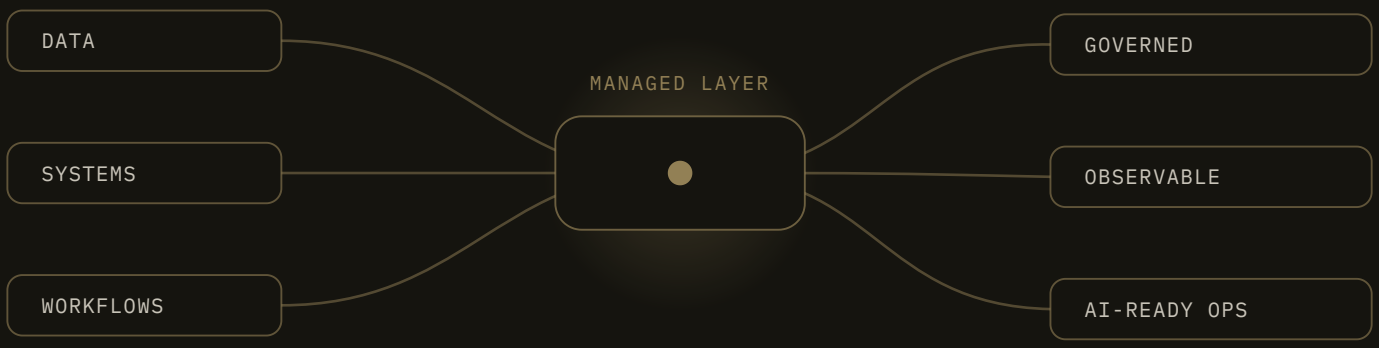
DATAEXOS, LLC · COMPANY OVERVIEW

Governed operating capability for high-consequence work.

Your Data. Our Capabilities.

"NOT AI. AI FOR HUMANS. (NAI. AIFH.)"

DataExos is an AI-native systems integrator. We design, deploy, and operate the AI, cloud, data, integration, and automation systems that organizations in regulated and high-consequence environments actually have to run — under human authority, on the record, built to mature.



DataExos, LLC · 1530 Wilson Blvd., Suite 650, Arlington, Virginia 22209 (USA) · dataexos.com

WHO WE ARE

A tool is not an operating capability.

A model that drafts text, a connector that moves a record, a script that fires on a schedule — each is useful, and each is a fragment. The value an organization needs is the system that holds the fragments together: the data they read from, the workflows they live inside, the controls that govern them, and the people accountable for the decisions they touch.

DataExos does more than sell isolated tools. Where a single, well-scoped tool is the right answer, we deliver it — but the heart of the work is the governed operating capability we build around them, so AI, integrations, and automation become something an organization can run, observe, and trust, not just demonstrate.

Built for teams that have to be right the first time.

A pilot that wins a demo and a capability that runs reliably inside daily operations are not the same thing. We build for the second, to a standard we call DataExos-grade: ownership, permissions, data flow, reliability, documentation, monitoring, and human oversight designed in from the start. When a decision carries consequence, the system around it has to be right the first time. That is the work we take.

> "Most AI vendors sell tools. We build the system around them."

AT A GLANCE

ENTITY
DataExos, LLC — Delaware LLC

HEADQUARTERS
Arlington, Virginia (Washington, D.C. metro)

FOOTPRINT
Serving clients across the United States and in select jurisdictions around the world

TEAM
A six-human senior team, stable 18+ months, supported by a 60+ governed AI agent workforce

POSTURE
All four primary commercial insurance lines in force; federal contracting registrations active

STAGE
Operational build phase — consulting and fixed-scope Express services available today

This brochure is for informational purposes only and is not an offer or solicitation; capabilities described as in development are not commitments, and all content, including pricing, is subject to change without notice.

THE PROBLEM · WHY NOW

AI arrived faster than the discipline to run it.

Most organizations now have AI somewhere in their operations — sanctioned tools, shadow usage, vendor features switched on by default. Few have a way to govern it: a clear view of where AI acts, what it is allowed to commit the organization to, who reviews the consequential decisions, and how any of it can be reconstructed afterward.

Two failure modes dominate. The first is the rigid platform that asks the organization to reshape itself around the tool, treating real constraints — compliance, decision authority, workflows that already work — as edge cases. The second is the long, vague transformation engagement with no defined deliverable and no defined exit, where scope creep becomes the operating model.

The forcing functions are already here.

Boards, audit committees, regulators, and insurers now ask for AI inventories, AI risk assessments, and AI governance documentation that did not exist before. The organizations that move first are not the ones with the most AI. They are the ones who can show where human authority sits, on what record, under what control.

That is the gap DataExos was built to close: operational AI you can stand behind, scoped to where you actually are.

The exoskeleton is in the name.

An exoskeleton is a structure that gives an organism strength and support without replacing it. That is how we approach an organization's operation: we add structure around what is already there, rather than asking the organization to become something it isn't.

We assess the people, systems, workflows, data, constraints, compliance needs, and decision points that already exist, then configure modular systems around how the work actually happens. The result is a configurable operating system — one that can include workflows, integrations, data flows, governance, AI agents, documents, portals, dashboards, permissions, and operating procedures — fitted to the organization rather than imposed on it.

> "An exoskeleton adds strength to what's already there. It doesn't replace the body — it supports it."

HOW IT WORKS

1. **Assess what's already there.**
   Map the people and roles, the systems in use, the workflows that carry the work, the data that moves through them, and the constraints — regulatory, operational, decision-related — that shape what's allowed.

2. **Configure modular patterns around it.**
   Assemble the system from modular, reusable patterns rather than writing everything from scratch or forcing a fixed package. The result is a configurable operating system, shaped to the organization.

3. **Operate and evolve.**
   The system is built to be governed, observed, maintained, and extended. As the organization changes, the system changes with it — to the DataExos-grade standard — so it keeps fitting the work instead of drifting away from it.

THE DATAEXOS APPROACH · HUMAN-IN-THE-LOOP GOVERNANCE (AETHER)

Human judgment in the loop is the value — not the friction.

The answer in high-consequence work is not to remove people — it is to design the work so people stay accountable for the decisions that matter, with AI reducing friction everywhere it safely can. DataExos builds workflows where human authority is explicit: a named person reviews, approves, or halts; the system gates the consequential action, records the decision, and holds the trail for audit.

We call this system **Aether** — the human-in-the-loop governance pattern DataExos runs its own operations on and deploys for clients. Governance is designed into how the system runs, not documented after the fact.

> "The question is not whether a human is in the loop. It's where, with what authority, and on what record."

CONTROL SCALED TO CONSEQUENCE — THREE RISK TIERS

LOW-RISK AUTOMATION

Routine, reversible work. AI acts directly; the system logs every action for visibility.

Posture: observe and sample; intervene by exception.

MEDIUM-RISK AUTOMATION

Real but bounded consequence. AI prepares the output; a defined review threshold determines what proceeds automatically and what is held for a person.

Posture: review threshold + escalation path + named reviewer.

HIGH-RISK AUTOMATION

Decisions about people, money, records, or regulated obligations. An approval gate holds the action until a person approves it; the system records the decision, its inputs, and the approver.

Posture: mandatory approval gate + full audit trail + sensitive-output review.

THE DATAEXOS APPROACH · HUMAN-IN-THE-LOOP GOVERNANCE (AETHER)

The six controls.

01
Review thresholds

02
Escalation

03
Approval gates

04
Role-based permissions

05
Audit trails

06
Sensitive-output review

The disciplines behind the system

CONSTRUCTION DISCIPLINE

Every build follows one codified construction standard. Rigor here isn't a promise; it's the way we run.

PRE-RELEASE SECURITY GATING

Every release passes an internal security gate before it ships. Nothing reaches a client ungated.

HUMAN-IN-THE-LOOP GOVERNANCE

AI actions run under human authority, with lineage and replay. The same pattern we run ourselves.

The commitment behind the controls

"Not AI. AI for Humans. (NAI. AIFH.)"

AI deployed under human authority, observable to the people accountable for it, and bounded by review where the stakes require it. The risk tiers, thresholds, gates, permissions, and audit trails are the mechanism that makes that commitment real in operation rather than a statement on a page.

SERVICES & CAPABILITIES · WHAT WE DELIVER

> DataExos leads with services: advisory, delivery, and fixed-scope quick wins that reach a governed, operational outcome. Behind them sit composable frameworks, deployed through engagements, not self-serve seats — because governance, fit, and a partner who owns the outcome are not things a seat license delivers.

Advisory and delivery, scoped honestly.

- **AI Strategy & Roadmapping** — a defensible plan scoped to your industry, regulatory posture, and operating model.
- **Governance & Operating Model Design** — the roles, controls, review paths, and operating rhythms that decide how AI is owned and run.
- **Workflow & Automation Implementation** — workflows that route, classify, and summarize work under review.
- **Managed IntegrationOps** — the connective layer between applications, run as a managed operation: documented, permissioned, monitored, maintained.
- **Cloud, Data & AI Systems Buildout** — the modernized infrastructure, data flows, and AI capabilities that automation, analytics, and agents depend on — assembled as modular systems around your people, workflows, and constraints.
- **DataExos Managed Agents** — managed AI agent operations: role-fitted agents delivering governed orchestration, knowledge, security, and modernization — run under human authority, on the record, built to mature under audit.
- **Strategic Technology Advisory** — including embedded delivery partnership and technology-partner vetting and sourcing.

Oversight-First Delivery Model

Architectural authority, backend logic, AI and agentic design, and governance are never delegated or transferred. External execution partners extend capacity and timeline — never the core judgment.

SERVICES & CAPABILITIES · DATAEXOS EXPRESS

Fixed scope, fixed fee, fixed timeline.

The highest-confidence first engagement with DataExos: you keep the deliverable regardless of whether we work together after, and you see how we operate before committing further.

AI SECURITY AUDIT EXPRESS

An AI-native operator's read on your AI security and governance posture, in weeks not quarters: a sequenced remediation roadmap and a board-ready deliverable. SMB / Mid-Market / Enterprise / GovCon tiers, **from $7,500 to $50,000.**

Delivered at roughly 5–15% of what organizations have historically paid the large consulting firms for a comparable assessment.

AI AGENT SYSTEM SETUP/BUILDOUT

(i.e., OpenClaw, Claude Code, Codex, etc.)

One named operator backed by a subagent stack of your choice, governed by a human-in-the-loop system similar to our own operations. Bounded Sprint / Standard / Extended tiers, **from $3,500 to $15,000.**

The value is the governed stack and the oversight around it, not a low-cost body.

ADDITIONAL EXPRESS QUICK WINS

- AI Command Center setup
- automated sales pipeline
- AI knowledge-base build
- operations audit + automation sprint
- dashboards
- data cleanup
- agent tune-ups

SERVICES & CAPABILITIES · IN THE LAB

Capabilities in active development.

DataExos also invests continuously in composable frameworks that deploy *through* engagements — capabilities in active development, not shelf products, described so prospective partners understand the direction of the firm.

VOICE AI PLATFORM

Voice that holds up under compliance review: a composable, provider-agnostic voice layer — multi-channel, telephony-integrable, instrumented for the regulatory regimes clients live under. Configuration, not custom code.

AI ORCHESTRATION (GOVERNANCE-FIRST)

Workflow logic for AI systems that have to behave: a multi-agent decision-and-execution layer that gates consequential steps and holds a full audit trail. Integrates with M365, Google, iPaaS, CRM, and custom APIs.

A GOVERNED KNOWLEDGE LAYER

The knowledge layer other AI systems retrieve from: a knowledge graph, a maintained wiki, and visual navigation, with native source provenance — every retrieval traces to source. Not "RAG over your docs."

A ZERO-TRUST MEDIATION POSTURE

For environments where AI agents cannot have direct, unmediated access to systems and data. We describe the posture, not a shipping product; architecture is discussed under NDA where relevant.

How it composes: a compliant voice channel can front a role-fitted managed agent, grounded in a governed knowledge layer, with consequential steps orchestrated under human review — and, where the regime requires it, sensitive actions mediated under zero-trust controls. The frameworks compose with each other and with your existing stack.

Product names are not disclosed until official release.

ENGAGEMENT MODEL · THE MATURITY LADDER & THE ECONOMICS

Scoped to where you actually are.

We scope to where you actually are — not where the pitch would like you to be.

Most vendors pitch the top of the curve regardless of where the customer sits — the result is failed pilots. The Enterprise Maturity Ladder closes that gap: every rung has a defined entry diagnostic, a defined scope, and a defined deliverable. You don't skip rungs — you graduate when the business case is clear. Most clients start lower and more concrete than they expect — and that is the point.

RUNG	NAME	STARTING PRICE	LENGTH
Rung 0	**Entry (DataExos Express)** Fixed-scope services — see the Express menu.	**from $3,500**	1–4 weeks
Rung 1	**Foundation** AI roadmap plus a quick-win pilot in production.	**$35,000**	60–90 days
Rung 2	**Production** One high-consequence workflow, production-grade, under change control.	**$110,000**	60–90 days + 30-day post-ship
Rung 3	**Scale** Multiple workflows, multiple frameworks, one knowledge layer.	**$300,000–$600,000 by scope**	2–4 quarters
Rung 4	**AI-Native Operations** AI as operating substrate; embedded partnership.	**$50,000 / month**	Annual + renewable

THE ECONOMICS HAVE CHANGED

AI has changed the economics: enterprise-class capability — in some cases at 15–25% of historical cost. Our fixed, productized scope passes that change through to you, without the quarter-by-quarter scope creep that open-ended engagements build in.

On the ladder itself, Rungs 1 through 3 deliver the outcomes organizations have historically sourced through large-firm transformation engagements at roughly 60–70% less — lower cost for a comparable outcome. Rung 4 is a full embedded operating partnership at a retainer comparable to the cost of a single senior advisor.

We will not sell you up the ladder. The smallest engagement that solves your real problem is the one we recommend, every time.

The proof is how we run ourselves.

DataExos runs at the top of its own ladder: a six-human senior team, supported by a governed AI agent workforce, running daily operations under human-in-the-loop governance. We climbed rung by rung. We recommend the same.

PROOF, CREDENTIALS & COMPLIANCE POSTURE

Proof, not slideware.

We field what we run

DataExos's own governed operation is the working model for what it delivers. A 60+ governed AI agent workforce runs the firm's daily operations under human oversight — audit trails, approval gates, replayable records — alongside a defensible intellectual-property position and a first production voice call on the firm's voice AI platform (April 7, 2026). DataExos has a limited portfolio of client past performance to recite — a founding-stage position by deliberate sequencing — and is deliberately expanding its client base going into 2027.

What the same period produced compounds. Two-plus years of institutional research and hands-on delivery span every major frontier-model family — OpenAI's GPT and Codex lines, Anthropic's Claude family, Google's Gemini, xAI's Grok, the open ecosystems — and AWS, Azure, and Google Cloud, with working judgment on when to use which platform and which architecture, retrieval-augmented generation included. The Strategic Execution Reserve was built in the same period. Client counts measure a sales motion, not systems thinking. Our confidence rests on systems built and run for ourselves, with more planned for public release. DataExos represents validated capability only — it does not represent capacity it cannot deliver.

THE CURRENT PORTFOLIO

The current portfolio, demonstrated live: a governed-workspace platform demonstration for organizations managing key operating metrics — occupancy and utilization, lease and compliance milestones, maintenance and spend, energy — across multiple properties in multiple jurisdictions; and a regulator-facing chemical-examination assistant demonstration that assesses chemical compounds expressed in SMILES structural notation, including PFAS structural screening, as an aid to human review. Both are working systems; neither is presented as client past performance. The discipline transfers: the same governance that carries a regulated-agency workflow carries a bank's.

INSURANCE POSTURE

All four primary commercial insurance lines are in force — **General Liability · Errors & Omissions / Professional Liability · Cyber Liability** (incl. incident-response terms) · **Workers' Compensation** (multi-state) — secured ahead of what is typical at this stage. Certificates available in the diligence room.

FEDERAL & STATE CONTRACTING POSTURE

- Federal contracting identifiers finalized; specifics provided on request.
- **DoD capability statements:** Approved.
- **Small-business certifications:** Virginia SBSD/SWaM (Small, Micro & Minority-Owned); RTD (Denver-area) SBE registration active.
- **GSA Multiple Award Schedule:** application in progress; partner-prime path available for immediate engagement.

STANDARDS POSTURE

ISO 9001 / ISO 27001 / ISO 27701 / SOC 2 Type II principles are embedded in DataExos SOPs, and platforms used for regulated client work are selected against these standards as a mandatory implementation criterion. For engagements requiring direct certification, DataExos coordinates with certified partners while retaining client ownership, project management, and strategic advisory.

DataExos does not hold 8(a), HUBZone, SDVOSB, ISO, or SOC 2 certifications directly at this time.

SOME THINGS WE DON'T DO

We don't sell what we cannot deliver. We don't compete on commodity terms. We don't take vendor lock-in lightly.

BUILT FOR GOVERNMENT & REGULATED OPERATIONS

Modernization under scrutiny — with governance designed in.

For federal agencies, state and local government, and public-service teams, DataExos brings AI to the workflows that carry the mission — intake, coordination, and reporting — with human authority and an audit trail designed in from the first line. Our posture is **compliance-aware by design — not a certification claim:** built around the controls reviewers expect.

Because these systems are ours and run live, we can dial governance, security gating, and build rigor to the work in front of us.

WHAT GOVERNMENT AND REGULATED BUYERS GET

- **Compliance-aware-by-design delivery** — risk-tiered human-in-the-loop control, approval gates, and audit trails on every consequential action.
- **Small-business eligibility** at a small-business cost structure, with state and minority-business certifications in place and others in progress.
- **A zero-trust mediation posture** for environments where AI agents cannot have unmediated access to systems and data — conveyed as thinking and direction, for the most security-sensitive public-sector and regulated-industry work.
- **Leadership credibility rooted in government and regulatory service** — Treasury emergency preparedness, K Street financial regulation, and military heritage — so compliance instinct is structural, not stylistic.
- **Federal registrations, identifiers, and capability statements available on request.**

EXECUTION CAPACITY, GOVERNED

For larger or schedule-driven engagements, DataExos's Strategic Execution Reserve extends delivery without diluting control. It includes a vetted, multi-decade software-engineering partner with regulated-industry delivery (banks, hospital networks), and — distinct from it — a vetted, Arlington-based program and project-management partner that extends delivery and oversight capacity on agency work. Both are distinct from DataExos's in-house AI and architectural core, which is never delegated. A surrounding network of relationships extends reach into adjacent domains, so scope extension is a sourcing question, not an unknown.

START THE CONVERSATION

Start with the outcome that matters most.

Tell us where AI is entering your operations and what is at stake when it acts. We'll point you to the right starting path and design the controls that keep the right people accountable. If we're not the right partner for the work, we'll say so and recommend who is. That is part of the operating posture.

Begin the conversation.

A 30-minute fit conversation, no pitch — an honest answer on whether we're the right partner for the work, and which rung of the ladder fits.

Start with Express.

A fixed-scope, fixed-fee engagement in weeks, not quarters — and a deliverable you keep regardless of whether we work together after.

> **What you ask of us, you should be able to verify. What we tell you, we should be able to demonstrate. What we sell, we run ourselves first. The recommendation is the demonstration.**

PUBLIC POINT OF CONTACT

President & Founder · Solutions Architect.

(Principal-led delivery, enterprise-grade rigor.)

DataExos, LLC

1530 Wilson Blvd., Suite 650, Arlington, Virginia 22209 (USA)

Web

https://dataexos.com

Start a conversation

https://dataexos.com/contact

Phone

1-800-460-2261

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