

# Behnam Khorsandian

Solution Architect



## CONTACT

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## EDUCATION

2018 - 2020  
**University of Tehran**  
Master of Arts in Industrial Design  
Honors: Ranked 11th at National Graduate Students Olympiad

## LANGUAGE

English: Intermediate  
Farsi: Native

## SKILLS

**System Design:**  
Architecting scalable cloud-native platforms and secure blockchain based solutions.

**Software Development:**  
Building robust, production-ready apps, efficient algorithms, and scalable APIs in Python

**ML & Data Science:**  
Applying ML models and data science methods to deliver predictive insights and intelligent automation.

## HOBBIES

Reading Non Fiction Books, Papers, and Cooking!

## ABOUT ME

I am a Dubai based Solution Architect specializing in data-driven digital transformation, creating scalable solutions that optimize workflows and deliver innovative products.

## WORK EXPERIENCE

**Solution Architect** (September 2024 – Now)  
**GoLEAD**, Dubai, United Arab Emirates  
At GoLead, I work as a Solution Architect, leading our Strategic Innovation initiatives to deliver AI-driven learning solutions for major clients in the EdTech and L&D sectors. I have spearheaded key external projects such as a Training Needs Analysis for the Saudi Commission for Healthcare Specialties and an L&D product showcase for Dubai Airport, and I also single-handedly created and continue to maintain the company's platform AI service, optimizing generative AI for content creation and personalized learning experiences.

**AI Engineer** (October 2023 – September 2024)  
**GoPlus**, Remote, Canada  
At GoPlus, an EdTech startup dedicated to advancing higher education through innovative technology, I worked as an AI Engineer. My contributions included developing an end-to-end AI service for generating educational materials (questions and content) using Generative AI, which improved instructors efficiency by 50%, as well as building a data-driven analytics dashboard to monitor student performance through machine learning.

**Solution Architecture** (October 2022 – March 2023)  
**Individual Clients**, London & Dubai  
As a Freelance Solution Architect, I led two blockchain and AI projects for individual clients with innovative ideas seeking investor funding. I transformed their concepts into functional MVPs, including a blockchain-based sports betting platform and a blockchain-powered image-generation competition platform.

**Design Manager** (March 2021 – October 2022)  
**Sina Robotics Co. Ltd.**, Iran, Tehran  
I was Design Manager, leading a team of four to enhance system usability through innovations in robotic arms, surgical instruments, detection systems, and ergonomic surgeon consoles. Under my leadership, we resolved critical R&D issues to secure ISO-13485 and IEC-80601 certifications, delivered flawless prototypes that enabled the company's first international telesurgery deal, and optimized manufacturing processes to cut overall production costs by 10% and fabrication expenses by 30%.