



NABKISAN Finance Ltd
(A subsidiary of NABARD)

NABKISAN Finance Limited (NKFL), a subsidiary of NABARD is registered FPO as Non-Banking Finance Company (NBFC) with a balance sheet size of more than Rs.7000 Crore. NKFL provides loans for agriculture and other rural projects to various categories of borrowers viz., Producer Organizations, NBFCs, MFIs, corporates, agri start-ups, others etc. NKFL is also a leader in lending to Farmer Producer Organisations (FPOs).

No. of posts – 01

Location – Jaipur, Rajasthan

NKFL is looking for recruitment for the post of **Assistant Manager** with the below key responsibilities:

Job Purpose:

To develop and manage a quality portfolio of Farmer Producer Organizations (FPOs) by sourcing eligible business opportunities, facilitating credit appraisal, strengthening client relationships, monitoring portfolio performance, ensuring timely recoveries, and maintaining compliance with organizational policies and regulatory requirements.

Key Responsibilities:

- ✓ Lead business development, promotion, and sourcing of Farmer Producer Organizations (FPOs), Agri-enterprises, and other eligible borrowers through various stakeholder networks and ecosystem partners.
- ✓ Generate and convert business leads, build client relationships, and facilitate onboarding of new borrowers as well as renewal of existing accounts.
- ✓ Conduct preliminary assessment of proposals, undertake techno-financial appraisal, prepare credit notes/sanction memoranda, and coordinate with underwriting and credit teams for timely processing.
- ✓ Guide clients in documentation requirements and ensure submission of complete and accurate loan proposals.
- ✓ Manage end-to-end credit processes including documentation, disbursement, monitoring, recovery, and closure of loan accounts.
- ✓ Conduct periodic field visits, inspections, portfolio reviews, and submit monitoring reports and MIS within prescribed timelines.
- ✓ Identify early warning signals, monitor portfolio health, and implement corrective actions to maintain asset quality and minimize delinquency/NPA levels.
- ✓ Prepare and execute account-wise recovery plans, coordinate with internal stakeholders, and ensure timely recovery of dues.
- ✓ Ensure compliance with regulatory requirements, organizational policies, KYC norms, and customer service standards.

- ✓ Build and maintain strong relationships with clients, partners, government agencies, FPO-promoting institutions, and other stakeholders.
- ✓ Collect, analyze, and maintain business and portfolio data for reporting, decision-making, and performance tracking.
- ✓ Contribute to process improvements, policy enhancements, digitization initiatives, and technology adoption by working closely with relevant teams.
- ✓ Undertake capacity-building activities for clients and perform any other assignments entrusted by the organization from time to time.
- ✓ Actively partner with the IT team to identify opportunities for business process digitisation, define clear.

Educational Qualification:	✓ Graduation Degree in Agriculture & Agri-Allied / Agricultural Marketing / Agriculture Business Management / BBA
Experience	✓ Freshers are eligible to apply. However, candidates with relevant work experience will be preferred.
Other Criteria	✓ Maximum age limit is 30 years as on date of application. ✓ Proficiency in using tools such as MS Office and other computer-related functions for day-to-day functioning ✓ Proficiency in reading, writing and speaking in English and Hindi.
Place of Posting	✓ The place of posting for the present will be Jaipur, Rajasthan. ✓ However, depending on administrative requirement of NABKISAN, candidate may be placed anywhere in the country in future.
Emoluments and service conditions	✓ As per Industry Standards ✓ CTC includes Basic, DA, Other Allowances as per rules in force from time to time, Variable Pay, Group Insurance Policy for employees & family, Group Personal Accident Policy for employees and other statutory benefits. ✓ Initial appointment will be on probation for a period of 2 years. The employee may be absorbed on regular roll based on satisfactory performance. For staff candidates, earlier experience will be reckoned towards probation period

Interested candidates may visit <https://www.nabkisan.org/career> and apply online

Last date of receipt **of applications is 30th September 2026**