

Novatti

AGM Presentation

Managing Director
Peter Cook
25 November 2020



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Novatti is a leading digital banking and payments company

Digital Banking



**Transaction
Processing**



Card Issuing



**Payment
Acquiring**

A photograph of three people (two women and one man) sitting around a wooden table, smiling and looking at laptops. The image is overlaid with a dark blue filter. The text 'FY20 = Growing Momentum' is centered over the image in a large, white, sans-serif font.

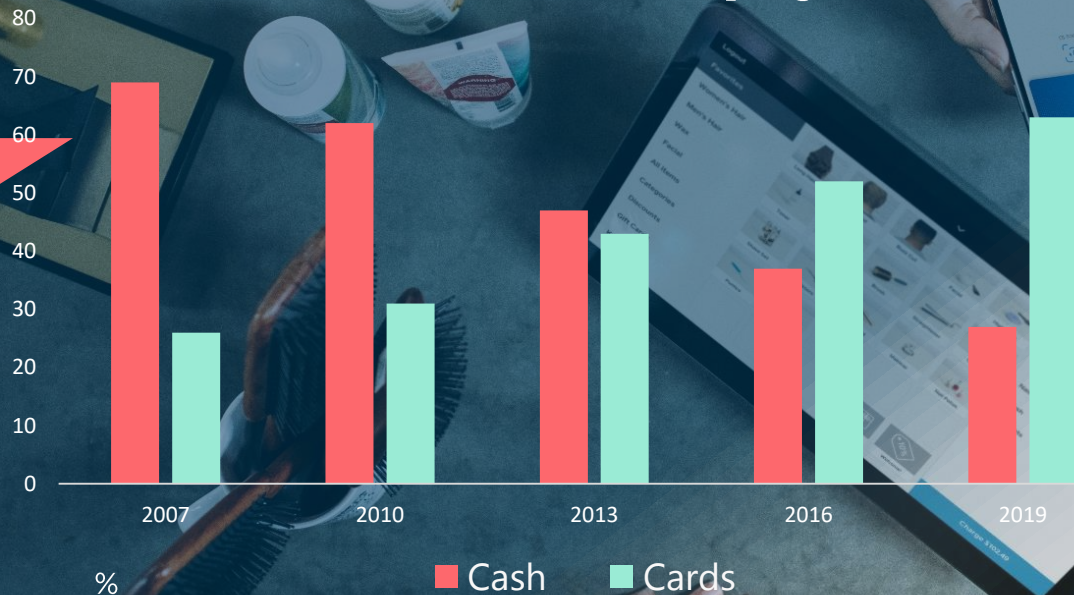
FY20 = Growing Momentum

Shift to a cashless society is already underway
and will accelerate post COVID-19

Share of number of payments

Cash
down
60%

Cards
up
140%



Total annual revenue



Increasingly the partner of choice for tier-one global players, with more to come...

VISA

G Pay

Alipay

UnionPay
银联



WeChat Pay

SAMSUNG Pay

MARQETA

DECTA

+87%

Mailing list

(December 2019 to October 2020)

+400%

Facebook followers

(December 2019 to October 2020)

+110%

Total shareholders

(December 2019 to October 2020)

+2,588%

**Ave shares traded
per day**

(February to October 2020)

FY21 September quarter

\$2.3b+

Annualised gross
transaction value

\$3.56m

Highest ever
quarterly revenue

+46%

Increase in
quarterly revenue
year-on-year

+81%

Increase in
quarterly payment
processing revenue
year-on-year

\$11m+

Cash available
at end of
September
quarter

+\$101k

Normalised
EBITDA for the
September
quarter



- ✓ **New strategic partnerships**
- ✓ **Driving revenue from newly deployed payment networks**
- ✓ **International expansion - Emersion entering US market**



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<https://www.novattigroup.com/subscribe>

For further information, please contact:

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Key metrics (as at 23 November 2020)

ASX ticker	NOV
Market cap @ \$0.285	\$64.73m
Ordinary shares on issue	227.1m
Top 20 Shareholders	~63%

12 month share price history

