

Negative Experience



Negate bad experiences that stop you from advancing



It's true that not every cloud deployment meets expectations. Whether your organization had high hopes for benefits such as boosted performance, agility and savings that just haven't come to fruition, or a data breach has left a bad taste, it's understandable that you may be cautious about future decisions around the cloud.

It's easy to say that diligent planning can put a stop to delayed outcomes. But the reality is that it's not always that simple. Without the right skills or experience in cloud technologies and architecture, you're always going to be on the back foot for implementation and troubleshooting.

Maybe you've been stung by moving large databases all at once and had to deal with data loss and downtime. Or perhaps this approach has ended with a rigid environment that looks a lot like the on-premises one you've just left.

You're not alone in this case; Gartner has estimated that at least **83% of migrations either fail or exceed their budgets and timelines**¹. Beyond the obvious financial implications for a business if this happens, enterprises also run the risk of data loss, unnecessary service disruption, and confusion over correct process. Indeed, **McKinsey** has crunched the numbers and found that, organizations globally spend over \$100 billion more on their cloud migrations than their initial cost projections suggested². That's a lot of money being left on the table.

Once you've migrated to the cloud, if you don't have the tools and measures in place to protect against sensitive data loss and compliance risks, you're facing potentially serious consequences.

However, it doesn't have to be this way. Relying on partners with a wealth of experience can help you make the move from cloud caution to cloud confidence.

¹ Top Cloud Migration Challenges and How to Face Them, DataCenter Knowledge, 2023

² Cloud-migration opportunity: Business value grows, but missteps abound, McKinsey & Company, 2021

Get guaranteed outcomes with CloudCatalyst

Together we've successfully migrated thousands of customer workloads – from the straightforward to the sprawling.

So it's fair to say we know more than a thing or two about how to mitigate risk and make sure your organization doesn't suffer from disruption.

Take, for example, our step-by-step approach that breaks down the migration into small, manageable phases. Not only does this ensure you have a smooth transition by reducing the risk of downtime, but it also gives you the greatest results by targeting key pain points head on.

Then there's our robust security measures. Your sensitive data is kept under lock and key with everything

from encryption to access control and compliance frameworks, and your organization can build resilience to threats with effective backup and disaster recovery. No nasty surprises, and no need to hold back from the cloud.

Once you've kickstarted the journey to the cloud with us? The world is your oyster. Our dedicated team guide you through, taking complexity off your hands and helping you take advantage of DevOps practices. All of this means that you can minimize the impact of any previous negative experiences and move forward with uninterrupted cloud benefits.



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