



**NABKISAN Finance Limited**  
**(A subsidiary of NABARD)**

NABKISAN Finance Limited (NKFL), a subsidiary of NABARD is registered as Non-Banking Finance Company (NBFC) with a balance sheet size of more than Rs.7000 Crore. NABKISAN provides loans for agriculture and other rural projects to various categories of borrowers viz., Producer Organizations, NBFCs, MFIs, corporates, agri startups, others etc. It is also a leader in lending to Farmer Producer Organizations (FPOs).

NABKISAN is looking for recruitment for the post of **Senior Manager - Business Development**.

**Total No. of posts – 1**

**Details are given below:**

**Table 1**

<b>Sr.No</b>	<b>Location</b>	<b>No. of Positions</b>
<b>1.</b>	<b>Chennai, Tamil Nadu</b>	<b>1</b>

Senior Manager - Business Development will be responsible for strategizing FPO financing; appraisal and monitoring of projects related to Farmers Producer Organisations and Agri Enterprises.

**Key Responsibilities of Senior Manager- Business Development**

- ✓ Leading a team of Business Development Managers and managing the FPO portfolios of few states in the respective region.
- ✓ Lead Generation, Business Development and Promotion of FPOs and Agri Enterprises.
- ✓ Appraisal of project and preparation of techno-financial report and sanction memorandum
- ✓ Monitoring of projects, including field visit and inspection, and submission of monitoring reports and periodical MIS
- ✓ Networking with Stakeholders and exploring convergence
- ✓ Disbursement and recovery of loans.
- ✓ Compliance to processes, regular follow up with clients, capacity building, relationship management, credit management and maintenance of asset quality.
- ✓ Conduct of feasibility studies etc.
- ✓ Additional items of work, if any, assigned by NABKISAN from time to time.

<b>Educational Qualification:</b>	<ul style="list-style-type: none"> <li>✓ Graduate in relevant fields like Agriculture and allied subjects/Rural Development</li> <li style="text-align: center;">OR</li> <li>✓ PG in Agriculture and allied subjects/Finance or any other discipline relevant to Agriculture, Management and Rural Development.</li> </ul>
<b>Experience</b>	<p><b>For Graduates</b></p> <ul style="list-style-type: none"> <li>✓ Minimum 8 years of relevant work experience in the field of Agriculture, Rural Development and Credit.</li> </ul> <p><b>For Post-Graduates</b></p> <ul style="list-style-type: none"> <li>✓ Minimum 6 years of relevant work experience in the field of Agriculture, Rural Development and Credit.</li> </ul> <p>For staff candidates, relaxation in age upto 5 years and in experience upto 2 years would be provided.</p>
<b>Other Criteria</b>	<ul style="list-style-type: none"> <li>✓ Maximum age limit is 40 years at the time of application</li> <li>✓ Proficiency in using tools such as MS Office and other computer related functions for day-to-day functioning</li> <li>✓ Proficiency in reading, writing and speaking English and Tamil.</li> </ul>
<b>Place of Posting</b>	<ul style="list-style-type: none"> <li>✓ The place of posting for the present will be in cities mentioned in the Table 1</li> <li>✓ However, depending on administrative requirement of NABKISAN candidate may be placed anywhere in the country in future.</li> </ul>
<b>Emoluments and service conditions</b>	<ul style="list-style-type: none"> <li>✓ As per Industry Standards</li> <li>✓ CTC includes Basic, DA, Other Allowances as per rules in force from time to time, Performance Incentive, Group Insurance Policy for employees &amp; family, Group Personal Accident Policy for employees and other statutory benefits.</li> <li>✓ Initial appointment will be on probation for a period of 2 years. The employee may be absorbed on regular roll based on satisfactory performance. For staff candidates, earlier experience will be reckoned towards probation period.</li> </ul>

Interested candidates may visit <https://www.nabkisan.org/career> and apply online

**Last date of receipt of applications is 01<sup>st</sup> May 2026**