

Operating Partner Profile

Albert Urbanek

Operating Partner

Key Focus Countries: Poland / United Kingdom

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[LinkedIn Profile](#)



Animal Health & Adjacent Human Healthcare Sectors

I am focused on acquiring a well-established, founder-led SME in animal health – devices, products, or services across the veterinary and animal care space – that is facing succession. My aim is to build on its strengths, retain its core values, and prepare it for the next stage of growth. I prioritise sectors that combine strong social impact with favourable macro trends, technical depth, and international potential.

These sectors are defined by predictable, resilient demand and reward continuity, operational discipline, and long-term customer relationships – the same fundamentals that underpin human healthcare. Where those dynamics align, I also selectively evaluate adjacent opportunities in human medical devices, products, and services.

About Me

I have a degree in veterinary medicine, supplemented by postgraduate education in business administration, and over 20 years of experience in the pet food and animal health industry across Europe.

My career began at Mars, Inc. in Poland – the global leader in pet care – a formative school in marketing and commercial leadership. I went on to serve as a board member and country Managing Director at leading animal health companies, including Merck/MSD and CEVA Animal Health.

During my career I have been working in Poland & CEE, the Netherlands, Norway and the UK. As CEO or leadership team member, I have led multicultural teams, managed complex operations, and delivered sustainable growth in varied markets. My experience in commercial operations, market access, regulatory environments, and strategic planning equips me to identify and assess targets, partner with investment professionals, and lead operations effectively.

Outside of work, I am passionate about mountain sports, golf, and time with family and friends.

Values

- Openness
- Commitment
- Integrity
- Respect

Skills

- Deep Industry Knowledge
- Leadership
- P & L Management
- Cross-functional Team Building

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