

clix

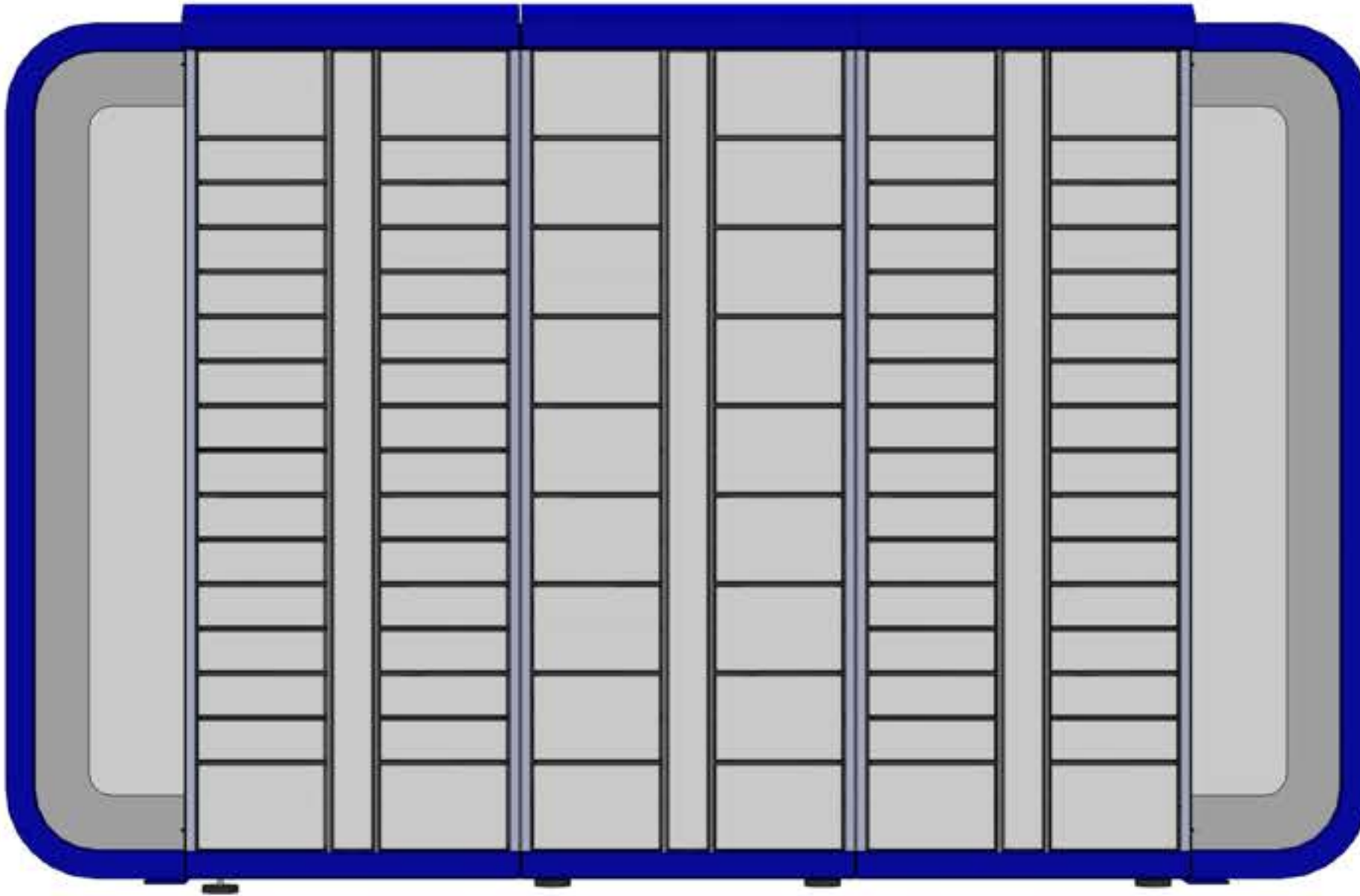
ROI

Framework

Presented By

 **clix**

Based on a Standard Unit



A standard 82-door Clix unit creates 24/7 medication access, increasing availability from **45 staffed hours/week to 168 collection hours/week** – a **3.7x increase in access** without extending pharmacy opening hours.

Summary Stats

Metric	Estimate
Locker capacity	82 simultaneous collections
Weekly access vs 9am–6pm, Mon–Fri	168 hrs vs 45 hrs
Access uplift	+123 hrs/week
Theoretical door-hours/week	13,776
Missed collections reduced	1,300/month to max 50/month
Reduction in missed collections	96% reduction
Additional successful collections	1,250/month
Net value at £0.89/prescription	£1,112/month / £13,350/year
SAF equivalent at £1.52/item	£1,900/month / £22,800/year

Core Value Metrics

Without extending staffed opening hours



Staff Capacity Released

Without extending staffed opening hours

Average pharmacist salary assumption:
£58,500 per year

Indicative hourly equivalent:
£30 per hour

If each locker collection saves:
2–3 minutes of staff time

Then 1,250 collections per month releases:
42–63 staff hours per month

Estimated monthly capacity value:
£1,250–£1,875

Estimated annual capacity value:
£15,000–£22,500

Combined Indicative Value

Retained prescription value:
£13,350 per year

Released staff capacity:
£15,000–£22,500 per year

Total indicative annual value:
£28,350–£35,850 per year



ROI Framework

Break-Even Model

Conservative model based only on £0.89 net prescription value

Monthly Cost <i>Cost of 82-door unit - exc VAT</i>	Collections Required	Per Locker
Capex: £6,175.70	6,938	109
Opex: £1,403.84	1,577	19
Total: £7,579.54	8,516	128

Realistic Value Model

Prescription value + staff capacity

£1.89–£2.39
Estimated value per locker collection

this includes

£0.89 prescription value



£1.00–£1.50 staff capacity value

Using an avg pharmacist salary of £58,500, the implied base hourly cost is roughly £30/hour. If lockers remove only 2–3 minutes of counter/admin time

Rough estimation of the break even point.
Assuming 100% capacity / 7 days per week.

CAPEX break-even	OPEX break-even	Total break-even
2,505	597	3,093
5 weeks	1 week	6 weeks

Additional Benefits

Conservative model based only on £0.89 net prescription value

NHS Waste Context

£300 million per year

Clix supports better prescription management through:

- Collection reminders
- Missed collection monitoring
- Audit trails
- Usage reporting
- Prescription flow visibility
- Reduced manual chasing

Patient Access Benefits

168 collection hours per week

Patient benefits:

- Collect before or after work
- Collect at weekends
- Avoid pharmacy queues
- Ease of access of social carers
- No extended pharmacy opening hours required

Pharmacy Benefits

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Clix helps pharmacies to:

- Reduce missed collections
- Release staff time
- Improve collection visibility
- Reduce counter pressure
- Improve patient access
- Support out-of-hours collection
- Improve reporting and auditability
- Reduce manual follow-up



ROI Framework

How Pharmacies can Fund Clix Deployments

Operational Efficiency Budget

Funded where the locker reduces counter pressure, missed collections, manual chasing and staff workload.

Pharmacy Transformation / Service Improvement Budget

Used where the project supports better patient access, digital collection pathways and improved prescription flow.

Capital Expenditure / Estates Budget

Suitable where the locker is treated as site infrastructure, particularly for hospitals, outpatient pharmacies and larger pharmacy groups.

OPEX / Monthly Service Model

A lower upfront-cost option where the project is funded as an ongoing operational service rather than a one-off capital purchase.

Innovation / Digital Health Funding

Relevant where the locker supports digital pharmacy, patient access, automation, reporting or NHS service improvement objectives.

Multi-Site Rollout Funding and Savings

For larger groups, funding may be justified through a network model, spreading cost and value across multiple locations.



ROI Framework

Disclaimer

All figures are indicative estimates only.

Actual ROI depends on:

Prescription Volume

Pharmacy Workflow

Locker Utilisation

Patient Adoption

Staff Costs

Contract Costs

Missed Collection Rates

Local Operating Model

This framework should be used as a guide and figures adjusted per site using real pharmacy data.

Thank you



ROI Framework for Pharmacy

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