### Pedro Bacelar

Head of Product Design – Winnin (Series A Martech)

Brazil | Open to Remote or Relocation (US & EU time zones)

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### PROFESSIONAL SUMMARY

Product Design leader with 14+ years delivering and leading digital products used by global companies such as Netflix, LinkedIn, Airbnb, Salesforce, Google, Slack, Coca-cola, Danone, Unilever, General Motors, Puma, Redbull, Samsung, and the United Nations.

More than 5 years in leadership roles, having built or migrated 3 designs ystems (now driving the 4th).

Worked on 25+ products so far, mentored 60+ designers (Top #50 mentor on ADPList) and integrated AI/LLM features into complex B2B and B2C platforms, including an LLM-powered academic-research app for the United Nations.

Skilled at aligning design with business objectives and executive leadership, guiding cross-squad design teams and currently invested in accelerating discovery through Al-boosted prototyping and research.

### **EXPERIENCES**

# **Head of Product Design**

Winnin

2025 - Present (Remote)

- Own company-wide design strategy for a culture-intelligence SaaS platform that leverages generative Al.
- Rolling out a unified Mantine-based design system.
- Embedded Al prototyping tools (Lovable, Bolt.new) to shorten concept validation cycles.
- Formalized research and documentation workflows using Notion.
- Coaching and growing a multi-disciplinary team of designers in close partnership with Product and Engineering.
- Acting as part-time PM for our Al coworker agent initiative with a smaller elite team of devs, data scientists and designers.

### **Principal Product Designer & Partner**

Vinta Software

2021 – 2024 (Remote)

- Mentored and hired product designers in different seniorities and roles.
- · Led discovery and UX for health-tech and SaaS clients focused on Al and data-heavy products.
- Served as interim CPO for key accounts during a maternity leave, working on key clients strategy and communication.

# **Senior Product Designer**

Vinta Software

2018 - 2021 (Remote)

- Directed redesigns of analytics dashboards for enterprise clients including Salesforce, Slack, Shopify, Airbnb, Netflix, and LinkedIn.
- Established a green-field design systems and promoted organization-wide adoption of Figma.
- Implemented continuous research loops with Maze, Dovetail and Lookback.

# **CEO & Co-Founder**

Spacy Rental

2016 - 2018 (Brazil)

- · Created the first Brazilian startup that enabled people to rend a whole soccer stadium online.
- Bootstrapped a B2B corporate event space rental startup that served clients such as Google.

## **Product Designer**

Moodar Health 2016 (Brazil)

- · Co-created a mental-health support platform with therapists;
- Delivered the initial MVP experience.

### **Brand Ambassador**

Uber 2016 (Brazil)

#### **Scholarship**

Apple Academy 2015 (Brazil)

## **Scholarship**

Microsoft Innovation Center 2013 (Brazil)

(Earlier freelance and academic researcher experience available upon request.)

### **EDUCATION**

- B.A. in Design, Federal University of Pernambuco (UFPE), 2012 2019
- Scholarship at Apple Developer Academy, 2015 2016 built and launched freemium, community-driven, gamified iOS/iPad apps during the program
- · Scholarship at Microsoft Innovation Center (Scholarship), 2013
- Professional Certificate in Digital Graphic Design, School of Arts, Games and Animation (SAGA), 2009 – 2011

#### **SKILLS**

Design Leadership · Product Leadership · Product Discovery · UX Research · Al Prototyping (Lovable, Bolt.new, Cursor, V0) · Design Systems (MUI, Mantine, ShadCN, Figma) · Documentation (Notion, Confluence) · Roadmap Planning · Design Sprint · Agile · Scrum · Team Management (Asana, Jira, Clickup) · LLM Integration · HTML/CSS/JS · Javascript · Webflow · Maze · Dovetail · Lookback · OKRs · Jira · Cross-functional Leadership · Arduino · 3d Modelling · Video editing (Adobe Premiere, Adobe After Effects)

# **LANGUAGES**

- · English Fluent
- · Brazilian Portuguese Native

#### **AWARDS**

- · Top #50 Design Mentor 2025 at ADPList
- · Tech Behemoths "Top UX/UI Agency" 2024 (Vinta Software)
- · WeHack Elo + Cielo Winner
- · Movile Hack Winner
- $\cdot$  Global Student Entrepreneur Award, Regional Winner (EO International)

## **PUBLICATIONS**

- Why Every Software Development Team Should Have a Product Designer Vinta Blog, 2023: https://www.vintasoftware.com/blog/product-designer-software-development
- Design Operations: 6 Tips to Streamline Your Design Process Vinta Blog, 2023: <a href="https://www.vintasoftware.com/blog/streamline-design-process">https://www.vintasoftware.com/blog/streamline-design-process</a>
- Why Buying Tickets on Airline Platforms Is Always a Bad Experience? Vinta Blog, 2018
- Measure Your Words, Designer UX Collective Brasil, 2018: https://brasil.uxdesign.cc/mecabem-suas-palavras-designer-6e2e993fc3ba

# CONTACT

For more information, please contact me: pedro@bacelar.design