

Weekly News

February 18, 2026

American National



[In this issue](#) of **Annuity Watch**:

- Helping Clients Prepare for What's Ahead
- Annuity Product Overview
- Fast Facts on IRAs
- Access All of Our Training Guides in One Convenient Spot
- Retirement Planning Guide

Annuity rates – [See the rates](#) effective February 13th.

Athene



[In this issue](#) of **Athene Accelerate**:

- Latest tax updates and 3 key tax benefits for clients
- A new retirement is taking shape
- Understanding the tax and planning implications of Roth IRA conversions
- Will technology affect your clients' retirement planning?
- Refresh your financial mindset
- March 5 webinar: IRA beneficiary rules after the SECURE Act

Banner Life / William Penn

New accelerated underwriting enhancements

Banner is excited to share an important enhancement to their underwriting capabilities for OPTerm — powered by a meaningful increase in our retention limits and designed to help you place larger cases with greater speed and flexibility.

[Get details.](#)

Corebridge Financial (American General)

Create a lifetime income stream with an IUL by leveraging the Income for Life Rider

Show clients how they can turn IUL cash value into a lifetime income stream with the Max Accumulator+ Income for Life rider.

- Supplement retirement income sources
- Offset cost of living increases
- Plus provide a death benefit

Few carriers offer this feature – differentiate yourself and help clients get the most out of their accumulation IUL.

Get resources for [Max Accumulator+](#). See the [Income for Life rider FAQ](#). Share the [consumer brochure](#).

2025 underwriting improvement highlights – Watch the [video](#). Access [underwriting resources](#).

John Hancock

Policy crediting rate and indexed account parameter changes – [Read the bulletin](#).

You could be at Platinum Status

With [John Hancock Vitality PRO](#), your eligible sales and client engagement activities automatically earn you points towards a status. All you have to do is download the app, discover your status and redeem your rewards.

Unlock VIP experiences, fully discounted health memberships, and more exclusive rewards just by getting credit for the business you've already done.

Lincoln Financial Group

OptiBlend fixed indexed annuities – [See the rates](#) effective February 17th.

MassMutual

The logo for 'debrief60' is displayed in white text on a dark blue rectangular background. The word 'debrief' is in a lowercase sans-serif font, and '60' is in a larger, bold, yellow sans-serif font.

[In this issue](#) of **debrief60**:

- Life & DI 2026 vision and leadership announcement
- Digital Playbooks: UL Guard
- Retirement Reimagined: A Powerful Combination
- New DI Persona Case Study for Attorneys
- Dividend Difference resource page updated for 2026
- ESVR and GI Rate Class launch call recap
- ALIR limits increased to better meet client needs
- Discover the Business Loan Protection Rider
- Why BOE Matters: Hear Jane's Story
- Delivering more value than ever before: MassMutual's reimagined BOE
- Soundbite: Loan Regime Split Dollar
- NEW DI insurance underwriting enhancements
- Navigating impairments with MMSD: COPD and Asthma Recap
- Underwriting Uncovered: Recap of Atrial Fibrillation webinar and the 2026 monthly webinar series
- New consumer notice protocols for Life and DI insurance underwriting debut

Mutual / United of Omaha

The Closing Concept

The Social Security Pivot: Turning "Simple" Questions into Retirement Income Strategies

- Watch the [video](#).
- Download the [strategy](#).
- [Your guide to Social Security Benefits Brochure](#) (for clients)
- [SPIA Sales Solutions Flyer](#) (for producers)
- [Provide Your Clients with Protection: LPA Flyer](#) (for producers)
- [2026 Tax Reference Guide](#) (for producers)



[In this issue](#) of **Express**:

- A Smarter, Modernized SPA Experience
- A Policy Today is a Love Letter to Their Future
- Guarantees Are the New Chocolates: A Modern Valentine's Day Message
- Bridging the Cost Gap: Why Long-Term Care Belongs in Every Client Conversation
- Why Inflation Protection Is a Critical Part of the Long-Term Care Conversation
- Cancer and Heart Disease Trends: What Clients Need to Know in 2026 and Beyond
- Out-of-Pocket Costs Are Rising-Even with Health Insurance. Here's a Smarter Way to Prepare.
- Annuities - Flexibility. Protection. Strength.
- 1099's

Nationwide

Streamlined term coverage now available for executive clients

Nationwide Guaranteed Level Term is now offered through the [Executive Advantage Program](#), allowing busy executives to secure term coverage with the benefit of a streamlined, convenient underwriting process.

Life policy management guide now available

Nationwide's new [policy management guide](#) explains life insurance policy tools that help streamline processes, save time, and support clients seamlessly across the entire policy lifecycle.

Practical Social Security insights you can use now

Social Security is a vital but may be an insufficient retirement income source, with potential benefit cuts after 2033, higher lifetime payouts from delaying claims to age 70, inflation protection, survivor income risk, and the need for coordinated claiming and supplemental income strategies. [Read more.](#)

OneAmerica

Care Solutions interest rates – [See the rates](#) effective February 15th.

Pacific Life - Lynchburg



[In this issue](#) of **Field News Monthly**:

- The scoop on the refreshed pricing of PL Promise Term
- How PL Promise Term stacks up against the competition
- Discover the many ways PL Promise Term delivers more than death benefit protection
- 2026 Federal Tax Amounts and Limits

Prudential Financial

Entitlement Benefits and the Retirement Gap - [Access the February sales kit.](#)



[In this issue](#) of **Life Essentials**:

- Entitlement Benefits and the Retirement Gap
- Survivorship Index UL 2025: Availability in FL, DC & UT
- Rethinking life insurance as a living asset
- Underwriting: Support for even larger cases
- EssentialTerm Suite: Important planned enhancements for new business submission
- New Business forms revisions for Survivorship Index UL 2025 for FL and Washington, D.C.
- Replays of webinars and 10-Minute Mondays

Symetra

The cost of cancer: Preparing for the unexpected

Navigating the emotional and physical challenges of a cancer diagnosis is already difficult. But when combined with a loss of income, increasing medical bills and daily living costs, the financial burden for patients can make the diagnosis even more complicated.

While no one can predict a cancer diagnosis, there are steps clients can take to help protect themselves and their loved ones against the financial strains associated with the illness. [Read more.](#)

Western & Southern Financial (Integrity Life)

New DIA Calculator Fuels Future Income Discussions

A new [deferred income payouts calculator](#) is ready for your use with income-interested clients. Create monthly income quotes by either amount contributed or amount desired. Funding sources can be qualified, nonqualified or QLAC.

AnnuiTeasers

Attract the attention of annuity prospects – fast! Share our short [Annui-Teaser videos](#). Use them to kick-start retirement conversations in under 20 seconds.

Indextra series – [See the rates](#) effective February 15th. (See the [New York rates](#).)

JourneyMark FIA – [See the rates](#) effective February 15th.

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Please note: UUI does not offer variable products.