



July 1, 2024

Dear Valued Customer:

I am pleased to share that South Seas International (SSI) successfully diverted all its aluminum manufacturing partnerships to Southeast Asia now that it is no longer practical to import these goods from China due to significantly increased tariffs and impending anti-dumping and countervailing duty investigations by the US government. (Please note that the final duties will be assessed on imports from any country that uses Chinese material, not only direct imports from China.)

While this pivotal action saved our customers a substantial increase in costs, we are still faced with increased costs since domestic raw material in other countries is moderately more expensive than China. Recent surges in demand and ocean freight disruptions have been causing considerable manufacturing cost increases, as well. As a result, SSI is announcing additional price increases of up to 18% for all aluminum containers, pop-up sheets and rolls effective August 1, 2024. Your sales representative will contact you by Friday, July 5th, with your new pricing. Due to the timeline of the investigations into Chinese aluminum manufacturers, please be aware that SSI will only be able to honor your current pricing for all orders shipped by August 1, 2024, since they will be made with imported Chinese ingot. All orders shipped after August 1st will be made with local ingot and will be charged your new pricing.

We recognize the impact this increase may have on our customers, and you can rest assured that we made every effort to minimize its effect through negotiations with our manufacturing partners. If we experience an overall reduction in the cost of goods at a later time, we will revisit this increase and make pricing adjustments accordingly. We are committed to our customers and will always strive to provide unmatched customer service. We are hopeful that the market will begin to settle once the demand for goods and ocean freight return to normal,

Please contact your SSI sales representative if you have any questions. As always, we truly appreciate your continued business with our organization.

Sincerely,

A handwritten signature in black ink, appearing to read 'Bryan Gustus', written in a cursive style.

Bryan Gustus
General Manger