

Operating Partner Profile

Tim Schelling

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Country: Netherlands

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My Acquisition Target: Consumer Products

I am focusing my search on the Dutch durable consumer products sector—a €40bn market with around 1,000 mid-sized companies, many led by owners approaching a transition. These businesses often have strong brands, loyal customers, and solid market positions, yet have untapped opportunities in digitalisation, channel expansion, and operational efficiency. My goal is to acquire a mature, well-positioned company and build on its strengths, preserving its culture and reputation while unlocking new growth. With extensive experience in SME leadership, M&A, and post-acquisition transformation, I offer both the resources and the hands-on commitment to guide a smooth and successful next phase.

About Me

I am a transformational business leader and successful entrepreneur with over 25 years' experience in international executive roles and private equity-backed growth.

I have grown, and successfully exited SME businesses, alongside leading large-scale change programs, M&A integrations, and digital transformations at companies exceeding €200M in revenue, including Liberty Dental Group and Vision Healthcare.

I hold a Business administration degree from Nyenrode University and served as an officer in the Royal Dutch Marine Corps. Known for building high-performing, engaged teams, I combine strategic vision with operational excellence. Outside of work, I enjoy sailing, golf, and spending time with family and friends.

Values

- Openness
- Integrity
- Fun-Loving

Skills

- Leadership
- Team Building
- Digital Transformation
- Growth Strategy

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