

Weekly News

July 30, 2025

American National

NEW Palladium MYG Match – Read the <u>announcement</u>. Download the <u>client brochure</u>.



In this issue of Annuity Watch:

- Palladium Match MYGA now available across all distribution channels
- Annuity Beneficiary Changes now enabled on Agent Portal
- Five reasons to choose American National
- Rate Certainty Annuity available in Oregon
- Updated Client Factfinder
- Full Commission on Internal Exchanges

Annuity rates - See the rates effective August 1st.

Corebridge Financial (American General)

Help clients create a better legacy than they thought possible

Use the Pyramid of Philanthropy to spark meaningful conversations with clients about which type of philanthropist they'd like to be.

Help them consider legacy options that can help:

- Minimize government taxation
- Ensure a larger benefit for beneficiaries

Share these client approved resources:

- Napkin tool
- Video presentation

Index annuity rates - See the rates effective July 28th.

Fixed annuity rates - See the rates effective July 28th.



In this issue of Annuity Updates:

- Where do fixed index annuities fit in a retirement strategy?
- The Elite Producer Compensation Program

 New York Regulation 60 ("Reg 60") – reminders to avoid delays

John Hancock

NEW Life insurance solutions consumer guide

This powerful tool was designed to simplify explaining options and support decision-making for your clients. This clear, concise overview of John Hancock's flexible-coverage options and Vitality program benefits helps you effectively convey the value of the solutions you're offering. See the guide.

LifeCare selling resources

<u>This suite of materials</u> was designed to support you in understanding and promoting the unique LifeCare product - a hybrid IUL life insurance solution with long-term care benefits. LifeCare has also just been approved for sale in New Jersey!

Competitive term rates - Get details.

Lincoln Financial Group

Weekly Market Intel - See the latest insights.



In this issue of the Lincoln Leader for Fixed Annuities:

- New blog post: 4 trends you should watch
- Market Intel Exchange
- New Paperless Options available for annuity clients
- Lincoln Fixed Indexed Annuity commission update
- Fixed Annuity Resource Guide
- Resolving NIGOs
- Regulatory Roundup
- NAIC training required

MassMutual

New issue and participation (I&P) limits for DI

The new limits make it easier than ever to provide clients with stronger income protection across key occupation classes and Executive Select Program. <u>Learn more.</u>



In this issue of Express:

- IULs can add value for business owners
- New LTC sales materials
- Myths vs. Facts: What clients get wrong about Long-Term Care
- The high cost of common illnesses: Why clients need a financial backup plan
- Protecting against the big three: Why Cancer, Heart Attack and Stroke coverage matters
- Have you heard the news United of Omaha Fixed Index Annuity
- Disaster Relief Notification Iowa State of Disaster Emergency for Scott County

Protective Life



In this issue of In the Loop:

- Streamlined access and faster decisions
- Pennsylvania disclosure statement reminder
- Sales material noted on the B-8704 required upfront
- Standardized approach for Illustration standards effective 8/1/2025
- Protective verifying compliance with California best interest training
- The latest compliance updates

Securian Financial

Estate Planning in 4 steps

Follow these steps to create a thorough and well-rounded estate plan:

- Gather Information
- Determine Goals
- Align Goals
- Analyze, recommend and implement

Get complete details about all of the steps.

SecureCare will add Premium Deposit Account (PDA) August 4th – Get details.

Symetra

Accumulator Ascent IUL: Taking future plans to greater heights

<u>View this case study</u> about Robert, who is seeking a tax-advantaged source of supplemental income starting at age 71 to help maintain his lifestyle and offset potential health care expenses

Symetra's IUL index crediting method makes a difference – See how it works.