NOVIPAX™

November 3, 2026

Subject: Important Notice – Case Liner Price Adjustment Effective November 3, 2026

Dear Valued Customer,

We are writing to inform you of an important pricing change affecting the case liners supplied by Novipax.

Our Canadian supplier has advised us that these products are now subject to a 50% U.S. import tariff under recent government measures. The applicable classification is HTS 4811.59.4040, with the tariff taking effect October 30, 2026.

At Novipax, we work hard to manage costs and remain competitive while maintaining the quality and service our customers expect. Unfortunately, this tariff represents a significant cost increase that we cannot absorb.

Effective November 3, 2026, prices for all new case liner orders will increase by 35%. Updated price lists will reflect this adjustment, which applies only to case liners. Pricing for all other Novipax products remains unchanged.

We recognize that customers normally require advance notice of price changes. However, unlike a standard commercial increase, this adjustment results from a government-imposed tariff that has taken effect immediately, leaving us unable to provide the customary notice period.

All orders received prior to November 3, 2026, will be honored at existing pricing. Orders received on or after this date will be subject to the revised prices. Unfortunately, we cannot accept new orders at the previous pricing.

We understand that this increase may lead customers to explore alternative sources. We are also actively working with U.S. manufacturers to identify a suitable domestic alternative that would eliminate the additional tariff cost and provide a more competitive long-term solution.

We will continue to monitor the situation and review our pricing should the tariffs change or a viable alternative becomes available.

We value your business and appreciate your understanding as we navigate this unexpected development.

Sincerely,



Mike Sugrue
Vice President of Sales

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