



June 10, 2024

Price Change Announcement

Effective August 1, 2024

To AmerCareRoyal Customers:

As described in the attached Logistics Update published at the end of May, our marketplace is experiencing significant and rapid cost volatility driven by the expiration of tariff exclusions and increases in cost of ocean container shipping. A combination of factors is at play including war in the Red Sea forcing elongated routings around the southern tip of Africa that tie up equipment and constrict shipping capacity; shipping company profitability management through manipulation of sailings and available cargo capacity; pre-mature summer season demand peaks being experienced globally; and steadily increasing port congestion in critical locations since the start of this year.

As a result, ocean freight rates have increased 2.5 to 3 times January rates already in 2024 and are impacting the cost of imported finished goods shipped from around the globe.

Adding to imminent cost pressure on certain imported products including molded fiber and aluminum costs are expiring tariff exclusions in June and July on imported products that revert to 25%.

ACR shoulders these burdens and strives to minimize their impact to your business. Unfortunately, the severity of on-going market conditions force AmerCareRoyal to announce the following increases to product price, **effective August 1, 2024**:

Product Groups	
All Molded Fiber Products	20%
All Aluminum Foil Roll Products	23%
All Other Imported Products to North America	3%

All contracted business will increase per the terms of the agreement. Your sales representative will provide a detailed listing of products impacted by this increase. In addition, detailed price lists that show item level price changes will be provided by an account representative or can be downloaded on July 31, 2024 from the AmerCareRoyal customer portal. Contact your ACR Representative with any questions or for additional assistance.

Sincerely,

Paul Huckins

Paul Huckins
President, AmerCareRoyal North America