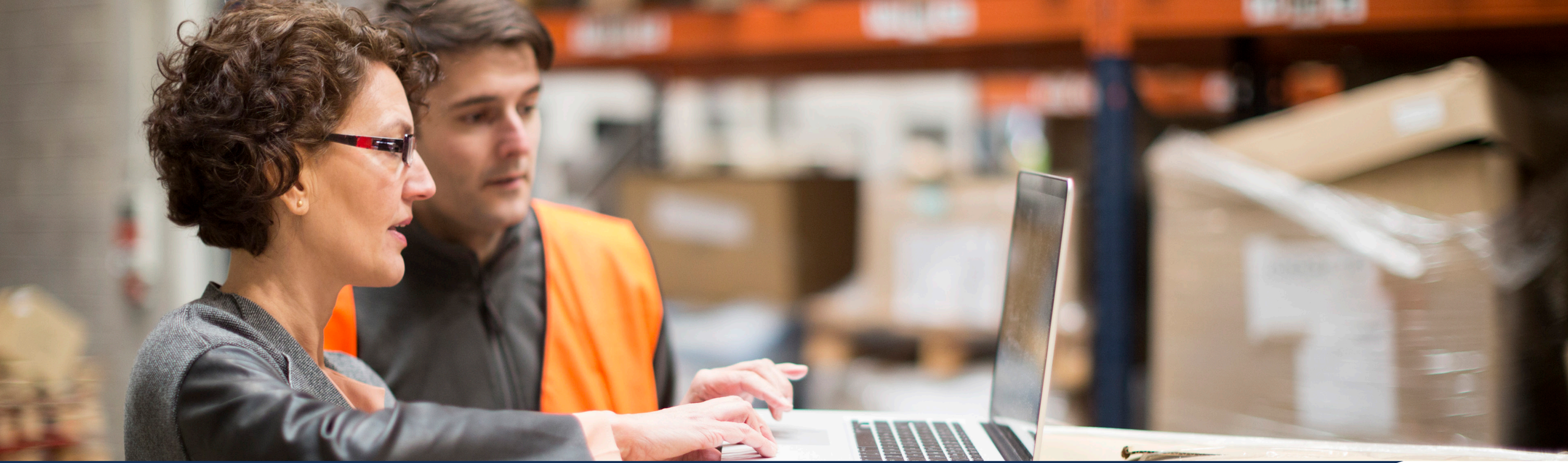


Mas90 to Sage 100cloud

Exploring the evolution of Sage 100 software

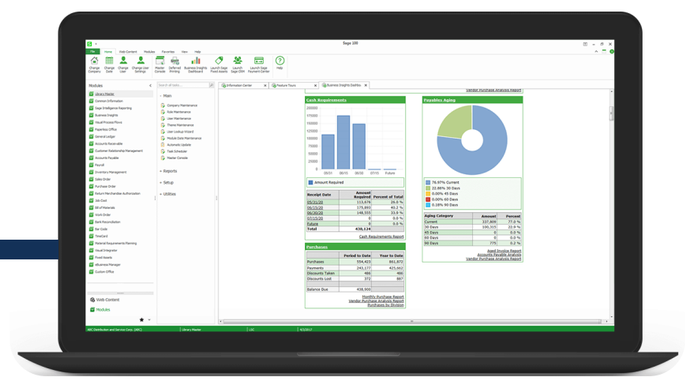
Blytheco
Transforming Companies

For the last 40 years, Sage 100 has been a trusted platform for thousands of businesses around the world. Over the years, Sage has made some major product revisions to evolve with changing technology, changing business landscapes, and growing needs of their customer base. Although there have been quite a few name changes and rebrandings, the core functionality and trusted work flows have only improved. To assist you in navigating these changes, we have developed this guide.

Product Evolution



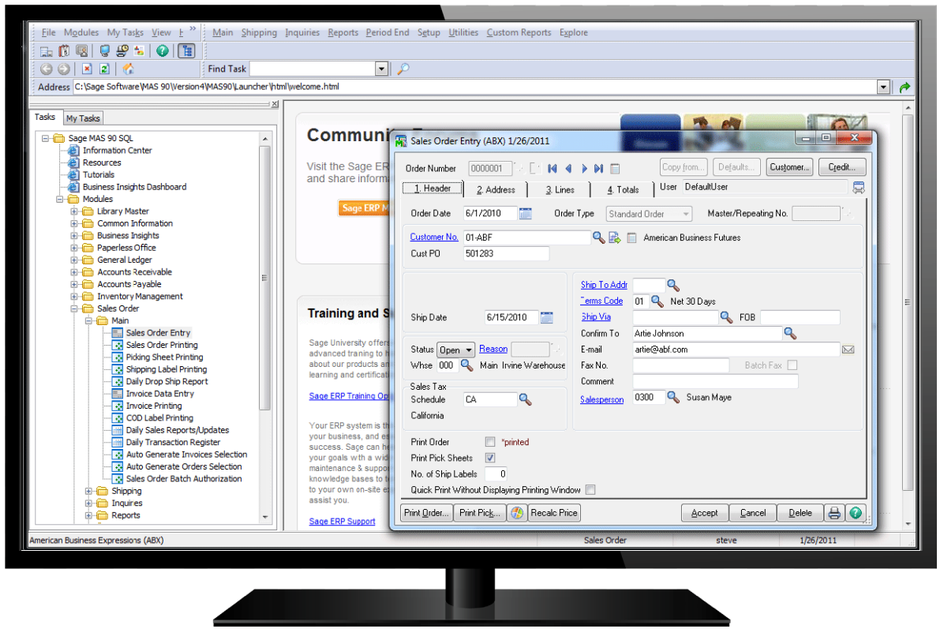
sage 100cloud
(Sage 100 v 2018)



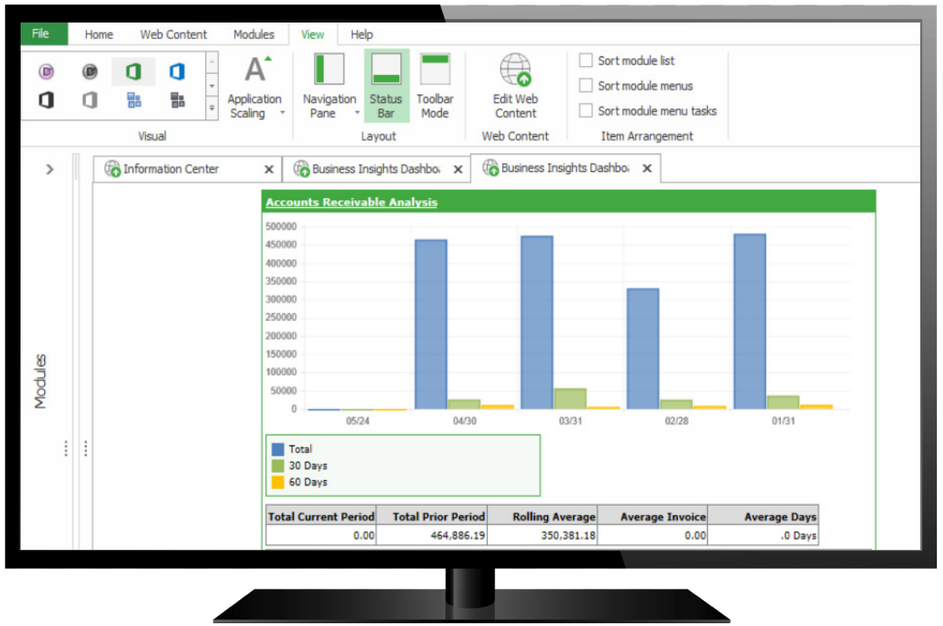
Sage 100cloud is one of the most well adopted on-premise solutions for small-to mid-market businesses. Sage 100cloud is an Enterprise Resource Planning (ERP) that unifies accounting, payroll, customer management, inventory management, warehouse management, manufacturing, and more onto one easy-to-use platform.

New Name: Although the name has changed, Sage 100cloud is the same trusted platform that has been around for over 30 years. The "cloud" in Sage 100cloud simply stands for "connected cloud". Although Sage 100cloud is not a SaaS deployment, it does connect seamlessly to a large network of third party add-ons and supports remote deployment for organizations looking to move away from hosting the solution on their local servers.

Mas90



Sage 100cloud



Deployment & Infrastructure

Functionality	MAS90 & MAS200 (versions 3.3 to 4.5)	Sage 100	Sage 100c & Sage 100cloud
Cloud Deployment Available			
Mobile Device Enabled			✓
ODBC Compliant	✓	✓	✓
On-Premise Deployment Available	✓	✓	✓
Open API			
Perpetual Licensing (one-time purchase)	✓	✓	
Remote Hosting Available		✓	✓
Role Level Security	✓	✓	✓
Subscription Licensing (Recurring)			✓

✓ Standard Feature or Functionality

Feature Roadmap & Advancements (2016 to 2019)

Sage 100 (2016)	Sage 100 (2017)	Sage 100cloud (2018)	Sage 100cloud (2019)
• SPS Payment center • SFA link to framework • Automated registration • SPR Essentials • Better report sizing (fonts) • Level 3 fields required • Improved compliance • Integration requirements • Modernized launcher • Sage Inventory Advisor basics • Manufacturing	• SED 2.0 • Level 3 commodity codes • ACH receipts • Limited modern launcher • Suppress “remove paper” • Payment center enhancements • Auto payments setup • Compliance updates • “Full text” search • Role-maintenance search • Multi-bin warehousing	• Job cost to framework • Payroll to framework • Mobile warehouse • Timecard to framework • Spell check • Time tracking mobile POC • Budgeting & planning • Office 365 contacts • Mobile sales • Consolidated SO invoices • Invoice history from vendor maintenance • Update/install improvements	• Work order to framework • MRP to framework • EMV payments support • Compliance updates • Global search • Lot/serial expiry dates • Paperless office 365 • Outlook transactions • Collections • Platform updates • Payroll enhancements • Sage bar-coding app • Mobile sales • AP automation • eCommerce • Multi-bin warehousing • eInvoicing • Manufacturing enhancements • Business insights dashboard • Sage Inventory Advisor Basic



5 Reasons to Move to Sage 100cloud

1. Improved User Interface & Mobility: Sage has designed the user interface with you in mind. Sage 100cloud is modern, easy to navigate, and work flows have been simplified to reduce the learning curve for new users. Sage 100cloud also offers improved user experience on mobile and compatibility with multiple devices.

2. Feature Advancement: Over the years, Sage has invested tremendous research and development into the advancement of Sage 100cloud. They are committed to advancing and improving the product for years to come. The core platform now comes equipped with advanced functionality for manufacturing, eCommerce, production, business intelligence, warehouse management, offers a tighter integration to Microsoft Office 365 and more.

3. Automation and Mobility: Sage 100cloud allows you to easily set up work flows, automate real-time reports, streamline processes between departments to eliminate manual processes and error prone data. With advanced inventory and warehouse automation, you will have tighter controls on operations along with improved business efficiency.

4. Solution Network: Sage 100cloud now offers over 200 fully integrated solution add-ons and enhancements designed to tailor the solution to your unique business needs. With the newly designed connected cloud capabilities, it is simple to connect and automate various solutions to Sage 100cloud.

5. Total Cost of Ownership: With Sage 100cloud you are investing in a software that will grow with your business. With the low monthly subscription costs and low cost of adding functionality, it is now easier than ever to stay up-to-date on your software and continue to focus on investing in and growing your business.

Maintenance and Support

Historically, Sage required a substancial annual support payment (20%-25% of your software cost paid annually). With Sage 100cloud, your annual maintenance and support costs are included in your monthly subscription. Here is a breakout of the three support plans available to you:

Silver	Gold	Platinum
• 5 support cases per year • Version upgrades • Product enhancements and updates • Discounts on Sage Time, Sage Payment Solutions, and Sage Payroll • 24x7 access to the online support knowledgebase	• Unlimited Sage support cases • Version upgrades • Product enhancements and updates • Upgrade planning assistance • 1 free user of Sage Intelligence • 1 free user of Sage CRM • Unlimited Anytime Learning courses • Discounts up to 30% on Sage Time, Sage Payment Solutions, Sage Payroll, Real-time Learning, Sage Checks and Forms, and Sage Summit registrations • 24x7 access to the online support knowledgebase	• Unlimited Sage support cases • Version upgrades • Product enhancements and updates • Upgrade planning assistance • 2 free users of Sage Intelligence • 2 free users of Sage CRM • Unlimited Anytime Learning courses • Discounts up to 50% on Sage Time, Sage Payment Solutions, Sage Payroll, Real-time Learning, Sage Checks and Forms, and Sage Summit registrations • 24x7 access to the online support knowledgebase

"Sage 100cloud keeps us accountable and more efficient, and it also forces us to think about what we're doing and how different elements of the operation are affected down the line. Sage enabled us to break free from manual workarounds so we do things right the first time. We've all gotten quick and efficient at using the technology's suite of capabilities."

—**Catharine Matteo, Accounting GWY, Inc.**

Understanding Pricing

Sage 100cloud is now a subscription-based pricing model with pricing ranging from $70/user/month to $124/user/month depending on the version of Sage 100cloud and support plan selected. Subscriptions can be paid monthly or annually.

Exploring Your Options

Our team would love to assist you determining if Sage 100cloud is right for your business. Whether you are new to Sage software or you are an existing Sage customer in need of an upgrade, we can help.

We offer guided evaluations, software comparisons, comprehensive pricing breakouts, benefit analysis and tailored demos to help you make informed decisions for your business.

Call today to schedule your free business consultation with our team.

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Providing business software, consultation, implementation, education, & support for growing companies like yours.

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