Novatti

ASX Announcement

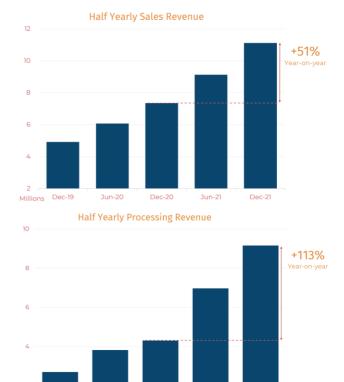
28 February 2022

Appendix 4D and Interim Financial Report

50%+ YoY revenue growth continues as H1 highlights delivery on growth strategy

Highlights

- 51% year-on-year growth in H1 sales revenue to \$11.1m new record
- \$12.3m total half year revenue new record
- 113% year-on-year growth in H1 processing revenue to \$9.1m new record
- Strengthened balance sheet with net assets up nearly 370% on prior half
- Increasingly transactional revenues to benefit from leveraging Novatti's now global operating base
- \$40m+ capital raise for new growth strategy focus turned to delivery
- ATX acquisition has since been completed, after the end of the half
- Expansion of Ripple partnership in South East Asia
- Well progressed on launch of payments solution for Reckon Limited, seeking value-add for its 114k users
- Increasingly positive on near-term bank licence decision – with \$10.5m funding committed subject to regulatory approval



Novatti Group Limited (ASX:NOV) (**Novatti** or **Company**), a leading fintech enabling businesses to pay and be paid, is pleased to provide an update on its performance for the first half of FY22.

Commenting on the results, Novatti Managing Director, Peter Cook, said:

"The first half of FY22 saw Novatti continue its consistent 50%+ growth rate, with two consecutive quarters of record revenue resulting in combined H1 sales revenue of \$11.1m and total revenue of \$12.3m. It is worth putting this growth in perspective – our first half sales revenue is now greater than Novatti's total sales revenue for FY20, just 18 months ago, highlighting the strong growth journey we are on."

"Novatti's processing business continued its strong performance with 113% year-on-year first half revenue growth, to \$9.1m. The growth in this business highlights the benefits of Novatti's



transactional revenue base and its ability to scale. We expect this scaling to continue as all our businesses, but particularly processing, increasingly leverage our now global operating base including Asia, North America, Europe and the UK, and of course Australia."

"At the start of the first half, we laid out a new growth strategy focused on entering new and expanding our existing markets, pursuing acquisitions, and capitalising on our strategic investment in Reckon Limited. Our first half results, and the investments we've made, highlight that we are wasting no time in delivering against this strategy."

"Our 19.9% strategic stake in Reckon Limited has already delivered a \$676k dividend in its first six months as we also explore a broader business relationship between Novatti and Reckon. As a first step, we are well progressed in the launch of an integrated payments solution that would seek to add value to Reckon's 114k+ users."

"We announced and subsequently completed the acquisition of ATX, a leading fintech in South-East Asia. The acquisition of ATX strengthens Novatti's growth platform in South East Asia, bringing with it a network of more than 30k+ payments touch points."

"Across the half we continued to invest heavily in our ecosystem and expanding our operations globally. We see the strength of our ecosystem, including our technology, licences, partnerships and team, as being central to our continued growth as it is increasingly leveraged globally to scale our revenue base."

"The centerpiece of our ecosystem is our team, with our investment here clear in our financial results. Across calendar year 2021, we increased our team by more than 70% to 150, with a particular focus on hiring new talent in sales, business development, and operations. This investment is invaluable to Novatti's future growth, particularly as we scale our newer businesses, such as acquiring, which is gaining momentum and creating long-term, reliable revenues for Novatti. The growth potential of this business was further strengthened during the first half by securing acquiring licences from both Visa and Mastercard."

"We recognise that the development of some of our new business takes time to deliver. This is clearly the case for our new banking business, which has been several years in development. However, building this new business remains a key part of our long-term growth strategy as we continue to see the increasing demand from consumers and investors alike for fintech-led innovation and new service offerings in Australia's banking sector."

"Importantly, we are increasingly positive about a near-term decision on the bank licence as we work closely with Australia's banking regulator."

"After a record first half, we've moved into the second half carrying great momentum. Novatti is in an exciting phase of transitioning from development to monetisation, particularly as our transactional revenue streams begin to leverage our now global operating base to scale."

"Importantly, we are entering this next growth phase with a strengthened balance sheet, having increased net assets by nearly 370% across the half."

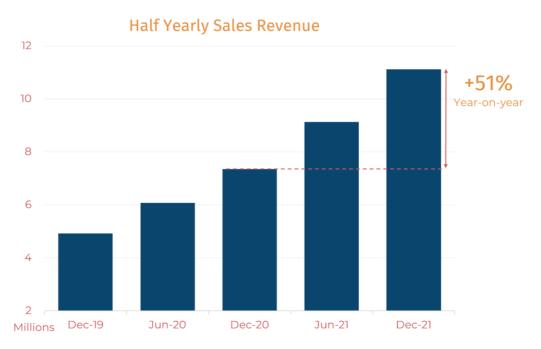
"We are very excited about Novatti's future growth and remain absolutely focused on delivering on our growth strategy to get us there."

Novatti

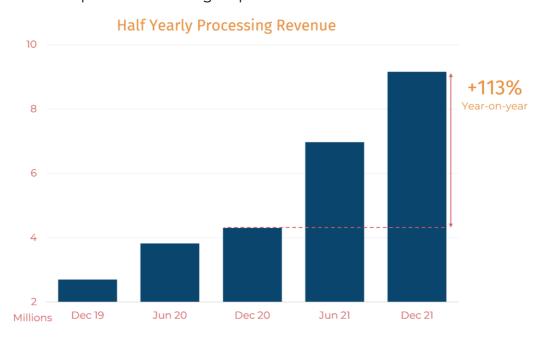
Financial performance

Revenue

The first half of FY22 saw Novatti deliver two consecutive quarters of record revenue, with 51% year-on-year growth in half year sales revenue to more than \$11.1m. Total half year revenue also reached \$12.3m.



Novatti's revenue growth continues to benefit from its largely transactional base, enabling it to be easily scaled. For example, Novatti's payment processing business grew 113% to \$9.1m for the first half, and has now produced 11 straight quarters of record revenue.





Cash flow

At the end of the first half, Novatti's cash balance was \$12.9m (\$8.8m at 30 June 2021).

Receipts from customers increased substantially in the first half, up 63% year-on-year to \$25m. This again highlights the overall growth in Novatti's business during this time.

A core focus during this period was delivering on Novatti's growth strategy, announced at the beginning of the first half. This included more than \$25m in acquisitions and investments, including a 19.9% strategic stake in Reckon Limited and the acquisition of leading South East Asian fintech, ATX, which was subsequently completed after the conclusion of the first half. These investments are reflected in Novatti's strengthened balance sheet, with net assets having increased by nearly 370% across the half.

An adjustment in the market value of Novatti's 19.9% stake in Reckon Limited as at 31 December 2021 resulted in a loss attributed of \$1.6m. However, Novatti has already received a \$676k dividend from this investment during the half.

In addition, Novatti used the first half to invest heavily in expanding its operations. Most notably, across calendar year 2021, Novatti increased its team by more than 70% to 150, with a particular focus on sales, business development, and operations staff. As part of this investment, there was a strong focus on providing Novatti's future growth businesses, such as acquiring, with the resources required to deliver on their growth strategies. This investment is reflected in Novatti's financial results, with employee benefits increasing from \$6.8m in the same period of FY21 to \$12.5m for the first half of HY22.

Likewise, the overall growth in Novatti's business contributed to direct costs increasing from \$1.9m in the first half of FY21 to \$4.9m for the first half of FY22.

Novatti incurred \$1.1m of costs for its new banking business during the first half as it awaits the final regulatory approvals for its restricted banking licence.

Fundraising

During the first half, Novatti completed a \$40m plus capital raising, which comprised the issue of 73,180,015 Novatti fully paid ordinary shares under a placement to highly regarded institutional investors and a Share Purchase Plan offer to existing shareholders.

The funds raised enabled Novatti to launch an expanded growth strategy to:

- Increase its presence in existing markets
- Enter new markets
- Pursue a range of acquisition opportunities
- Purchase a 19.9% strategic stake in Reckon Limited



In October 2021, Novatti received \$10.5m in commitments for a Series A funding round for its new banking business subject to regulatory approval being given by the end of February 2022, subsequently extended to 30 June 2022.

Outlook

Novatti has started FY22 with a record first half of revenue, continuing the strong momentum set across the previous financial years. For the second half of FY22, Novatti will continue to focus on delivering on its strategy with the aim of realising further growth.

Progress made against the key objectives of Novatti's growth strategy during the first half and key targets going forward are discussed below:

New and expanded markets

Strengthening acquiring business

During the first half, Novatti announced Principal Acquiring licences with both Visa and Mastercard, adding to the strength of its acquiring business and expanding its reach within the Australasian market.

Importantly, these new licences will result in increased margins and the ability to bring through larger business opportunities, while any revenue to be generated from the acquiring licenses will depend on take-up of services.

Novatti's acquiring business enables merchants, particularly those in e-commerce, to accept payment from consumers, including through credit cards, direct debits, and other mechanisms such as Alipay and WeChat Pay. The business has a rapidly growing customer base, including financial services and business customers of Novatti's other business units, who have sought additional services.

Expansion of Ripple partnership

Novatti's partnership with Ripple was expanded into Thailand. This partnership is now generating revenue in two new countries - Thailand and the Philippines.

Discussions are continuing between Novatti and Ripple to launch services in further new markets across South East Asia.

EU expansion

In addition, Novatti continues to make great progress in expanding its EU operations having recently launched new payment services in Verv, while its application for an E-Money licence, which would enable Novatti to issue a range of financial products in the EU, continues to be assessed.



Proposed new banking business

Novatti is increasingly positive about a near-term decision on its bank licence application as it works closely with Australia's banking regulator to fulfil its ambitions to enter Australia's banking market.

Commitments for the Series A funding are now in place subject to the bank licence being issued by 30 June 2022.

Acquisitions

ATX

During the first half Novatti announced the acquisition of leading South East Asian payments fintech, ATX. This acquisition has since been completed, after the end of the half.

Based in Malaysia, ATX provides e-wallet providers, traditional retail stores and kiosks with digital payment services, such as third party bill and product payments.

The ATX acquisition provides Novatti with an on-the-ground presence in South East Asia to further its expansion in that region, particularly following the expansion of Novatti's partnership with Ripple in the Philippines and Thailand. In addition, it presents strategic value for Novatti on a number of other fronts, including:

- Access to an established network of 30k+ payments touch points across Malaysia
- ATX's strong leadership team, including its founders who hold the positions of CEO and Director Strategy, and who will remain employed post acquisition, ensuring continuity
- Access to ATX's existing innovative solutions and technology, including its e-wallets

Following the successful acquisition of ATX, Novatti continues to assess a number of other opportunities as part of its pipeline of potential acquisitions.

Strategic investment in Reckon Limited

At the start of the half, Novatti acquired a strategic 19.9% stake in leading ASX-listed accounting software provider, Reckon Limited. Reckon has annual revenue of more than \$71m, EBITDA of more than \$29 million, and a growing pool of more than 114k, cloud-based users.

During the half, Novatti received a \$676k dividend from its investment in Reckon.

Novatti and Reckon have used the past six months to explore a broader business relationship between the two companies. As a first step, Novatti is well progressed in the launch of an integrated payments solution that would seek to add value to Reckon's 114k+ users.



Appointment of Abigail Cheadle as a non-executive director

Novatti has welcomed Abigail Cheadle as a non-executive director of the Company and Chair of the Company's Audit and Risk Committee, effective from 13 December 2021.

Ms Cheadle is a Chartered Accountant with 30 years' experience working across Asia, Europe, the Middle East, and Australia. During this time, she led professional services practices for a number of leading firms, including EY, Deloitte, and KordaMentha, with a focus on corporate strategy and risk management.

This included 17 years working in Asia, a key growth region for Novatti. Here Ms Cheadle advised and helped grow many listed companies, including during challenging economic periods, such as the Asian Financial Crisis. Notably, while advising the Indonesian-listed consumer finance company, BFI Finance Indonesia, its market capitalisation grew tenfold.

Ms Cheadle also brings extensive ASX-listed board experience having sat on four other ASX-listed boards to date.

Ends

Novatti invites investors to keep up to date with company news, events and industry research by joining the Novatti mailing list at: https://www.novatti.com/subscribe

For further information, contact:

Peter Cook
Managing Director
Novatti Group Limited
peter.cook@novatti.com

This announcement has been approved for release to the ASX by Peter Cook, Managing Director.

About Novatti Group Limited (ASX:NOV)

Novatti is a leading fintech that enables businesses to pay and be paid, from any device, anywhere. From corner stores and startups to global organisations, our solutions will unlock your ambitions. Solutions include issuing, acquiring, processing, and billing, while Novatti has also applied to APRA for a restricted banking licence through its subsidiary Novatti IBA Pty Ltd.

Novatti Group Limited Appendix 4D Half-year report

1. Company details

Name of entity: Novatti Group Limited

ACN: 606 556 183

Reporting period: For the half-year ended 31 December 2021 Previous period: For the half-year ended 31 December 2020

2. Results for announcement to the market

| | | | \$'000 |
|---|----|-----------|---------|
| Revenues from ordinary activities | up | 51.3% to | 11,121 |
| Loss from ordinary activities after tax attributable to the owners of Novatti Group Limited | up | 218.1% to | (9,923) |
| Loss for the half-year attributable to the owners of Novatti Group Limited | up | 218.1% to | (9,923) |

Dividends

There were no dividends paid, recommended or declared during the current financial period.

Comments

The loss for the consolidated entity after providing for income tax amounted to \$9,923,000 (31 December 2020: \$3,119,000).

Despite the challenges of COVID-19, the Group's revenue increased by 51.3% to \$11,121,000 (31 December 2020: \$7,350,000). The Group's underlying EBITDA* changed from a \$748,000 loss in the prior half year to a loss of \$5,902,000, reflecting an increase of 689%.

During the half the consolidated entity continued to deliver on its strategy of long-term growth in our business. The consolidated entity continues to invest in the ecosystem of Technology, Licences, Partnerships and People as we transition from the development phase to a monetisation phase. This is particularly so in the newer business segments of the business, being Acquiring & Issuing.

This Appendix 4D is to be read in conjunction with the 2021 Annual Report, the 31 December 2021 Half Year Report and the accompanying announcement and presentation.

During the financial half year, the Group successfully raised more than \$40 million (before costs) through a placement to institutional and sophisticated investors and a share purchase plan to existing shareholders. The net asset position improved by \$32,831,000 to \$41,729,000 as at 31 December 2021 (30 June 2021: \$8,898,000), with \$12,994,000 held in cash and cash equivalents.

*Underlying EBITDA is a non-IFRS measure calculated as profit before income tax, and before depreciation and amortisation, share based payments, net finance costs, due diligence costs, gain on embedded derivative and impairment of capitalised bank licensing costs. The Company believes this non-IFRS and operational measure is useful in monitoring and understanding the Group's business and they should not be considered in isolation nor as a substitute for IFRS measures.

3. Net tangible assets

| | Reporting period Cents | Previous period Cents |
|---|------------------------------|-----------------------------|
| Net tangible assets per ordinary security | 11.32 | 1.60 |

4. Control gained over entities

Not applicable.

5. Loss of control over entities

Not applicable.

6. Dividends

Current period

There were no dividends paid, recommended or declared during the current financial period.

Previous period

There were no dividends paid, recommended or declared during the previous financial period.

7. Dividend reinvestment plans

Not applicable.

8. Details of associates and joint venture entities

| | Reporting percentage | • | Contribution to (where m | . , , |
|---|----------------------|----------|--------------------------|----------|
| Name of associate / joint venture | Reporting | Previous | Reporting | Previous |
| | period | period | period | period |
| | % | % | \$'000 | \$'000 |
| High Impact | 50.00% | 50.00% | - | - |
| Novatti (Malaysia) Sdn Bhd | 50.00% | 50.00% | 7 | 5 |
| Lifepay Pty Ltd | 25.00% | 25.00% | - | - |
| Group's aggregate share of associates and joint venture entities' profit/(loss) (where material) Profit/(loss) from ordinary activities before income tax | | | 7 | 5 |

9. Foreign entities

Details of origin of accounting standards used in compiling the report:

Not applicable.

10. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements were subject to a review by the auditors and the review report is attached as part of the Interim Report.

11. Attachments

Details of attachments (if any):

The Interim Report of Novatti Group Limited for the half-year ended 31 December 2021 is attached.

Novatti Group Limited Appendix 4D Half-year report

12. Signed

Signed_ Almobolity

Date: 28 February 2022

Peter Pawlowitsch Chairman

Novatti Group Limited

ACN 606 556 183

Interim Report - 31 December 2021

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Novatti Group Limited Corporate directory 31 December 2021

Directors Peter Pawlowitsch (Non-Executive Chairman)

Peter Cook (Managing Director and Chief Executive Officer)

Kenneth Lai (Non-Executive Director) Steven Zhou (Non-Executive Director)

Abigail Cheadle (Non-Executive Director) - appointed on 13 December 2021

Joint company secretaries Ian Hobson

Steven Stamboultgis

Registered office and principal

place of business

Level 3

461 Bourke Street Melbourne VIC 3000 +61 3 9011 8490

Share register Automic Registry Services

Level 5, 191 St Georges Terrace

Perth WA 6000 +61 8 9324 2099

Auditor William Buck

Level 20

181 William Street Melbourne VIC 3000

Solicitors Milcor Legal

Level 1

6 Thelma Street West Perth WA 6005

Bankers ANZ

388 Collins Street Melbourne VIC 3000

Stock exchange listing Novatti Group Limited securities are listed on the Australian Securities Exchange

(ASX code: NOV)

Website www.novatti.com

Corporate Governance Statement www.novatti.com/corporate-governance

Australian Financial Services

Licence

AFSL No.448066

New Zealand Financial Services

Provider

FSP613789

Financial Conduct Authority FCA No. 900631 as an appointed representative of CFS-ZIPP Ltd (FCA No. 900027)

for issuance of e-money products

Novatti Group Limited Directors' report 31 December 2021

The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'consolidated entity' or the 'Group') consisting of Novatti Group Limited (referred to hereafter as the 'company', 'Novatti' or 'parent entity') and the entities it controlled at the end of, or during, the half-year ended 31 December 2021.

Directors

The following persons were directors of Novatti Group Limited during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

Peter Pawlowitsch (Non-Executive Chairman)
Peter Cook (Managing Director and Chief Executive Officer)
Kenneth Lai (Non-Executive Director)
Paul Burton (Non-Executive Director) (resigned on 3 September 2021)
Steven Zhou (Non-Executive Director)

Abigail Cheadle (Non-Executive Director) (appointed on 13 December 2021)

Principal activities

Novatti Group Limited is a leading fintech that enables businesses to pay and be paid, from any device, anywhere. Solutions include issuing, acquiring, processing, and billing, while the Group has also applied to APRA for a restricted banking licence.

Dividends

There were no dividends paid, recommended or declared during the current or previous financial half-year.

Review of operations

The loss for the consolidated entity after providing for income tax amounted to \$9,923,000 (31 December 2020: \$3,119,000).

Despite the challenges of COVID-19, the Group's revenue increased by 51.3% to \$11,121,000 (31 December 2020: \$7,350,000). The Group's underlying EBITDA* changed from a \$748,000 loss in the prior half year to a loss of \$5,902,000, reflecting an increase of 689%.

During the half the consolidated entity continued to deliver on its strategy of long-term growth in our business. The consolidated entity continues to invest in the ecosystem of Technology, Licences, Partnerships and People as we transition from the development phase to a monetisation phase. This is particularly so in the newer business segments of the business, being Acquiring & Issuing.

This Interim Report for the half year ending 31 December 2021 is to be read in conjunction with the 2021 Annual Report.

The first half of FY22 saw Novatti deliver two consecutive quarters of record revenue, with 51.3% year-on-year growth in half year sales revenue to more than \$11.1m. Total half year revenue also reached \$12.3m.

Novatti's revenue growth continues to benefit from its largely transactional base, enabling it to be easily scaled. For example, Novatti's payment processing business grew 113% to \$9.1m for the first half while having now produced 11 straight quarters of record revenue.

Novatti used the first half to invest heavily in expanding its operations. Most notably, across calendar year 2021, Novatti increased its team by more than 70%, to 150, with a particular focus on sales, business development, and operations staff. As part of this investment, there was a particular focus on providing Novatti's future growth businesses, such as acquiring, with the resources required to deliver on their growth strategies. This investment is reflected in Novatti's financial results, with employee benefits increasing from \$6.8m in the same period of FY21 to \$12.5m for the first half of HY22.

A core focus during the first half of FY22 period was delivering on Novatti's growth strategy, announced at the beginning of the first half. This included more than \$25m in acquisitions and investments, including a 19.9% strategic stake in Reckon Limited and the acquisition of leading South East Asian fintech, ATX, which was subsequently completed after the conclusion of the FY22 first half.

In October 2021, Novatti received \$10.5m in commitments for a Series A funding round for its new banking business subject to regulatory approval being given by the end of February 2022, subsequently extended to 30 June 2022.

During the financial half year, the Group successfully raised more than \$40 million (before costs) through a placement to institutional and sophisticated investors and a share purchase plan to existing shareholders. The net asset position improved by \$32,831,000 to \$41,729,000 as at 31 December 2021 (30 June 2021: \$8,898,000), with \$12,994,000 held in cash and cash equivalents.

| | 31 December 3 | 1 December | | |
|---|----------------|----------------|------------------|-------------|
| | 2021 \$'000 | 2020 \$'000 | Change \$'000 | Change % |
| Net loss from operations Less: | (9,923) | (3,119) | (6,804) | 218% |
| Interest income | (19) | (23) | 4 | (17%) |
| Add back: | | | | |
| Depreciation and amortisation | 750 | 740 | 10 | 1% |
| Finance charges | 513 | 710 | (197) | (28%) |
| Indirect tax expenses | 83 | 18 | 65 | 361% |
| EBITDA | (8,596) | (1,674) | (6,922) | 414% |
| Add back/(less): | | | | |
| Vesting of share-based payments | 1,317 | 1,717 | (400) | (23%) |
| Loss on investments held at fair value through profit or loss | 1,575 | - | 1,575 | - |
| Gain on embedded derivative Non-operating add back of expenses relating to corporate | (729) | (791) | 62 | (8%) |
| activity | 531 | - | 531 | - |
| Underlying EBITDA* | (5,902) | (748) | (5,154) | 689% |

^{*}Underlying EBITDA is a non-IFRS measure calculated as profit before income tax, and before depreciation and amortisation, share based payments, net finance costs, due diligence costs, gain on embedded derivative and impairment of capitalised bank licensing costs. The Company believes this non-IFRS and operational measure is useful in monitoring and understanding the Group's business and they should not be considered in isolation nor as a substitute for IFRS measures.

In March 2020, the World Health Organisation declared the outbreak of a novel coronavirus (COVID-19) as a pandemic, which continues to spread globally as well as in Australia. The spread of COVID-19 has caused significant volatility in Australian and international markets. There is significant uncertainty around the breadth and duration of business disruptions related to COVID-19 and therefore the Group has taken precautionary measures by temporarily closing the Company's offices (for all but essential services) and having arranged for its the employees to work remotely, as well as curtailing travel. At the date of this report, the impact of these measures is not expected to significantly affect Novatti's business operations.

Significant changes in the state of affairs

On 2 July 2021, the Group launched a \$45 million capital raising under a \$40 million placement and a \$5 million share purchase plan to expand its presence in existing markets, enter new markets, and acquire a 19.9% interest in Reckon Limited (ASX:RKN).

On 5 July 2021, the Group issued 37,500 fully paid ordinary shares on conversion of 37,500 unlisted options exercisable at \$0.20 per share.

On 9 July 2021, the Group completed Tranche 1 of its capital raising, by issue of 51,120,472 fully paid ordinary shares at \$0.55 per share, raising \$28,116,260 before costs.

On 13 July 2021, the Group completed its previously announced acquisition of a 19.9% interest in Reckon Limited (ASX:RKN) by payment of \$22.5 million for acquisition of 22.5 million shares in Reckon and associated costs.

During July 2021, the Group issued 6,080,000 fully paid ordinary shares upon conversion of 1,520,000 convertible notes (4 for 1). Subsequently, on 4 August 2021, the Group settled 97,500 convertible notes by way of repayment or redemption.

On 6 August 2021, the Group completed the share purchase plan and on 9 August 2021 the Group issued 452,742 fully paid ordinary shares at \$0.55 raising \$249,000 before costs.

On 20 August 2021, the Group held a General Meeting for the ratification of shares issued prior and for the adoption of the 2021 Novatti Employee Incentive plan, and approval for issue of shares for Tranche 2 of the capital raising. On 27 August 2021, the Group completed Tranche 2 of the capital raising by the issue of 21,606,801 fully paid ordinary shares at \$0.55 per share, raising \$11,883,740 before costs.

Novatti Group Limited Directors' report 31 December 2021

On 1 September 2021, the Group issued 310,000 fully paid ordinary shares on conversion of 310,000 unlisted options exercisable at \$0.25 per share.

On 1 October 2021, the Group issued the following securities:

- 600,000 fully paid ordinary shares on conversion of 600,000 unlisted options exercisable at \$0.25 per share;
- 40,000 fully paid ordinary shares at \$0.50 per share to service providers in lieu of investor relations services;
- 500,000 unlisted options in lieu of investor relations services exercisable at \$0.66, expiring 31 December 2023;
- 100,000 unlisted options in lieu of investor relations services exercisable at \$0.60, expiring 31 December 2022;
- 500,000 unlisted options in lieu of investor relations services exercisable at \$0.30, expiring 30 June 2022.

On 6 October 2021, the Group bought back the 19.9% shares of Novatti B Holding Company Pty Ltd from BC Investment Group Holdings Ltd.

On 15 October 2021, the Group issued the following securities:

- 1.000.000 fully paid ordinary shares at \$0.45 per share to employees as Employee Incentives:
- 1,300,000 unlisted options exercisable at \$0.495, expiring 15 October 2024;
- 1,300,000 unlisted options exercisable at \$0.75, expiring 15 October 2024.

On 3 December 2021, the Group issued the following securities:

- 2,950,000 fully paid ordinary shares on conversion of 2,950,000 unlisted options exercisable at \$0.25 per share;
- 179,106 fully paid ordinary shares on cashless exercise of 450,000 unlisted options exercisable at \$0.20 per share;
- 68,907 fully paid ordinary shares on cashless exercise of 400,000 unlisted options exercisable at \$0.275 per share;

On 20 December 2021, the Group issued 8,500,000 unlisted options exercisable at \$0.45, expiring 30 November 2025.

On 24 December 2021, the Group issued the following securities:

- 32,000 fully paid ordinary shares in lieu of investor relations services;
- 1,350,000 fully paid ordinary shares on conversion of 1,350,000 unlisted options exercisable at \$0.25 per share.

On 31 December 2021, the Group issued 1,666,667 fully paid ordinary shares on conversion of 1,666,667 unlisted options exercisable at \$0.19 per share.

There were no other significant changes in the state of affairs of the consolidated entity during the financial half-year.

Matters subsequent to the end of the financial half-year

On 14 January 2022, the Group completed the acquisition of 100% of the issued share capital in ATX Fintech Holding Sdn Bhd, a leading South East Asian payments fintech, based in Malaysia. As part of the initial consideration, the Group issued 3,600,000 fully paid ordinary shares at \$0.55 per share.

The Group is still in the process of accounting for the above acquisition due to the timing of the transaction and the completion date.

On 25 January 2022, the Group issued 600,000 unlisted options to employees exercisable at \$0.3262, expiring 25 January 2025.

No other matter or circumstance has arisen since 31 December 2021 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

Rounding of amounts

The company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

Novatti Group Limited Directors' report 31 December 2021

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the Corporations Act 2001.

On behalf of the directors

I han lo Estal

Peter Pawlowitsch

Chairman

28 February 2022



AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF NOVATTI GROUP LIMITED

I declare that, to the best of my knowledge and belief during the half-year ended 31 December 2021 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the review.

William Buck William Buck Audit (Vic) Pty Ltd ABN 59 116 151 136

N. S. Benbow Director

Melbourne, 28th February 2022

ACCOUNTANTS & ADVISORS

Level 20, 181 William Street Melbourne VIC 3000 Telephone: +613 9624 8555 williambuck.com



Novatti Group Limited Statement of profit or loss and other comprehensive income For the half-year ended 31 December 2021

| | Note | Consolid 31 December 3 2021 \$'000 | |
|---|----------|--|--|
| Revenue | 4 | 11,121 | 7,350 |
| Other income | 5 | 1,216 | 991 |
| Expenses Administrative and corporate costs Client hosting fees and other direct services Employee benefits Foreign currency gains/(losses) Marketing and selling expenses Data management expenses Loss on investments at fair value through profit or loss Share-based payments Share of net profit of joint ventures accounted for using the equity method Gain on embedded derivative - convertible note facility into Novatti Group Ltd the parent entity Depreciation and amortisation expense Finance costs Loss before income tax expense Income tax expense | | (1,350) (4,910) (12,511) 257 (153) (394) (1,575) (1,036) 7 729 (750) (513) (9,862) | (1,055) (1,938) (6,830) (218) (11) (173) - (574) 5 791 (740) (710) (3,112) |
| Loss after income tax expense for the half-year attributable to the owners of Novatti Group Limited | | (9,923) | (3,119) |
| Other comprehensive income | | | |
| Items that may be reclassified subsequently to profit or loss Foreign currency translation | | (4) | (114) |
| Other comprehensive income for the half-year, net of tax | | (4) | (114 <u>)</u> |
| Total comprehensive income for the half-year attributable to the owners of Novatti Group Limited | | (9,927) | (3,233) |
| | | Cents | Cents |
| Basic earnings per share Diluted earnings per share | 13 13 | (3.14) (3.14) | (1.38) (1.38) |

| | Conso | olidated · |
|--|---------------|----------------|
| Not | | 30 June 2021 |
| | \$'000 | \$'000 |
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | 12,994 | · |
| Trade and other receivables Financial assets - funds in trust 6 | 4,987 | |
| Other current assets | 41,722 632 | |
| Total current assets | 60,335 | |
| Non-company access | | |
| Non-current assets Investments accounted for using the equity method | 811 | 804 |
| Other investments at fair value through profit and loss 7 | 21,972 | |
| Plant and equipment | 467 | 544 |
| Right-of-use assets | 1,794 | 1,933 |
| Intangible assets 8 | 4,470 | 4,991 |
| Deposit for investment | 3,149 | - |
| Deposits 11 | | |
| Total non-current assets | 35,335 | 11,508 |
| Total assets | 95,670 | 63,787 |
| Liabilities | | |
| Current liabilities | | |
| Trade and other payables | 8,110 | |
| Settlement and remittance funds payable 9 | 41,347 | |
| Lease liabilities | 234 | |
| Unearned revenue | 495 | 876 4.007 |
| Convertible note facilities Employee benefits | 200 1,513 | 4,907 1,314 |
| Total current liabilities | 51,899 | |
| Total outline industries | | 02,110 |
| Non-current liabilities | 4.054 | 4.074 |
| Lease liabilities Employee benefits | 1,854 188 | |
| Total non-current liabilities | 2,042 | |
| Total liabilities | 52 0/1 | |
| Total Habilities | 53,941 | 54,889 |
| Net assets | 41,729 | 8,898 |
| Equity | | |
| Issued capital 10 | | |
| Reserves | 4,625 | |
| Accumulated losses | (50,972 | |
| Equity attributable to the owners of Novatti Group Limited | 41,729 | · |
| Non-controlling interest | - | 1,969 |
| Total equity | 41,729 | 8,898 |

Novatti Group Limited Statement of changes in equity For the half-year ended 31 December 2021

| Consolidated | Issued capital \$'000 | Share-based payment reserve \$'000 | Foreign currency translation reserve \$'000 | Accumulated losses \$'000 | Non- Controlling Interests \$'000 | Total equity \$'000 |
|--|-----------------------------|------------------------------------|---|---------------------------|--|------------------------|
| Balance as at 1 July 2020 | 26,685 | 1,757 | 620 | (29,547) | - | (485) |
| Loss after income tax expense for the half-year Other comprehensive income for the half-year, net of tax | - | - | - (114) | (3,119) | - - | (3,119) |
| Total comprehensive income for the half-year | - | - | (114) | (3,119) | - | (3,233) |
| Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs Lapse of expired share options | 9,540 | - (342) | - | - 342 | - | 9,540 |
| Vesting of share based payments arrangements | - | 1,717 | - | - | - | 1,717 |
| Issue of shares in lieu of consultancy fees Issue of shares on cashless | 50 | - | - | - | - | 50 |
| exercise of options Issue of shares on exercise of | 18 | (18) | - | - | - | - |
| options Issue of shares on conversion | 6 | (2) | - | - | - | 4 |
| of convertible notes | 183 | | | | | 183 |
| Balance as at 31 December 2020 | 36,482 | 3,112 | 506 | (32,324) | <u>-</u> | 7,776 |

Novatti Group Limited Statement of changes in equity For the half-year ended 31 December 2021

| Consolidated | Issued capital \$'000 | Share-based payment reserve \$'000 | Foreign currency translation reserve \$'000 | Accumulated losses \$'000 | Non- Controlling Interests \$'000 | Total equity \$'000 |
|---|-----------------------------|------------------------------------|---|---------------------------|--|------------------------|
| Balance as at 1 July 2021 | 44,144 | 3,226 | 577 | (41,018) | 1,969 | 8,898 |
| Loss after income tax expense for the half-year Other comprehensive income for the half-year, net of tax | - | <u>-</u> | (4) | (9,923) | <u>-</u> | (9,923) |
| Total comprehensive income for the half-year | - | - | (4) | (9,923) | - | (9,927) |
| Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs (note 10) Vesting of share based payments arrangements Issue of shares in lieu of | 38,029 | - 1,483 | - | - | - | 38,029 1,483 |
| consultancy fees Issue of shares in lieu of staff | 26 | - | - | - | - | 26 |
| remuneration Issue of shares on exercise of | 250 | - | - | - | - | 250 |
| options Issue of shares on conversion of convertible notes and | 2,273 | (656) | - | - | - | 1,617 |
| exercise of bonus options held by convertible note holders Reacquisition of equity in Novatti B Holdings Pty Ltd | 3,354 | (1) | - | - | - | 3,353 |
| formerly owned by BC Invest | | | | (31) | (1,969) | (2,000) |
| Balance as at 31 December 2021 | 88,076 | 4,052 | 573 | (50,972) | - | 41,729 |

| | Note | Consolic 31 December 3 2021 \$'000 | |
|--|----------------|--|---|
| Cash flows from operating activities Receipts from customers (inclusive of GST) Payments to suppliers and employees (inclusive of GST) Interest received Dividends received Receipt of Government Stimulus Interest and other finance costs paid | | 25,017 (31,973) 19 676 256 (528) | 15,322 (18,346) 30 - 616 (129) |
| Net cash used in operating activities | | (6,533) | (2,507) |
| Cash flows from investing activities Payment for acquisition of investment partnership/business Deposit for ATX acquisition Payments for plant and equipment Payments for intangible assets Payments for security deposits Reacquisition of equity in Novatti B Holdings Pty Ltd formerly owned by BC Invest Proceeds from disposal of investments | | (22,517) (3,149) (103) (84) (555) (2,000) | (270) - (72) (170) - - 360 |
| Net cash used in investing activities | | (28,408) | (152) |
| Cash flows from financing activities Proceeds from issue of shares Proceeds from exercise of share options Proceeds from conversion of convertible notes Proceeds from borrowings Share issue transaction costs | 10 10 10 | 40,246 1,619 2 - (2,220) | 10,204 - - 200 (660) |
| Repayment of borrowings Repayment of lease liabilities | | (639) (129) | (123) (193) |
| Net cash from financing activities | | 38,879 | 9,428 |
| Net increase in cash and cash equivalents Cash and cash equivalents at the beginning of the financial half-year Effects of exchange rate changes on cash and cash equivalents | | 3,938 8,798 258 | 6,769 2,600 (218) |
| Cash and cash equivalents at the end of the financial half-year | | 12,994 | 9,151 |

Note 1. General information

The financial statements cover Novatti Group Limited as a consolidated entity consisting of Novatti Group Limited and the entities it controlled at the end of, or during, the half-year. The financial statements are presented in Australian dollars, which is Novatti Group Limited's functional and presentation currency.

Novatti Group Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Level 3 461 Bourke Street Melbourne VIC 3000

A description of the nature of the consolidated entity's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 28 February 2022.

Note 2. Significant accounting policies

These general purpose financial statements for the interim half-year reporting period ended 31 December 2021 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2021 and any public announcements made by the company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The principal accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

New or amended Accounting Standards and Interpretations adopted

The consolidated entity has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

Note 3. Operating segments

Identification of reportable operating segments

The Group is organised into seven operating business segments:

- (1) Technology, incorporating enterprise sales, Maintenance & Support via the Novatti Platform and Basis2 operating under Novatti Incorporated
- (2) Business Automation, incorporating Emersion Systems Pty Ltd and Novatti Emersion Inc.
- (3) Acquiring, incorporating Novatti Acquiring Holdings Pty Ltd and Novatti Acquiring Services (AUS) Pty Ltd
- (4) Alternative Payments, incorporating Flexewallet Pty Ltd, Flexe Payments (South Africa) Pty Ltd and Flexe Payments Ltd
- (5) Banking Services, incorporating the banking services under Novatti B Holding Company Pty Ltd
- (6) Issuing, incorporating Flexewallet (NZ) Limited and Vasco Pay Pty Ltd
- (7) Corporate Overheads, the overhead segment that holds the financial assets for the Group and captures the corporate, public running costs and overheads costs

These operating business segments are based on the internal reports that are reviewed and used by the Board of Directors who are identified as the Chief Operating Decision Makers ('CODM') in assessing performance and in determining the allocation of resources.

Note 3. Operating segments (continued)

The CODM reviews EBITDA (earnings before interest, tax, depreciation and amortisation). The accounting policies adopted for internal reporting to the CODM are consistent with those adopted in the financial statements. The information reported to the CODM is on at least a monthly basis.

Types of products and services

The principal products and services of each of these operating segments are as follows:

Technology Platform: Develops, deploys and supports specialised mobile and alternate payment

technology, primarily through the deployment of the Novatti Platform.

Billing Solutions: Basis2 trading under Novatti Inc. provides a technologically advanced

billing and CIS solution to service providers in the utilities industry.

Business Automation Emersion: Automates business processes including customer engagement, billing,

collections, subscription management and embedded payments.

Acquiring Novatti Acquiring: Enables businesses to accept payments online for e-commerce with a

strong focus on mobile point-of-sales as key growth area.

Alternative Payments TransferBridge: Provides a comprehensive global network that interconnects emerging

payment platforms, remittance operators, financial institutions, retailers, utilities and other

types of cross border payment settlement offerings.

Flexewallet and Flexe Payments: Offers customers an alternative payment method in the form of a prepaid cash voucher. Vouchers can be used for a multitude of payment methods such as prepaid account top-ups and for secure online payment of goods and services.

Vouchers are available in a variety of currencies and locations globally.

Banking Services Novatti B Holding Company Pty Ltd, on approval as a Restricted Authorised Deposit-Taking

Institution ('RADI') or its banking licence by APRA, Novatti B Holding Company Pty Ltd will

offer new banking services to Australian customers with a focus on the migrant

demographic.

Issuing Vasco Pay Pty Ltd and Novatti Group Ltd: Provides a payment system centred around

reloadable prepaid cards that meets the needs and wants of international and local

university and college students.

Intersegment transactions

Intersegment transactions were made at market rates. Intersegment transactions are eliminated on consolidation.

Intersegment receivables, payables and loans

Intersegment loans are initially recognised at the consideration received. Intersegment loans are eliminated on consolidation.

Major customers

During the half-year ended 31 December 2021, 48.62% (31 December 2020: 22.56%) of the consolidated entity's external revenue was derived from sales to customers as follows:

| | | Consolidated 31 December 2020 % |
|------------|--------|--|
| Customer A | 17.49% | 13.14% |
| Customer B | 15.82% | 3.79% |
| Customer C | 15.31% | 5.63% |
| | 48.62% | 22.56% |

Note 3. Operating segments (continued)

Operating segment information

| Consolidated - 31 December | Technology | Business Automation | Acquiring | Alternative Payments | Banking Services | Issuing | Corporate Overheads | Total |
|--|---|--|------------------------------------|---------------------------------|---------------------|---|--|---|
| 2021 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Revenue Sales to external customers Other revenue Total revenue | 1,900 - 1,900 | 1,158 - 1,158 | 118 - 118 | 7,266 | - - - | 679 - 679 | 1,197 1,197 | 11,121 1,197 12,318 |
| EBITDA | 1,137 | (1,190) | (1,357) | 1,254 | (1,149) | (1,130) | (6,161) | (8,596) |
| Depreciation and amortisation Interest revenue Finance costs Other taxes Profit/(loss) | - - - - | - - - - | - - - - | - - - - | - - - - | - - - | (750) 19 (513) (22) | (750) 19 (513) (22) |
| before income tax expense Income tax expense Loss after income tax | 1,137 | (1,190) | (1,357) | 1,254 | (1,149) | (1,130) | (7,427) | (9,862) (61) |
| expense | | | | | | | _ | (9,923) |
| | | | | | | | | |
| Consolidated - | Technology | Business Automation | Acquiring | Alternative Payments | Banking Services | Issuing | Corporate Overheads | Total |
| Consolidated - 31 December 2020 | Technology | | Acquiring | | | Issuing \$'000 | | Total \$'000 |
| 31 December 2020 Revenue Sales to external customers Other revenue | \$'000 2,893 | \$'000 1,084 | \$'000 - - | \$'000 3,111 | Services | \$'000 262 | \$'000 \$968 | \$'000 7,350 968 |
| 31 December 2020 Revenue Sales to external customers | \$'000 | Automation \$'000 | | Payments \$'000 | Services | \$'000 | Overheads \$'000 | \$'000 7,350 |
| 31 December 2020 Revenue Sales to external customers Other revenue | \$'000 2,893 | \$'000 1,084 | \$'000 - - | \$'000 3,111 | Services | \$'000 262 | \$'000 \$968 | \$'000 7,350 968 8,318 (1,674) |
| 31 December 2020 Revenue Sales to external customers Other revenue Total revenue EBITDA | \$'000 2,893 | \$'000 1,084 | \$'000 - - - | \$'000 3,111 - 3,111 | \$'000 | \$'000 262 - 262 | \$'000 \$968 968 | \$'000 7,350 968 8,318 |
| 31 December 2020 Revenue Sales to external customers Other revenue Total revenue EBITDA Depreciation and amortisation Interest revenue Finance Costs Other taxes | \$'000 2,893 | \$'000 1,084 | \$'000 - - - | \$'000 3,111 - 3,111 | \$'000 | \$'000 262 - 262 | 968 968 (2,755) | \$'000 7,350 968 8,318 (1,674) (740) |
| 31 December 2020 Revenue Sales to external customers Other revenue Total revenue EBITDA Depreciation and amortisation Interest revenue Finance Costs Other taxes Profit/(loss) before income tax expense | \$'000 2,893 | \$'000 1,084 | \$'000 - - - | \$'000 3,111 - 3,111 | \$'000 | \$'000 262 - 262 | 968 968 968 (2,755) (740) 23 (710) | \$'000 7,350 968 8,318 (1,674) (740) 23 (710) |
| 31 December 2020 Revenue Sales to external customers Other revenue Total revenue EBITDA Depreciation and amortisation Interest revenue Finance Costs Other taxes Profit/(loss) before income | \$'000 2,893 - 2,893 2,111 - - - | Automation \$'000 1,084 - 1,084 (80) - - - | \$'000 - - (59) - - | \$'000 3,111 3,111 303 | Services \$'000 | \$'000 262 - 262 (403) - - - | 968 968 968 (2,755) (740) 23 (710) (11) | \$'000 7,350 968 8,318 (1,674) (740) 23 (710) (11) |

For the breakdown of operating segment revenue into disaggregated revenue components, refer to note 4.

Note 4. Revenue

| 31 December 2021 Sales revenue: | Timing of revenue recognition Services provided at point in time | Timing of revenue recognition Services provided over time \$'000 | Consolidated 31 December 2021 \$'000 |
|---|---|--|---|
| Technology Business Automation Acquiring Alternative Payments Issuing | 1,137 - - 7,266 679 | 763 1,158 118 - | 1,900 1,158 118 7,266 679 |
| 04.5 | 9,082 | 2,039 | 11,121 |
| 31 December 2020 Sales revenue: | Timing of revenue recognition Services provided at point in time \$'000 | Timing of revenue recognition Services provided over time \$'000 | Consolidated 31 December 2020 \$'000 |
| Technology Business Automation Acquiring Alternative Payments Issuing | 1,248 - - 3,111 262 | 1,645 1,084 - - | 2,893 1,084 - 3,111 262 |
| | 4,621 | 2,729 | 7,350 |
| Note 5. Other income | | | |

Note 5. Other income

| | Consolic 31 December 3 2021 \$'000 | |
|---|---|-----------------------|
| Government grants Research and development grant Dividends Interest | 256 - 676 19 | 723 240 - 23 |
| Other Other income | | 5 991 |

Note 6. Current assets - financial assets - funds in trust

| | Consolidated 31 December | | |
|-------------------------------------|-----------------------------|------------------------|--|
| | 2021 \$'000 | 30 June 2021 \$'000 | |
| Settlement funds* | 21,911 | 15,913 | |
| Remittance funds* Client visa funds | 5,146 14,665 | 18,371 4,735 | |
| | 41,722 | 39,019 | |

^{*} Refer to note 9 Current liabilities - Settlement and Remittance funds payable

Note 7. Non-current assets - other investments at fair value through profit and loss

| 3 · | Conso 1 December | olidated |
|--------------------------------|---------------------|------------------------|
| | 2021 \$'000 | 30 June 2021 \$'000 |
| Investment in Slice Payments | 780 | 780 |
| Investment in Rent Pay Pty Ltd | 250 | 250 |
| Investment in Reckon Limited | 20,942 | |
| = | 21,972 | 1,030 |

For all of these investments, the directors consider that the Company has less than a significant influence. Accordingly, they are all held at fair value through profit or loss. The investments in Slice Payments and Rent Pay Pty Ltd are Level 2 valuation investments as they are unlisted, with the derivation of their value from the last available public information for trading in the shares of those investments at arms-length terms. The investment in Reckon Limited is a Level 1 investment, being that it is quoted on the Australian Securities Exchange. The Reckon Limited shares were originally acquired at \$1.00 per share. As at 31 December 2021 the value of those shares declined to \$0.93 per share, contributing to a fair valuation loss of \$1,575,000.

Note 8. Non-current assets - intangible assets

| | Consolidated 31 December | | |
|---------------------------------|-----------------------------|------------------------|--|
| | 2021 \$'000 | 30 June 2021 \$'000 | |
| Brand asset | 568 | 568 | |
| Less: Accumulated amortisation | (201) | (173) | |
| | 367 | 395 | |
| Intellectual property - at cost | 847 | 847 | |
| Less: Accumulated amortisation | (390) | (347) | |
| | 457 | 500 | |
| Customer lists | 3,683 | 3,619 | |
| Less: Accumulated amortisation | (1,506) | (1,206) | |
| | 2,177 | 2,413 | |
| Licences | 475 | 475 | |
| Less: Accumulated amortisation | (119) | (71) | |
| | 356 | 404 | |
| Other intangible assets | 46 | 46_ | |
| Product development | 1,643 | 1,643 | |
| Less: Accumulated amortisation | (576) | (410) | |
| | 1,067 | 1,233 | |
| | 4,470 | 4,991 | |

Reconciliations

Reconciliations of the written down values at the beginning and end of the current financial half-year are set out below:

| Consolidated | Brand asset \$'000 | Intellectual property \$'000 | Customer lists \$'000 | Licences \$'000 | Other intangible assets \$'000 | Product development \$'000 | Total \$'000 |
|--------------------------------|-----------------------|------------------------------------|-----------------------------|--------------------|--------------------------------|----------------------------------|-----------------|
| Balance as at 1 July 2021 | 395 | 500 | 2,413 | 404 | 46 | 1,233 | 4,991 |
| Exchange differences | - | - | 50 | - | - | - | 50 |
| Amortisation expense | (28) | (43) | (286) | (48) | - | (166) | (571) |
| Balance as at 31 December 2021 | 367 | 457 | 2,177 | 356 | 46 | 1,067 | 4,470 |

Note 9. Current liabilities - settlement and remittance funds payable

| | Conso 31 December | olidated |
|---|---------------------------|------------------------|
| | 2021 \$'000 | 30 June 2021 \$'000 |
| Settlement funds payable* Remittance funds payable* Client visa funds payable | 21,911 5,146 14,290 | , |
| | 41,347 | 38,609 |

^{*}Client Funds held for Settlement and Remittance, refer to note 6.

Note 10. Equity - issued capital

| | Consolidated | | | | |
|------------------------------|----------------|------------------------|----------------|------------------------|--|
| | 31 December | | 31 December | | |
| | 2021 Shares | 30 June 2021 Shares | 2021 \$'000 | 30 June 2021 \$'000 | |
| Ordinary shares - fully paid | 331,697,521 | 244,203,326 | 88,076 | 44,144 | |

Movements in ordinary share capital

| Details | Date | Shares | \$'000 |
|--|------------------|-------------|---------|
| Balance | 1 July 2021 | 244,203,326 | 44,144 |
| Issue of shares on conversion of convertible notes | 5 July 2021 | 4,880,000 | 2,692 |
| Issue of shares on exercise of options | 5 July 2021 | 37,500 | 10 |
| Issue of shares to sophisticated and institutional investors | 9 July 2021 | 51,120,472 | 28,116 |
| Issue of shares on conversion of convertible notes | 30 July 2021 | 1,200,000 | 662 |
| Issue of shares to existing shareholders under Share Purchase Plan | 9 August 2021 | 452,742 | 249 |
| Issue of shares to sophisticated and institutional investors | 27 August 2021 | 21,606,801 | 11,884 |
| Issue of shares on exercise of options | 1 September 2021 | 310,000 | 103 |
| Issue of shares on exercise of options | 1 October 2021 | 600,000 | 199 |
| Issue of shares in lieu of consultancy fees | 1 October 2021 | 40,000 | 17 |
| Issue of shares to employees | 15 October 2021 | 1,000,000 | 250 |
| Issue of shares on exercise of options | 3 December 2021 | 3,198,013 | 1,046 |
| Issue of shares in lieu of consultancy fees | 24 December 2021 | 32,000 | 9 |
| Issue of shares on exercise of options | 24 December 2021 | 1,350,000 | 448 |
| Issue of shares on exercise of options | 31 December 2021 | 1,666,667 | 467 |
| Cost of capital raising | | | (2,220) |
| Balance | 31 December 2021 | 331,697,521 | 88,076 |

Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

Share buy-back

There is no current on-market share buy-back.

Note 11. Contingent liabilities

Deposits under non-current assets are refundable collateral held on application of the Visa issuing licence and Currency Cloud float. The conditions in place for the deposits are relating to a) the Visa partnership; b) the Currency Cloud float; and c) Visa collateral.

Programs managed under the Novatti Visa licence requires Novatti clients to maintain 6 days float in accounts held by Novatti for the client. Where a client's business model fails, their float held by Novatti, is used to settle outstanding card payments. In the unlikely event that the client funds fall short of clearing their outstanding Visa settlements, the cash on deposit will be used for the shortfall. The Currency Cloud float enables expedient payments. Where the client does not forward the balance of the funds for cross-border payments, Novatti is at risk of the unpaid balance of that transaction.

The consolidated entity had no other contingent liabilities as at 31 December 2021 and 30 June 2021.

Note 12. Events after the reporting period

On 14 January 2022, the Group completed the acquisition of 100% of the issued share capital in ATX Fintech Holding Sdn Bhd, a leading South East Asian payments fintech, based in Malaysia. As part of the initial consideration, the Group issued 3,600,000 fully paid ordinary shares at \$0.55 per share.

The Group is still in the process of accounting for the above acquisition due to the timing of the transaction and the completion date

On 25 January 2022, the Group issued 600,000 unlisted options to employees exercisable at \$0.3262, expiring 25 January 2025.

No other matter or circumstance has arisen since 31 December 2021 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

Note 13. Earnings per share

| | Consol 31 December 2021 \$'000 | |
|---|---|------------------|
| Loss after income tax attributable to the owners of Novatti Group Limited | (9,923) | (3,119) |
| | Number | Number |
| Weighted average number of ordinary shares used in calculating basic earnings per share | 315,823,793 | 225,360,878 |
| Weighted average number of ordinary shares used in calculating diluted earnings per share | 315,823,793 | 225,360,878 |
| | Cents | Cents |
| Basic earnings per share Diluted earnings per share | (3.14) (3.14) | (1.38) (1.38) |

As at 31 December 2021, the Group has 40,506,668 unlisted options on issue. These options are considered to be non-dilutive whilst the Group is in a loss position.

Note 14. Share-based payments

Options issued under employee share option plan

A share option plan has been established by the Group and approved by shareholders at a general meeting, whereby the Group may, at the discretion of the Board, grant options over ordinary shares in the Company to certain key management personnel and staff of the Group.

The Employee Share Option Plan is designed to provide long-term incentives for Senior Management (including Directors) and staff to deliver long-term shareholder returns. Options are issued for nil consideration and are granted in accordance with performance guidelines established by the Board.

The options granted in the current financial half-year were calculated based on the Binomial model method of calculation for share-based payments.

The following Share-based payment arrangements were in existence during the current financial half-year and are supported by the table below.

Note 14. Share-based payments (continued)

Set out below are summaries of options granted under the plan:

31 December 2021

| 2021 | | | Dolongo et | | | Evnirod/ | Dalanas et |
|----------------|---------------------|----------|----------------------------|------------|-------------|------------------------|--------------------------|
| | | Exercise | Balance at the start of | | | Expired/ forfeited/ | Balance at the end of |
| Grant date | Expiry date | price | the half-year | Granted | Exercised | other | the half-year |
| Grani date | Expiry date | price | ille Hall-yeal | Granted | LACICISCU | Otriei | ine nan-year |
| 27/11/2018 | 30/11/2022 | \$0.190 | 5,333,335 | _ | (1,666,667) | _ | 3,666,668 |
| 25/11/2019 | 30/11/2023 | \$0.200 | 3,000,000 | _ | (1,000,001) | _ | 3,000,000 |
| 19/12/2019 | 19/12/2022 | \$0.200 | 4,750,000 | _ | (487,500) | _ | 4,262,500 |
| 10/07/2020 | 10/07/2023 | \$0.200 | 850,000 | _ | (107,000) | _ | 850,000 |
| 10/07/2020 | 01/03/2024 | \$0.200 | 441,667 | _ | _ | _ | 441,667 |
| 10/07/2020 | 01/03/2025 | \$0.200 | 441,667 | _ | _ | - | 441,667 |
| 10/07/2020 | 01/03/2026 | \$0.200 | 66,666 | - | - | - | 66,666 |
| 10/07/2020 | 31/12/2022 | \$0.200 | 3,200,000 | _ | _ | - | 3,200,000 |
| 26/10/2020 | 26/10/2023 | \$0.300 | 1,000,000 | - | - | - | 1,000,000 |
| 25/11/2020 | 30/11/2024 | \$0.270 | 2,500,000 | - | - | - | 2,500,000 |
| 22/12/2020 | 22/12/2023 | \$0.275 | 3,600,000 | - | (400,000) | - | 3,200,000 |
| 22/12/2020 | 14/10/2023 | \$0.300 | 2,000,000 | - | - | - | 2,000,000 |
| 05/05/2021 | 05/05/2024 | \$0.750 | 100,000 | - | - | - | 100,000 |
| 08/02/2021 | 08/02/2024 | \$0.300 | 200,000 | - | - | - | 200,000 |
| 07/04/2021 | 07/04/2024 | \$0.600 | 100,000 | - | - | - | 100,000 |
| 05/04/2021 | 05/04/2024 | \$0.300 | 300,000 | - | - | - | 300,000 |
| 31/05/2021 | 31/05/2024 | \$0.750 | 400,000 | - | - | - | 400,000 |
| 15/10/2021 | 15/10/2024 | \$0.495 | - | 1,300,000 | - | - | 1,300,000 |
| 15/10/2021 | 15/10/2024 | \$0.750 | - | 1,300,000 | - | - | 1,300,000 |
| 20/12/2021 | 30/11/2025 | \$0.450 | - | 8,500,000 | - | - | 8,500,000 |
| | | | 28,283,335 | 11,100,000 | (2,554,167) | - | 36,829,168 |
| | | | | | | | |
| Weighted aver | rage exercise price | | \$0.237 | \$0.490 | \$0.205 | \$0.000 | \$0.310 |
| 0.4.5 | | | | | | | |
| 31 December | | | | | | | |
| 2020 | | | Delever | | | – | Dalassa |
| | | | Balance at | | | Expired/ | Balance at |
| 0 | Francisco de te | Exercise | the start of | 0 | E | forfeited/ | the end of |
| Grant date | Expiry date | price | the half-year | Granted | Exercised | other | the half-year |
| 27/11/2018 | 30/11/2022 | \$0.190 | 9,000,000 | _ | _ | (3,666,667) | 5,333,333 |
| 25/11/2019 | 30/11/2023 | \$0.200 | 3,500,000 | _ | (166,667) | (333,333) | 3,000,000 |
| 19/12/2019 | 19/12/2022 | \$0.200 | 5,370,000 | _ | (20,000) | (80,000) | 5,270,000 |
| 10/07/2020 | 10/07/2023 | \$0.200 | - | 850,000 | (20,000) | (00,000) | 850,000 |
| 10/07/2020 | 01/03/2024 | \$0.200 | _ | 441,667 | _ | _ | 441,667 |
| 10/07/2020 | 01/03/2025 | \$0.200 | _ | 441,667 | _ | _ | 441,667 |
| 10/07/2020 | 01/03/2026 | \$0.200 | _ | 66,666 | _ | _ | 66,666 |
| 10/07/2020 | 31/12/2022 | \$0.200 | _ | 3,200,000 | _ | _ | 3,200,000 |
| 25/11/2020 | 30/11/2024 | \$0.270 | - | 2,500,000 | - | - | 2,500,000 |
| 22/12/2020 | 22/12/2023 | \$0.275 | - | 3,600,000 | - | - | 3,600,000 |
| 22/12/2020 | 14/10/2023 | \$0.300 | - | 2,000,000 | _ | - | 2,000,000 |
| | · | , | 17,870,000 | 13,100,000 | (186,667) | (4,080,000) | 26,703,333 |
| | | | <u> </u> | | | · · · · / | |
| Weighted aver | rage exercise price | | \$0.195 | \$0.249 | \$0.200 | \$0.191 | \$0.222 |
| rroiginou aroi | | | • | | | · · | • |

Note 14. Share-based payments (continued)

For the options granted during the current financial half-year, the valuation model inputs used to determine the fair value at the grant date, are as follows:

| Grant date | Expiry date | Share price at grant date | Exercise price | Expected volatility | Dividend yield | Risk-free interest rate | Fair value at grant date |
|--|--|--|---|--|---------------------------------|--|---|
| 15/10/2021 15/10/2021 15/10/2021 15/10/2021 15/10/2021 15/10/2021 15/10/2021 15/10/2021 20/12/2021 | 15/10/2024 15/10/2024 15/10/2024 15/10/2024 15/10/2024 15/10/2024 15/10/2024 30/11/2025 | \$0.450 \$0.450 \$0.450 \$0.450 \$0.450 \$0.450 \$0.450 \$0.275 | \$0.495 \$0.495 \$0.495 \$0.750 \$0.750 \$0.750 \$0.750 \$0.750 \$0.450 | 70.00% 70.00% 70.00% 70.00% 70.00% 70.00% 70.00% 70.00% | - - - - - - - | 0.98% 0.98% 0.98% 0.98% 0.98% 0.98% 0.98% 0.98% | \$0.197 \$0.160 \$0.110 \$0.147 \$0.123 \$0.076 \$0.125 \$0.079 \$0.128 |
| 20/12/2021 20/12/2021 20/12/2021 20/12/2021 20/12/2021 | 30/11/2025 30/11/2025 30/11/2025 30/11/2025 30/11/2025 | \$0.275 \$0.275 \$0.275 \$0.275 \$0.275 | \$0.450 \$0.450 \$0.450 \$0.450 \$0.450 | 70.00% 70.00% 70.00% 70.00% 70.00% | - - - - | 0.98% 0.98% 0.98% 0.98% 0.98% | \$0.137 \$0.146 \$0.100 \$0.074 \$0.040 |

These options have different tranches with different vesting periods.

Bonus options issued for convertible notes

On 30 March 2020 the Group issued 3,500,000 bonus options to the convertible note holders. These options were valued using the Binomial model method of calculation for share-based payments.

Set out below are summaries of bonus options granted to convertible note holders:

| 31 December 2021 Grant date | Expiry date | Exercise price | Balance at the start of the half-year | Granted | Exercised | Expired/ forfeited/ other | Balance at the end of the half-year |
|-----------------------------------|--------------------------|--------------------|---|---------|-----------|---------------------------------|---|
| Grant date | Expiry date | prioc | the han year | Oranica | Excroised | Otrici | the han year |
| 15/11/2019 18/02/2020 | 30/10/2022 30/10/2022 | \$0.250 \$0.250 | 1,475,000 1,112,500 | - | (10,000) | - | 1,465,000 1,112,500 |
| | | | 2,587,500 | | (10,000) | | 2,577,500 |
| 31 December 2020 | | Exercise | Balance at the start of | | | Expired/ forfeited/ | Balance at the end of |
| Grant date | Expiry date | price | the half-year | Granted | Exercised | other | the half-year |
| 15/11/2019 | 30/10/2022 | \$0.250 | 2,275,000 | - | (175,000) | - | 2,100,000 |
| 18/02/2020 | 30/10/2022 | \$0.250 | 1,225,000 | | <u>-</u> | - | 1,225,000 |
| | | | 3,500,000 | _ | (175,000) | _ | 3,325,000 |

Options issued to consultants

On 15 September 2020 and 1 October 2021, the Group issued 7,000,000 and 1,100,000 unquoted options to consultants in lieu of investor relation service fees. These options were valued using Black-Scholes valuation model.

Set out below are summaries of options granted to consultants:

Note 14. Share-based payments (continued)

| 31 December 2021 | | Exercise | Balance at the start of | | | Expired/ forfeited/ | Balance at the end of |
|--|--|--|--------------------------|-------------------------------|---------------------------------|------------------------|-------------------------------|
| Grant date | Expiry date | price | the half-year | Granted | Exercised | other | the half-year |
| 15/09/2020 01/10/2021 01/10/2021 01/10/2021 | 31/12/2021 30/06/2022 31/12/2022 31/12/2023 | \$0.250 \$0.300 \$0.600 \$0.660 | 5,200,000 - - - | 500,000 100,000 500,000 | (5,200,000) - - - - | - - - - | 500,000 100,000 500,000 |
| | | | 5,200,000 | 1,100,000 | (5,200,000) | - | 1,100,000 |
| 31 December 2020 | | Exercise | Balance at the start of | | | Expired/ forfeited/ | Balance at the end of |
| Grant date | Expiry date | price | the half-year | Granted | Exercised | other | the half-year |
| 15/09/2020 | 31/12/2021 | \$0.250 | 7,000,000 | | | - | 7,000,000 |
| | | | 7,000,000 | | | - | 7,000,000 |

For the options granted during the current financial half-year, the valuation model inputs used to determine the fair value at the grant date, are as follows:

| Grant date | Expiry date | Share price at grant date | Exercise price | Expected volatility | Dividend yield | Risk-free interest rate | Fair value at grant date |
|------------|-------------|---------------------------|----------------|---------------------|-------------------|-------------------------|-----------------------------|
| 01/10/2021 | 30/06/2022 | \$0.430 | \$0.300 | 70.00% | - | 0.98% | \$0.167 |
| 01/10/2021 | 31/12/2022 | \$0.430 | \$0.600 | 70.00% | - | 0.98% | \$0.086 |
| 01/10/2021 | 31/12/2023 | \$0.430 | \$0.660 | 70.00% | - | 0.98% | \$0.122 |

Novatti Group Limited Directors' declaration 31 December 2021

In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the consolidated entity's financial position as at 31 December 2021 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the Corporations Act 2001.

On behalf of the directors

I for low title

Peter Pawlowitsch

Chairman

28 February 2022



Novatti Group Limited

Independent auditor's review report

Report on the Review of the Half-Year Financial Report

Conclusion

We have reviewed the accompanying half-year financial report of Novatti Group Limited (the Company) and the entities it controlled at the half-year's end or from time to time during the half year (together, the consolidated entity), which comprises the consolidated statement of financial position as at 31 December 2021, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Novatti Group Limited is not in accordance with the Corporations Act 2001 including:

- a) giving a true and fair view of the consolidated entity's financial position as at 31
 December 2021 and of its performance for the half year ended on that date; and
- complying with Australian Accounting Standard 134 Interim Financial Reporting and the Corporations Regulations 2001.

Basis for Conclusion

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity. Our responsibilities are further described in the Auditor's Responsibilities for the Review of the Financial Report section of our report. We are independent of the Company in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

Responsibility of Management for the Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

ACCOUNTANTS & ADVISORS

Level 20, 181 William Street Melbourne VIC 3000 Telephone: +61 3 9824 8555 williambuck.com





Auditor's Responsibilities for the Review of the Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Company's financial position as at 31 December 2021 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

William Buck William Buck Audit (Vic) Pty Ltd ABN 59 116 151 136

N. S. Benbow Director

Melbourne, 28th February 2022