



May 21, 2026

To Our Valued Customers:

Please be advised that heavy backlogs and strong demand for environmentally friendly paper packaging products, particularly from Amazon, along with steadily rising labor, transportation and petrochemical input costs, have driven both converters' and kraft paper producers' operating rates up and pushed costs to record levels. Despite our best efforts to mitigate the impact of these adverse developments on our operating margins, we have, thus far, been unsuccessful. Regrettably, therefore, after careful analysis and considerable soul searching and deliberation, we have determined that we have no alternative but to implement the following across-the-board increase on our entire line of bleached kraft retail packaging products and lunch bags effective with orders calling for pick-up or delivery beginning Monday, June 22, 2026.

Bleached Kraft "E-Z Tote" Handle Sacks.....	7.5%
Bleached Kraft Grocery Sacks.....	7.5%
Bleached Kraft Grocery Bags.....	7.5%
Bleached Kraft "Heavy Duty" Bags.....	7.5%
Bleached Kraft "Extra Heavy Duty" Grocery Bags.....	7.5%
Bleached Kraft "Super Heavy Duty" Grocery Bags.....	7.5%
Bleached Kraft Merchandise Bags.....	7.5%
Bleached Kraft Liquor Bags.....	7.5%
Bleached Kraft Pharmacy Bags.....	7.5%
Bleached Kraft Lunch Bags.....	7.5%

We will continue to accept orders for your normal requirements at current price levels through Friday, May 29, 2026 provided, however, they must call for pick-up or delivery prior to June 22, 2026. Orders placed after May 29, 2026 and/or calling for pick-up or delivery on or after June 22, 2026 will be invoiced at new price levels or cancelled at our option.

Your AJM sales representative will be contacting you shortly to discuss this increase in detail and confirm your new pricing. As always, we appreciate your business and, equally if not more important, your kind understanding and patience during these very challenging times.

Sincerely,

AJM PACKAGING CORPORATION