

## Operating Partner Profile



### Albert Urbanek

#### Operating Partner

Key Focus Countries: Poland / United Kingdom

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LinkedIn Profile

## My Acquisition Target: Animal Health & Animal Care Sectors

The animal health and care market is undergoing a significant transformation driven by advancements in veterinary medicine and animal nutrition, increasing awareness of animal welfare, humanisation of pets and rising demand for food safety. This market is also experiencing robust growth due to expanding pet ownership and moves to create premium products. This results in the need for enhanced food production practices, and technological innovations in products and services.

The sector currently presents very attractive investment opportunities. My goal is to acquire a well established, owner operated SME facing succession to build on its strength, preserve key values and prepare for the next chapter to accelerate further growth

## About Me

I have veterinary medicine background boosted by post-graduate education in business administration and 20+ years of experience in management positions within pet food and animal health industry across Europe.

My professional career started at Mars, Inc. where I was managing premium pet food brands as well as professional distribution channels. Later I served as a member of leadership teams and/or Managing Director of leading animal health pharmaceutical companies in several countries. During my career I have worked in Poland & CEE, the Netherlands, Norway and the UK. My role as CEO of local subsidiaries has enabled me to lead diverse, multicultural teams, manage complex operations, and achieve significant business outcomes.

This experience in commercial operations, regulatory framework, market access, and strategic planning has equipped me with the skills needed to identify potential acquisition targets, partner with investment professionals, and lead company operations effectively.

Outside of work, I enjoy mountain sports, golf and spending time with family and friends.

## Values

- Openness
- Commitment
- Integrity
- Respect

## Skills

- Deep Industry Knowledge
- Leadership
- P & L Management
- Cross-functional Team Building

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