



Operating Partner Profile

Arnt Lund
Operating Partner

Key Focus Country: Denmark
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My Acquisition Target: Medical Technology & Adjacent Industrial Manufacturing

I am focused on acquiring a Danish SME within Medtech or a related industrial manufacturing (technical products, components, or equipment) - operating in a B2B business model. I am motivated by sectors that combine strong societal relevance with robust B2B business models, differentiated technology, and international growth potential.

For more than 20 years, I have led and scaled Medtech companies with full P&L responsibility, through multiple ownership transitions and successful value creation phases. Key achievements include international expansion, new product introductions, operational professionalization, and multiple PE-backed exits.

I am now seeking an ownership opportunity where experience, leadership, and hands-on execution can unlock the next growth phase.

About Me

Born in 1971 and married for more than 30 years with two adult children, I live in Sorø, Denmark. I hold a Master's Degree in Economics and an MBA.

I am a results-driven executive with over 20 years of international experience in the medical device industry, including full P&L responsibility and a proven track record of growing both top and bottom line, through new product introductions and strong operational performance in an ISO 13485 / GMP environment.

I am an effective leader with strong interpersonal skills, resulting in motivated teams and consistently high employee satisfaction. As a person, I am passionate, curious, competitive, and caring. I enjoy spending time with friends and family.

Values

- Honesty
- Openness
- Respect for others
- Fairness

Skills

- Analytical
- Strategic
- People skills
- Business Development

