

1. SCOPE OF APPLICATION

1.1 **These General Purchasing Conditions** ("GPC") shall apply to the purchase of any materials, items, products, components, software and any related services ("Goods") offered or provided by sellers ("Seller") and the provision of services ("Services"). They apply to and are an integral part of any purchase order ("Order") placed by Buyer with Seller. For the purpose of these GPC, Buyer means ArcelorMittal Tailored Blanks Silao, S. de R.L. de C.V. (AMTB Silao), as may be identified as the Buyer on the face of the Order.

No terms and conditions other than these GPC, the provisions of the Order and any and all documents incorporated therein by reference shall be binding upon the Buyer unless expressly accepted in writing. No terms and conditions contained in order confirmations or order acknowledgments, prior offers or any other document issued by Seller shall be binding on the Buyer, even if they have not been expressly rejected. Any reference to any bid, proposal, offer or quote of Seller in this Order shall mean and include no more than the price, schedule, quantity and/or quality terms of Seller's bid, proposal, offer or quote, as applicable, and shall expressly exclude any of Seller's general terms and conditions of sale or performance. The failure of either Party hereto, at any time, to enforce any terms and conditions of this Order shall not be construed to be a waiver of the right of such party thereafter to enforce any terms and conditions.

- 1.2. No order, amendment thereof, addition or a complement thereto shall be binding on the Buyer unless expressly accepted in writing in the form of an Order or change Order issued by the Buyer.
- 1.3. If individual terms, or portions of terms, of these GPC cannot be applied for any reason whatsoever, all other terms and conditions, or portions of such terms, will remain unaffected.
- 1.4. The delivery of any goods or the furnishing of any services pursuant to this Purchase Order shall constitute acceptance by Seller of this Purchase Order subject to, and in strict accordance with, all of its terms and conditions. To the extent that terms appearing on the face of this Purchase Order are inconsistent with those set forth herein, the terms on the face shall govern. Notwithstanding the foregoing, if the parties execute a particular agreement related to the provision of Services, in the event of a conflict between this Purchase Order and any of the particular terms of the agreement, the latter agreement shall prevail.

2. PRICES - QUOTATION - CONDITIONS OF PAYMENT - INVOICING - TIME AND MATERIAL WORK

2.1. All Order prices shall be as shown on this purchase order or, if not shown, at prices no higher than last quoted or charged by Seller to Buyer, and unless otherwise specified in writing, shall be exclusive of sales taxes, custom duties and brokerage fees. Buyer reserves the right to claim refunds on any refundable amounts of duty or taxes for Buyer's account. Seller will make available to Buyer such of its records as are necessary to enable such recovery.

Pricing includes use rights to Seller's Documents and any software embedded in any Goods or Services, including third party intellectual property. Pricing also includes use rights for any software identified in the Order, unless otherwise expressly provided on the face of the Order.

- 2.2. Unless Seller is on auto pay by Buyer, after each delivery of Goods or each provision of Services pursuant to an Order, Seller shall send an invoice and appropriate supporting documentation, in accordance with all applicable legal and Buyer requirements, and which shall show the Buyer's Order number and date, Seller's references, the relevant stage of contractual performance at which a down payment may be invoiced, and shall specify the amount of any down payment or balance requested. No invoice shall be issued against more than one Order. No charge will be accepted for handling, storing or packaging.
- 2.3. Unless otherwise specified on the face of this Order or in any particular agreement as provided in 1.4 above, duly issued invoices shall be paid by cheque or via electronic fund transfer system (bank-to-bank money transfer) within 60 days after the later of (a) receipt of goods at Buyer or completion of the services, as applicable, and (b) receipt of the invoice by Buyer, subject to all payments being made on the second day of each month. However, Buyer shall be entitled to withhold payment if Seller fails to meet the requirements of the Order. In this case Seller shall have no claim for interest (even on a portion of the price), penalties or any other compensation.



2.4. The absence of an express rejection of an invoice shall not constitute acceptance thereof. Payment of an invoice shall not constitute acceptance of any Goods or Services ordered or delivered. Acceptance of Goods or Services by the Buyer, to be valid, must be express and explicit and will otherwise represent only BUYER's acknowledgment that delivery has been made.

3. QUALITY – SAFETY -- SUSTAINABLE DEVELOPMENT – COMPLIANCE WITH APPLICABLE LAW

- 3.1 Before making any offer or quotation, Seller will (a) obtain all information relating to Buyer's needs and foreseeable use of the Goods or Services, in order to provide Buyer with all necessary advice and information on Goods or Services proposed, and (b) inform itself fully with regard to standards, customs, rules and legal standards applicable to each delivery. For the proper performance of Orders, Seller shall (a) define and apply quality assurance programs, and (b) conduct all necessary quality investigations and testing. Seller shall keep Buyer fully informed of the results of such measures.
- 3.2 Through the application of the principles of sustainable development the Buyer is strongly committed to the protection and improvement of safety, health, social dialogue and the environment. Safety in the workplace, in particular, is a priority for Buyer. Seller shall provide Buyer with Goods or Services and/or any necessary equipment, which fully satisfy the safety, health, social dialogue and environmental rules applicable to each delivery (such as laws and regulations, Buyer's safety rules, etc.).
- 3.3 Should Seller commit a violation relating to safety, health or environmental obligations, Buyer will be entitled to cancel any Order for cause pursuant to Section 11.2. Further, Seller shall bear all direct expense and liability arising from such violation (including liability for any penalties or fines) and protect Buyer from the same to the maximum extent allowable by law.

3.4 Safety Policies

In connection only with any activities on Buyer's premises, the following shall apply: Seller (or Seller's subcontractors) shall strictly comply with the Buyer's Safety, Health and Environmental Policies and any other applicable safety codes or procedures in place at and provided in writing to Seller for Buyer's premises where the services are performed. If the Seller does not have copies of the Buyer Health, Safety and Environmental Policies, it is the Seller's responsibility to contact Buyer Purchasing Contact or Buyer and request a copy and acknowledge receipt and compliance before entering Buyer's premises. Buyer retains at all times sole and absolute discretion with respect to entry by any persons onto Buyer's premises and reserves the right to refuse entry onto Buyer's premises by any persons at any time. Seller acknowledges that compliance with the Buyer's Safety, Health and Environmental Policies represents a material term of this agreement.

3.5 Hazardous Materials

If Seller is providing hazardous materials, it must ensure that all hazardous materials received at Buyer have the appropriate labels. To ensure that hazardous materials are handled correctly, Seller must send Buyer the relevant Safety Data Sheets prior to delivery of the goods. The Seller must ensure that Safety Data Sheets provided to Buyer are current and updated at least every three (3) years. Updated Safety Data Sheets provided by the Seller must indicate the Buyer Stock Code and/or purchase order number and are sent to the Buyer Health and Safety Department. Buyer supports the use of goods and services that have minimal adverse impact on the environment.

All purchased materials used in part manufacture shall satisfy current applicable law requirements, government and safety constraints on restricted, toxic and hazardous materials; as well as environmental, electrical and electromagnetic considerations applicable to all purchased materials.

Buyer will not pay any invoice for a hazardous chemical unless it is properly labeled upon receipt at Buyer's location and Buyer has received an appropriate Safety Data Sheets.



4. PACKAGING -DELIVERY – TRANSPORTATION – TRANSFER OF TITLE

4.1. Seller shall inspect Goods for compliance with Order specifications, quality, weight, and physical dimensions, as well as for any damage to the Goods or their packaging. Goods shall be packed so that they will not be damaged during transportation or handling and so as to avoid difficulties in unloading the Goods at the Buyer's place of delivery. All items shall be properly marked according to (a) applicable rules, especially in the case of dangerous goods, if any, and (b) Buyer's instructions, and at a minimum marking shall set out Buyer's Order number, Seller's identification, item number, place of delivery, item description, weight and quantity, and all markings required for proper delivery and assembly. Sling and handling points shall be provided with the Goods. If Buyer requests, Seller shall take back all packaging material after delivery. If Seller requires the use of Buyer's lifting equipment or employees at the place of delivery, Buyer will require at least 24 hours notice and their use shall be at Seller's risk.

Packaging materials and methods will be selected by Seller to minimize cost of usage and to meet the following objectives: protection, safekeeping, recyclability, energy saving and destruction. If partial shipments are authorized by Buyer, each packing slip and invoice shall be appropriately numbered (e.g. 2 of 3). Routing shall be as specified in this purchase order or, if not specified, by the most economical route.

4.2. Unless otherwise specified on the face of this Order, all Goods shall be sold 2020 INCOTERMS DDP Buyer's plant (in accordance with the ICC's most recent edition), unloaded at the final location indicated by the Buyer (the "Delivery"). If no more specific place of delivery is specified, delivery can be made only at the discharging bay or such other place where Buyer usually takes delivery.

4.3. Transportation:

- Seller undertakes to take all measures necessary to perform safe and proper transportation of the Goods by all appropriate means and using all appropriate equipment and accessories, with the assistance of competent and solvent agents or subcontractors where necessary.
- Unless otherwise specified on the face of this Order, delivery times in the Order shall be of the essence. If the Order is not performed in the specified time, the Buyer is entitled to cancel the Order, or any part thereof, and to claim damages from the Seller pursuant to 11.2, or to accept delivery and, unless otherwise specified on the face of this Order, withhold liquidated damages from the Seller (as set out below), without any requirement that Buyer give prior notification of default. Buyer reserves the right to refuse partial or early deliveries, and in such cases may return the Goods or, at its choice, store them, at Seller's costs and risk.
- Seller shall immediately notify the Buyer in writing of any delays and simultaneously provide all information concerning the reason and/or extent of the delay, as well as details relating to the efforts Seller intends to make in order to avoid delay or expedite delivery (at Seller's cost). Unless otherwise specified on the face of this Order, in the event of a delay in delivery, the Buyer shall be entitled, without prejudice to any other remedies, to liquidated damages in the amount of 1% of the order value for each full week of delay, not to exceed a maximum of 10%. Buyer shall communicate its decision to withhold liquidated damages no later than the date of payment of the first invoice following the delay. Such liquidated damages shall be without prejudice to Buyer's rights to claim for damages related to other aspects of Seller's performance.
 - 4.4. Title and risk of loss to the Goods shall transfer unconditionally to the Buyer upon Delivery.

4.5. Entry into the United Mexican States

Foreign Sellers are responsible for obtaining all necessary permits, approvals and documentation associated with necessary entry by their employees and/or contractors into Mexico for the purpose of performing on-site work at the respective Buyer's plant, and Seller shall indemnify Buyer for any losses, delays and/or interruptions caused by or arising from any failure to obtain the same.

5. ACCEPTANCE - INSPECTION - RIGHT TO AUDIT

- 5.1. Without prejudice to the terms of Article 4.1, Buyer reserves the right to verify the progress and proper performance of the Order and to conduct any quality investigations and testing it deems advisable and upon reasonable notice. This shall in no way relieve Seller from its duties under the Order or limit them in any way.
- 5.2. All requirements mentioned in Buyer's quality systems are to be considered as conditions of the Order itself. Seller shall have an established and implemented Quality System in accordance with ISO 9001 (2008) and TS 16949 (2009) or their equivalent (depending on



the nature of the Goods). The Buyer or its representative shall have the right to undertake quality audits and verifications of Seller's or of any subcontractor's quality system.

- 5.3. In the event of rightful rejection of all or part of any delivery, Goods rejected shall be stored and shipped back by the Buyer at Seller's expenses and risk.
- 5.4. The Seller acknowledges that it will maintain books, records and accounts relating to the goods and/or services provided by the Seller pursuant to a purchase order entered into between the Seller and Buyer, for a period of not less than seven (7) years from the date (a) the goods have been received by Buyer; or (b) the services have been completed by the Seller in full satisfaction of the purchase order. The Seller shall permit Buyer's employees and agents to audit its books, records and accounts at such location as Buyer reasonably requests and shall cause its subcontractor and sellers to do the same for the purpose of determining whether the Seller has complied with the terms of the purchase order including, without limitation, compliance with the purchase order requirements, change order pricing, prices on invoices generally and any claims arising under or in connection with the purchase order. The Seller shall co-operate fully with any such audit and shall cause its employees, agents, subcontractors and sellers to do the same.

6. TECHNICAL DOCUMENTATION – OPERATING AND MAINTENANCE MANUALS

Seller shall deliver to the Buyer, at such times as may be agreed but at the latest upon delivery of the Goods, all technical documentation relating to the Goods or Services, such as operating and maintenance manuals, training manuals, drawings, technical data sheets, product safety sheets, mill inspection certificates, certificates of conformity and any other supporting documentation ("Seller's Documents"). If not otherwise specified in the Order, the delivery of software or of goods including software will include, for maintenance and/or adaptability reasons, all source and object codes relating to it. Such technical documentation remains the property of Buyer and shall be considered as integral part of Goods or Services in the meaning of these GPC. Subject to Seller's applicable patent rights, if any, Buyer may use and make copies of any Seller's Documents delivered to it under this Order as necessary or reasonably convenient for the purpose of operating, maintaining, repairing, servicing, rebuilding, replacing parts, or modifying any goods delivered to Buyer under this Order or contracting with others to perform any of those services. Confidentiality markings on any Seller's Documents shall not restrict Buyer's rights hereunder.

If Seller is providing electrical or radio frequency equipment to the Buyer, all such equipment must be delivered with all applicable certificates and safety authorities labels/marking in accordance with the respective statutory requirements and standards.

7. WARRANTY – LIABILITY

- 7.1. Seller warrants that the Goods or Services shall be in accordance with all communicated specifications and requirements, shall be state of the art and fit for the particular purposes communicated by the Buyer to the Seller in the Order or before, shall be free from defects in design, materials and workmanship, shall meet all applicable statutory requirements and standards, especially those relating to the environment, safety and employment, or labor laws and regulations, and shall, unless otherwise expressly and clearly specified on the face of the Order, and that the Goods shall be completely new throughout and shall not contain any rebuilt, reconditioned, repaired and/or used parts, components or materials (and in the event it is expressly and clearly stated on the face of the Order that any Goods and/or parts, components or materials may be rebuilt, reconditioned, repaired or used, then any such Goods delivered to the Buyer shall be clearly, accurately and prominently labeled accordingly). Any representations or warranties included in Seller's catalogues, brochures, sales literature and quality systems shall be binding on Seller. Seller acknowledges having examined Buyer's specifications thoroughly.
- 7.2. Unless otherwise specified on the face of this Order, Seller warrants due performance of the Goods for a period of 2 years after they are put into service. Claims made under this warranty shall suspend the warranty period until Seller has remedied the default, and the warranty period will be extended accordingly.
- 7.3. If any Goods or Services at any time are found not to be as warranted, Buyer shall have the option, by written notice to Seller, at Buyer's sole discretion: (a) to rescind the Order according to the provisions of Article 11 (Termination); (b) to accept such Goods or Services with an equitable reduction in price; or (c) to reject such non-conforming Goods or Services and require delivery of replacement Goods or Services, as the case may be (including the removal of the defective Goods installed and installation of the replacement Goods, provided that Seller's liability for such removal and installation costs shall not exceed the price of the Order) or the making of necessary repairs, all at



Seller's expense. All Goods rejected for any reason will be returned to Seller, at Seller's risks and expense, or will be stored at Seller's risk in Buyer's warehouses. After 30 days following notification of rejection, Seller shall be liable to pay warehouse storage charges for the Goods.

- 7.4. If Seller fails to deliver suitable replacements or make repairs promptly or urgently as the case may be, Buyer shall be entitled to obtain cover Goods through an alternative seller and recover from Seller the difference between the cost of cover and the Order price, plus any incidental costs and any reasonable costs to remove the defective Goods and install the cover goods.
 - 7.5. Any Goods repaired or replaced shall be subject to the provisions of this Article.

7.6 IN NO EVENT SHALL EITHER PARTY BE LIABLE TO THE OTHER UNDER THIS ORDER FOR CONSEQUENTIAL, INDIRECT OR SPECIAL DAMAGES, INCLUDING BUT NOT LIMITED TO LOST PROFITS, REVENUES, PRODUCTION OR BUSINESS (COLLECTIVELY "CONSEQUENTIAL DAMAGES"); PROVIDED, HOWEVER, CONSEQUENTIAL DAMAGES SHALL NOT INCLUDE ANY OBLIGATIONS TO DEFEND, INDEMNIFY OR HOLD HARMLESS OR OTHER LIABILITIES TO WHICH EITHER PARTY HAS EXPRESSLY AGREED UNDER SECTIONS 3, 8, 12 AND 18 OF these GPC.

- 7.7. Buyer's rights and remedies as set out in these GPC shall be in addition to any other rights and remedies provided by law.
- 7.8. In any case, no inspection, approval or acceptance of Goods shall relieve Seller from responsibility for defects or other failures to meet the requirements of the Order.
- 7.9. Seller warrants that it will supply the Goods, and parts or components thereof for repair, maintenance or extensions, through the whole period of the Order, including the warranty period, and further warrants that their production or distribution will not be halted. If Seller decides to stop production of all or part of the Goods after the end date of the Order, Seller shall inform Buyer of this fact at least one year in advance, so that the Buyer still has an opportunity to place additional orders.

8. INTELLECTUAL PROPERTY RIGHTS

- 8.1. Seller warrants that neither the Goods or Services nor the sale thereof covered by the Order will infringe upon or violate any trademarks, patents, copyrights or other legal rights of third parties. Seller shall indemnify and hold Buyer harmless against all actions or claims, liability, loss, costs, attorneys' fees, expenses and damages due to or arising from any infringement of intellectual property rights. Seller shall, at its own expense if so, requested by the Buyer, defend the Buyer against all such claims, proceedings and suits. The parties agree that neither party may use the trademarks, service marks, trade dress and other design elements of the other party other than as provided herein without the prior written consent of the other party.
- 8.2. In the event the Goods or Services become the subject of actions or claims of infringement of intellectual property rights, Seller shall either in the shortest possible period obtain the right for the Buyer to use the Goods or Services or modify or replace the Goods or Services, as the case may be, so that the infringement ends. Modification or replacement of the Goods or Services shall never result in a decrease or reduction of the functionality or fitness of the Goods for the particular purpose used by Buyer. If Seller fails to carry out its duties as set out herein, the Buyer, with eight business days advance notice, shall be entitled to take such actions as it deems necessary and to recover the total cost of the Goods or Services, and the installation or implementation costs associated with the Goods or Services as the case may be, from Seller.
- 8.3. Patentable inventions and protectable creations as well as their results, insofar as they arise from the Order, shall belong to the Buyer unless Seller establishes that they arise from Seller's sole inventive capacity, and were developed independently of the Order.

9. NON-DISCLOSURE - PROPRIETARY RIGHTS - CONFIDENTIALITY - ENDORSEMENT

9.1. All written or verbal information supplied by the Buyer to Seller regarding the Buyer's know how, specifications, procedures, needs and all technical information, documents and data shall be treated as confidential and shall not be disclosed to third parties without the



Buyer's prior written consent. Such information shall be exclusively used for the performance of the Order, or for the purpose of preparing offers or quotations.

- 9.2. The rights of ownership and copyrights in any designs, drawings, samples and other documents delivered to Seller belong to Buyer and such items shall not be duplicated or disclosed to third parties at any time without Buyer's prior written consent.
- 9.3. Seller shall not take any photographs, videotapes, motion picture or digital images or use any other visual recording devices on any real property of Buyer or its affiliates without, and in each instance where granted, only to the extent of, the prior written approval of Buyer, which may be withheld in Buyer's sole discretion.
- 9.4. Upon Buyer's request, Seller shall execute any additional agreements regarding proprietary information or trade secrets in connection with this Order as Buyer may reasonably request.
- 9.5. Seller shall use managerial, operational, physical and technical safeguards and take such other actions as reasonably necessary, to preserve and protect against any anticipated or actual threats or hazards to the integrity and security of, and prevent any unauthorized access to or destruction, use, modification and disclosure of, any of Buyer's confidential information while in Sellers's possession and control. Seller shall immediately notify Buyer if it becomes aware, or has reason to believe, that there has been unauthorized access to or use of, or any security breach relating to or otherwise affecting, any of Buyer's confidential information. Seller shall, at its own expense, cooperate with Buyer in investigating and responding to the foregoing. Seller shall be responsible for contractually requiring and causing any subcontractor or other third-party service provider engaged by Seller in connection with the purchase order to implement and comply with data security protections substantially similar to and no less protective than those provided in these terms and conditions.
 - 9.6. Buyer will not provide any type of endorsement or testimonial to Seller and Seller shall refrain from requesting the same.
- 9.7. In the event that the Seller fails to comply with any of the confidentiality obligations provided by this Section, during the term of the relationship or after the same ends for any cause, the Seller shall incur all applicable legal liabilities, including, without limitation, those of a criminal nature referred to in Articles 163, 166, 402 and other related and applicable Articles of the Mexican Federal Law of Protection to the Industrial Property (*Ley Federal de Protección a la Propiedad Industrial*).

10. FORCE MAJEURE

- 10.1. The party affected by an event beyond its reasonable control and which could not reasonably have been foreseen or avoided, including (without implying limitation) terrorism, insurrection, epidemic, flood, earthquake or like natural disaster ("Force Majeure") shall immediately notify the other party in writing of said event and furnish the other party with all relevant information and proof relating thereto, and particularly to the period of time said event may delay the timely performance of this Order. Strikes affecting Seller, public transportation or events of any type (including those defined as events of Force Majeure hereunder) affecting Seller's subcontractors or sellers shall not be considered as events of Force Majeure excusing nonperformance of this Order.
- 10.2. In the event of an event of Force Majeure affecting Seller, the Buyer shall be entitled at its discretion: (a) to agree with Seller on an extension of time for delivery; or
 - (b) to terminate the Order or any part thereof, at any time, without further obligation or liability, and request the reimbursement of any sums already paid.
- 10.3. The price for shipments previously delivered remains due only if they may be fully used by the Buyer notwithstanding the subsequent failure to deliver the rest of the Order. Any excess amount paid as an advance by the Buyer shall be refunded by Seller.
- 10.4. Equipment breakdowns, shortage of materials, or any other cause beyond the reasonable control of the Buyer preventing the use of the ordered Goods or reducing the needs of the Buyer with respect to the Goods shall entitle the Buyer at its option to suspend or postpone delivery of the ordered Goods or to terminate in whole or in part the Order without further obligation or liability.



11. TERMINATION

- 11.1. Buyer shall always be entitled, even though Seller is not in breach of any obligation, to suspend the Order, or to terminate the same in whole or in part, by giving three days' advance notice to Seller. Seller shall be obligated to mitigate its costs related to any such termination. In the event of such a termination, as Seller's sole and exclusive recourse, Seller may charge Buyer reasonable costs incurred up to the time of termination relating to the Order; provided, that Buyer shall be entitled in its sole discretion to take delivery of anything for which it is being charged by Seller hereunder. In no event shall Seller be entitled to recover incidental or consequential damages or loss of profits. For suspension of the Order hereunder by Buyer for greater than 1 year, Seller may, as Seller's sole and exclusive recourse for such suspension, charge a reasonable fee for storage of any works in progress, commencing only after the first year of the suspension.
- 11.2. In the event Seller fails to comply with any material term or condition of this Order, Buyer shall be entitled, by written notice to Seller and without prejudice to any other remedy available under this contract, at law, to terminate the Order in whole or in part without any further liability or obligation, to recover from Seller all moneys paid by the Buyer to Seller in respect thereof, obtain cover Goods or Services through an alternative supplier and recover from Seller the difference between the cost of cover and the Order price, plus any incidental costs and any reasonable costs incurred by Buyer to remove any defective goods and install or implement replacement goods. The same shall apply in case Seller fails to make progress in producing or assembling the Goods so as to endanger the timely performance of this Order in accordance with its terms.
- 11.3. If Buyer has a reasonable basis to believe that the financial condition of Seller imperils Seller's performance of the Order, Buyer may demand, and Seller shall promptly furnish at Seller's cost, a bond with such surety or sureties reasonably acceptable to Buyer covering the faithful performance of the Order by Seller. In the event that Seller fails to promptly provide such bond or surety, Buyer may terminate the Order with immediate effect without any further obligation or liability.

12. INDEMNITY

- 12.1. "Buyer's Indemnitees" shall mean, collectively, Buyer, including any of its affiliated companies, and their respective directors, officers, employees and agents. "Claims" shall mean, collectively, any and all claims, actions, suits, fines, penalties, and demands (including but not limited to claims of strict liability, negligence, fault imposed by statutes, rules or regulations, breach of contract and breach of warranty) for any liabilities, damages, judgments, awards, costs and expenses of every character whatsoever (including reasonable attorney's fees), whether or not the Claim has merit.
- 12.2. In connection <u>only</u> with any goods or off-site services provided under this Order, the following shall apply: Seller expressly agrees to defend, release, indemnify and save harmless Buyer's Indemnitees from and against all Claims related to any loss or damage to property or bodily injuries or disease to persons, including death, occurring in connection with: (1) Seller's acts or omissions in performance of this Order, or those of its subcontractors, employees or agents; (2) a defect in the Goods; or (3) breach by Seller of any of the warranties.
- 12.3. In connection only with any services provided on Buyer's premises, the following shall apply: to the maximum extent allowable by law, Seller expressly agrees to indemnify, defend and save harmless Buyer's Indemnitees from and against any and all Claims on account of any loss or damage to property or bodily injuries or disease to persons, including death, made by Seller or any of its subcontractors or any employee, agent or invitee of Seller or any of its subcontractors arising out of Seller's performance of this Order, including the negligent acts or omissions of any of Buyer's Indemnitees or the condition of the property of any of Buyer's Indemnitees. Seller shall further indemnify, defend and save harmless Buyer's Indemnitees from and against any and all Claims made by any other person or persons on account of damage to property or bodily injuries, including death, arising out of the act or omission on the part of Seller or any of its subcontractors or any employee, agent or invitee of Seller or any of its subcontractors. Notwithstanding the forgoing obligations in this Section 12.3, Seller shall not be required to indemnify and save harmless Buyer's Indemnitees from Claims that are finally determined by a court with jurisdiction to have been caused solely by the negligence or intentional misconduct of Buyer's Indemnitees; provided, however, that the condition or operation of Buyer's Indemnitees' production and manufacturing facilities in the normal course of Buyer's Indemnitees' businesses shall be deemed not to be negligence or intentional misconduct.



12.4. Seller agrees to assume at its expense, on behalf of Buyer's Indemnitees and at Buyer's demand, the defense against any Claim. If any Claims are brought against any of Buyer's Indemnitees by any person directly or indirectly employed by Seller, or any person for whose acts Seller may be liable, Seller's indemnification obligation to Buyer's Indemnitees shall not be limited or affected in any way by any Claims or benefits paid or payable by or on behalf of Seller under any Workers' Compensation acts, disability benefit acts or other employee benefit acts. Seller expressly waives any provision of any workers' compensation laws under which Seller could preclude its joinder as an additional defendant(s) or avoid liability for damages (such as a statutory immunity), contribution or indemnity in any actions, at law or otherwise, where Seller's employee or employees, its heirs, assigns or anyone else entitled to receive damages by reason of injury or death, makes a Claim against Buyer's Indemnitees. Unless specified otherwise on the face of this Order, all services provided hereunder shall be deemed maintenance work and not construction work. Buyer reserves the right to retain sufficient funds to cover any Claims that arise before this Order is fully paid. Seller shall not be entitled to any form of implied or equitable indemnification at any time, whether based on a theory of contract, tort (including negligence), strict liability or otherwise, and any right thereto is hereby irrevocably waived and disclaimed by Seller.

13. INSURANCE

Seller shall maintain insurance policies with Workers Compensation and occupational disease coverage, commercial general liability coverage, including both products and contractual liability coverage, employer's liability coverage, and motor vehicle liability coverage, all in amounts reasonably satisfactory to Buyer, but not less than USA \$2,000,000 per occurrence and with insurers reasonably satisfactory to Buyer. Upon Buyer's request, Seller shall also maintain specialty insurance coverage (e.g., aircraft, watercraft, professional services, environmental remediation, explosives) for Seller's goods and/or services. The required policies of insurance for commercial general liability, employer's liability, and motor vehicle liability shall cover Buyer as an additional insured and shall not have deductibles or self-insured retentions which are greater than twenty percent (20%) of the coverage limit provided by the policy unless approved in writing by Buyer. All required policies of insurance shall contain a waiver of subrogation in favor of Buyer. Seller's insurance coverages shall be primary to and noncontributory with any other insurance carried by Buyer and shall not relieve or otherwise limit any of Seller's other obligations or potential liabilities under this Order. Seller shall furnish acceptable proof of such insurance policies upon Buyer's request. Seller's obligations hereunder shall be in addition to any obligations imposed upon Seller under Mexican Social Security or Labor laws.

14. SUBCONTRACTING

- 14.1. If Seller is authorized to sub-contract all or part of its obligations to third parties, such sub-contracting shall be at Seller's sole expense and under Seller's sole responsibility. Seller shall cause that sub-contractors comply with Mexican regulations in connection with the provision of Specialized Services in accordance with the Mexican Federal Labor Law (*Ley Federal del Trabajo*). Seller shall inform all sub-contractors of the provisions of these GPC as well as those of the Order, and shall provide them with all information regarding the Buyer's requirements, especially in respect of applicable safety rules, Buyer reserving the right to refuse any of Seller's sub-contractors that are not in compliance with these conditions or are otherwise generally barred from performing work for Buyer. Seller shall be responsible for the acts and omissions of Seller's subcontractors as if they were the acts of omissions of Seller.
- 14.2. Seller and Buyer are independent contracting parties and nothing in this Order shall make either party the agent or legal representative of the other for any purpose whatsoever, nor does this Order grant either party any authority to assume or to create any obligation on behalf of or in the name of the other. None of the persons engaged by Seller in the performance of its obligations under this Order shall be considered as employees of Buyer.
- 14.3. For the purposes of this section 14, the Seller shall supply sufficient and qualified personnel for rendering services that are necessary for the production and delivery of the Goods and Services. Seller shall prepare and file all returns and pay all required Mexican payroll taxes applicable to the services rendered to deliver the Goods and provide the Services, including but not limited to payments to the Mexican Social Security Institute, Retirement Fund Plan ("SAR") and fees for the National Institute for Promotion of Worker Housing ("INFONAVIT"), as well as any other applicable taxes or fees, whether federal, state or municipal, required under Mexican laws and regulations related to its personnel and to the immigration permits, health care obligations and pension plan contributions, if applicable; and Seller shall show to Buyer the corresponding documentation evidencing compliance with the obligations referenced the above. Seller shall immediately notify Buyer of any disputes between Seller and the personnel appointed by Seller for the provision of the Services, the Mexican



taxing authorities, any labor union, federation or labor coalition that represents Seller's employees, if such disputes or disagreements may result in Seller receiving a strike notice or in having its assets being subjected to liens, mortgages, attachments or encumbrances of any nature. Seller shall be responsible for all labor matters, labor claims or lawsuits and for complying with all applicable obligations derived from the Federal Labor Law, Social Security Law, INFONAVIT Law, Income Tax Law, State and Federal Payroll Tax Laws, Sanitation Laws, Environmental Laws and regulations, as well as any other applicable law or regulation in force in Mexico. Seller's obligations will extend to any contractor or subcontractor contracted by Seller to perform any or all of the services related to the Goods and will survive the termination of the Order. Seller shall indemnify and save Buyer harmless from any claims or lawsuits brought against Buyer, including substitute employer claims or lawsuits, present or future, filed by Seller's personnel, a union or by any government or other entity. Seller is obligated to use, in the rendering of the services relating to the Order, solely and exclusively those workers and employees that have previously been registered into the mandatory Social Security regime paid by Seller. Breach of this provision will subject Seller to the payment of all damages caused to Buyer and shall reimburse Buyer any expense incurred by the Buyer, including without limitation legal fees, and in such circumstances, Buyer shall also have the right to immediately terminate the Order without the need for judicial intervention.

Seller, its officers, directors, contractors, subcontractors, agents, employees, representatives and guests do not have any labor relation whatsoever with Buyer, its officers, directors, contractors, subcontractors, agents, employees, guests, subsidiaries, affiliates and parent companies. The indemnity provisions hereof apply with respect to any and all labor or employment claims.

In the event that this Purchase Order implies that Seller shall render a Specialized Service or Specialized Works to Buyer, as such term is defined in Article 13 of the Mexican Federal Labor Law (*Ley Federal del Trabajo*), Seller shall comply with the following requirements:

- a) To have its corresponding registration for Specialized Services or Specialized Works before the Secretary of Labor and Social Welfare. Such registration shall be in force during the term of this Order. Provided that if Registration is canceled, revoked or expires, Seller will be responsible to immediately notify Buyer.
- b) Identify its personnel who render the specialized services or work at Buyer's facilities, through a badge that will include a picture, name and/or identity code that links such personnel with the Seller.
- c) Submit on time the information and documents required by the corresponding authorities that oblige to those individuals and legal entities that are registered under the terms of Article 15 of the Mexican Federal Labor Law (*Ley Federal del Trabajo*), in order to provide the specialized services or works and to comply with the reports required by the applicable law, including without limitation the Report of Contracts for Specialized Services and Works.
- d) Deliver to the Buyer on a monthly basis, the documents required by the different tax, labor and social security provisions with respect to the specialized works and specialized services provided by the Seller under this Order. In the event that the documents and/or information provided by the Seller is not complete or it presents a breach by the Seller, Buyer reserves the right to withhold payments to the Seller and deny the entry of the latter's personnel to the Buyer's Facilities, until such breach is fulfilled.
- e) Seller shall indemnify and hold Buyer harmless from and against all liabilities, demands, claims, losses, costs, damages, expenses of any kind, legal procedures, fines or penalties arising from or relating to Seller's and/or its subcontractors or suppliers' non-compliance with the foregoing and to reimburse the Buyer any payment made on this regard.

15. ASSIGNMENT

Seller shall not assign this Order, any rights under the Order or any receivables due from Buyer without the prior written consent of Buyer.

16. JURISDICTION - APPLICABLE LAW

16.1. The parties expressly exclude the application of the United Nations Convention on Contracts for the International Sale of Goods of 1980.



16.2. This Order shall be interpreted and enforced in accordance with Mexican law, excluding any choice of law rules which may direct the application of the laws of any other jurisdiction. If any dispute shall arise between Seller and Buyer in connection with this Order, the parties shall promptly attempt in good faith to settle the dispute by negotiation. All disputes not settled by negotiation shall be resolved in the courts of Silao, Guanajuato, Mexico. In any case, all Goods and/or Services supplied by Seller shall meet the highest quality and automobile industrial standards in accordance with international practice and commercial customs.

17. CODE OF CONDUCT - FRAUD & CORRUPTION – HUMAN RIGHTS

The Seller has reviewed ArcelorMittal's: (i) Code of Business Conduct, (ii) Anti-corruption Procedure; (iii) Human Rights Policy; (iv) Responsible Sourcing Code ("Policies"), as set out on ArcelorMittal's website: https://corporate.arcelormittal.com/investors/corporate-governance/compliance-and-policies. In the performance of the Order the Seller will comply with the Policies and ensure that its Personnel and subcontractors comply with the Policies. In the event that Seller learns of any violation or alleged violation of Buyer's Code of Business Conduct, Seller shall report the violation or alleged violation by calling the Compliance Hotline Number, which is 1-888-242-7305. Seller warrants and represents that it has not given, and will not give, any gift or commission, nor has agreed, and will not agree, to pay commission to any Buyer's employee, agent or representative in connection with this Order or any other contract with Buyer.

18. DISCHARGE OF LIENS

All goods and services hereunder shall be delivered and furnished free of all liens, Claims and encumbrances by, through or under Seller ("Liens"). Seller shall pay promptly all Claims and demands for all labor performed and for services, machinery, fuel or any other material or equipment furnished in the performance of this Order and shall defend, indemnify and save harmless Buyer against any Claims or debts on account of which Liens might be obtained and against court costs and reasonable attorneys' fees incurred by Buyer in discharging any Liens. Buyer reserves the right to use sums otherwise payable to Seller in order to discharge any Liens. Seller shall comply with all applicable laws in the place in which Buyer is located in taking action to protect Buyer against the imposition of Liens. To the maximum extent allowable by law, Seller releases and forever waives any and all rights it may have under law to assert, file or record any Lien. All right, title and interest (including but not limited to any security interest(s)) to and in any of Buyer's property that has been placed into Seller's possession or custody and of any property for which Buyer has paid Seller but has not yet received ("Buyer Property") shall at all times be and remain Buyer's alone, and Seller shall have no ownership or other interest therein. Seller hereby authorizes Buyer to prepare and file such Uniform Commercial Code financing statements as necessary confirming Buyer's ownership of the Buyer Property and Seller shall execute and deliver such instruments as are reasonably necessary in order to fully protect the right, title and interest of Buyer to and in all such Buyer Property. Buyer may, at its option, notify the holder of any lien or security interest in Seller's personal property of Buyer's continued ownership of the Buyer Property. Seller shall segregate all Buyer Property from any other inventory or material in its possession to the maximum extent possible.