



FOODHANDLER, INC
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May 14, 2025

Dear Valued FoodHandler Customer,

On May 12, 2025 The White House announced that talks between the United States and China had culminated in a significant reduction of tariffs by 115%, as well as instituting a 90 day pause on 34% reciprocal tariff that was imposed on April 02, 2025. During this pause, a 10% tariff will remain in place on goods from China, as well as the previously imposed 20% IEEPA Fentanyl Tariff.

As a result of this measure, effective immediately FoodHandler will be rescinding the following previously announced June 01, 2025 increases:

- **100% tariff increase: Vinyl Gloves, Vinyl/Nitrile Blend Gloves**
- **100% tariff increase: Poly Gloves, Bags, Apparel, and Accessories**

Remaining in place, there will be the following previous announced increases:

- **10% tariff increase: Vinyl Gloves, Vinyl/Nitrile Blend Gloves, Poly Gloves, Bags, and Apparel**
 - o **Effective April 01, 2025**
- **10% tariff increase: Vinyl Gloves, Vinyl/Nitrile Blend Gloves, Poly Gloves, Bags, and Apparel**
 - o **Effective May 01, 2025**
- **8% tariff increase: Nitrile Gloves (Disposable and Reusable), Latex Gloves (Disposable and Reusable)**
 - o **Effective June 01, 2025**

Moving forward, it is unclear what the 90-day pause on reciprocal tariffs currently in effect for non-China countries will look like once expired, and what will continue to develop with tariffs on China. We remain hopeful that news of this agreement will be a step towards further positive trade war discussions.

FoodHandler remains fully committed to our customers, and we will continue to communicate and monitor any governmental tariff developments. Please contact your FoodHandler Sales Director or Representative with any questions.

Thank You for your continued support.

Brian T. Schiro
Pricing Manager

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