



GOJO Industries, Inc.
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Date: January 31, 2026

To: Authorized GOJO U.S. Distributors

Subject: Limited Portfolio: Price Increase Effective April 1st, 2026

GOJO is committed to cost containment and continues to focus on supplier, raw material, and operational efficiencies. However, cost pressure has continued throughout 2025, resulting in incurred cost increases of 3.7% across the full portfolio. GOJO will pass on a limited portfolio increase ranging from 3-6% depending on the platform.

Category	Cost Impacts 2025 -> 2026
Freight	+5%
Dispensers	+4%
Labor	+4%
Plastics	+2%
Wipes	+2%
Benzalkonium Chloride	+124%

The increase is limited to Counter Mount CXI and CXT dispensers and refills, PURELL Surface wipes and sprays, and GOJO/ PURELL Healthy Soap BAK antibacterial refills.

The communication timeline is:

- Into Stock List Price Detail: 2/1/2026 (increase effective 4/1/2026)
- Agreement Price Detail: 3/1/2026 (increase effective 5/1/2026)

Thank you for your ongoing support.

Stay well,

Jessica McCoy
Chief Marketing & Commercial Operations Officer
GOJO Industries, Inc.