

How does Stockton10 have better NetSuite **Advanced Customer Support**

Comparison Criteria

Stockton10 NetSuite Services

Oracle NetSuite Advanced **Customer Support (ACS)**



Comparison Criteria

- NetSuite application support
- Bug fixes Customizations and administration support
- Reporting and strategic business process consulting Business solution advisement
- Remediation support
- Development and testing guidance
- Account reviews and performance monitoring Release guidance, solution architecture, and
- Business solution advisement
- Remediation support Development and testing guidance
- Account reviews and performance monitoring Release guidance, solution architecture, and implementation support



Resolution Time

- Severity 1 (Critical): Immediate acknowledgment,
- initial findings within 4 hours. Severity 2 (Severe): Immediate acknowledgment, initial findings within 8 hours.
- Severity 3 (Minor): Acknowledgment within 24 hours, initial findings within 24 business hours. Severity 4 (Information Request): Acknowledgment
- within 24 hours, initial findings within 40 business

Resolution times are dependent on the complexity of the task or fix (Easy, Simple, Moderate, or Complex).

The provided document does not include specific information about resolution times or SLAs.

The different service levels (Advise, Monitor, Optimize, and Architect) suggest that response times and engagement levels may vary depending on the chosen plan.



Service Levels

- Standard and Premium packages with 120 and 240
- hours of support SLAs based on ticket severity

Four levels of support (Advise, Monitor, Optimize, Architect) with increasing engagement and proactivity



Expertise

Offers both functional and technical support Netsuite

Features, Functions, And Process Queries

Issues In NetSuite Configuration Resolution

Advanced Reporting And Searches

Review And Resolving Third-Party Scripts

NetSuite Support Assistance Complex Solution Leveling

Strategic Business Process Consulting

- Provides a designated solution advisement team and Success Manager Access to NetSuite product and industry
- experts(partners)



Pricing

Standard: \$12,000 for 120 hours Premium: \$21,600 for 240 hours

ACS Monitor - \$24,000 for 120 hours ACS Optimize - \$54,000 for 120 hours ACS Architect - \$180,000 for 180 hours



Billable Hours

- Hours are consumable and expire at the end of the
- Clear breakdown of how hours are consumed based

Only 1/4 of the total purchased hours can be used per quarter. If left unused for the quarter, they will expire.

Any used hours in excess of 1/4 will be billed separately as additional hours (\$150/hour)



Contract Terms

12-month subscription for both packages

12 month minimum. Can be less only if co-terminus with the rest of your NetSuite licenses

Package Options

	\$		
	Stockton10 NetSuite Support	ACS: Monitor	ACS: Optimize
	\$100	\$200	\$450
Functional and Technical support	\odot	\odot	\odot
Features, Functions, And Process Queries	\odot	\odot	\odot
Customizations And Administration Support	\odot	\odot	\odot
Business Solution Advisement	\odot	\odot	\odot
Development and Testing	\odot	\odot	\odot
Release Guidance	\odot	\odot	\odot
Performance Monitoring	⊘	\odot	\odot
Solution Architecture	\odot	\otimes	\otimes
Implementation Support	\odot	\otimes	\otimes
Strategic Business Process Consulting	\odot	\otimes	\otimes
Proactive consulting for unused hours	\odot	\otimes	\otimes
Carry-over of unused hours to renewal	up to 20% for 15 days	\otimes	\otimes
SLA	Acknowledgement within 30 mins with resolution time depending on complexity of the issue	Acknowledgement within 72 hours with resolution time depending on complexity of the issue	
Billable Hours	120	120	120
Contract Terms	12 months	12 months	12 months
Payment Terms	Usage/Progress Billing, Annual, Semi-Annual	Quarterly, Annual	Quarterly, Annual