



Avanto

Moving the Industry Forward in Process and Technology.
Seamlessly Connecting Dealers, Reps, Installers & Manufacturers



Frustrated by Delays & Manual Processes?
Transform Your Workflow with Avanto!

About us

Avanto leverages AI, automation, and deep industry expertise to orchestrate intelligent workflows that connect manufacturers, dealers, designers, and installers — enabling the entire commercial ecosystem to operate with clarity, precision, and speed from design to cash.

Our Mission

To revolutionize the manufacturer and dealership ecosystem by leveraging AI, automation, data-driven insights, and seamless system integration. We reduce operational complexities and boost productivity, enabling businesses to focus on what matters most, growth and innovation.

We specialize in

- Operational Services
- Expansion Services
- Strata Solutions

Ecosystem Specific Solutions *Solutions Tailored for your Business*



Manufacturers



Dealerships



Manufacturer
Rep. Groups



Installers



Corporate
Real Estate



Global
organization

200+
Team members

8
Years of experience

Our services

Comprehensive Solutions for Efficiency, Precision, Productivity.



The People That Make It Work

Avanto brings together industry knowledge, human expertise, and relationships that help your company simplify operations and grow smarter.

The Intelligence Layer

Strata is an AI-driven knowledge based and system of action for the commercial interiors industry. It turns disconnected data, workflows, and decisions into coordinated action.

How We Work

System Aligned

Fit into existing processes and tools



Embedded Team

Work alongside your people seamlessly

Performance Focus

Accuracy, speed, and clear accountability



Operational Services

Sales Enablement & Support

- Order entry, processing
- Acknowledgments
- Quoting, and warranty tracking
- Purchase orders and proforma management
- Order tracking and customer status reporting
- Vendor management
- Remote warehouse receiving
- Order management

Financial Operations

- AP/AR management
- Bookkeeping and Month-end Closing
- Payroll processing
- WIP Analysis
- Cash Flow Management and Forecasting
- Budgets and Financial Reporting



Expansion Services

C-Suite Financial Services

- Fractional CFO, Controller, and financial governance
- Dealer acquisition/divestiture, geographic expansion, and succession planning
- Manufacturer-dealer relationship alignment

AI-Readiness Assessments

- Determine where AI will actually deliver ROI
- Identify data, process, and system gaps before investment
- Prioritize AI use cases by value and risk
- Deliver a clear roadmap and pilot plan

Transformation Enablement

- Change management and leadership alignment
- KPI & performance framework design
- Innovation roadmaps built on Strata intelligence

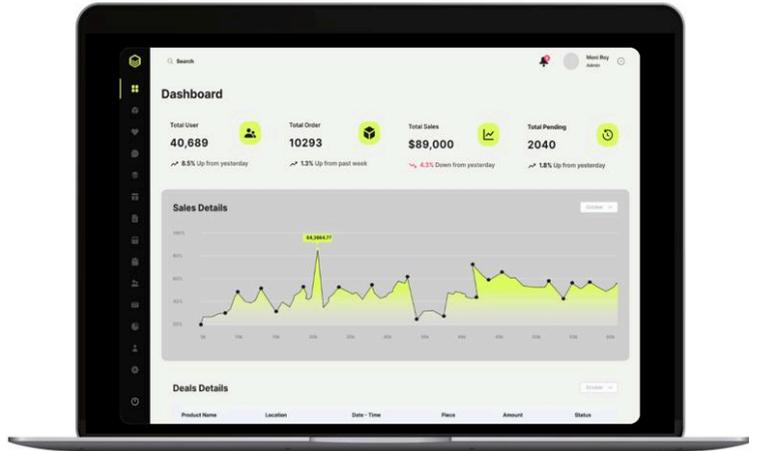
Advisory & Consulting

- ERP process improvement and optimization
- System configuration and digital transformation strategy



Our System

STRATA is a system of action and a knowledge base that keeps operations aligned from request to completion, connecting people, systems, and vendors.



- Takes work out of emails, spreadsheets, and follow-ups
- Connects sales, operations, vendors, and installers in one single flow
- Checks orders, pricing, inventory, and changes
- Flags issues early and assigns clear ownership
- Shows real status — not “we’ll check and get back to you”

How Strata Is Used

Strata integrates with your existing infrastructure to enable fast implementation and immediate value.



CONNECT

- Integrate with your existing systems
- Pull orders, acknowledgments, shipments into one view
- No rip-and-replace



UNIFY

- Replace email chaos and spreadsheet tracking with structured workflows



BUILD

- Own your workflows
- Capture institutional knowledge
- Protect your IP

Why Avanto?

Built Inside the Commercial Furniture Industry

Deep Experience

20+ years of commercial furniture expertise, strengthened by deep technology and AI capabilities following Avanto's acquisition of Agentic Dream.

Hands-On Partnership

Collaborating with manufacturers, dealers, reps, designers, and installers.

Firsthand Knowledge

Built from operational experience, not outside observation.

What We Understand Deeply

End-to-End Order Flow

How work moves from quote to install across the entire ecosystem.

Critical Handoffs

Where coordination matters most, and how to keep it intact.

Margin Protection

The operational moments that quietly impact profitability.

Real-World Software Gaps

What breaks in practice, and how to design around it.

- OrderBahn has changed the way we work. From the way we interact with clients to the way we track results, OrderBahn is crucial to it all.”

Julie Deignan
Senior Director, Furniture Advisory Services

Ready to get started?



Contact us today to discover how Avanto can help you streamline your operations and achieve your business goals. Partner with Avanto to streamline your order management, financial operations, and business processes with cutting-edge, AI, automation and expert support.

- Optimize your operations with smarter, automated solutions.
- Increase efficiency & profitability with real-time insights.
- Work with a trusted partner that understands your industry.

Contact Us

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