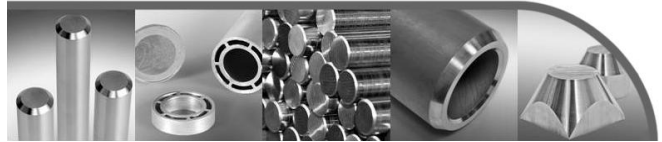


Quotation



No. 0906-22



Second-hand tube drawing machine, type GKZ 080/01-10



Bültmann GmbH

Hönnestraße 31

58809 Neuenrade

Telefon: +49 23 94 18-0

Internet: www.bueltmann.com

Telefax: +49 23 94 18 171

E-Mail: info@bueltmann.com





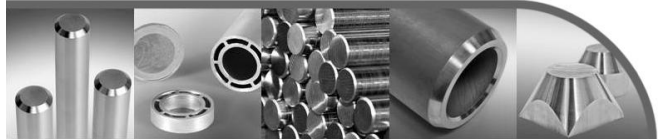
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Person to contact: Andreas Zimball
Phone: +49 23 94 18 253
E-Mail: az@bueltmann.com





Bültmann GmbH· Hönnestraße 31· 58809 Neuenrade



30.06.2025

Our quotation no. 0906-22 covering a Second-hand tube drawing machine, type GKZ 080/01-10

Dear Sir,

As requested, we are quoting today subject to confirmation and based on our General Terms and Conditions of Delivery attached:

One (1) Second-hand tube drawing machine, type GKZ 080/01-10, for the drawing of tubes and profiles, completely equipped with pneumatic, hydraulic and electrical equipment.

We hope that this offer meets your requirements. It might be interesting for you to know, that the different equipment delivered by us stands the strain of hard two- and three-shift operating in renowned enterprises.

If you have any queries please do not hesitate to contact us. We hold ourselves available for any further information you might require and are gladly prepared to continue our cooperation in the future.

Sincerely yours,

BÜLTMANN GmbH

ppa.
Andreas Zimball

1 Technical part

1.1 Material data

Starting material	round tubes, profiles
Material	welded steel tubes, according to EN 10305-2
Strength of material	max. 800 N/mm ²
<u>Starting dimensions:</u>	
Length	min. 3.000 mm max. 8.000 mm
Diameter	min. 4 mm max. 40 mm
Wall thickness	min. 0,4 mm max. 3 mm
<u>Finished dimensions:</u>	
Length	min. 3.500 mm max. 10.000 mm
Diameter	min. 4 mm max. 38 mm
Height of finished profile	max. 60 mm

1.2 Machine data

Year of construction 1995

Drawing type single draw

Drawing modes:

Tube sinking = round draw (without Rundzug (without mandrel)

Drawing with mandrel (internal mandrel)

Drawing with mandrel with preforming

Drawing range from 3 to 10 mm:

Charging of tube bundles onto prebench plane 1

Drawing mode: tube sinking

The tube is pushed manually into the drawing die.

Drawing range from 6 to 10 mm:

Charging of tube bundles onto the charging system

Automatic separation

Drawing mode: with mandrel

The tube must be pushed manually onto the mandrel.

Drawing range from 10 to 40 mm:

Charging of tube bundles onto the charging system

Automatic separation

Drawing mode: with mandrel

Automatic pushing of tubes onto the mandrel by pinch rolls and pusher.

Drawing force max. 80 kN
for a short time max. 120 kN
(max. 3 seconds when starting the draw)

Drawing speed 80 kN = 0 – 60 m/min.
60 kN = 60 – 80 m/min.

Return speed of drawing carriage	0 – 120 m/min., optimized
Drive	electronically controlled via reduction gears and chains
Drive capacity	approx. 100 kW DC motor
Max. acceleration from 0 to 80 m/min.	2 seconds
Tool seat	until drawing die 360 x 300 mm
Auxiliary hydraulics	approx. 10 kW
Changeover times when drawing a new dimension	< 10 minutes
Cycle time example at 6 m drawing length Reference tube 25 x 2 mm	approx. 15 seconds

The automatic positioning of rectangular profiles takes place parallel to the drawing process and, with a minimum length of 6 m, has no influence on the cycle time.

The next tube is already fixed in the feeder during the drawing process.

The mentioned performance data can be achieved provided that the qualification of the operators, the material quality, the tools, the lubricants, staff and the energy supply allow this.

1.3 Scope of supply

- 1.3.1 Charging system
- 1.3.2 Separation system
- 1.3.3 Mandrel inserting table with pusher and feeder
- 1.3.4 Lifting prebench with feed
- 1.3.5 Drawing carriage with controlled gripper opening
- 1.3.6 Brake for drawn tubes
- 1.3.7 Drawing drive
- 1.3.8 Die stand with hydraulic die adjustment, outside tube lubrication and mist extraction
- 1.3.9 Drawing bed
- 1.3.10 Tilttable table
- 1.3.11 Low noise stationary discharge cradle
- 1.3.12 Double cradle
- 1.3.13 Hydraulic equipment
- 1.3.14 Electric equipment (Siemens S5)
(can be updated upon request at an extra)

1.4 Photos





2 Commercial part

2.1 Prices

2.1.1	Second-hand tube drawing machine, type GKZ 080/01-10, as per scope of supply item 1.3	EUR	160.000,00
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2.1.2	Supervision of installation, commissioning and training of the staff will be carried out on a T&M basis and will be invoiced according to our Service Rates.	approx. 10% of order volume
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(The training of the staff is carried out in national language.
The translator will be provided by the customer.)

In order to ensure the availability of the equipment, we recommend the stocking of spare parts. As to our experience a spare parts pack for about 3 - 5% of the machine price is necessary for a trouble-free operation period after start-up.

2.2 Commercial conditions

2.2.1 Terms of Delivery

FCA Location of installation as per INCOTERMS 2020, including packing

2.2.2 Payment conditions

50 % down payment at the time of acknowledgement of order

50 % payment upon notice of shipment of equipment

The prices mentioned are net, without cash discount.

Payable: 30 days upon receipt of invoice

2.2.3 Warranty

Upon request at an extra

2.2.4 Delivery time

from stock at short notice

2.2.5 Confidentiality

This quote or parts of this quote shall remain confidential and may not be copied or used for any other purposes unless Bültmann has given his consent. In case of breach Bültmann shall claim for indemnity. We reserve all right for our patents, registered designs and design patents.

Please refer to standard ISO 16016.

All documents, e.g. drawings, sketches, calculations and the like, whether in form of hard copy or electronically produced, which we are transmitting to the buyer in connection with the purchase of our equipment, have been established specially for the purpose of the respective business and remain our sole property. These documents may be used exclusively in connection with the concluded purchase order and for the respective project. Copying and/or re-use of the documents for other purposes than the actual project is expressly prohibited and may result in claims for damages.

3 General terms and conditions / Equipment standards

3.1 Documentation

Documentation as available.

We reserve the copyright basing on ISO 16016 for the documentation, including the corresponding Know-how given by these papers. This documentation is part of the delivery and therefore the property of Bültmann. It shall not be given to a third party or used for other purposes.

Bültmann

3.2 Installation and commissioning conditions

Customer's provisions

- Project Manager (contact person)
- Electrical power supply for PC, Internet connection, printer
- Overhead crane and/or mobile crane with driver
- Power supply for scope of delivery
- Pneumatic/air supply for scope of delivery
- Hydraulic supply, if required, for scope of delivery
- Clean swept foundations according to Bültmann's foundation plan
- Sufficient access to erection site especially for vehicles and trucks
- In case of supervision – disposal of personnel and tooling according to Bültmann's specification
- Sufficient tubes / bars / profiles for commissioning, test run and production ramp-up
- Closed, tempered, lighted hall with intermediate storage capacity
- Staff rooms, sanitary facilities
- Data line internet connection and telelink
- Safeguarding of the site according to local rules and standards and against unauthorized trespass

3.3 Terms for service and erection work

valid from January 1, 2025

In the case of external assembly work carried out basing on an order of our customers we charge at the following rates:

A) Erection personal

We charge per working hour for

1.	Field assembler	EUR	85,00
2.	Head field assembler	EUR	96,00
3.	Supervisor	EUR	120,00
4.	System / application specialist	EUR	139,50
5.	Process / commissioning engineers	EUR	154,00

B) Overtime in excess of the normal hours worked in our own works, as well as night, Sunday and holiday working will be invoiced separately in accordance with the extras laid down in the current tariff agreement.

The **normal working time** - at present 35 hours per week - and is spread over from Monday to Friday. Working hours on Saturdays count as overtime.

For overtime, night work, Sunday and holiday work, the previously stated rates are increased by the following extras:

a)	the first two overtime hours each day	+ 25 %
	each further hour overtime	+ 50 %
b)	nights and Sunday work	+ 70 %
c)	work on legal holidays for which wages are payable in so far as they fall on a Saturday or Sunday	+ 100 %
d)	work on public holidays for which wages are payable in so far as they fall on a normal working day	+ 150 %

For travelling only 70 % of the working hour rate will be billed without any extras.

Our charges include for the normally used erection and measuring tools. If specially high grade measuring equipment has to be used a special charge is made.

C) In addition, we charge:

- Travel expenses:
For using public means of transport we charge the actually occurred cost.
If a car or van is used EUR 1,00 / km
Van with trailer and delivery van EUR 1,20 / km
- Telephone expenses, costs for transport of luggage, etc.
- Allowances per day (daily and overnight expenses) as follows:

If the really paid **fees for hotel accommodation** exceed the fiscal lump sums, the overnight costs will be charged according to the furnished evidence.

The rates are net and exclude value added tax.

We draw attention also to our General Conditions as well as payment terms.

3.4 General terms and conditions of delivery

1. General

These General Conditions of Delivery shall govern any sale of goods or supplies between Bültmann and its international customer, unless the parties have agreed otherwise in writing. They also apply to future contracts, deliveries, proposals and other supplies, even if they are not expressly agreed again in the individual case. These conditions are considered to be agreed at the latest on acceptance of the goods or supplies. Conditions of the customer do not obligate Bültmann even if they are not expressly contradicted again after receipt.

1.1 Proposals require confirmation by Bültmann.

1.2 Technical data, including details of weight, performance, properties, operating costs, etc., are only approximate, unless they are expressly described as final and binding in a contract.

Bültmann reserves the proprietary rights and copyrights to proposals, drawings and other technical information; they may not be made accessible to third parties.

1.3 Bültmann has the right to make partial deliveries or undertake partial performance.

2. Delivery scope

2.1 Only the written order confirmation by Bültmann is decisive for the delivery scope.

2.2 The delivery item is constructed in accordance with the German DIN, VDO standards and European regulations in force at the time of order placement.

2.3 If it is agreed that deliveries or performance are subject to standard terms and conditions such as Ex-Works, FOB, CIF, etc., then these shall be understood in accordance with the INCOTERMS 2010 of the International Chamber of Commerce, Paris.

2.4 Packaging material is not accepted back.

3. Price and payment

3.1 Unless specifically agreed otherwise, prices are Ex-Works Bültmann, excluding packaging, freight and related costs and excluding assembly. If applicable, VAT at the statutory rate is added to the prices.

3.2 All taxes, fees, customs duties or other charges arising or levied outside Germany shall be borne by the customer or must be refunded to Bültmann if they are charged to Bültmann.

3.3 Payments without deduction must be made exclusively net to the bank account of Bültmann at the due dates agreed in the contract.

3.4 The customer is not entitled to net or withhold due payments, unless the customer's claims are not contested by Bültmann or are lawfully established.

3.5 Unless agreed otherwise, payments must be made net within 8 days as from invoice receipt.

3.6 If the customer does not observe the conditions of payment or if his business circumstances worsen significantly or if he discontinues payments, Bültmann is entitled to refuse performance, to make further deliveries dependent on prepayments or receipt of security for payment, or to assert claims for compensation of losses on the grounds of non-performance or to withdraw from the contract. A liability of Bültmann to the customer for consequential losses caused by this is excluded.

If in the aforesaid cases, Bültmann nevertheless makes delivery at its own discretion, Bültmann is entitled to invoice separately the extra costs caused by these circumstances such as, e.g. air freight costs, acceleration measures by way of special shifts, standstill times of its personnel or manufacturing.

3.7 If the customer is in default with payment, all open accounts are immediately due for payment, even those that are not yet mature or for which a respite was granted. Payments will invariably be used to settle the oldest due debt in the order of priority costs, interest and main claim.

3.8 If the customer withdraws from the contract unjustifiably, then he is obligated to pay 30 percent of the gross purchase price as a lump sum compensation for loss, unless he can prove that losses were not incurred or the losses incurred were significantly less. Bültmann expressly reserves the right to assert higher losses correspondingly evidenced.

4. Reserve of proprietary rights

The title of goods shall remain with Bültmann until full and final payment has been made of all amounts due to Bültmann under the contract or in connection therewith. Customer must not encumber or cause to be encumbered the goods. Upon request customer shall provide Bültmann with evidence that no liens or other encumbrances exist on the property."

5. Delivery time

- 5.1 The delivery period begins when the customer receives the order confirmation and when Bültmann receives the agreed down payment, on condition that Bültmann has received all information, including licenses and authorisations to be provided by the customer.
- 5.2 The delivery time is considered as complied with if the customer was notified at the point in time of delivery that the goods are ready for shipment.
- 5.3 The delivery time prolongs appropriately in the case of strikes, lockouts or all other unforeseen circumstances beyond Bültmann's control, inasmuch as such circumstances have significant effects on delivery time of the goods.
- 5.4 Delivery is subject to correct and prompt delivery of Bültmann's sub-suppliers to Bültmann itself.
- 5.5 If the customer incurs losses due to a delay attributable to the fault of Bültmann, then Bültmann is liable only to the consequences of section 7 of these General Terms and Conditions of Delivery. Furthermore, in cases of simple negligence, a liquidated damage at a flat rate of 0.5 percent per full week of delay shall apply, but not more than a maximum of 5 percent of the value of that part of the delivery that cannot be used as a result of the delay.

6. Claims due to defects

- 6.1 Claims of the customer due to defects presuppose that the customer has immediately inspected and checked the conformity of the purchase goods with the contractual stipulations upon passing of the risk. Notwithstanding these contractual inspection and complaint duties, defects recognisable in a reasonable control of the goods must be complained to Bültmann in writing latest within 14 days following its discovery
- 6.2 If there is a defect in the purchase object upon passing of the risk, due to reasons attributable to Bültmann, Bültmann is entitled at its own discretion to subsequent fulfilment in the form of repair or delivery of a new item free of defects. In the case of replacement, Bültmann is obligated to bear all expenses necessary to remedy the defect, especially transport, travel, labour and materials costs, unless these are increased because the purchased object has been brought to a place other than the place of fulfilment.
- 6.3 If the subsequent fulfilment fails, the customer is only entitled to claim compensation for losses or damages pursuant to section 7 of these General Terms and Conditions of Delivery.
- 6.4 Warranty is not granted by Bültmann in the following cases:
- Unsuitable or improper use of the goods
 - Defective erection or operation by the customer or a third party
 - Normal wear and tear
 - Defective or negligent treatment of the goods
 - Maintenance contrary to Bültmann's maintenance instructions
 - Unsuitable operating media
 - Unsuitable or defective civil construction or foundation soil
 - Chemical, electro-chemical or electrical circumstances (as far as they are not attributable to Bültmann)

7. Liability

- 7.1 Bültmann is liable for compensation of losses or damages exclusively pursuant to the following provisions:
- 7.2 Bültmann is liable pursuant to the statutory provisions inasmuch as the customer asserts loss or damage compensation claims founded in wilful conduct or gross negligence, including wilful conduct or gross negligence of representatives or vicarious agents of Bültmann.
- 7.3 Under no circumstances Bültmann shall be held liable for consequential or incidental damages or losses, whatsoever, like loss of product, production or profit.
- 7.4 In any case, Bültmanns maximum liability out of or in connection with the contract shall not exceed 10 (ten) percent of the contract value.
- 7.3 Liability for culpable injury to life, body or health remains unaffected; this applies also for mandatory liability pursuant to the applicable Product Liability Act

8. Statutory limitation

- 8.1 The period of limitation for claims due to defects is 12 months as from the date of acceptance of the goods , in the maximum, however, 18 months from the date of delivery, whatever is earlier.

9. Applicable law/Place of jurisdiction/Place of fulfilment/Miscellaneous

- 9.1 Any dispute, controversy or claim arising out of or in relation to the contract, including the validity, invalidity, breach or termination thereof, shall be resolved by Arbitration in accordance with the Swiss Rules of International Arbitration of the Swiss Chambers of Commerce in force on the date when the Notice of Arbitration is submitted in accordance with said Rules. The seat of Arbitration shall be Basle/Switzerland.

However, Bültmann is also entitled to bring a suit against the customer at its general place of jurisdiction.

The Arbitration Proceeding shall be held in English.

- 9.2 The material laws of Switzerland including the Convention on the International Sale of Goods (CISG) shall apply
- 9.3 Should individual foregoing provisions be or become null and void, this shall not affect the validity of the other provisions. The null and void provisions shall be replaced by provisions approximating as closely as possible to the economic purpose of the contract with consideration given to the bilateral interests.
- 9.4 All earlier General Terms and Conditions of Business of Bültmann are hereby revoked.

Caution pursuant to Art. 33 BDSG (German Data Protection Act): Data of the customer will be electronically processed.