# MBC MEDIA SOLUTIONS





# WE CONNECT BRANDS WITH AUDIENCES FROM ALL OVER THE MENA





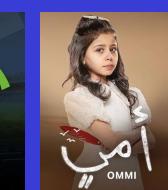
# THROUGH MBC GROUP; THE HOUSE OF PREMIUM ARABIC CONTENT























#### **NOMINATED IN TOP AWARD SHOWS**





MBC group has broken records for its **International Emmy award nominations** for key programs on MBC Group



**DIGITAL** 







SAMSUNG Ads

TV **CHANNELS** 





















**AUDIO** 









**PARTNERS & DISTRIBUTION PLATFORMS** 













WE REPRESENT THE **BIGGEST MEDIA** CHANNELS IN THE MENA **REGION** 



# REGIONAL FOOTPRINT **ALWAYS WITHIN REACH OF OUR CLIENTS**



KSA DUBAI EGYPT

50 team members

83 team members

57 team members



# REACHING MILLIONS OF ARABIC SPEAKING AUDIENCES ACROSS THE GLOBE WITH A FOCUS ON MENA





**RADIO** 



SOCIAL MEDIA



TV

35<sub>M+</sub>

Unique users Ramadan

18<sub>M+</sub>
Unique users

Non-Ramadan

Source: Shahid Data, MENA, 2025

9.7<sub>M+</sub>

Avg. monthly listeners on MBC FM, panorama FM, AA FM & MBC Loud In KSA

Ipsos KSA | Target audience: TP 15+ (all

nationalities), Jan-Feb 2025

738<sub>M+</sub>

Followers across MBC Group Channels

10.5<sub>B+</sub>

Monthly average video views across MBC Group channels

Source: MBC Group Data, Q1 2025 9.3<sub>M+</sub>

Viewers per month in KSA

72%
Reach in KSA

Source: ETAM KSA | Target audience: TP 15+ (all nationalities), Jan - March 2025

## **SATISFYING**

# AUDIENCE SEGMENT OUT THERE!





**Action** 



**Social** 



**Entertainment** 



**Talent Shows** 



Lifestyle



**Sports** 



**Bollywood** 



Reality



Talk shows



Western



News



**Game Shows** 



Comedy



Drama



**Anime** 



**Documentaries** 



# DRIVING BRAND GROWTH

Through MMS's bespoke solutions



# **TAILORED BRANDED SOLUTIONS**

## REACHING AUDIENCES AT EVERY TOUCHPOINT

# **CONTENT SOLUTIONS**



Bespoke Content Creation

Integration in scripted and unscripted shows

In-content integration

# **DIGITAL SOLUTIONS**



Shahid.net

AlArabiya.net

MBC Group Social Media Partnerships

Samsung TV Plus





AUDIO SOLUTIONS

Radio

**Podcasts** 



TV SOLUTIONS

Spot buys

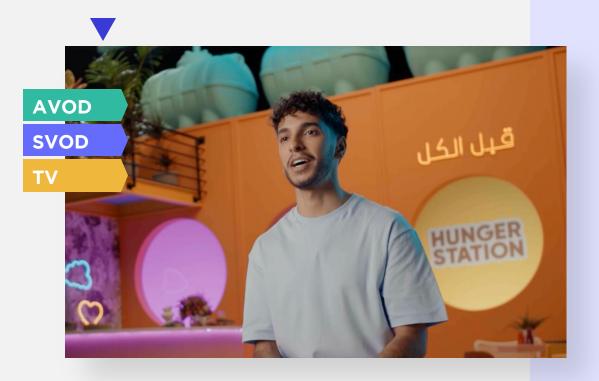
Sponsorships

**Special Executions** 



## **PRE-PRODUCTION**

MBC's pre-production integration allows brands to seamlessly integrate within shows at the early stages of production - be it through the storyline or product placement. The team will work closely with the producers to incorporate the brand's key messages and products if applicable.



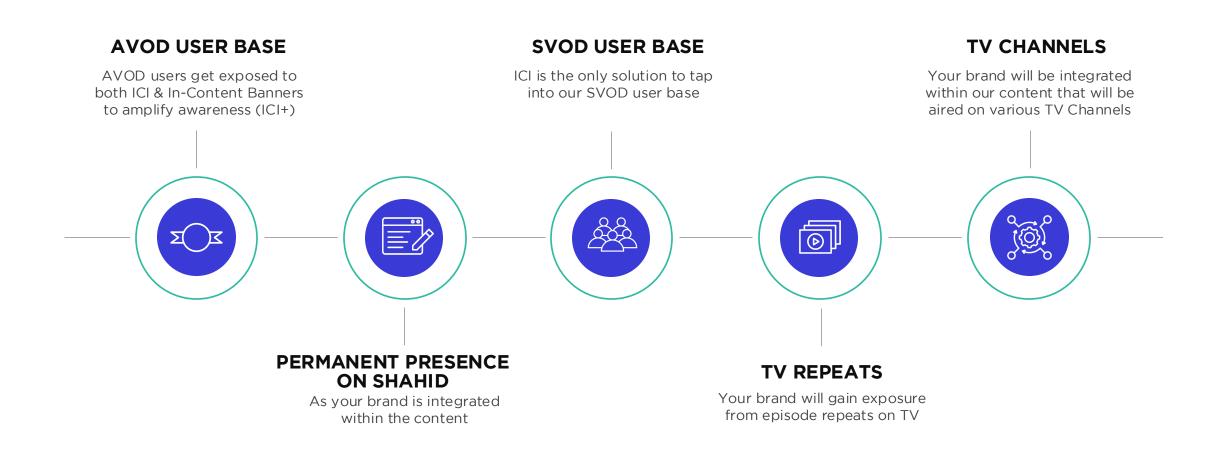


# **IN-CONTENT**

MMS's 'In-Content Integration' (ICI) offering enables brands to digitally insert their product into content after production timelines have passed. The products can be integrated as 3D models, indoor signage & outdoor billboards, to name a few. The imagery can be both in static or video formats. ICI uses patented AI technology to analyze thousands of hours of video content to find the perfect, contextually relevant moments for brands to connect with audiences and make sure their products are seen.

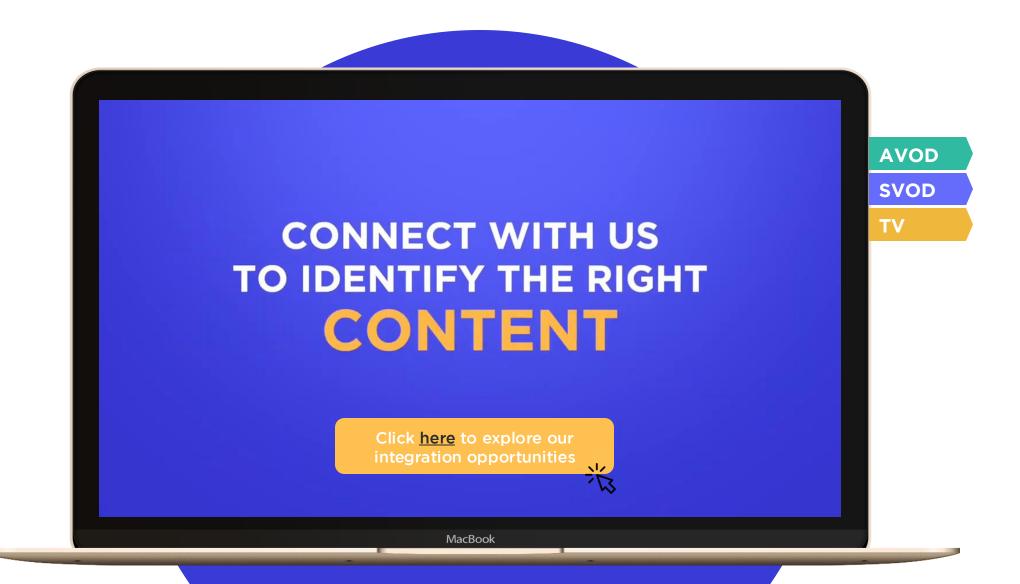


## THE BENEFITS OF INTEGRATING IN CONTENT



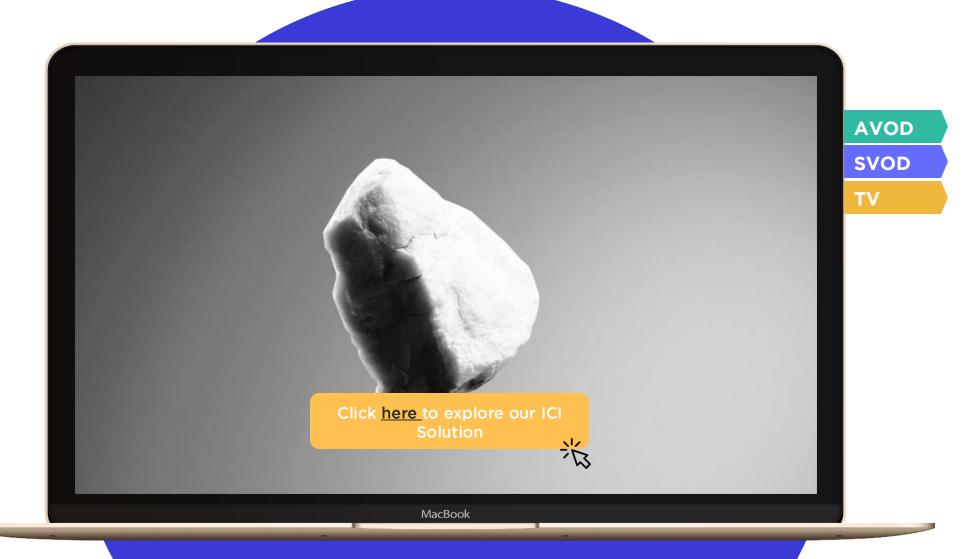


## IMPACT OF BRAND PRE-PRODUCTION IN CONTENT





CAPABILITY OF POST-PRODUCTION IN-CONTENT INTEGRATION (ICI)





# POWERING GROWTH WITH DATA

# OUR FOUNDATIONAL INSIGHTS PROVE & IMPROVE MEDIA IMPACT

**Key Capabilities:** 

## **BRAND LIFT STUDIES**

Measuring brand impact across Shahid and TV

## **MMS VIDEO PLAYBOOK**

Marketing mix modeling to build best practices when planning and buying TV and VOD.

## **ATTENTION MEASURMENT**

Measuring viewers' engagement with ads on Shahid & TV

## **ATTRIBUTION SOLUTIONS**

TV footfall & digital attribution



## **OUTCOME**

Equipping commercial and content teams with evidence-backed insights to drive performance and client value

<sup>\*</sup>All the amove measurment capabilities are delivered in partnership with global partners

# BUILDING SMARTER CONNECTIONS THROUGH DATA

Audiences are created by each visitor's engagement across Shahid, capturing all the contextual & behavioral data signals. segments are continuously refreshed by collecting new user behaviors

OUR DATA MANAGEMENT PLATFORM CAPABILITIES ACROSS OUR MMS DIGITAL PROPERTIES THAT ARE POWERED BY

**₽** Permutive INCLUDE:



CUTTING EDGE COMPUTING



REAL TIME DATA
IN SESSION TRACKING &
UNLIMITED LOOKBACK



PRIVACY COMPLIANCE

# **ACHIEVING MAXIMUM ADDRESSABILITY**



Targeting users based on behaviors



Targeting users when consuming relevant content





Targeting users based on own declared data

Powered by qualtrics xm



Targeting the users who already visited any of the MARS' brands sites



# FROM REACH-BASED PLANNING TO PREDICTIVE & VALUE-BASED MODELS Key Capabilities:



## **GRP & REVENUE FORECASTING**

Predictive models using campaign performance, content variables, and seasonal data



## UNIFIED TV + VOD PLANNING

Fusion of audience data and content metrics to maximize cross-platform efficiency



## DYNAMIC PRICING ENGINE

Al-based pricing model integrating attention, BLS, and outcomes.



### **SCENARIO SIMULATION**

Planning tools to model performance, optimize reach, and project outcomes



### OUTCOME

Enabling smarter deals, improved efficiency, and higher returns on both inventory and investment

# THE ENGINE BEHIND SCALABLE INTELLIGENCE & AI INTEGRATION

### UNIFIED DATA HUB

Stitching data from content, ad sales, performance, and research

# ADVANCED DASHBOARDS

Advanced mechanisms for campaign planning and optimization

# AI-FORECASTING MODELS

Campaign-level prediction tools

# CUSTOM CLIENT REPORTS

On-demand performance reports across platforms and KPIs

#### **AGENTIC AI**

Early-stage integration of self-learning models to support autonomous planning based on media, engagement and brand metrics



#### **OUTCOME:**

Empowering internal teams and clients with always-on intelligence, better decisions, and future-ready tools





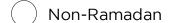


THE IMPACT & REACH OF OUR TV OFFERING



# ~72%

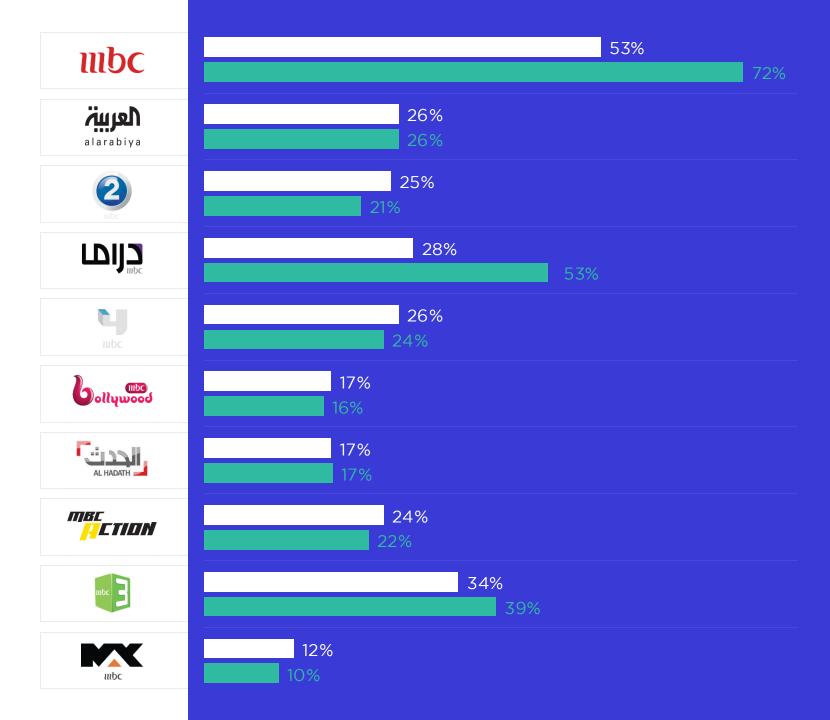
# REACH IN KSA FOR ALL MBC GROUP



Ramadan

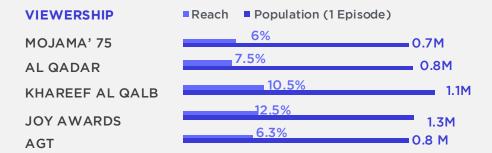
Source: ETAM, KSA, Q1 2025, TP+15

Click here to access MBC Group's entire channel profile



#### & SPEED TO VIEW

Achieve instantaneity in branding, with TV's dynamic reach propelling your message to millions within the span of an hour



#### **ACROSS ALL GENERATIONS**

Directly engage the pulse of youth—Gen Z and Gen Y—transforming TV into the gateway to tomorrow's consumer base.

#### **VIEWERS AGE GROUP REACH**

35+		61%
25-34	24%	
15-24	15%	





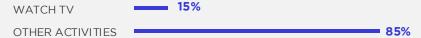


Source: Source: eTam KSA Nielsen Data 2025

#### REACHING AUDIENCES THAT ARE TUNED IN

TV viewers spend 16% of their daily time "excluding sleep" watching TV. Embed your brand into the daily rituals of viewers

#### SHARE OF TIME SPENT 'EXCLUDING SLEEPING'



#### **HIGHLY ENGAGED**

Attract almost 6 million viewers in prime time, making sure your message stands out in a captivating, uninterrupted setting

#### VIEW THROUGH RATE 'VTR' PRIME TIME [7:30 - 10:30 P.M]



Attain peak efficiency in spend and impact, where TV's strategic CPM structure translates into tangible ROI and brand growth

KHAREEF AL QALB	\$0.2
AL QADAR	\$0.3
AGT	\$0.7
MOJAMA3 75	\$1.43
SABAH AL KHAIR YA ARAB	\$1.46
SADA AL MALAEB	\$2.43



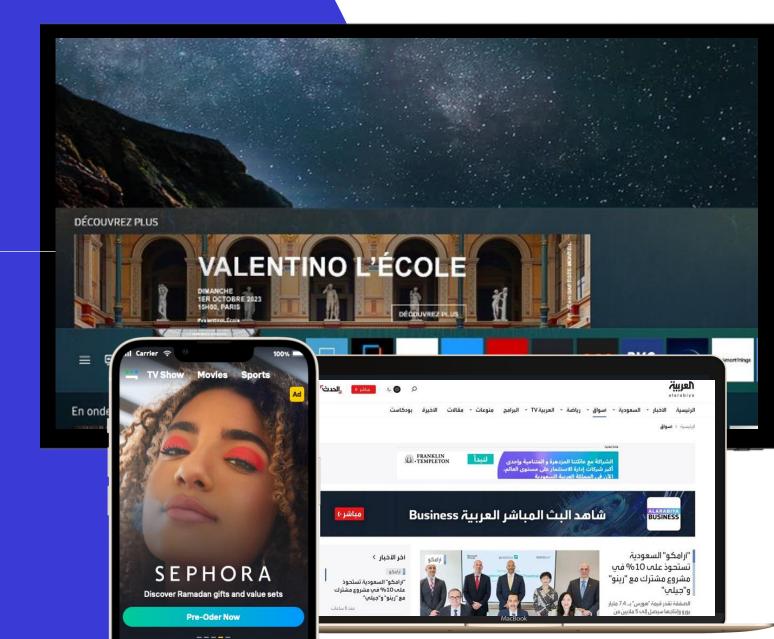




Source: Source: eTam KSA Nielsen Data 2025



# TAILORED DIGITAL SOLUTIONS







# OUR DIGITAL PORTFOLIO SPANS ACROSS SEVERAL VERTICALS AND PLATFORMS



#### **SHAHID.NET**

MBC Group's video on demand platform & the world's leading Arabic streaming platform, offering viewers premium award-winning content.



#### **AL ARABIYA.NET**

The Arab world's leading digital source of news for a global audience.



### **SOCIAL MEDIA**

This includes MBC Group, Al Arabiya & SSC social media channels.

MBC Group's partnership with international social media companies like Snap, X, TikTok & more.



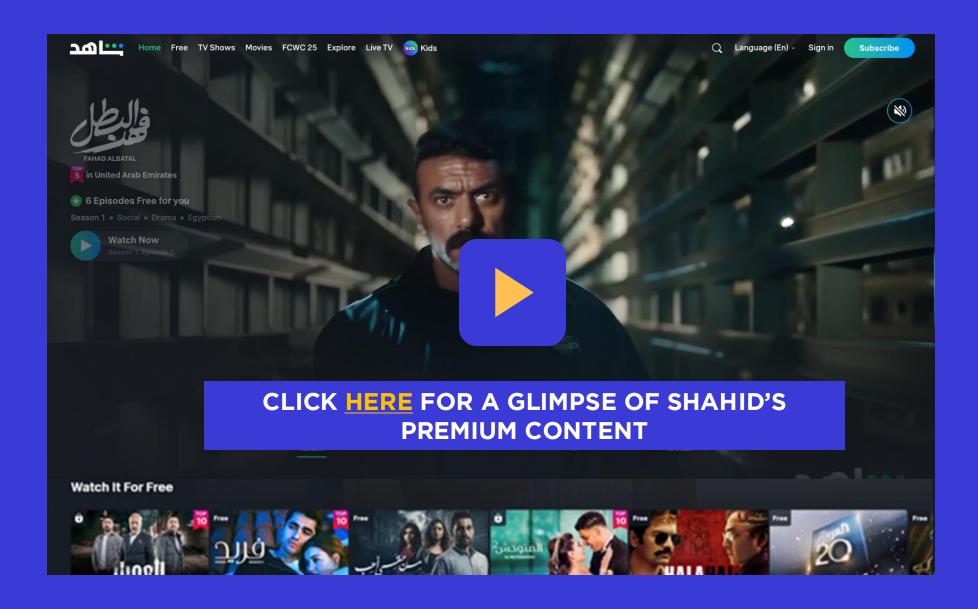
#### **MMSWORKS.NET**

Shahid's self-serve platform, launched by MMS to enable clients to launch their own campaign on Shahid.



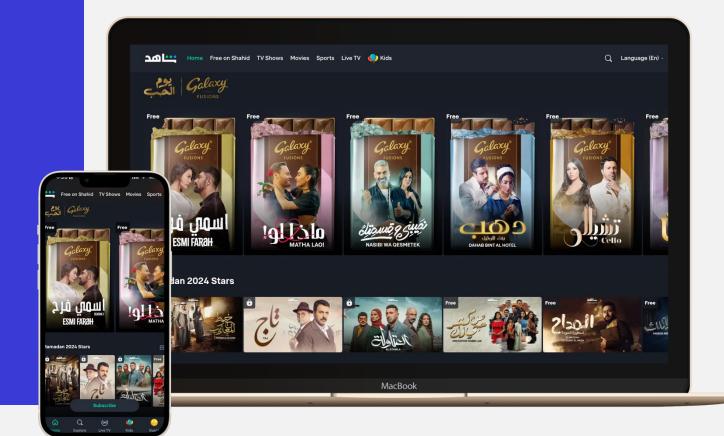
# UNMATCHED REACH. UNRIVALED RESULTS. POWERED BY SHAHID







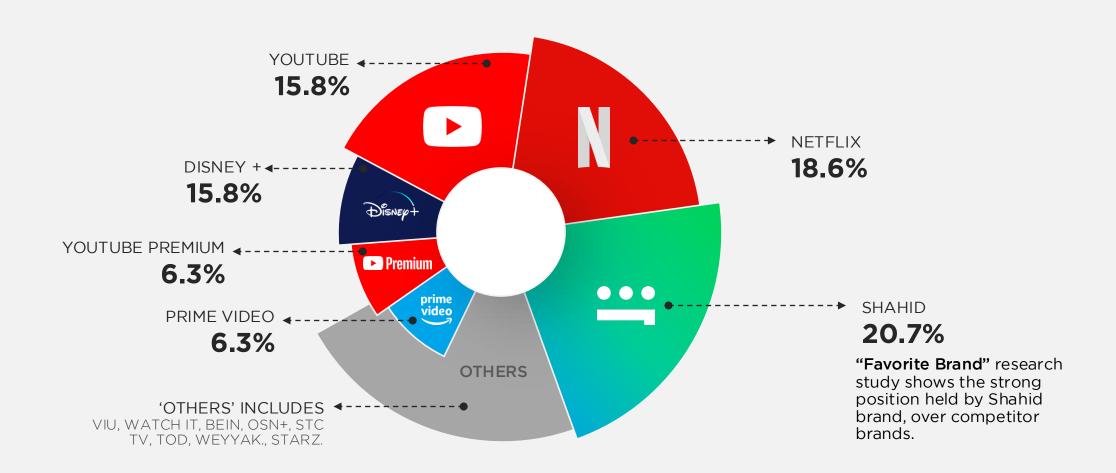
AS THE WORLD'S **#1 ARABIC STREAMING PLATFORM** SHAHID OFFERS THOUSANDS OF **CONTENT HOURS COVERING A DIVERSE** RANGE OF GENRES SUITABLE FOR EVERY TASTE







# SHAHID LEADS IN BRAND POWER IN KEY REGIONS DESPITE COMPETITION FROM GLOBAL PLAYERS







# OFFERING A HYBRID MODEL WITH FLEXIBLE VIEWING PREFERENCES





100% Ad Supported Video & Static



MBC TV catch-up



20 min free Live TV preview



Fast Channels





Ad Free environment, Except for live & fast, instream available



MBC TV catch-up



Shahid Originals



Premieres



Content preview 24 hours ahead of TV



Live TV



Fast Channels



فريد



# ALLOWING YOUR BRAND TO CAPTURE VIEWERS' ATTENTION WHEREVER THEY WATCH ON AVOD



**HOMEPAGE & SHOWPAGE** 

### **MULTI DEVICE**

Access cross device Mobile, Desktop, & CTV



#### **BRAND SAFE**

Content reviewed, owned and operated by MBC

**HOME PAGE** 



±50 minutes average session





#### **CAPTIVATED MINDSET**

Active viewing not passively scrolling





**IN PLAYER** 

**IN PLAYER** 





A PREMIUM
PROPOSITION OF
UNPARALLELED
QUALITY







# WITH INSTREAM ADS CONSUMED IN AN ENGAGED MINDSET

VIEWABLE VIDEO ADS

>95%

70% industry benchmark



Ad assets impressions are visible on screen

FULL SCREEN EXPERIENCE

>97%

68% industry benchmark



Screen Real Estate measuring pixels on screen that the ad fills AUDIO IS HEARD

92%

30% industry benchmark



Videos are heard and not just seen when played STRONGER ATTENTION

97%

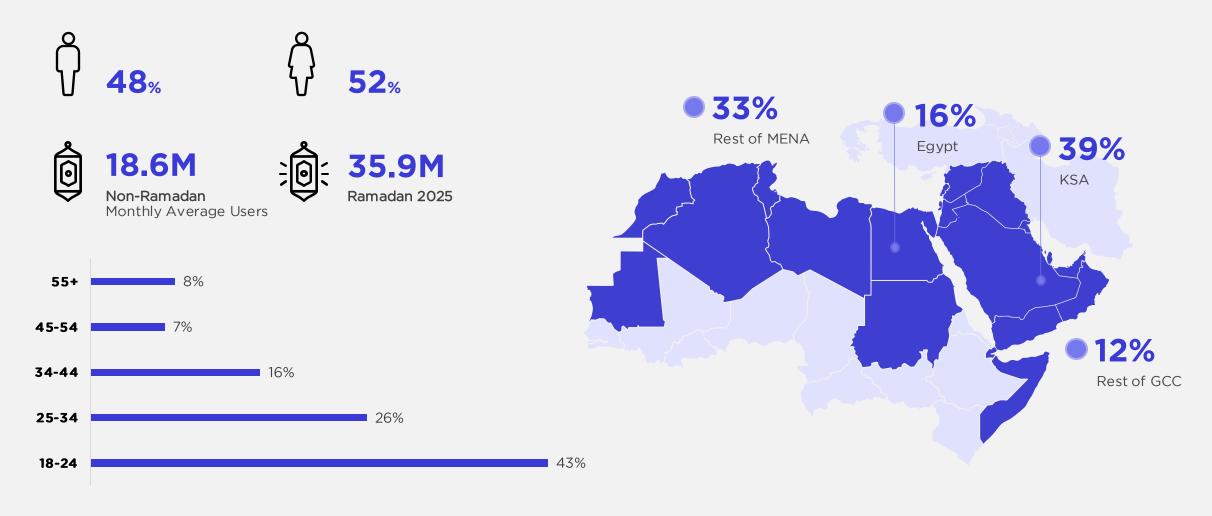


Viewer paying attention to an impression





# OUR UNDERSTANDING OF THE ARAB AUDIENCES ALLOWS US TO REACH EVERY CORNER IN MENA





# CONTENT CONSUMPTION **BEHAVIOR**



**35%** 

Turkish



**28%** 

Pan Arab



**A** 18%

Khaleeji



Egyptian



**7%** 

Bollywood



1%

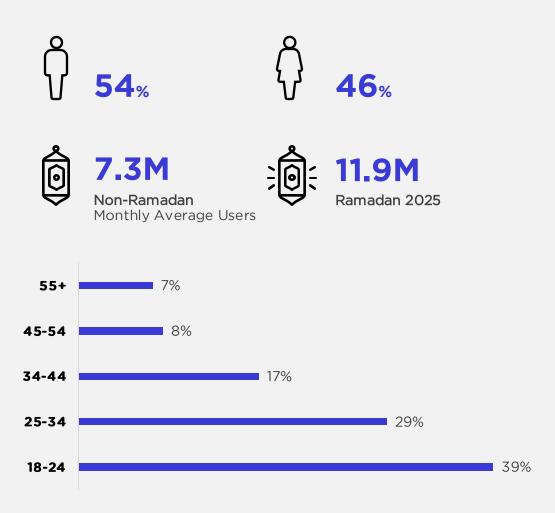
International

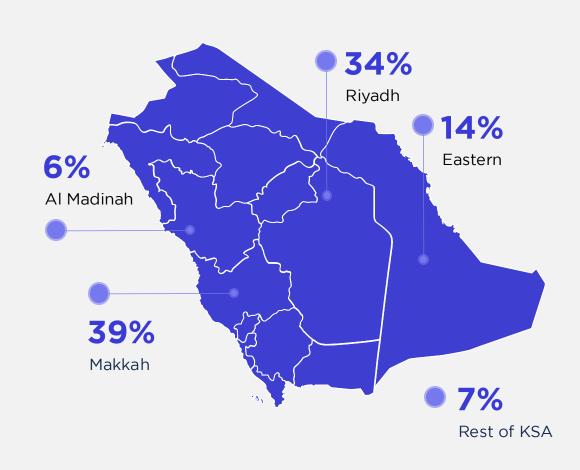






## KSA IS OUR PRIMARY MARKET, OUR CONTENT IS ENJOYED ACROSS THE KINGDOM







## CONTENT CONSUMPTION BEHAVIOR



**§ 39%** 

Khaleeji



**29%** 

Turkish



**16%** 

Pan Arab



**8%** 

Egyptian



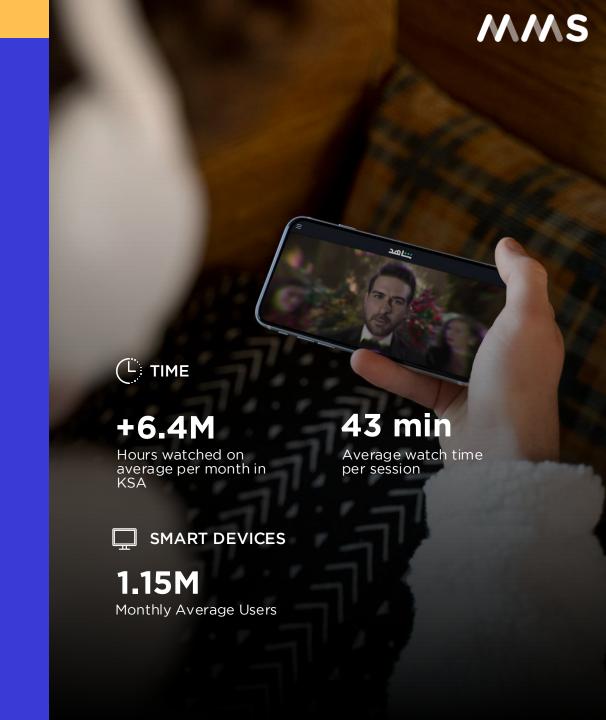
**7%** 

Bollywood



1%

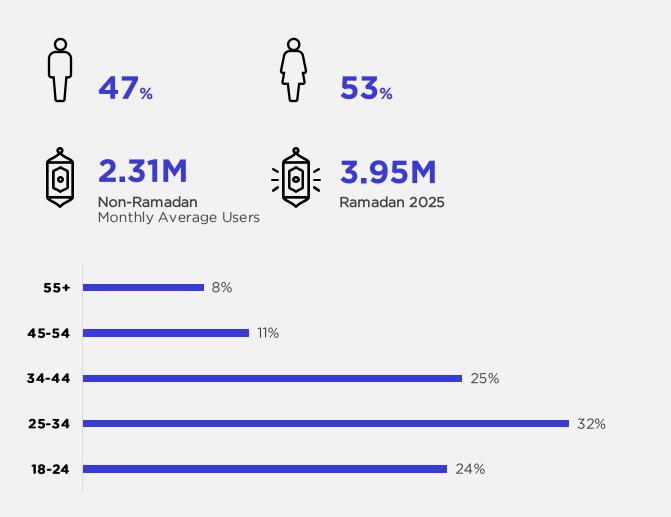
International

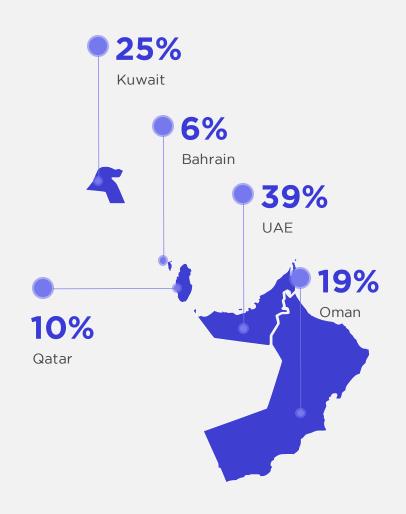






## AND ORGANICALLY CONSUMED ACROSS THE REST OF GCC







## CONTENT CONSUMPTION **BEHAVIOR**



**30%** 

Turkish



**A** 30%

Khaleeji



**21%** 

Pan Arab



Egyptian



8%

Bollywood



2%

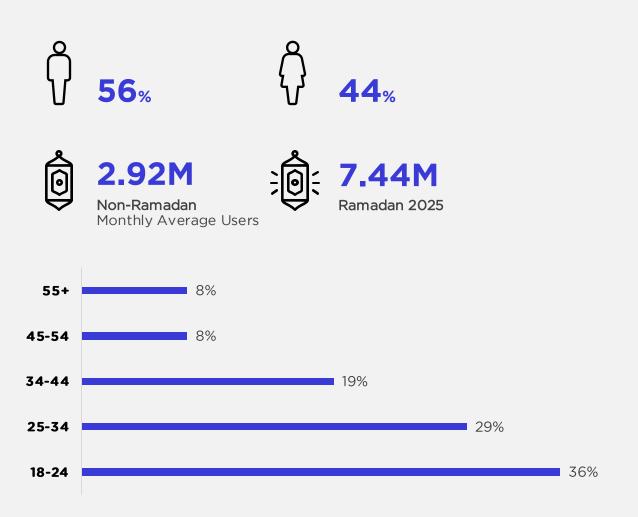
International

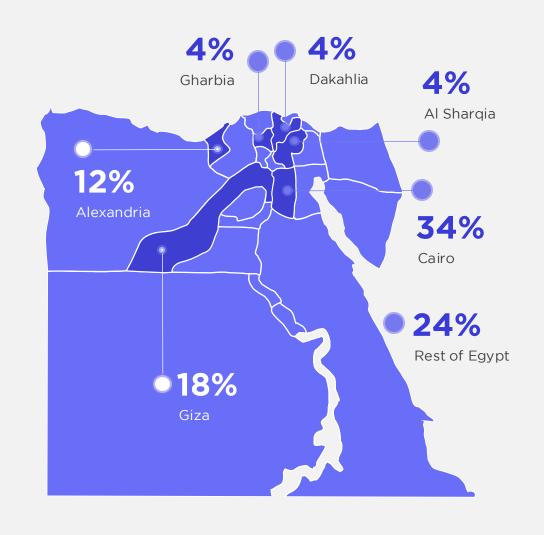






#### **EGYPT ALSO LOVES SHAHID!**







#### MMS

### CONTENT CONSUMPTION BEHAVIOR



**38%** 

Egyptian



**33%** 

Turkish



**\$\$ 11%** 

Pan Arab



10%

Bollywood



**A** 6%

Khaleeji



2%

International



+2.8M

Hours watched on average per month in Egypt

36 min Average watch time

per session



SMART DEVICES

490K

Monthly Average Users





## ADVERTISING FORMATS

Reaching audiences in a seamless & uninterrupted way.



#### **HOME PAGE & SHOW PAGE**

Hero Banner
Branded Collection
Timer
Native ads
Livestream



#### **IN PLAYER**

Instream ads
Pause ads
In-content banner

Click here to access Shahid's entire offering









# SAMSUNG AD PARTNERSHIP





### MMS PARTNERS WITH SAMSUNG

Samsung appointed MMS as the official advertising Representative for Samsung TV Ads across the Region & Internationally.

Samsung Ads is the free, ad-supported streaming TV (FAST) service from the world's leading TV manufacturer. Samsung.

As part of the partnership, advertisers and agencies will be able to access Samsung Ads inventory in Saudi Arabia, UAE, Egypt & other Global countries whilst also benefiting from MMS's expertise in helping brands achieve their marketing KPIs.

BLEU DE 0 CHANEL £: Discover More • Recent Continue Watching

Click here to access Shahid's entire offering

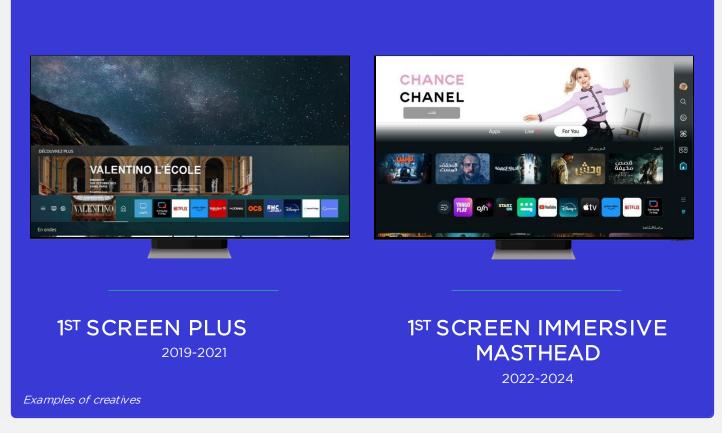


## LEAD WITH CONTENT FIRST ACROSS ALL SAMSUNG NATIVE- 1<sup>ST</sup> SCREEN

OWN THE SCREEN, MAXIMIZE REACH AND STRENGTHEN BRAND AWARENESS WITH SAMSUNG 1<sup>ST</sup> SCREEN PLUS (19-21) AND SAMSUNG 1<sup>ST</sup> SCREEN IMMERSIVE MASTHEAD (22-24)









# DRIVE FURTHER AWARENESS WITH SAMSUNG TV

Extend you brand messages beyond the 1st Screen with premium ad experiences on Samsung TV Plus within Samsung's own FAST Service

Optimal advertising experience:

- Non-skippable instream video
- 100% CTV inventory
- 100% Viewable
- 96% average completion rate

#### Benefits



Broadcast quality content with exclusive O&O channels



Non-skippable ads between content in TVlike experience



Access audiences that are harder to reach on traditional TV

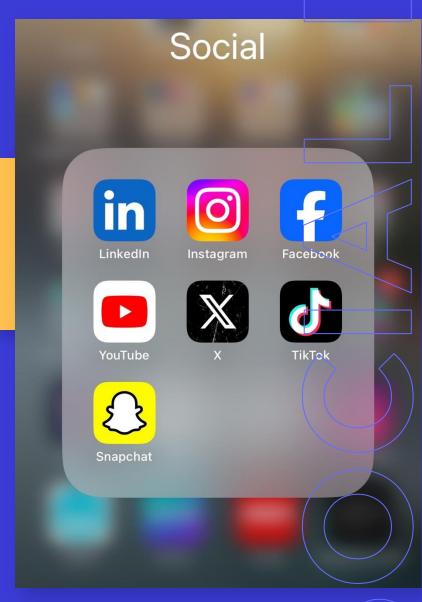






OUR SOCIAL MEDIA OFFERING MOVES AUDIENCES AND METRICS





### SOCIAL MEDIA

#### **SOLUTIONS**

MMS partners with global social media giants such as TikTok, Snapchat, X, Instagram, YouTube, and Facebook, providing brands with unmatched access to advertise on the world's most influential platforms.



# A GLIMPSE OF MBC GROUP'S SOCIAL MEDIA PRESENCE

Platform	Followers/Fans	Video Views
YouTube	125.9 M	2 B
<b>f</b> Facebook	392.5 M	7.5 B
X	66.7 M	466.5 M
Instagram	65.5 M	3.3 B
Snapchat	27.3 M	11.3 B
<b>J</b> TikTok	60.1 M	6.9 B
Total	738 M	31.4 B

Data source: Sprinklr Q1 2025



### ASSOCIATE YOUR BRAND WITH PREMIUM CONTENT ON SNAPCHAT

#### Ad Placement Between Premium Content



12.2M

Unique Users for some of the Shows during Ramadan

102M Total views during Ramadan

1.6M MBC Discover Av. Monthly unique users in MENA

Click to play video





# ASSOCIATE YOUR BRAND WITH BESPOKE EDITORIAL CONTENT

#### **Screenshot**

1 single Top snap with 10 sec duration - No swipe up



Estimated 100,000 Video Views per day Estimated 500-1,000 Engagement per day

#### Segment

One Main Top snap with segment title followed by 5 Top Snaps with 10 sec duration for each. Segment is an image with text on it. (Swipe-right)





Main top Snap Sec

Second Top Snap

Estimated 200,000 Video Views per day



# ASSOCIATE YOUR BRAND WITH BESPOKE EDITORIAL CONTENT

#### Article/Video

On Single Top Snap of 10 sec duration, with a swipe up to read the article or watch a video or photos.



Top Snap Swipe up for article



Snap Article



Top Snap - Swipe up for Video



Snap Video



## ENABLING BRANDS TO ASSOCIATE WITH PREMIUM MBC CONTENT THROUGH X AMPLIFY

'Amplify' pairs brands with the most premium, timely published video content.



CUSTOM TARGETING CRITERIA



Location



Demo



Device



Language

ADDED BEHAVIORAL TARGETING CRITERIA



Keywords



Search



**Followers** 



ሕሕሕ ሕሕሕ Tailored audiences





# ASSOCIATE YOUR BRAND WITH PREMIUM CONTENT ON TIKTOK





First-ever TikTok partnership in MENA. Brand Ad will appear adjacent to MBC's content in a form of pre-roll



The exclusive ability to advertise against MBC's Bespoke, high-affinity, high-quality TikTok Content

Run on content

Audience targeting applies







MMS SPORTS





### TAILORED BRANDED SOLUTIONS

REACHING SPORTS LOVERS AT EVERY TOUCHPOINT

#### **DIGITAL SOLUTIONS**

SHAHID SOCIAL ME<u>DIA</u>



#### **CONTENT SOLUTIONS**

Bespoke content creation
In-content integration



\*\*\*\*\*

#### TV SOLUTIONS

Spot buys Sponsorships Special executions



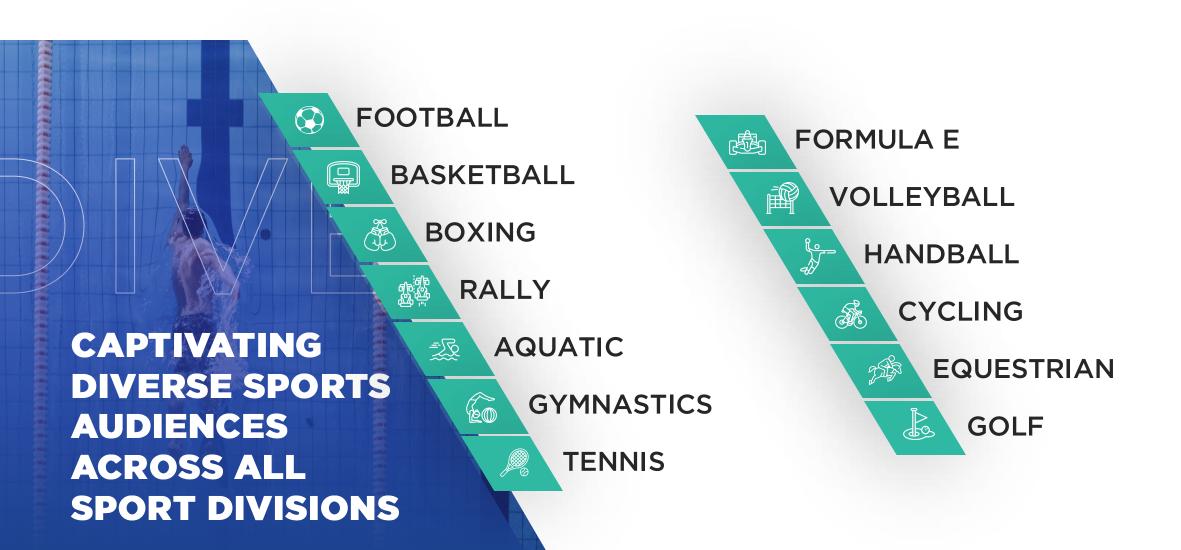
#### ON-SCREEN BRANDING

Branding on TV screen during matches



AUDIO SOLUTIONS







## DIFFERENT FANS, ONE PASSION: A LINEUP THAT CONNECTS GENDERS AND GENERATIONS

Impressions	Action Ma Waleed	النيان	FIL MARMA	
Gender	<b>24.7M</b> Avg. Impressions Reach	<b>11.9M</b> Avg. Impressions Reach	<b>1.6 M</b> Avg. Impressions Reach	<b>5.4M</b> Avg. Impressions Reach
Age	35% G 65% MALE	53% G 47% MALE	34% G 47% MALE	34% 66% MALE
	<b>11% 41% 49%</b> 15-25 25-45 45+	<b>17% 37% 46%</b> 15-25 25 45 45+	<b>17% 37% 46%</b> 15-25 25 45 45+	<b>18% 37% 45%</b> 15-25 25-45 45+





AMPLIFYING
BRANDS THROUGH
SAUDI'S LEADING
RADIO STATIONS





# THE SOUND OF ENGAGEMENT

#### 9.7M LISTENERS

IN SAUDI ARABIA TUNE INTO MBC FM, PANORAMA FM, MBC LOUD & AL ARABIYA FM EVERYDAY







1st
Commercial English
channel in KSA



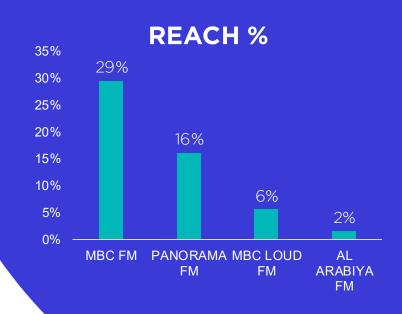
#2
Radio station in KSA



New Channel by Al Arabiya keeping listeners updated on top news

### MARKET SHARE %





# UNRIVALED REACH ON AUDIO







**549,087** Calls





**152,305** Calls





**5,181** Calls

**26.6K** Followers



alarabiya

UNMATCHED REACH.
UNRIVALED TRUST. ONLY
ON ALARABIYA











alarabiya

### **ECOSYSTEM**



Social





# THE LEADING SOURCE OF NEWS FOR A GLOBAL AUDIENCE



A reliable 24/7 source of news across various platforms



Pan-Arab News



International headlines



Business & Financial Markets



Local Saudi News



**Politics** 



Sports

3.6<sub>M</sub>
TV Viewers monthly reach in KSA

**5.34**% SOA in KSA

33%
Average Monthly
Reach outside
Ramadan





# AL ARABIYA.NET IS THE ARAB WORLD'S **LEADING DIGITAL SOURCE OF NEWS**FOR A GLOBAL AUDIENCE







PAGE VIEWS







Connect with us www.mms.net