



Operating Partner Profile

Chris Hansen

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[LinkedIn Profile](#)

Country: Switzerland

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My Acquisition Target: Speciality Manufacturing & Industrial Products

I am seeking to acquire and lead a Swiss SME with a strong technical foundation and a defensible niche market position.

My focus spans speciality manufacturing – including chemicals, advanced materials, engineered plastics and industrial components – as well as building technology businesses such as heating, ventilation and air conditioning (HVAC) and construction-related products and services.

These businesses reward operational discipline and deep product knowledge. I look for profitable, owner-led SMEs where a succession solution is needed and where hands-on leadership, commercial development and modernisation can unlock the next phase of growth.

About Me

I am a Danish national, and Switzerland has been my home since 2008. With over 20 years of international leadership experience – from McKinsey & Company to senior executive roles at Clariant, a global speciality chemicals company – I have built and transformed businesses across speciality chemicals, advanced materials and industrial markets in Europe and Asia.

At Clariant I held full P&L responsibility for businesses from tens of millions up to above CHF 1 billion, leading teams of more than 1,000 people. My most recent role as Chief Corporate Development Officer covered group strategy, operational excellence and digital transformation.

Firsthand, I know how sustainable growth can be achieved through people, disciplined execution and commercial rigour.

Values

- Trust
- Mutual respect
- Transparency & openness
- Integrity
- Commitment

Skills

- Guiding businesses through change
- Growth & commercial development
- Operational improvement & lean
- People leadership & team development
- Digital & AI implementation

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