

Job Description:

FPS Talent Agent - CIS Region
Contract, Remote

We are seeking someone with thorough expertise in gaming and esports to recruit, represent & manage top tier esports players, streamers & content creators in the CIS region. The ideal candidate will have a deep understanding of the esports ecosystem across different titles, highly developed negotiation skills and, most importantly, a passion for talent development.

Responsibilities:

- Scout & recruit top-tier talent across the most popular esports titles in the region, with primary focus on Counter-Strike 2 & Valorant;
- Provide clients with a day-to-day support, utilizing provided resources and own expertise;
- Source, structure, negotiate & close deals for clients, both in the context of professional play as well as commercial opportunities;
- Stay informed about the market moves, trends and developments;
- Establish, develop & nurture relationships with clients, esports organizations, partners & brands;
- Work closely with the rest of the talent division to help drive opportunities

Requirements:

- Ideally, at least 3-5 years of prior professional experience in the esports, sports or entertainment industry;
- Native level of Russian & proficient English, any other local language is a plus;
- Excellent knowledge of the local markets with an already established network across the key areas;
- Proven track record in leading high-profile negotiation, sales and marketing;
- Strong communication skills;
- Outstanding work ethic, attention to detail & ability to handle confidential information;
- A team player with client-first approach, striving to make a positive impact;
- A degree in a related field (Sports management, Marketing, Sales, Finance, Legal) is a plus;

Benefits:

- Fully remote position - work from anywhere!
- Competitive compensation package
- Access to our global network & know-how
- Ability to make impact across different areas of the company
- Support in key areas, whether it's legal, marketing, finance - our resources are at your disposal

To apply, please send your resume & cover letter in **English** to jobs@dayzero.gg