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How International Payment Services Validated Their PCI Solutions

Never have a false sense of security.™

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Background

As specialists in domestic and international PCI and P2PE accredited payment solutions, International Payment Services (IPS) takes their security and compliance very seriously. Sales Director at IPS, Delia Pedersoli, partnered with SecurityMetrics for two PCI audits and two P2PE audits, and previously for six PCI and two P2PE audits at European Payment Services (EPS).

"In addition to all the help they already provide, SecurityMetrics employees volunteer to help us through conversations with potential customers and presentations at conferences to explain how our P2PE solution reduces overall PCI scope. I trust the team at SecurityMetrics as my go to experts for all things PCI and P2PE."

Delia Pedersoli
Director of IPS

Challenges You Faced With PCI Compliance

- We have had a number of issues working with our hardware manufactures, Key Injection Facilities (KIF), the Point Implementation Manual (POI), and P2PE apps.

- We were unsure of challenges validating a P2PE solution, as it was not only our first time, but also so new in the industry.

- We did not know where to start developing policies and procedures for our P2PE solution.

Resolving Challenges With SecurityMetrics

- Realizing we have goals and deadlines, the QSAs make themselves available to answer questions, which is one of the reasons I keep selecting them for audits.

- The QSA team has been more than patient in helping us understand the requirements, develop policies and procedures for our staff, and work with the PCI Council to get our solution listed.

- Because PCI is always changing and P2PE is so new, education of all parties has been crucial. The SecurityMetrics team has been very helpful in this regard.

- SecurityMetrics employees volunteer to help us through conversations with potential customers and presentations at conferences to explain how our P2PE solution reduces overall PCI scope.
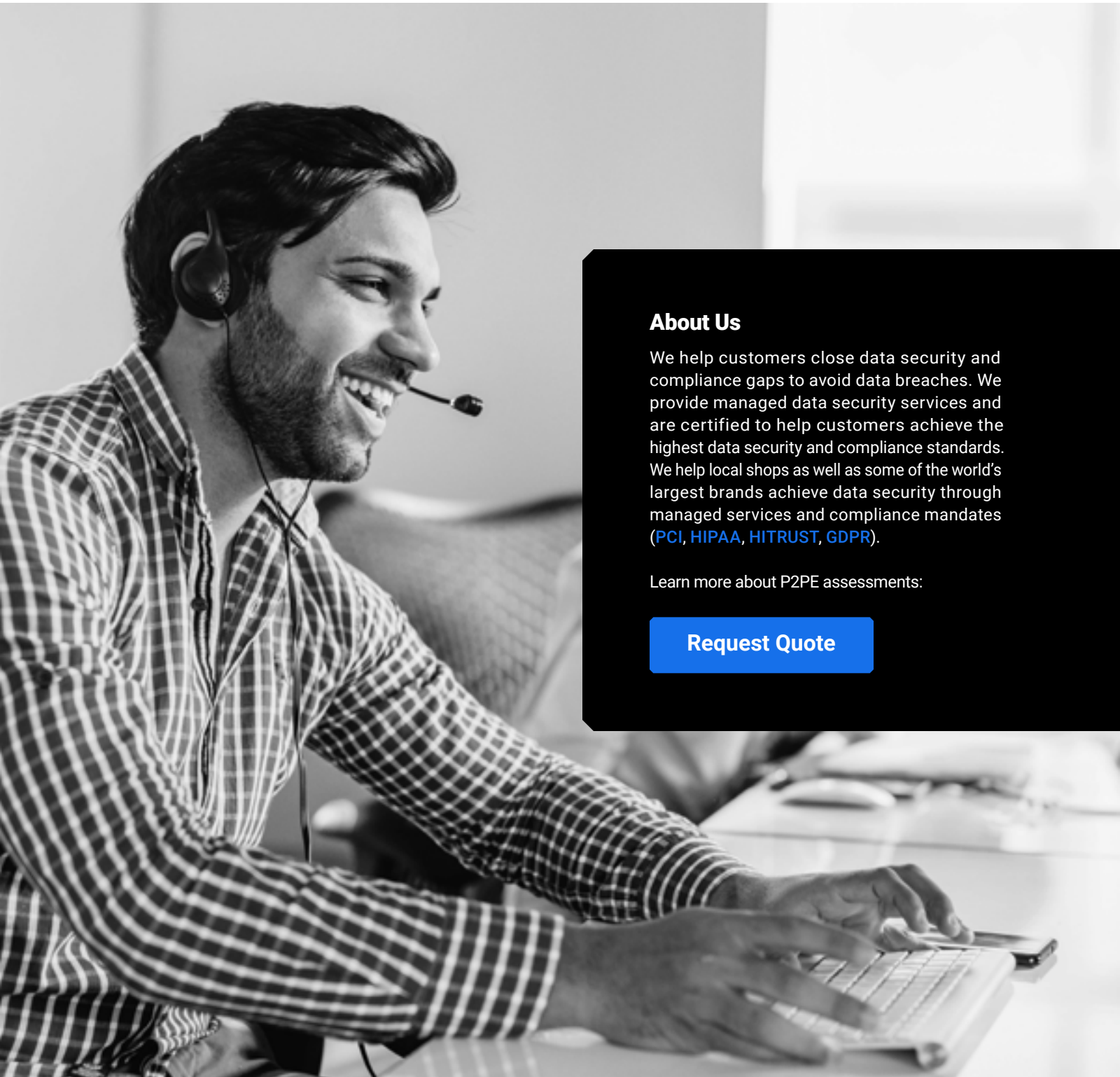
Goals Achieved Working With SecurityMetrics

- While at EPS, SecurityMetrics conducted the world's first successful P2PE audit. That audit set a pace for other P2PE audits I oversaw.

- Successfully listed multiple solutions with the PCI council.

- SecurityMetrics helped us understand requirements, process, gaps, and how to resolve issues that were discovered.

- Found a lasting partner and expert in PCI, P2PE, and data security.

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About Us

We help customers close data security and compliance gaps to avoid data breaches. We provide managed data security services and are certified to help customers achieve the highest data security and compliance standards. We help local shops as well as some of the world's largest brands achieve data security through managed services and compliance mandates (**PCI**, **HIPAA**, **HITRUST**, **GDPR**).

Learn more about P2PE assessments:

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