

**June 5, 2025**

**Subject:** 232-Steel Tariff Increase

Dear Valued Customers,

On Tuesday, May 3rd, the Trump Administration announced an increase in tariffs on aluminum and steel, doubling the rate from 25% to 50%. This additional 25% tariff imposes a significant financial burden on our business.

Despite our best efforts to absorb a portion of this increase, the sharp rise in costs necessitates a price adjustment on our steel-based products we supply to our U.S. customers. **Effective for orders placed on or after July 9, 2025**, we will implement a **9%** price increase on the following items:

- Stainless-steel scrubbers
- Steel wool soap pads and hand pads
- Steel wool floor pads and reels
- Steel dust mop frames
- Steel cone fryer filter holders
- Steel B-Brace push broom brace

We recognize that frequent market changes can create challenges for your operations, and we remain committed to limiting the impact on your business as much as possible. Our team continues to monitor the situation closely and explore ways to mitigate future disruptions.

We appreciate your continued partnership and understanding.

Best regards,

A handwritten signature in black ink that reads "Robert Sophie".

**Robert Sophie**

*Vice President*

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