

May 2, 2025

Dear Valued Customers,

Relating to our previous market letter last month, we want to inform our customers of additional developments regarding the now-in-place tariffs implemented throughout the United States. We have been notified by all of our applicable suppliers of an immediate tariff surcharge on all orders that TST takes ownership of. Most are 10%, while others vary depending on the particular product and country of origin. In addition, we have been informed by several domestic suppliers of price increases on certain grades as well. Although these may or may not be temporary in nature and could then vary again depending on each country's negotiations with our administration, it is necessary for TSTIMPRESO to recover these new increased costs.

Accordingly, all shipments as of May 30, 2025, will include these higher costs. Depending on the item and its contents, the increase will overall range between 8-12%. Keep in mind that certain items may carry even higher percentages, again depending on the country of origin.

We will continue to keep you informed and competitive during these fluid negotiations and assure you that we will work to mitigate any further changes as the situation evolves. Please reach out to your Account Manager to further assist and ensure that new pricing is in place for you.

Thank you for your continued business and support.

Sincere Regards,



Todd Hartman
Vice President – Sales & Marketing
TSTIMPRESO.com