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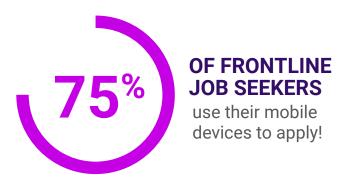
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The backbone of your business's success often lies with frontline workers. These individuals are the face of your company, interacting directly with your customers and playing a pivotal role in your organization's growth and customer satisfaction. This guide focuses on developing and refining high-volume hiring strategies for frontline workers across various scenarios and locations.

DID YOU KNOW?



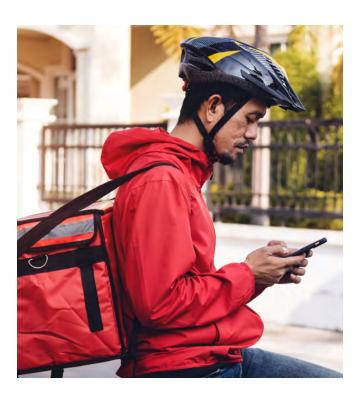
The essence of high-volume hiring for frontline positions is more than just filling open positions. It's about strategically attracting, recruiting, and retaining individuals who possess the necessary skills and embody your organization's spirit and culture. The stakes in high-volume hiring are high, demanding a blend of efficiency, strategic insight, and a human touch to navigate the complexities of recruiting at scale without compromising on quality or the candidate experience.

Join us in exploring the foundational strategies and innovations that make high-volume hiring for frontline workers not just a necessity but a strategic advantage in today's competitive landscape. Together, we will navigate the path to successful hiring outcomes, ensuring your frontline workforce is equipped to drive your organization's growth and deliver exceptional customer service.

UNDERSTANDING FRONTLINE WORKFORCE NEEDS

The success of any organization relies heavily on the strength of its frontline workforce. These people are the primary point of interaction between your company and its customers, embodying the essence of your brand and playing a crucial role in driving customer satisfaction and loyalty. This chapter lays the foundation for effective high-volume hiring strategies for frontline workers, giving you a blueprint to navigate the complexities of recruiting at scale across various scenarios.







Assessing the Talent Landscape

The first step in preparing for high-volume hiring of frontline workers involves a deep dive into understanding the talent landscape. This goes beyond identifying available labor statistics. For a comprehensive understanding of the workforce's aspirations, values, and potential, engage with local employment agencies, educational institutions, and community leaders. This is pivotal in tailoring your recruitment strategy to attract individuals whose aspirations align with your organizational goals.



In the competitive arena of high-volume hiring, Battlecards emerge as crucial tools for HR professionals and recruiters. Although Battlecards are typically used in sales applications, these strategic assets enable you to navigate the recruitment landscape confidently, showcasing your organization's strengths and understanding your competitor's strengths. To construct effective Battlecards, incorporate insights on your Unique Value Proposition (UVP), or what makes your company special, compelling employer brand, and positive employee testimonials. Use these Battlecards as powerful narratives during recruitment events to differentiate your organization and attract top talent.



Your employer brand represents the essence of your company's identity and values, serving as a magnet for potential candidates. In the context of frontline workers, this brand narrative must resonate with their unique expectations and preferences, emphasizing job flexibility, competitive salaries, and a supportive work environment. Tailoring your employer brand to reflect the local community's ethos and your company's core values is crucial in attracting a capable and culturally aligned workforce.









Creating a Scalable Recruitment Strategy

A scalable recruitment strategy lies at the heart of successful high-volume hiring. It requires the integration of advanced HR technologies to manage the influx of applications and maintain effective communication channels with candidates. Streamlining the application process, particularly for frontline roles, is essential to enhance candidate engagement and completion rates. The strategy should be robust enough to accommodate a large volume of applicants yet adaptable to the changing dynamics of recruitment needs.



The cornerstone of building a successful frontline workforce through high-volume hiring lies in a nuanced understanding of the talent market, a compelling employer brand, and a scalable recruitment strategy. This chapter lays down the essential groundwork, equipping you with the insights and tools necessary to effectively navigate the intricacies of recruiting frontline workers. With a strategic approach to highvolume hiring, your organization can assemble a team that meets your immediate staffing needs and contributes to long-term success and growth.



FREE RESOURCE Employer Branding Worksheet

This tool guides you through the critical elements of building a resonant brand narrative that attracts and retains top frontline talent, ensuring your high-volume hiring efforts yield the best possible outcomes.



INSIGHTS INTO JOB SEEKER BEHAVIOR

In an ever-evolving labor market, understanding the nuances of job seeker behavior is pivotal for effective recruitment. As global dynamics shift, so do job seekers' priorities and motivations, creating a landscape where adaptability and insight are key to attracting and retaining top talent.









Today's job seekers are influenced by various factors, from economic conditions to technological advancements. They prioritize roles that offer a good salary and align with their lifestyle preferences, values, and aspirations for growth and work-life balance. The surge in remote work opportunities has underscored this trend, reflecting a broader desire for flexibility.

The evolving job market has led to a mismatch between job seeker expectations and the realities of the workplace. Employers must bridge this gap by understanding and responding to the evolving needs of the workforce, offering more than just competitive salaries to attract and retain talent. Beyond the paycheck, job seekers are increasingly driven by the desire for career advancement, job security, flexibility, and meaningful work.





62%

say **higher pay would increase** their likelihood of accepting a position.



20%

have someone at home, such as a child, that is **affecting their job search**. Millennials are the most likely to be affected by this.



80%

are **more likely to apply** for a job when salary information is present.



75%

are interested in attending a **hiring event** to find a new opportunity.

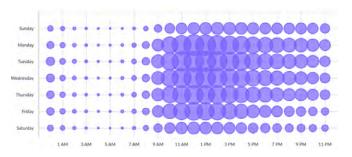


MORE THAN HALF

had their opinions about work **significantly altered** during the pandemic.

Source: 2023 Advertising Trends Report

Job Seeker Activity in Q1 2024



Source: Talroo Proprietary Data



Job Seeking in the Digital Age

The job market's digital transformation has revolutionized how individuals search for opportunities. The proliferation of online job platforms, virtual career fairs, and digital networking spaces has made the job search more accessible. However, it demands a higher level of digital literacy and adaptability from job seekers. On top of that, most job seekers are using their mobile devices to conduct their job searches. According to Talroo proprietary data, 3/4 of job seekers in 2023 used mobile devices when applying. With this in mind, mobile-friendly applications and job ads are a must to attract the talent you need.

Understanding job seeker behavior is essential to finding job seekers where they are searching. In the vast ocean of talent, successful job posting is like fishing where the fish are – you need to cast your net wide and in the right places. Job seekers use an average of 7.6 job sites during their job search. Meet them where they are: everywhere. Additionally, consider when job seekers are searching to ensure you're targeting the right location for your job post and the right time.





Strategies for Engaging Modern Job Seekers

Engaging with today's job seekers requires a nuanced approach that goes beyond traditional recruitment tactics. And while job titles are seemingly basic, they can take your recruitment strategy to the next level. Job titles are not just labels but powerful tools for attracting the right candidates. They provide the first impression of the role and can significantly influence a job seeker's decision to apply. A job title must accurately reflect the nature and level of the work to attract candidates who are a good fit for the role.



It should resonate with potential applicants' aspirations and career goals, offering clarity about the position's responsibilities and the level of seniority. Additionally, a job title can convey the company culture and the potential for career development, which are vital factors modern job seekers consider.

Top Job Titles in Q1 2024

Warehouse Associate

Crew Member Call Center Support Specialist -Remote - \$40/hr **Delivery Drive**

Needed | Caregive No Experience

Driver - No Experience Needed

Package Sorter – Immediate Hire

Route Sales/Outside Sales Distributor - Full Training

Work at Home \$15+/hour (Sign on Bonus!)

Remote Work from Home Customer **Dishwasher** Caregiver

Source: Proprietary Talroo Data, 2023











The job seeker landscape is set to continue its rapid evolution, influenced by technological advancements, economic shifts, and changing societal norms. Employers and recruiters must remain agile, leveraging data and insights to anticipate and respond to job seekers' changing needs and behaviors.

Today's job seekers' behavior signals a shift towards more dynamic and personalized career journeys. For employers, staying attuned to these behaviors and adapting recruitment strategies accordingly is crucial in building a resilient and forward-looking workforce. By embracing insights into job seeker behavior, organizations can position themselves as employers of choice in the competitive talent acquisition landscape.



STRATEGIC FRAMEWORK FOR HIGH-VOLUME HIRING

The next crucial step in your high-volume hiring journey is establishing a strategic plan to guide your efforts effectively. This chapter focuses on the strategic elements crucial for orchestrating a successful high-volume recruitment campaign across various scenarios, adaptable to your organization's evolving needs. We'll navigate through setting clear hiring goals, timeline planning with milestones, and the critical aspect of budgeting.





Setting Clear Hiring Goals

The cornerstone of any successful high-volume hiring strategy is the establishment of clear, SMART (Specific, Measurable, Achievable, Relevant, and Time-bound) hiring goals. These goals should encompass the number of positions to be filled, the diversity of roles needed, and the timeframe for filling these positions. Aligning these hiring goals with your organizational objectives ensures every hire contributes meaningfully to the company's overarching goals. This precision streamlines the recruitment process and sets a definitive benchmark for measuring success.



Timeline Planning and Milestones

A meticulously crafted timeline serves as the scaffolding for your high-volume hiring initiative. This timeline should segment the recruitment process into phases, from initial job posting to onboarding. By setting milestones for each phase, you can effectively monitor progress and ensure the recruitment drive remains in lockstep with your organizational timelines. This approach facilitates resource management, sets clear expectations, and accommodates the flexibility to navigate unforeseen challenges such as market fluctuations or global events.







Budgeting for Recruitment

A comprehensive budget that accounts for all potential expenses is an essential component of high-volume hiring. This includes costs associated with advertising, technology platforms, hiring events, and onboarding processes. It is also crucial to consider using recruitment agencies or third-party services to execute portions of your strategy that are either not in your team's skillset or too time-consuming. A transparent, meticulously managed budget is pivotal for making informed decisions throughout the recruitment journey, ensuring that financial constraints do not impede the process.



Strategic planning is the backbone of high-volume hiring, particularly when building a frontline workforce. By setting well-defined hiring goals, adhering to a strategic timeline, and managing a comprehensive budget, your recruitment efforts can achieve efficiency and effectiveness, aligning with your organizational growth ambitions. This chapter equips you with the strategic foundation necessary for navigating the complexities of high-volume recruitment, ensuring your team is poised for success from the outset.



FREE RESOURCE High-Volume Hiring Goals Template

This template is designed to further aid your strategic planning process by helping you outline your hiring goals, structure your recruitment timeline, and forecast your budgetary needs effectively. Thus, it will pave the way for a successful high-volume hiring campaign.



BUILDING A HIGH-VOLUME HIRING TEAM FOR FRONTLINE RECRUITMENT

Behind every successful high-volume recruitment campaign, a well-organized, agile team is ready to tackle the challenges head-on. This chapter focuses on structuring a team adept at hiring frontline workers at scale. Let's delve into forming an internal hiring team, collaborating with external agencies, and emphasizing the importance of specialized training.



Collaborating with External Agencies

When the hiring scope exceeds your internal team's bandwidth, external recruitment agencies can help. These agencies bring specialized expertise and access to broader talent networks, essential for high-volume hiring success. Choose partners who are not only proficient in managing large-scale recruitment but also align with your organizational culture and hiring objectives.



Structuring Your Internal Hiring Team

The cornerstone of an efficient high-volume hiring strategy is a well-structured internal team. This begins with clearly defining roles and responsibilities to encompass the full spectrum of the recruitment process. Each member should bring skills tailored to rapid and comprehensive candidate assessment, leveraging the latest recruitment technologies, from HR managers and recruiters to coordinators. A diversified skill set within the team ensures a holistic approach to the hiring process, from candidate sourcing to offer management.









The unique pressures of high-volume hiring demand specialized training and preparation. Your team must be proficient in recruitment tools, swift and thorough candidate evaluations, and communication with a large pool of candidates. Investing in training programs that focus on these can prepare your team for the high stakes of high-volume recruitment, ensuring they're equipped to attract and engage the best talent.



Assembling a high-performing hiring team is pivotal for the successful recruitment of frontline workers in high volumes. By meticulously structuring your internal team, engaging with adept external agencies, and prioritizing ongoing training, you lay down the groundwork for an efficient and effective recruitment operation. Use these tips to build a recruitment team that's prepared for the current hiring challenges and adaptable to the evolving demands of high-volume hiring.



FREE RESOURCE **Essential Skills for High-Volume Hiring**

This worksheet is designed to help you identify and develop the core competencies your hiring team needs. It is invaluable for ensuring your team is fully prepared to meet the demands of high-volume hiring and turning the challenges into opportunities for strategic recruitment success.



EFFECTIVE MARKETING STRATEGIES TO ATTRACT FRONTLINE TALENT

In the competitive landscape of highvolume hiring, strategically marketing your opportunities is the essence of attracting the right talent. This chapter unveils how to harness the power of targeted marketing plans, social media, local networks, and community engagement to turn your recruitment efforts into a magnet for potential candidates.



Crafting a targeted marketing plan begins with identifying where your ideal candidates spend their time. For frontline workers, this could mean leveraging popular online job boards, engaging with social media platforms, and tapping into local community resources. Highlight what makes working for your organization unique, such as career advancement opportunities, a supportive work culture, and the impact employees can make in their roles. It's crucial to align your messaging with the values and culture of your target communities to ensure your outreach resonates effectively.



Social media and local networks offer a dynamic platform for building excitement about your organization. Share progress updates, employee stories, and the perks of joining your team to create a buzz. Collaborate with local influencers and community groups to extend your reach. Showcasing your organization's commitment to diversity, inclusion, and sustainability through these channels can strengthen your appeal to a broader audience.









Hosting Community Engagement Events

Immersing your organization within the community through engagement events can significantly enhance your visibility and appeal to potential candidates. Participate in or host local job fairs, community projects, or informational sessions to interact directly with the community and potential candidates. These events are a platform for showcasing your company's culture and values and an invaluable source of feedback to refine your recruitment strategies.



A nuanced, proactive marketing strategy is critical to attracting a diverse, skilled frontline workforce in high-volume hiring. Through thoughtful engagement and targeted outreach, your efforts can foster a strong connection with potential candidates, enriching your talent pool with individuals eager to contribute to your organization's success. This chapter has laid the groundwork for transforming high-volume recruitment challenges into opportunities by drawing candidates closer to your brand and mission.



FREE RESOURCE Targeted Marketing Plan Checklist

To ensure you're well-prepared to execute these strategies, this checklist is a practical tool to effectively organize and deploy your marketing efforts, setting the stage for a successful recruitment campaign.



ORGANIZING SUCCESSFUL HIRING EVENTS FOR FRONTLINE POSITIONS

Hiring events are a pivotal part of the high-volume recruitment arsenal, especially for frontline positions. These events offer a dynamic platform to interact with numerous candidates simultaneously, facilitating a quicker hiring process. This chapter guides you through organizing hiring events that are both effective and yield high-quality candidates.



The foundation of a successful hiring event is its planning. Start by defining specific goals, such as filling immediate openings or creating a talent pool for future needs. Venue selection should reflect your organization's ethos and be easily accessible to your target demographic, enhancing the likelihood of strong attendance. Additionally, incorporating technology can streamline the process to expedite candidate interviews and improve overall efficiency.



A well-marketed event is crucial to attracting the right candidates. To spread the word, utilize a mix of social media, local community boards, and targeted advertisements.

Engaging with attendees through regular communications before the event can significantly boost turnout rates. On the management front, ensure your team is well-prepared with defined roles, focusing on creating a positive and engaging candidate experience throughout the event.









Practical follow-up actions solidify the success of your hiring event. Quick and organized application processing and immediate communication with candidates keep the momentum going, enhancing the candidate experience and improving your brand perception. Feedback from attendees and your recruitment team can offer valuable insights for refining future events.



Hiring events are a vital strategy in high-volume hiring for frontline workers, blending direct engagement with efficiency. Their success hinges on thorough planning, strategic marketing, and diligent follow-up. By executing well-organized hiring events, you enrich your talent pool and enhance your employer brand, setting the stage for long-term recruitment success.



FREE RESOURCE Hiring Events Best Practices

This outlines key strategies for assisting in your event planning and execution, leveraging technology and insights from industry leaders to ensure your hiring events are successful and impactful.



STREAMLINING THE SELECTION PROCESS FOR HIGH-VOLUME HIRING

The aftermath of successful hiring events sets the stage for the critical candidate selection phase. This chapter gives practical industry insights to enhance the efficiency of this process and ensure the recruitment of quality hires amidst the high volume of applicants.







Structuring the Selection Process

A structured selection process is crucial to managing the surge of candidates effectively. Start by establishing precise role criteria and guiding the screening and interviewing phases. One way is by using standardized scoring and training interview teams with the necessary assessment tools to ensure a consistent and fair evaluation. This systematic approach accelerates the selection process and assures the quality of hires.



Leveraging Technology for Efficient Screening

Technology plays a transformative role in high-volume hiring. An Applicant Tracking System (ATS) becomes indispensable for organizing and tracking candidate progress. Moreover, Al-powered screening tools and video interviewing platforms can significantly streamline preliminary assessments. These technologies enable your team to concentrate efforts on engaging with the most promising candidates and optimizing resource allocation.





Maintaining open lines of communication with candidates is essential for a positive recruitment experience. Automated yet personalized communication flows can keep candidates apprised of their status throughout the selection process. Clear next steps should be communicated promptly for those advancing. For those not selected, send over constructive feedback to encourage future applications and enhance your employer brand.



The Importance of Speed

In the context of frontline hiring, where talent competition is fierce, the speed of the selection process is a critical factor. Implementing systems for rapid response to applications and inquiries demonstrates respect for candidates' time and interest, potentially making your offer more attractive than others.



Efficient and thorough, the selection process in high-volume hiring requires a balanced approach.

Structured methods, the strategic use of technology, and proactive communication are vital in navigating the complexities of managing a large pool of candidates. This chapter outlines practical strategies to refine your selection process, making it efficient for your team and respectful of candidates, ultimately securing top talent for your organization.



Interview Setup and Training for High-Volume Hiring

This provides actionable advice and best practices to equip your team for the challenges of interviewing for high-volume recruitment to ensure a streamlined and successful selection process.



ONBOARDING AND INTEGRATION FOR HIGH-VOLUME HIRES

Transitioning from successful hiring to effective onboarding and integration is pivotal in converting new hires into engaged, productive team members. This chapter will help you navigate the challenges of onboarding a large cohort, ensuring each new employee feels welcomed and equipped to contribute.



Streamlining the Onboarding Process

Efficiency and personalization form the cornerstone of a successful onboarding process, especially in high-volume settings. Standardizing the onboarding procedure ensures consistency across the board, from paperwork to workstation setup. An onboarding portal can facilitate administrative tasks and digitally introduce the company culture and training modules. Tailoring this process to meet the specific demands of the roles and incorporating remote and virtual onboarding strategies where necessary can significantly enhance efficiency and engagement.



Cultivating a Cohesive Culture

Integrating new hires into your company's culture is crucial for their long-term engagement and retention. Orientation sessions that effectively communicate the company's values, mission, and expectations lay the foundation for a unified culture. Teambuilding activities and mentorship programs further facilitate this integration, helping new employees forge connections and feel an integral part of the team.









Implementing a Structured Training Program

A comprehensive and flexible training program is essential to bringing new hires up to speed and catering to the diverse needs of frontline roles. A blend of in-person sessions, e-learning modules, and on-the-job training can accommodate varying learning styles and schedules. Continuously evaluating and adapting the training program ensures it effectively equips new hires with the necessary skills and knowledge.



The onboarding and integration phase is a crucial investment in the future success of your organization. Streamlining the onboarding process, nurturing a strong company culture, and providing tailored training set the stage for high-volume hires to thrive. This not only enhances their immediate productivity but also fosters long-term commitment and satisfaction, contributing to the overall success of your organization.



FREE RESOURCE Culture and Training Program Worksheet

This worksheet is valuable for planning and executing an effective onboarding strategy. It helps ensure that your approach to integrating high-volume hires is comprehensive, fostering an environment where new employees are well-prepared and motivated to contribute to your company's goals.



EVALUATING SUCCESS AND PLANNING FOR FUTURE GROWTH

As your newly staffed frontline workers move into their next phase, the focus shifts towards reflection and strategic foresight. This chapter guides you through evaluating the success of your high-volume hiring strategy and laying the groundwork for sustainable growth.



The cornerstone of this evaluation phase is a deep dive into your recruitment campaign's metrics. Essential indicators include the number of positions filled, time-to-hire, retention rates, and satisfaction levels among hiring managers and teams.

Benchmarking these metrics against your initial objectives clearly measures your strategy's effectiveness. This analytical process uncovers areas of strength and opportunities for refinement, setting a course for enhanced future hiring efforts.





Gathering Feedback from Stakeholders

Feedback from those directly involved in or affected by the recruitment process is invaluable. Soliciting insights from new hires, the recruitment team, and hiring managers provides a multifaceted view of the recruitment experience. This collective feedback serves as a critical input for fine-tuning your recruitment strategies, ensuring ongoing improvements and a better candidate experience in subsequent rounds of hiring.







Developing a Talent Pipeline

Looking beyond immediate hiring needs, establishing a robust talent pipeline is pivotal for supporting your operation's continuous growth and success. This could include forging partnerships with local educational institutions, setting up internship programs, or introducing a referral scheme. Proactive talent acquisition strategies preempt future hiring challenges and contribute to a more dynamic and responsive recruitment ecosystem.



This phase of post-hiring evaluation and strategic planning is crucial for sustaining and enhancing the efficacy of your high-volume hiring approach. You can continuously refine your recruitment strategy by meticulously analyzing recruitment metrics, embracing stakeholder feedback, and cultivating a forward-looking talent pipeline. This chapter emphasizes the importance of ongoing assessment and strategic planning in nurturing a resilient, growth-oriented workforce.



FREE RESOURCE Recruitment Metrics Analysis

To facilitate this evaluative and planning process, this worksheet is a structured tool for assessing your recruitment efforts' effectiveness. It's a starting point to help you track your data and come to conclusions to iterate on your hiring process.



BUILDING A RESILIENT AND ADAPTABLE FRONTLINE WORKFORCE

As we conclude this guide, the journey through high-volume hiring for frontline workers reaffirms that building a robust workforce is both an art and a science. Drawing from the insights across chapters, from understanding frontline workforce needs to evaluating success and planning for future growth, we've navigated the complexities of assembling a team poised for immediate and long-term impact.

High-volume hiring is not just about filling positions quickly; it's about meticulously crafting a team that's versatile, engaged, and aligned with your organizational values. The strategies and tools discussed underscore the importance of technology, structured processes, and a deep understanding of candidate experience in achieving recruitment excellence. Additionally, the significance of continuous adaptation and innovation in recruitment practices can't be understated. By fostering an inclusive culture and leveraging cutting-edge technologies,



you position your organization to not only meet current hiring demands but also excel in the face of future challenges.

Remember that your organization's strength lies in its people. With the strategies outlined in this guide, you're well-equipped to build a future-proof workforce that will drive your company's growth and innovation for years to come. Let's move forward, continuously seeking and nurturing the talent to take your organization to new heights.

Let's partner to make your hiring goals a reality.

Contact solutions@talroo.com today for more information.



FREE RESOURCE SUMMARY



Employer Branding Worksheet

Struggling to craft your employer brand? Download our worksheet to kickstart the process! Download Now ▶



High-Volume Hiring Goals Template

Stuck setting high-volume hiring goals? Download our template for a clear roadmap! **Download Now** ▶



Essential Skills for High-Volume Hiring

Need to master high-volume hiring skills? Download our essential guide now! Download Now ▶



Targeted Marketing Plan Checklist

Lost in marketing your roles?

Download our checklist for targeted success!

Download Now ▶



Hiring Events Best Practices

Want to optimize your hiring events? Download our best practices guide! Download Now ▶



Interview Setup and Training for High-Volume Hiring

Need help with interview setup? Download our comprehensive training guide! Download Now ▶



Culture and Training Program Worksheet

Building a strong culture?

Download our worksheet for a solid foundation!

Download Now ▶



Recruitment Metrics Analysis Worksheet

Analyzing recruitment metrics daunting? Download our worksheet for clarity!

Download Now ▶

ABOUT TALROO

Talroo reinvents job advertising for frontline workers. As a talent matching marketplace, Talroo helps you reach new talent audiences to build your candidate pipeline and achieve your hiring goals on time and on budget. Talroo has earned a spot on the Inc. 500/5000 list of fastest-growing companies for seven consecutive years and the Austin Business Journal's Fast 50 list for six consecutive years. It was awarded the Lighthouse Research & Advisory's HR Tech Award for Best Comprehensive Solution in the Talent Acquisition category; The National Association for Business Resources' Best and Brightest Companies to Work for in the Nation; The TALiNT Partners' Tiara Talent Tech Star Awards US; and a Brandon Hall Group Gold Award for Excellence in the Best Advance in Talent Acquisition Technology category. Visit talroo.com to learn more.

"Talroo has helped expand and enhance our applicant pool. When it comes to recruiting, there isn't just one solution, there are hundreds of little things. Talroo has solved for many of those little things. They're our number-one source of candidates."

Steve Seymour

Director of Personnel Training & Development, Country Fair

"I have a partner that's working with me to overcome challenges.

Talroo's customer service is above anything that I've ever experienced."

Renesa Scruggs

Talent Acquisition Coordinator, Pizza Hut