



a minority owned company

IMPORTANT SALES ANNOUNCEMENT

April 10, 2025

Dear Valued Customer:

With geopolitical issues impacting our business, let alone daily lives, ABCO Products is announcing a Price Increase due to Tariffs effective were indicated as a "Force majeure".

ABCO's vertical integration and strategic location of our manufacturing facilities has allowed us to minimize the impact and a better position for us to implement a reduced adjustment.

The increases will vary based on the countries of Origin as noted below:

- Honduras + 6% (May 2, 2025)

Effective June 1, 2025; products from these origin points

- Sourced (non-China) +8%
- Steel & Aluminum content+25%

Pricing on all orders received, processed and confirmed for immediate shipment at ABCO Products until the **end business May 1, 2025 as indicated or June 1, 2025** will reflect the current pricelist now in effect.

New orders received and processed after those dates indicated will be subject to the increases due to the Tariffs and thereafter.

As a customer solution, ABCO is moving all previously sourced items from China with alternative global suppliers as a means to minimize disruption as well as tariff impacts.

You may contact your assigned Sales Representative or our Customer Service Department on questions regarding the price increase and status of orders currently in-house.

On behalf of ABCO Products, I appreciate your business as well as understanding and wish you continued success.

Kind regards,

A handwritten signature in blue ink, appearing to read 'Chris Meaney', with a stylized flourish at the end.

Christopher Meaney

Vice President of Sales & Marketing
ABCO CLEANING PRODUCTS
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