



Operating Partner Profile

Chris Hansen

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[LinkedIn Profile](#)

Country: Switzerland

Contact: chris.hansen@aia-mpi.com

My Acquisition Target: Speciality Chemicals & Precision Manufacturing

I am seeking to acquire and lead a Swiss SME with a distinctive positioning in speciality chemicals, precision manufacturing, or other producing or construction-related industries.

These industries fascinate me because they combine technical excellence, strong customer partnerships, and long-term value creation. I bring over 20 years of experience in strategy, leadership, and industrial P&L management – from consulting at McKinsey to executive roles at Clariant, where I grew and transformed local, regional and global businesses.

My goal is to continue this journey as an entrepreneur, safeguarding the legacy of entrepreneurial business owners by taking their company to the next stage of growth.

About Me

Chris Hansen is a Danish national who has made Switzerland his home for many years. He began his career with McKinsey & Company, advising leading industrial clients, before spending 16 years in speciality chemicals with Clariant across Europe and Asia. There he led regional businesses with up to CHF 1 billion in turnover, combining full P&L responsibility with strategy, operations, and transformation initiatives.

He holds a Master's degree in economics and business administration. Outside of work, Chris is a dedicated family man, enjoys running, hiking, and learning skiing and tennis, and has a passion for the outdoors and healthy living.

Values

- Trust
- Mutual Respect
- Transparency & Openness
- Integrity & Consistency
- Commitment

Skills

- Entrepreneurial Leadership
- Change & Business Transformation
- Commercial Growth Strategy
- Operational Excellence
- Digital & AI Implementation

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