



March 6, 2025

Dear Valued Customer:

On March 3rd, the President amended his earlier executive order addressing additional duties on Chinese imports into the US. This modification now imposes a 20% additional duty on all commodities sold by South Seas International (SSI) with Chinese origin, rather than a 10% duty.

While SSI will need to pass on the majority portion of this duty in our pricing, we are pressing all supply partners for price reductions to provide some relief to our customers. Our commitment to agility has proven successful as we moved production outside China and formed new supplier relationships in record time to address these challenges. Since all signs point to the imposition of further duties on Chinese imports, we will continue to act swiftly and keep our customers informed.

Your dedicated sales representative will soon contact you to discuss revised pricing for products impacted by the additional duty mentioned in this notice. Our goal is to be the most competitive source for all your food service and jan/san essentials along with our unparalleled customer service. Please do not hesitate to contact your sales representative if you have any questions or require further information. We truly appreciate your continued support of our organization.

Sincerely,

A handwritten signature in black ink, appearing to read "Bryan Gustus".

Bryan Gustus  
*General Manager*