

AI Assessment

Identify opportunities to apply AI, bridge technological gaps and safeguard against risk.

Best-in-class companies reap a 13% ROI on AI projects, more than twice the average ROI of 5.9%.

IBM

The AI landscape

The global AI market is witnessing substantial growth, fueled by advancements in machine learning, natural language processing, and computer vision technologies.

Global AI adoption in organizations has increased to **72%** in the past year, with AI being used in more business functions now than in previous years.

The adoption of cloud computing is enabling more businesses to access AI technologies without the need for extensive in-house infrastructure. As such, organizations across sectors are seeking ways to integrate AI into their operations to improve efficiency, innovate product offerings, and gain a competitive edge.

In parallel, there is a growing emphasis on developing robust data management strategies to fuel these AI initiatives, as well as the necessity to consider ethical AI, governance and development programs to build internal AI capabilities.

However, few AI projects deliver the value that shareholders expect. The average ROI for enterprise-wide initiatives is well below the usual 10% cost of capital. Those companies that do see a greater return, implement strategic programs that consider and develop the architecture, technology, skills, people and culture within their organization.

What is an AI Assessment?

An AI Assessment is designed to explore, uncover, and de-risk AI opportunities for your business to generate value with a quantifiable return on your investment. We evaluate your technological capabilities, readiness for AI integration and pinpoint actionable opportunities where AI can enhance your business.

The AI Assessment is offered in three tiers, ranging from a lightweight engagement to in-depth investigations depending on where you are along your AI journey. The AI Assessment isn't limited to technology. It recognises the human and strategic factors that need to be in place for AI to be a success.

You will receive a report detailing these opportunities, an assessment of your AI readiness, and recommendations for the next steps of your AI journey.

These activities are designed to assess your organization's readiness across 9 critical pillars of AI readiness:

- People and Culture
- Security and Risk Management
- Architecture
- Organization
- Strategy
- Skills
- Technology
- Governance
- Opportunities with AI

Why do I need an AI Assessment?

Knowing where and how to start with AI can be overwhelming. The AI Assessment has been designed to overcome the common challenges faced by many organizations.

#1

Unlock your AI advantage

Our AI assessment identifies opportunities to automate tasks, improve decision-making, and create new revenue streams, giving you a competitive edge.

#2

Future-proof your business

We pinpoint gaps in your current infrastructure and skills, providing a roadmap to integrate AI seamlessly and adapt to future technological advancements.

#3

Minimize risk - Maximize results

Our assessment mitigates security concerns and ensures your AI strategy aligns with your business goals, preventing wasted investments and maximising the value of AI for your organization.

#4

Embrace AI with confidence

We demystify AI technology, making it understandable at any stage of your digital transformation journey. You'll gain the knowledge and skills to confidently implement and manage AI initiatives.

What you receive

#1

Tailored AI integration report

A report outlining specific opportunities where AI can benefit your business and details actionable first steps.

#2

AI readiness score:

A score out of 100 that quantifies your current state of preparedness for AI adoption across the 9 pillars of the AI Readiness Framework.

#3

Strategic recommendations:

A longer-term roadmap that acts as your blueprint for strategic decision-making. These recommendations are tailored to your organization's unique context, taking into account your strategic goals, technological capabilities, and the readiness of your team and processes for AI integration. It offers guidance on skills development and organizational changes needed to support AI initiatives.

Choose the right level for you

There are three tiers of AI Assessment which can be chosen depending on the required scale and scope of your investigation.

Tier 1 - AI Readiness Scan

Process

A lightweight assessment consisting of an online questionnaire followed by a consultation meeting to provide you with an initial snapshot of your AI readiness and high-level recommendations for potential AI opportunities.

Outcomes

- A broad, high-level assessment of your current state of AI readiness represented by your readiness score
- Expert guidance on ways to get started and key considerations of AI adoption
- Actionable first steps



Tier 2 - AI Exploration

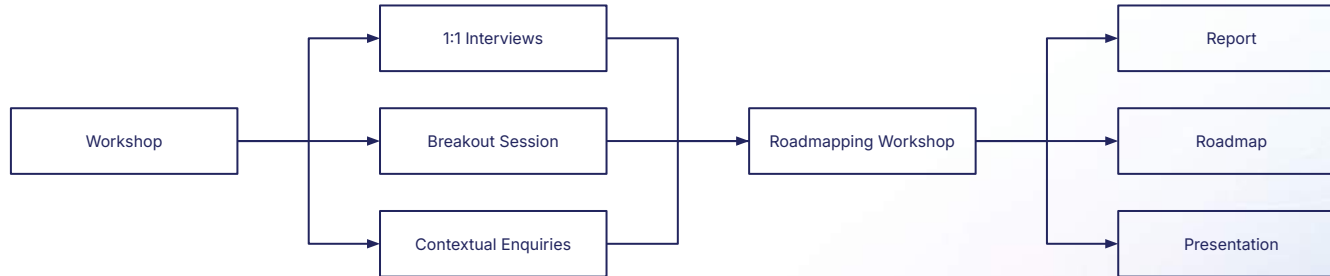
Process

A focused engagement targeting a specific department within your organization, including a detailed assessment and workshop to uncover AI opportunities, challenges, and a tailored roadmap for department-specific AI implementation.

Outcomes

Everything in the Readiness Scan as well as:

- An in-depth assessment of a particular area of the business
- A roadmap containing actionable short-term objectives and a clear picture of the future
- A broad, high-level assessment of your current state of AI readiness represented by your readiness score



Tier 3 - AI Strategic Roadmap

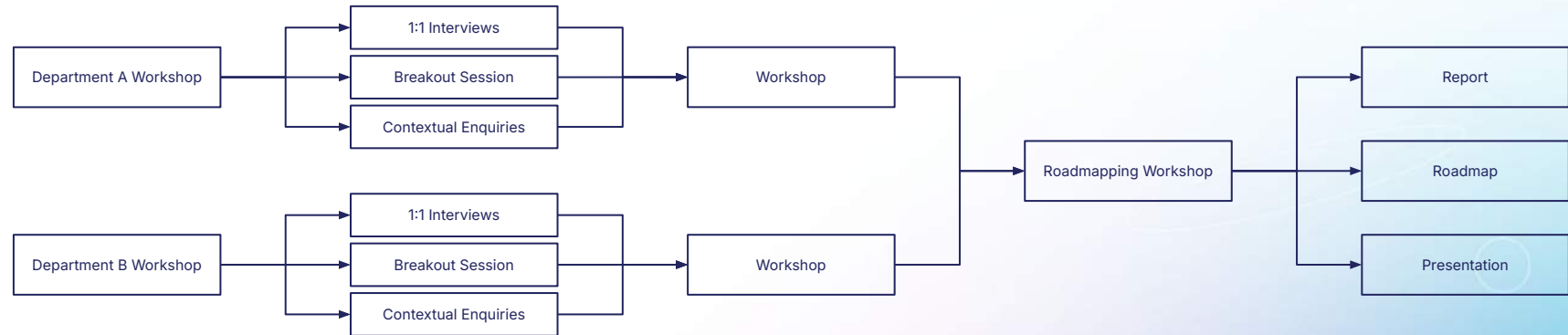
Process

A comprehensive, organization-wide assessment and strategic planning service that includes extensive evaluations, strategic workshops across departments, and a detailed AI adoption roadmap. This level is designed to integrate AI initiatives with your organization's overall strategic goals and provide close support through the assessment process.

Outcomes

Everything in the AI Exploration, as well as:

- A wide-reaching roadmap incorporating all areas of the business



Our results

AI writers

50%

Time and money saved when we integrated AI into a process that automated document writing.



Computer vision

96%

Reduction in process time we achieved with an AI application which automated measurement.



Computer vision

4000x

Faster

Reduction in time to analyze aeroplane engine blades for defects.



Automation

98%

Quotation time reduced.



You are in safe hands

We have a proven track record of solving complex business challenges for leading companies.



Our group

Fulcrum Labs is part of the Fulcrum IT Partners groups. By joining us, you are opening up the opportunities to work with this network.



Let's talk

Let's discuss your AI ambitions and how we can help your organization achieve them.

By partnering with us, you're not just adopting AI - you're integrating a future-proof strategy that keeps you ahead in the competitive landscape. Embrace the power of AI with a partner dedicated to your success.

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