



I hope this message finds you well. First and foremost, I would like to take a moment to sincerely thank you and the team at All Florida Paper for your continued trust and partnership. We truly value your business and look forward to serving you in the future.

I wanted to inform you of an important update regarding the tariff rate for shipments coming from Vietnam to the USA. Effective August 1st, all shipments will be subject to a 20% tariff rate. This change will impact any new shipments departing after this date.

In light of this increase, we find it necessary to adjust our pricing for all new orders moving forward. Starting immediately, there will be a 15% increase on all new orders to account for the additional costs associated with these tariffs.

We understand that price changes can be challenging, and we are committed to providing you with the best possible service during this transition. If you have any questions or need further clarification, please don't hesitate to reach out to me directly. We are more than happy to discuss how we can work together to minimize the impact of these changes.

Thank you again for your understanding and continued partnership. We look forward to supporting your needs and keeping our business relationship strong.

Best Regards,

Sam Ho