

# Weekly News

February 11, 2026

## American National

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[In this issue](#) of **Annuity Watch**:

- Unlocking Financial Stability
- 2026 Contribution Limits
- Annuity Product Portfolio
- Update to LAD Website Mega Menu
- Unveiling the invisible generation – Annuity solutions for Gen X

## Corebridge Financial (American General)

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### Help your clients put their love into action with life insurance

February is Insure Your Love Month - an ideal time to check in with your clients and review their coverage so their loved ones remain financially protected.

- [Policy Review](#): Has your client's coverage kept pace with career and family changes? Use our Policy Review tools to measure their current needs and adjust their policies as needed. [Download the policy review client guide.](#)
- [Beneficiary Review](#): Even if a client's coverage remains suitable, it's important to make sure beneficiary designations and amounts are up to date. Our tools include a guide and journal for thorough reviews.

### Compare guaranteed income

See how clients can turn IUL cash value into an income stream with the [Max Accumulator+](#) Income for Life rider.

This [competitive comparison](#) highlights:

- Pay to retirement scenario
- 10 pay scenario

[In this issue](#) of **Annuity Updates**:

- Power Series Index Annuities – Product Modernization
- The Elite Producer Compensation Program (EPCP) has been extended through 2026!
- Guidelines for annuity sales to non-U.S. citizens
- Understanding the Certification of Trust Form
- IRI Paperless Exchange Initiative

## Illinois Mutual

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### DI Coverage for Starting Professionals

Illinois Mutual offers disability income insurance (DI) coverage to individuals who are near completion of apprenticeships, licensing or accredited certification programs. The monthly benefit amount and options available will be based upon the intended occupation and expected income level. [Learn more.](#)

## John Hancock

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### A historic step forward in early cancer detection

This week marks a historic milestone for early cancer detection in America, as Congress passed legislation creating a future pathway for Medicare coverage of FDA approved multi cancer early detection tests.

Early detection can change outcomes. Screenings like GRAIL's Galleri test, available to eligible Vitality PLUS members, are designed to detect cancer earlier — often before symptoms appear.

[Watch this real-life impact video.](#) Sandy, a John Hancock Vitality customer, attests to the impact of early detection as she reveals how her cancer diagnosis gave her a chance for more cherished moments with family.

### 2026 Advanced Markets trends you need to know

[Listen to this new podcast](#) that breaks down the top trends shaping the year ahead and how they can strengthen your planning conversations. You'll hear about new opportunities and what's changing in the market — as well as the strategies that can help you deliver strong results.

A new rewards program designed for you! [Discover John Hancock Vitality PRO.](#)

### Introducing SmartStart Segments - seamless segment management for IUL 26

With the launch of our new Accumulation IUL 26 and Protection IUL 26, we're excited to introduce SmartStart Segments — a feature designed to make policy management easier and more transparent with:

- **Immediate segment start:** First segment starts day one for instant indexed account access
- **Maturity on first statement:** Any indexed credits will appear on the first annual statement for clearer policy reviews

[Explore the solutions.](#)

## Lincoln Financial Group

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### Have you considered this cash alternative?

How are you helping clients who are jumping to cash for safety and exposing themselves to significant inflation risk?

Lincoln OptiBlend fixed indexed annuity is a cash alternative with higher return potential than traditional deposit accounts. In addition to the option for a fixed rate, investors have the opportunity to earn interest linked to market performance – with no exposure to market losses. [Get more details here.](#)

## MassMutual

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### Competitive short-pay premiums

UL Guard is a solution that can help clients protect their long-term goals and serves as a strong option for those who want to enhance their estate planning strategies. [Access the UL Guard Playbook](#) for resources designed to support client conversations.

## Mutual / United of Omaha

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### [In this issue](#) of **Express**:

- Your Updated SPA Experience Is Almost Here
- Protection May Be the Most Romantic Gift of All
- Learn the Basics: Living Promise
- Long-Term Care Business Updates: Service Enhancements and Leadership Changes
- Have You Seen Our Latest LTC Sales Idea Videos?
- Boost Your Clients' Protection: Real Wins with Enhanced Coverage
- Positioning Critical Advantage as a Retention Tool: Enhancing Existing Life Portfolios
- Annuity Interest Rate Updates Effective February 2

## Nationwide

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### Introducing Nationwide Indexed Universal Life Accumulator III – *COMING MARCH 7<sup>th</sup>*

The new IUL Accumulator III will offer many new features including but not limited to a new uncapped NASDAQ index strategy, performance lock feature to help clients lock in gains, and enhanced dollar cost averaging.

#### **Product highlights:**

- Designed for clients aged 30 to 55 years
- Modern index options including new uncapped Nasdaq-100® strategy
- New Performance Lock feature helps clients lock in gains
- Enhanced dollar cost averaging
- Guaranteed Nationwide IUL Rewards Program
- Cash indemnity long-term care rider
- New Adjusted Premium Charge Rider
- New Guaranteed Interest Accumulated Value feature for added protection

## North American Annuity

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### Strengthen your clients' Social Security strategy

As clients look ahead to retirement, Social Security is often one of the most important – and most confusing – topics on their minds. You can help turn uncertainty into confidence using the Social Security tools found inside the [Financial Home Makeover magazine and online resource library](#).

## Protective Life

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### Help clients understand how underwriting works

Getting life insurance can be easier than clients think. Protective helps streamline the process with easy applications and multiple underwriting paths, including:

- Fastest instant approval in 3 minutes for qualifying clients who can accept policy electronically.
- Accelerated underwriting in as little as 3 days with no medical exams and minimal health questions.

[This resource](#) makes it easy to educate clients on their underwriting options

## Prudential Financial

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### February Sales Strategy: Entitlement Benefits & the Retirement Gap

The February sales strategy focuses on helping clients understand how Social Security and Medicare fit into their retirement strategy, and how integrating life insurance early can help address potential gaps. [Visit the February Sales Kit](#).

## Securian Financial

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Introducing Eclipse Accumulator II IUL – *COMING SOON TO CALIFORNIA* – [Get details](#).

## Symetra

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### Symetra Increases to \$55M Autobind Limit

Symetra has increased their autobind limit from \$35M to \$55M, giving them significantly more capacity to move quickly on large cases—without added friction or delays. Simply put, they are ready for large-case business and positioned to execute efficiently at higher face amounts.

### National Cancer Prevention Month: Help your clients take action

This month, be a part of your clients' preventative health and well-being by introducing them to Symetra's Cancer Care Compass - a rider package available on their core indexed universal life products. It provides access to resources and guidance to help them live healthier today, plus a lump sum payout should the insured face a covered cancer diagnosis in the future. [Learn more](#).