration application. It eliminates the need for third-party toolkits for a quick and easy integration experience. Commercient SYNC is set up to synchronize your ERP and CRM data in real-time, whenever you want. You'll have real time access to your customer data.

CRM Budget Planner
Budgeting Tool

www.blytheco.com/crmbudgetplanner

Works with: Sage CRM

The CRM Budget Planner from Greytrix takes all the main concepts of Budget Planning and Allocation and delivers a pragmatic and highly effective management tool which is installed on top of the Sage CRM platform. It is completely integrated into Sage CRM so that it leverages all the benefits of CRM including design of user interface, searching, reporting, and document management.

CRM Contract Manager
Contract Lifecycles Tool

www.blytheco.com/crmcontractmanager

Works with: Sage CRM

Greytrix's CRM Contract Manager will enable you to optimize the lifetime value of your business relationships by centralizing, standardizing and systemizing the entire contract lifecycle. No part of the process—from contract creation through expiration or renewal—will ever slip through your fingers again. This program allows you to create any number of customized documents based on your contract information.

CRM Mobile Service Signature
Remote Access, Updates, and Sign-offs

www.blytheco.com/crmmobilesignature

Works with: Sage CRM

Greytrix's CRM Mobile Service Signature seamlessly integrates with Sage CRM and is compatible with Android as well as Apple products. It enables consultants to get approval and actual client sign-offs while still on site with the client. The client can see the details of the job listing on the consultant's mobile device and sign the job sheet using the touchscreen right then and there.

CRM Project Manager
Project Management Software

www.blytheco.com/crmprojectmanager

Works with: Sage CRM

CRM Project Manager by Greytrix takes all the main concepts of Project and Time Management and delivers a pragmatic and highly effective management tool which is installed on top of the Sage CRM platform. It is completely integrated into Sage CRM so that it leverages all the benefits of CRM including design of user interface, searching, reporting, and document management.

CRM Resource Planner
Resource Planning Tool

www.blytheco.com/crmresourceplanner

Works with: Sage CRM

You'll always know who's available for your jobs and when. The CRM Resource Planner by Greytrix is a visual representation of all your available resources. Each resource will have allotted time slots aligned vertically, displaying the time of day, and creating a resource Time Box. With configurable time slots, resource planning has never been easier!

DataBridge
Data Integration

www.blytheco.com/databridge

Works with: Sage 100cloud; Sage CRM

Bridge the gap between your Sage 100cloud and Sage CRM data. Get real time, usable ERP information inside of your CRM. You'll enjoy pre-built dashboards, user-friendly reporting, linked modules, and comprehensive cyber security through Sage.

DataLoader.io
Data loading tool

www.blytheco.com/dataloader

Works with: Salesforce

MuleSoft's DataLoader.io is the most popular data uploading tool for Salesforce. Use it to quickly and securely import, export, and delete unlimited amounts of data for your enterprise. It features intelligent data mapping, login with existing Salesforce.com credentials, reduces redundancies, and direct import capabilities from Box, DropBox, FTP, and SFTP.

Dynalink
Platform Integration Tool

www.blytheco.com/dynalink

Works with: Infor CRM (formerly Saleslogix); Sage 100cloud

BITtelligent's Dynalink is an integration platform providing bi-direction synchronization capabilities from Infor CRM to Sage 100cloud. You'll benefit from having your information tightly woven between platforms, having the ability to generate data, critical work flows, and much more. Enhancements are added to either the LAN client or your CRM Web Client to view various ERP datasets.

InaPlex
CRM Integration and Migration

www.blytheco.com/inaplex

Works with: Infor CRM (formerly Saleslogix); Salesforce

InaPlex understands that CRM integration is not simply about moving data; it's also about transforming it—screening, cleaning, and modifying—and ensuring data integrity at every step. It also takes the hassle and risk out of CRM migration with quick, clean, and reliable transfers of client details and history.

intelli-CTi™
Computer Telephony Integration

www.blytheco.com/intelli-cti

Works with: Infor CRM (formerly SalesLogix); Sage CRM

QGate's intelli-CTiTM allows your CRM software applications to be integrated with your phone system. This will allow you to increase your call efficiency, personalize your customer service, and deepen your client relationships.

Jitterbit
Cloud Data Loader

www.blytheco.com/jitterbit

Works with: Salesforce

Jitterbit helps Salesforce users simplify their data management by allowing them to automate the import and export of data between flat files, databases, and Salesforce. Jitterbit reduces the amount of time and effort required to automate imports and exports. Designed for Salesforce administrators, this app helps relieve some of the burden on IT resources.

Riva
CRM Data Integration with Email

www.blytheco.com/riva

Works with: Salesforce

Riva syncs CRM systems directly to all Exchange, Office 365, Hosted Exchange, Gmail, Google Apps, IBM Notes, Domino, and Novell GroupWise email applications and mobile devices. Riva has the capacity to synchronize all types of data, from contacts, leads, and persona accounts, to appointments, meetings, tasks, and reminders. Centrally manage integration for hundreds or thousands of CRM users and mobile sales reps.

Rollup Helper
Data Aggregator

www.blytheco.com/rolluphelper

Works with: Salesforce

Passage Technology's Rollup Helper aggregates any Salseforce data. It allows easy access to real-time data, no matter the format. Rollup Helper will help you create data roll-ups that will provide insights you could never have before, all while saving your organization precious time.

Sage Pay for CRM
Payment Management Integration

www.blytheco.com/sagepay

Works with: Sage CRM

Sage Pay is Europe's most trusted payment system. Now, Enbu Consulting has created a powerful extension, allowing you to accept and process credit and debit card payments directly from your Sage CRM dashboard. You'll enjoy cost efficiencies, faster transaction processing time, and enhanced data security.



ECOMMERCE
PLATFORMS AND ADD-ONS

Fusion RMS
Retail Management System

www.blytheco.com/fusion

Works with: Sage 100cloud; Sage 500; Sage EM

Fusion Retail Management System is a suite of applications extending the reach of your ERP to meet the operational needs of the SMB Retail Market. Fusion RMS is the only infinitely scalable, fully integrated retail platform (i.e., Point of Sale, Inventory/Warehouse Management, eCommerce, and Accounting) which can be deployed in the cloud or locally using either a SAAS or perpetual license model.

IN-SYNCH
Website Database Integration

www.blytheco.com/insynch

Works with: Sage 100cloud

IN-SYNCH allows you to pull sales orders from a website. The product is customizable and can be expanded to accomplish many more Sage 100cloud integration and synchronization needs.

WebJaguar
Cloud-Based Commerce Solution

www.blytheco.com/webjaguar

Works with: Sage 100cloud

AdvancedEMedia's WebJaguar is a modern cloud-based commerce platform. It is scalable, customizable, and built on an innovative technology and architecture that enables your business to excel forward. WebJaguar is also designed from the ground up with advanced B2B and B2C specific features and business workflow.

WebsitePipeline
eCommerce Data Integration

www.blytheco.com/websitepipeline

Works with: Sage 100cloud

WebsitePipeline enables bi-directional communication between your eCommerce website and your ERP system. It allows you to keep pace with customer demands by streamlining the process from online order to fulfillment. WebsitePipeline also offers eCommerce website solutions, making it a "one-stop shop" for your online sales needs.

Web-Stor™
E-Commerce Integration

www.blytheco.com/web-stor

Works with: Sage 100cloud

Web-Stor™ solutions give you everything you need to create Sage 100cloud optimized webpages which you can integrate with your existing website. Use any host, shopping cart, or eCommerce environment. Your customers will experience beautiful, mobile-optimized check-outs while you'll enjoy seamless integration with Sage 100cloud.

MARKETING
SOFTWARE AND ADD-ONS

Act-On
Marketing Automation Platform

www.blytheco.com/act-on

Act-On's fresh approach to marketing automation and email marketing gives you full functionality without the complexity other systems impose on you. Its streamlined user interface puts first-rate marketing tools at your fingertips, making campaigns and programs easier and faster. Integrate your CRM, webinar management, and other tools with one click.

Hubspot
Marketing Automation Platform

www.blytheco.com/hubspot

HubSpot is an inbound marketing system that helps you get discovered online by qualified prospects, capture more leads, and convert them into customers. It is accessable with any web browser and easily integrates with your current CRM strategy. With over 4,500 customers and growing, HubSpot is transforming online marketing for companies of all sizes.

Marketo
Marketing Automation Platform

www.blytheco.com/marketo

Marketo is known as a leader in digital marketing software and solutions for organizations of any size. With integrations including CRM, eCommerce, ERP, and other data sources, Marketo helps you engage with clients and prospects when and how it matters most to them, so that you can build lifelong customer relationships.

Salesfusion
Marketing Automation Platform

www.blytheco.com/salesfusion

Salesfusion is an enterprise B2B marketing automation software platform designed to support the business, technology, and process needs of B2B marketers. Salesfusion specializes in integrating key marketing and lead generation processes to your installed CRM system.