

## PROJECT GUIDE

# Delivering Contract Lifecycle Management on OpenText Content Management

AnswerConsulting specializes in delivering professional services that enable organizations to **extend and modernize their content management environments** using Module Suite within OpenText Content Management.

Our consultants are **certified on both technologies** and apply structured delivery methods refined through more than **150 enterprise implementations**. This experience enables us to guide customers through evaluation, implementation, and capability adoption in a manner that prioritizes stability, governance, and measurable organizational value.

This guide illustrates the role of AnswerConsulting in **Contract Lifecycle Management (CLM) projects**. CLM is a vertical solution designed by AnswerModules to streamline the entire contract lifecycle on OpenText Content Management. AnswerConsulting ensures that the solution is configured and embedded in a way that reflects organizational operating models, compliance expectations, and collaboration requirements.



## Collaboration and delivery ecosystem



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AnswerConsulting engagements are delivered within the broader OpenText services ecosystem where appropriate. Our largest delivery collaboration is with **OpenText Professional Services**, where joint delivery models combine platform expertise with Module Suite capability extension to support customer outcomes.



AnswerConsulting also sells and delivers projects alongside OpenText and **AnswerConsulting partners**, aligning roles and responsibilities according to engagement scope and customer context. This cooperative model enables customers to benefit from complementary expertise, delivery scale, and architectural consistency.



Where deployment models and engagement structures allow, **AnswerConsulting may deliver independently**, particularly in on premises environments where consulting scope and governance structures support direct execution.

If the client has its own IT team aiming to become autonomous, AnswerConsulting also **provides shadowing and support services to enable technical stakeholders** to independently extend and manage what has been implemented during the initial project phases.



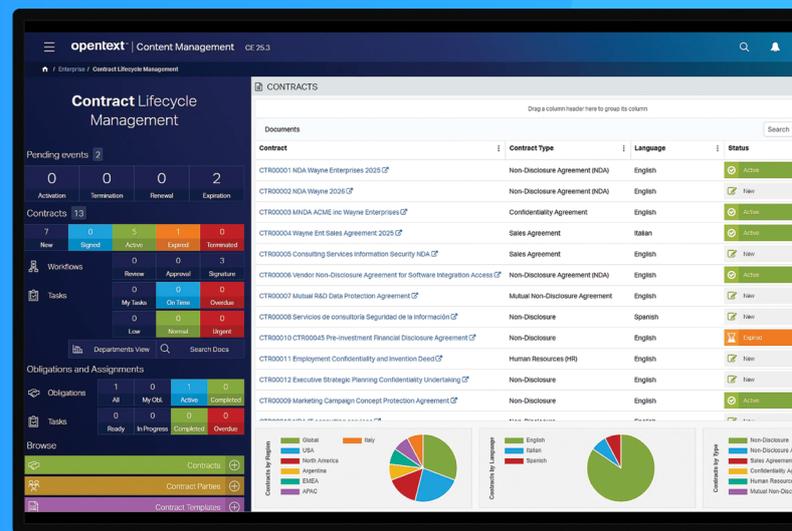
For cloud deployments, AnswerConsulting can also work in coordination with **OpenText Cloud Operations** to ensure alignment with operational standards, platform governance, and service continuity expectations. This flexible delivery model ensures projects are executed using the most appropriate collaboration structure while maintaining clear accountability and consistent customer outcomes.



# Consulting approach on CLM projects

AnswerConsulting engagements prioritize **organizational capability** over purely technical deployment.

The methodology begins with understanding **governance context, stakeholder priorities, and real-world process constraints** before configuring lifecycle structures within Content Management.



## This approach is characterized by:

- ✓ Outcome-focused delivery.
- ✓ Reuse of proven artefacts and accelerators.
- ✓ Alignment with Content Management architecture standards.
- ✓ Controlled implementation risk.
- ✓ Adoption driven execution.

Rather than developing bespoke systems, consulting teams enable **structured configuration of packaged capabilities**, informed by implementation patterns refined through extensive estimation and delivery experience.

# Delivery lifecycle



## Alignment and planning

Stakeholders, objectives, and governance expectations are clarified. Current lifecycle handling is reviewed and the Content Management environment assessed.

**Outcome: Defined scope and delivery roadmap.**



## Solution design

Requirements are translated into lifecycle models including classifications, workflows, and governance structures aligned to organizational practice.

**Outcome: Structured solution blueprint.**



## Configuration and build

Capabilities are configured within Content Management using Module Suite enhancement mechanisms and reusable delivery artefacts.

**Outcome: Operational CLM capability.**



## Validation and refinement

Structured testing and stakeholder validation ensure alignment prior to deployment.

**Outcome: Verified solution readiness.**



## Deployment and adoption

Training, documentation, and transition support embed capability into daily practice.

**Outcome: Sustainable operational use.**

# Delivery options and engagement timeline



## Standard Implementation

Configuration of the Contract Lifecycle Management vertical solution (available for on-premises deployments). This model establishes core lifecycle governance using the predefined CLM framework.



## Accelerator Based Implementation

For cloud deployments or projects with specific requirements that demand extended configuration across a broader organizational scope, CLM is delivered as an Accelerator. In this model, CLM capabilities are implemented using reusable artefacts built with AnswerModules' Module Suite, providing flexibility while maintaining architectural consistency with OpenText Content Management.

**External integrations are excluded and scoped separately.**



## Framework-enabled capabilities

Clause libraries and obligation handling are delivered as configurable frameworks within the solution. AnswerConsulting enables customers to operationalize these capabilities through governance-aligned configuration rather than standalone custom development.

Obligation handling may introduce organizational complexity due to interpretation requirements, cross functional accountability, and lifecycle tracking considerations. Framework extensibility allows deeper oversight where governance maturity requires expanded controls.



## Collaboration model

Delivery success depends on coordinated participation between consulting teams and customer stakeholders. Customer participation typically includes sponsorship, process ownership, and operational input.

AnswerConsulting provides **delivery leadership, architecture guidance, configuration expertise, and adoption support**. This partnership ensures capability reflects organizational reality.



## Implementation considerations

Common challenges include process ambiguity, inconsistent data practices, and adoption resistance. These are mitigated through **structured discovery, iterative validation, and guided enablement** supported by delivery experience and reusable artefacts.



## Outcomes and customer impact

Customers working with AnswerConsulting typically experience improved governance confidence, stronger lifecycle visibility, reduced coordination effort, and more consistent contractual handling across business units.

**Collaboration remains central to our delivery approach.** AnswerConsulting works alongside stakeholders throughout the engagement lifecycle to ensure that configured capabilities reflect operational realities and are embedded within daily practice.

Contract Lifecycle Management demonstrates how **AnswerConsulting enables packaged solution adoption as part of a broader capability strategy** rather than as isolated technology introduction.

Organizations seeking to enhance contractual governance or maximize the value of their content management investments can engage AnswerConsulting to assess readiness, define scope, and establish a delivery roadmap aligned with strategic and operational objectives.

Scan the QR code and discover the CLM solution



For more information, do not hesitate to contact us:

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