



February 3, 2025

Subject: Price Increase

Dear Valued Customer,

Due to increases in our manufacturing and operating costs, further exacerbated by recent tariff announcements by the U.S. government, Janico is implementing a price increase.

Effective with orders placed on or after March 3, 2025, we will be implementing a price increase of 14% on all products. In addition, price contracts will increase per the terms of those agreements. We remain committed to providing you with the highest quality and service and appreciate your understanding during this transition.

If you have any questions or would like further details, please don't hesitate to reach out to Janico sales representative.

Thank you for your continued support.

A handwritten signature in black ink, appearing to read "Brian Carlsen".

Brian Carlsen
Vice President Sales
Janico, Inc.

88 Industrial Ct Freehold, NJ 07728 Tel: 732-370-2223 Fax: 732-370-2230 www.janicoinc.com

